



# State of Illinois Catalog

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| Category   | Item  | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|------------|-------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Addressing | CRM4  | Business Services Suite  | \$720.00              | \$582.00    | 19%                             | \$400.00        | \$37.56        | \$0.00              | \$0.00         |
| Addressing | CRM7  | ConnectRight Mailer Electronically Delivered Stand Alone Base Software                     | \$1,855.00            | \$1,499.00  | 19%                             | \$1,200.00      | \$112.68       | \$0.00              | \$0.00         |
| Addressing | CRM8  | ConnectRight Mailer  | \$1,855.00            | \$1,499.00  | 19%                             | \$1,200.00      | \$112.68       | \$0.00              | \$0.00         |
| Addressing | CRMB  | ConnectRight Mailer Basic  | \$400.00              | \$283.00    | 29%                             | \$650.00        | \$61.04        | \$0.00              | \$0.00         |
| Addressing | DA86  | Adjustable High Output Dryer for DA98 Stacker  | \$2,045.00            | \$1,736.00  | 15%                             | \$0.00          | \$0.00         | \$144.00            | \$13.38        |
| Addressing | DA8A  | High-Speed Conveyor Stacker for DA80F  | \$3,955.00            | \$3,357.00  | 15%                             | \$0.00          | \$0.00         | \$228.00            | \$21.18        |
| Addressing | DA8N  | DA80F High Speed Fixed Head Printer  | \$9,445.00            | \$9,063.00  | 4%                              | \$0.00          | \$0.00         | \$935.25            | \$86.88        |
| Addressing | DA8X  | Classic DA80F High Speed Fixed Head Printer  | \$7,345.00            | \$6,381.00  | 13%                             | \$0.00          | \$0.00         | \$822.00            | \$76.36        |
| Addressing | DA99  | Stand for DA98 Stacker   | \$995.00              | \$845.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | DA9K  | DA95F High Performance Fixed Head Printer with FeedRight Feeder                            | \$22,045.00           | \$20,708.00 | 6%                              | \$0.00          | \$0.00         | \$1,456.50          | \$135.31       |
| Addressing | DA9L  | DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer, and Stand | \$29,395.00           | \$26,721.00 | 9%                              | \$0.00          | \$0.00         | \$1,828.50          | \$169.87       |
| Addressing | DA9M  | DA95F High Performance Fixed Head Printer with Integrated Stacker                          | \$26,875.00           | \$23,887.00 | 11%                             | \$0.00          | \$0.00         | \$1,020.75          | \$94.83        |
| Addressing | DA9N  | DA95F High Performance Fixed Head Printer  | \$19,945.00           | \$18,735.00 | 6%                              | \$0.00          | \$0.00         | \$648.75            | \$60.27        |
| Addressing | DAPK  | Basic Postal Knowledge Training  | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | DAPT  | AddressRight Printer Training - Advanced   | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | DASC  | Stacker Combo: DA98, DA86, and DA99  | \$6,975.00            | \$5,918.00  | 15%                             | \$0.00          | \$0.00         | \$380.25            | \$35.33        |
| Addressing | DASE  | Printer Head Training  | \$109.00              | \$93.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | DAST  | AddressRight Printer Installation & Training - Basic                                       | \$407.00              | \$345.95    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | MSPQ  | Connect+ SendSuite interface   | \$300.00              | \$255.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | NOIT  | Client Self-Install Connect Right Mailer   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | T4M4  | Ascent Project Management  | \$38,110.00           | \$32,334.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | T5F8  | ODBC Intergration*   | \$2,055.00            | \$1,745.00  | 15%                             | \$299.00        | \$28.08        | \$0.00              | \$0.00         |
| Addressing | W409  | Compaz 17 in. Flat Panel Display   | \$205.00              | \$175.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | W56D  | Pentium Dual Core PC: 3/4 GHZ, 1GB RAM, Windows XP with DVD/DL burner                      | \$2,880.00            | \$2,445.00  | 15%                             | \$0.00          | \$0.00         | \$401.25            | \$37.28        |
| Addressing | W624  | Laser Tray Tag/Label and Report Printer  | \$715.00              | \$608.00    | 15%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| Addressing | W709  | W709 Envelope Designer Plus Software for Windows   | \$380.00              | \$308.00    | 19%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | W760  | Stacker for Tabber   | \$1,830.00            | \$1,479.00  | 19%                             | \$0.00          | \$0.00         | \$154.50            | \$14.35        |
| Addressing | W763  | W760 Stacker with Interface for DA70, DA75, and W79C                                       | \$2,075.00            | \$1,761.00  | 15%                             | \$0.00          | \$0.00         | \$154.50            | \$14.35        |
| Addressing | W764  | W760 Stacker and Dryer for All AddressRight Printers                                       | \$3,045.00            | \$2,461.00  | 19%                             | \$0.00          | \$0.00         | \$240.75            | \$22.37        |
| Addressing | W76C  | Classic W760 Stacker   | \$1,460.00            | \$1,239.00  | 15%                             | \$0.00          | \$0.00         | \$154.50            | \$14.35        |
| Addressing | W823  | FeedRight Feeder for DA950   | \$7,170.00            | \$6,085.00  | 15%                             | \$0.00          | \$0.00         | \$807.75            | \$75.04        |
| Addressing | W853  | Ink Dryer Sold with W763 Stacker   | \$985.00              | \$796.00    | 19%                             | \$0.00          | \$0.00         | \$86.25             | \$8.01         |
| Addressing | WP5H  | High Capacity High Speed Laser Printer   | \$10,295.00           | \$8,736.00  | 15%                             | \$0.00          | \$0.00         | \$1,560.00          | \$144.92       |
| Addressing | WPB5  | PB FIRST Base License (Includes First 5 Applications)*                                     | \$310.00              | \$264.00    | 15%                             | \$65.00         | \$6.10         | \$0.00              | \$0.00         |
| Addressing | WPCCP | Advanced Checking Option   | \$2,575.00            | \$2,185.00  | 15%                             | \$175.00        | \$16.43        | \$0.00              | \$0.00         |
| Addressing | WPD1  | Preformatted Document Option   | \$1,235.00            | \$1,049.00  | 15%                             | \$260.00        | \$24.41        | \$0.00              | \$0.00         |
| Addressing | WPDF  | PDF Extraction Option  | \$1,030.00            | \$875.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF1  | PB FIRST Integration - Level 1   | \$1,623.00            | \$1,379.55  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF2  | PB FIRST Integration - Level 2   | \$16,223.00           | \$13,789.55 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF3  | PB FIRST Integration - Level 3   | \$32,445.00           | \$27,578.25 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF4  | PB FIRST Integration - Level 4   | \$953.00              | \$810.05    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF5  | PB FIRST Integration - Level 5   | \$1,906.00            | \$1,620.10  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF6  | PB FIRST Integration - Level 6   | \$19,055.00           | \$16,196.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF7  | PB FIRST Integration - Level 7   | \$38,110.00           | \$26,944.00 | 29%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF8  | PB FIRST Integration - Level 8   | \$44,414.00           | \$37,751.90 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF9  | PB FIRST Integration - Level 9   | \$61,600.00           | \$52,360.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPF9A | Additional Application(s)  | \$285.00              | \$243.00    | 15%                             | \$55.00         | \$5.16         | \$0.00              | \$0.00         |
| Addressing | WPMD  | MailDirector Option  | \$515.00              | \$438.00    | 15%                             | \$105.00        | \$9.86         | \$0.00              | \$0.00         |
| Addressing | WPR1  | PB FIRST Project Management - Level 1  | \$1,906.00            | \$1,620.10  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR2  | PB FIRST Project Management - Level 2  | \$19,055.00           | \$16,196.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR3  | PB FIRST Project Management - Level 3  | \$38,110.00           | \$32,393.50 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR4  | PB FIRST Project Management - Level 4  | \$9,518.00            | \$8,090.30  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR5  | PB FIRST Project Management - Level 5  | \$12,690.00           | \$10,786.50 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR6  | PB FIRST Project Management - Level 6  | \$19,035.00           | \$16,179.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR7  | PB FIRST Project Management - Level 7  | \$25,380.00           | \$21,573.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WPR8  | PB FIRST Project Management - Level 8  | \$44,414.00           | \$37,751.90 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WS81  | Smart Mailer Data Mapping Service (formerly data conversion)                               | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WS82  | Smart Mailer System Integration Service  | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WS92  | AddressRight Pro Training  | \$1,128.00            | \$958.80    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WS93  | Mailling Assistant Customization (up to 4 hours)   | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSMC  | Mail Coach - 1 to 2 operators  | \$1,128.00            | \$958.80    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSMF  | Connect Right Mailer - Basic Installation and Training                                     | \$510.00              | \$434.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSMG  | Connect Right Mailer - Basic Installation, Training and Mail Run Assistance                | \$1,025.00            | \$870.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSMW  | Mixed Weights Feature  | \$1,235.00            | \$1,049.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSPO  | Data Mapping and Integration - Half Day  | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSP1  | Data Mapping and Integration - One Day   | \$1,623.00            | \$1,379.55  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSP2  | Data Mapping and Integration - Two Days  | \$3,173.00            | \$2,697.05  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing | WSP4  | Data Mapping and Integration - Four Days   | \$6,345.00            | \$5,393.25  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category        | Item   | Description                               | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|-----------------|--------|---|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Addressing      | WSPA   | Palletization Feature                     | \$2,265.00            | \$1,923.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Addressing      | WSPS   | Package Services Feature                  | \$1,235.00            | \$1,049.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FAH   | Intellilink Software Feature Code         | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FR2   | MS1 USPS BRM Rates                        | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FR3   | USPS Presort Xtra Rates                   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FR4   | USPS BRM Rates                            | \$510.00              | \$433.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FWV   | 5 lb Interfaced Weighing                  | \$1,730.00            | \$1,424.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FWW   | 10 lb Interfaced Weighing                 | \$2,150.00            | \$1,769.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | 1FWX   | 15 lb Interfaced Weighing                 | \$2,465.00            | \$2,028.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APA1   | C500W Analytics 50 Accounts               | \$0.00                | \$0.00      | 0%                              | \$299.00        | \$28.08        | \$0.00              | \$0.00         |
| Connect+ Series | APA2   | Connect+ Analytics (Max 100 Accounts)     | \$625.00              | \$386.00    | 38%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APA4   | Connect+ Analytics (Max 500 Accounts)     | \$1,350.00            | \$1,109.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APA5   | Connect+ Analytics (Max 1,000 Accounts)   | \$1,520.00            | \$1,250.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APA7   | Connect+ Analytics (Max 2,000 Accounts)   | \$1,835.00            | \$1,510.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APA9   | Connect+ Analytics (Max 3,000 Accounts)   | \$2,360.00            | \$1,942.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APF8   | Connect+ Vertical Market Fonts            | \$155.00              | \$132.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APF9   | Connect+ Creative Fonts                   | \$155.00              | \$132.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APFA   | MyGraphics Designer Enabled               | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APFB   | Color Graphics Printing Feature           | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APFC   | Connect+ WOW Feature                      | \$6,810.00            | \$5,778.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APFD   | Energy Star Enabled                       | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APFM   | MS1 Laser Printer Enabled                 | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APG2   | Connect+ Residual Rates                   | \$1,045.00            | \$886.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSA   | 130 LPM Feature                           | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSB   | 160 LPM Feature                           | \$785.00              | \$563.00    | 28%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSC   | 180 LPM Feature                           | \$2,610.00            | \$1,714.00  | 34%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSD   | 130/70 LPM Feature                        | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSE   | 160/190 LPM Feature                       | \$1,835.00            | \$1,509.00  | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSF   | 180/110 LPM Feature                       | \$4,195.00            | \$2,755.00  | 34%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSG   | 160/100 LPM Feature                       | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSH   | 210/130 LPM Feature                       | \$1,560.00            | \$1,147.00  | 26%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSJ   | 260/160 LPM Feature                       | \$6,295.00            | \$3,815.00  | 39%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | APSK   | 300/200 LPM Feature                       | \$13,645.00           | \$10,076.00 | 26%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZBA   | Connect+ 1000 Series Subscription: M9SS   | \$6,560.00            | \$4,307.00  | 34%                             | \$0.00          | \$0.00         | \$265.50            | \$24.66        |
| Connect+ Series | AZBB   | Connect+ 2000 Series                      | \$12,335.00           | \$8,634.50  | 30%                             | \$0.00          | \$0.00         | \$404.70            | \$37.60        |
| Connect+ Series | AZBC   | Connect+ 3000 Series Subscription: M9SS   | \$12,060.00           | \$8,484.00  | 30%                             | \$0.00          | \$0.00         | \$1,607.25          | \$149.31       |
| Connect+ Series | AZBD   | Connect+ Series WOW                       | \$18,110.00           | \$13,307.00 | 27%                             | \$0.00          | \$0.00         | \$1,607.25          | \$149.31       |
| Connect+ Series | AZBE   | Connect+ Mono Printer                     | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$329.25            | \$30.59        |
| Connect+ Series | AZBF   | Connect+ Color Printer                    | \$2,095.00            | \$1,725.00  | 18%                             | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBG   | Black Graphics Upgrade - Requires APFA    | \$720.00              | \$590.00    | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZBJ   | Connect+ Color Printer Upgrade            | \$4,195.00            | \$3,560.00  | 15%                             | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBK   | Connect+ Energy Star Kit                  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZBL   | Connect+ 2000 Color Printer               | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBM   | Connect+ 3000 Color Printer               | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBN   | Connect+ 1000 Color Printer Upgrade       | \$4,340.00            | \$3,683.00  | 15%                             | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBP   | Connect+ 3000 Color Printer Upgrade       | \$4,710.00            | \$3,997.00  | 15%                             | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZBR   | Connect+ 3000 Pro Non-WOW                 | \$28,330.00           | \$22,891.00 | 19%                             | \$0.00          | \$0.00         | \$1,996.50          | \$185.47       |
| Connect+ Series | AZBS   | Connect+ 3000 Pro WOW                     | \$34,630.00           | \$24,080.00 | 30%                             | \$0.00          | \$0.00         | \$1,996.50          | \$185.47       |
| Connect+ Series | AZBT   | Connect+ 1000 with Energy Star            | \$6,560.00            | \$5,567.00  | 15%                             | \$0.00          | \$0.00         | \$265.50            | \$24.66        |
| Connect+ Series | AZCG   | Connect+ 500W Series Package              | \$8,910.00            | \$7,560.00  | 15%                             | \$0.00          | \$0.00         | \$404.70            | \$37.60        |
| Connect+ Series | AZCJ   | C500W color printer                       | \$2,095.00            | \$1,778.00  | 15%                             | \$0.00          | \$0.00         | \$410.25            | \$38.11        |
| Connect+ Series | AZDA   | 160 LPM Feature Upgrade                   | \$1,045.00            | \$887.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDB   | 180 LPM Feature Upgrade                   | \$2,885.00            | \$2,449.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDC   | 160/95 LPM Feature Upgrade                | \$2,095.00            | \$1,778.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDD   | 180/115 LPM Feature Upgrade               | \$4,460.00            | \$3,785.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDE   | 220/135 LPM Feature Upgrade               | \$1,835.00            | \$1,558.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDF   | 270/170 LPM Feature Upgrade               | \$6,560.00            | \$5,567.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDG   | 310/205 LPM Feature Upgrade               | \$13,910.00           | \$11,802.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDJ   | Upgrade to 500 Department Accounting      | \$1,350.00            | \$1,146.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDK   | Upgrade to 1,000 Department Accounting    | \$1,520.00            | \$1,290.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDL   | Upgrade to 2,000 Department Accounting    | \$1,835.00            | \$1,558.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDM   | Upgrade to 3,000 Department Accounting    | \$2,360.00            | \$2,003.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDN   | Connect+ 3000 WOW Upgrade                 | \$6,810.00            | \$5,779.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDP   | Upgrade 5lb to 10lb Weighing              | \$625.00              | \$531.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDR   | Upgrade 5lb to 15lb Weighing              | \$930.00              | \$790.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | AZDS   | Upgrade to 149lb Weighing                 | \$2,935.00            | \$2,491.00  | 15%                             | \$0.00          | \$0.00         | \$184.50            | \$17.14        |
| Connect+ Series | AZDT   | Upgrade to 70lb Weighing                  | \$2,095.00            | \$1,778.00  | 15%                             | \$0.00          | \$0.00         | \$184.50            | \$17.14        |
| Connect+ Series | AZDU   | Upgrade to 30lb Weighing                  | \$1,560.00            | \$1,325.00  | 15%                             | \$0.00          | \$0.00         | \$142.50            | \$13.24        |
| Connect+ Series | BMZ1   | Connect+ BM Interface                     | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | ERR1   | e-Return Receipt Feature only             | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | ERR2   | e-Return Receipt Reference Number Feature | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | FTS60D | Closed Storage Table, 60"                 | \$1,290.00            | \$967.00    | 25%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | FTS72D | Closed Storage Table, 72"                 | \$1,435.00            | \$1,073.00  | 25%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | FTW60  | Work Table, 60"                           | \$820.00              | \$616.00    | 25%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | FTW72  | Work Table, 72"                           | \$945.00              | \$710.00    | 25%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | MPOX   | Differential Weighting 2-10LB             | \$205.00              | \$175.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | MP3X   | Differential Weighting15-30LB             | \$415.00              | \$353.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | MP4X   | Differential Weighting 70LB               | \$930.00              | \$790.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series | MP5X   | Differential Weighting149LB               | \$1,255.00            | \$1,066.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category                       | Item      | Description  | 2015 Commercial Price | IL PRICE   | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|--------------------------------|-----------|--|-----------------------|------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Connect+ Series                | MSD1      | Standard Apps Center                               | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MSD2      | High Res Apps Center                               | \$930.00              | \$765.00   | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MSDA      | Connect+ VAS Training                              | \$98.00               | \$80.00    | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MSPR      | Connect+ Power Stacker                             | \$1,255.00            | \$1,065.00 | 15%                             | \$0.00          | \$0.00         | \$245.25            | \$22.78        |
| Connect+ Series                | MSPS      | Connect+ Power Stacker                             | \$2,305.00            | \$1,896.00 | 18%                             | \$0.00          | \$0.00         | \$247.50            | \$22.99        |
| Connect+ Series                | MW90006   | Power Stacker Portrait Flats Kit                   | \$510.00              | \$433.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90007   | Connect+ Drop Stacker                              | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90008   | Connect+ VBS Welcome Kit                           | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90090   | Connect+ Power Distribution Kit                    | \$100.00              | \$85.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90147   | Wireless Keyboard                                  | \$205.00              | \$169.00   | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90650   | Roll Tape Kit                                      | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90651   | Roll Tape Kit                                      | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90700   | 25ft LAN Cable                                     | \$75.00               | \$64.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90701   | 100' LAN Cable                                     | \$205.00              | \$169.00   | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90702   | Wireless LAN Bridge Kit                            | \$300.00              | \$254.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90704   | Sprint 3G Cellular Kit                             | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90705   | Connect+ PC Meter Connect                          | \$155.00              | \$128.00   | 17%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW90806   | Power Stacker Extension                            | \$720.00              | \$592.00   | 18%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | MW97182   | Wireless LAN Adaptor                               | \$155.00              | \$128.00   | 17%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | NV2A      | INVIEW Custom Reports and Training                 | \$510.00              | \$433.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Series                | SVVX      | Console Extension Kit                              | \$510.00              | \$433.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Connect+ Serise Ship A Package | APK1      | Ship A Package Bundle with Install                 | \$1,676.00            | \$1,423.00 | 15%                             | \$0.00          | \$0.00         | \$48.00             | \$4.46         |
| Connect+ Serise Ship A Package | APKA      | Connect+ Ship A Package Application                | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1F0P      | PDP RATE MODULE                                    | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1F0R      | Residual Rates                                     | \$835.00              | \$710.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FA1      | BASIC 25 DEPT ACCTING                              | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FA2      | Enhanced Accounting (100 Dept) Software            | \$340.00              | \$211.00   | 38%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FA3      | Enhanced Accounting (300 Dept) Software            | \$1,560.00            | \$946.00   | 39%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FA7      | INTELLIVIEW  | \$415.00              | \$352.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAB      | Dept Accounting Enabler                            | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAC      | 10 Accounts  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAD      | 50 Accounts  | \$340.00              | \$289.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAE      | 50 Accounts  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAF      | No Accounting Software                             | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAL      | INVIEW 50 Dept Accounting                          | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAM      | INVIEW 100 Dept Accounting                         | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FAN      | INVIEW 300 Dept Accounting                         | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FBL      | INVIEW 50 Dept Accounting                          | \$340.00              | \$289.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FBM      | INVIEW 100 Dept Accounting                         | \$625.00              | \$531.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FBN      | INVIEW 300 Dept Accounting                         | \$1,045.00            | \$887.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FC1      | Carrier Rate Software (FedEx Standard)             | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FM2      | Disable Manual Weight Feature                      | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FNV      | INVIEW Startup Kit                                 | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FS2      | SPEC CONFIRMATION SVC                              | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FW1      | Differential Weighing Feature                      | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FW5/MP30 | 15 LB Interfaced Platform                          | \$2,465.00            | \$1,950.00 | 21%                             | \$0.00          | \$0.00         | \$142.50            | \$13.24        |
| Digital MM & Mail Openers      | 1FW6/MP30 | 30 LB Interfaced Platform                          | \$2,820.00            | \$2,195.00 | 22%                             | \$0.00          | \$0.00         | \$142.50            | \$13.24        |
| Digital MM & Mail Openers      | 1FW7/MP49 | 70 LB Interfaced Platform                          | \$2,820.00            | \$2,457.00 | 13%                             | \$0.00          | \$0.00         | \$184.50            | \$17.14        |
| Digital MM & Mail Openers      | 1FW8/MP49 | 149LB Interfaced Platform                          | \$4,355.00            | \$3,392.00 | 22%                             | \$0.00          | \$0.00         | \$184.50            | \$17.14        |
| Digital MM & Mail Openers      | 1FX1      | Constant Connection                                | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FX3      | VBS Custom Messsaging                              | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FX4      | VBS Time Date Stamp                                | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FX6      | Auto Inscriptions                                  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FY8      | 95 LPM Feature                                     | \$1,350.00            | \$1,146.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FY9      | DM400 Feature 95LPM Speed                          | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FZ0      | Differential Weighing                              | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1FZ9      | 120LPM Performance Upgrade                         | \$2,095.00            | \$1,779.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | 1GW2/MP9G | 2LB Integrated Weighing                            | \$760.00              | \$528.00   | 31%                             | \$0.00          | \$0.00         | \$60.75             | \$5.64         |
| Digital MM & Mail Openers      | 1GW5/MP9G | 5LB integrated Weighing                            | \$1,130.00            | \$729.00   | 35%                             | \$0.00          | \$0.00         | \$60.75             | \$5.64         |
| Digital MM & Mail Openers      | 1GW9/MP9G | 10LB Integrated Weighing                           | \$1,445.00            | \$933.00   | 35%                             | \$0.00          | \$0.00         | \$60.75             | \$5.64         |
| Digital MM & Mail Openers      | CSAL      | Constant Connection Kit                            | \$205.00              | \$175.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | CSAN      | Confirmation Services Activation Kit (DM100-DM450) | \$105.00              | \$90.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | CSAP      | e-Return Receipt Activation Kit (DM300-DM1100)     | \$205.00              | \$175.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | CSSN      | Confirmation Services Activation Kit (DM100-DM400) | \$90.00               | \$77.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | CSSX      | Budget Manager Kit                                 | \$350.00              | \$297.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | DLA2      | DL200 Letter Opener                                | \$3,145.00            | \$2,668.00 | 15%                             | \$0.00          | \$0.00         | \$200.25            | \$18.60        |
| Digital MM & Mail Openers      | DLA3      | DL400 Letter Opener                                | \$5,550.00            | \$4,535.00 | 18%                             | \$0.00          | \$0.00         | \$451.50            | \$41.94        |
| Digital MM & Mail Openers      | DW90060   | Mailstream Education Services - 2 Hours            | \$495.00              | \$421.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | ERCL      | ERR Reference Number only Package                  | \$475.00              | \$403.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | ERCR      | ERR Reference Numbe Package No Scanner             | \$720.00              | \$612.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | ERR3      | e-Return Receipt Feature                           | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | ERR4      | e-Return Receipt Reference Number Feature          | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | F9BM      | Budget Manager Kit for 1D04                        | \$290.00              | \$247.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | F9BZ      | Business Manager Kit for 1D04                      | \$4,045.00            | \$3,432.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | F9DA      | DM SERIES CONF SVC Confirmation Service Training   | \$73.00               | \$58.00    | 21%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | F9DD      | CONF SVC WELCOME KIT                               | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers      | F9DS      | Mail Machine Tune Up                               | \$407.00              | \$346.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category                  | Item      | Description   | 2015 Commercial Price | IL PRICE   | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------------|-----------|---|-----------------------|------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Digital MM & Mail Openers | F9DX      | Confirmation Services Welcome Kit for DM100/DM125   | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9G8      | Upgrading from 2lb to 10lb Weighing Feature on DM300L / DM400L (1P00/G800) and DM300C / DM400C (G900) | \$575.00              | \$488.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9PM      | install & Training  | \$75.00               | \$60.00    | 20%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9SA      | DM Series Professional Install  | \$170.00              | \$146.20   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9SJ      | PROF.INSTALL B700/DM100   | \$155.00              | \$133.30   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9SL      | PC Meter Connect Install  | \$102.00              | \$87.72    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | F9W2      | Adding 5lb Integrated platform scale to DM300C, DM400C, DM450C  | \$785.00              | \$675.10   | 14%                             | \$0.00          | \$0.00         | \$60.75             | \$5.64         |
| Digital MM & Mail Openers | MP96001   | Remote Display Sales Kit  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | MSC1      | Mailstream Education Services - 2 Hours   | \$562.00              | \$483.32   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NV20      | INVIEW MMS no Wev Connect   | \$205.00              | \$174.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NV21      | INVIEW MMS Web Account  | \$1,240.00            | \$1,052.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NV22      | INVIEW MMS Web Custom Reporting   | \$1,775.00            | \$1,500.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVCR      | INVIEW Meter Consolidation  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVRT      | INVIEW Reporting  | \$0.00                | \$0.00     | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVWE      | INVIEW Training   | \$201.00              | \$172.86   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAA      | Professional Services - Level 1   | \$201.00              | \$168.84   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAB      | Professional Services - Level 2   | \$510.00              | \$428.40   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAC      | Professional Services - Level 3   | \$819.00              | \$687.96   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAD      | Professional Services - Level 4   | \$1,025.00            | \$861.00   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAE      | Professional Services - Level 5   | \$1,849.00            | \$1,553.16 | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVAF      | Professional Services - Level 6   | \$3,600.00            | \$3,024.00 | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVBA      | Deployment Services - Level 1   | \$304.00              | \$255.36   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVBB      | Deployment Services - Level 2   | \$510.00              | \$428.40   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVBC      | Deployment Services - Level 3   | \$819.00              | \$687.96   | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVBD      | Deployment Services - Level 4   | \$1,540.00            | \$1,293.60 | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | NVBE      | Deployment Services - Level 5   | \$3,085.00            | \$2,591.40 | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PRM1      | DM125/225 Moistener   | \$370.00              | \$268.00   | 28%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PRP5/MPC1 | 5 lb Integrated Weighing for DM225  | \$1,130.00            | \$960.00   | 15%                             | \$0.00          | \$0.00         | \$44.25             | \$4.11         |
| Digital MM & Mail Openers | PRP9/MPC1 | 10 lb Integrated Weighing for DM225   | \$1,445.00            | \$1,227.00 | 15%                             | \$0.00          | \$0.00         | \$44.25             | \$4.11         |
| Digital MM & Mail Openers | PRW2/MPC4 | 2 LB Weighing   | \$710.00              | \$538.00   | 24%                             | \$0.00          | \$0.00         | \$19.50             | \$1.81         |
| Digital MM & Mail Openers | PRW3/MP30 | 30LB Weighing Platform  | \$2,820.00            | \$2,392.00 | 15%                             | \$0.00          | \$0.00         | \$142.50            | \$13.24        |
| Digital MM & Mail Openers | PRW5/MPC4 | 5 LB Interated Weighing   | \$1,045.00            | \$791.00   | 24%                             | \$0.00          | \$0.00         | \$19.50             | \$1.81         |
| Digital MM & Mail Openers | PRW7/MP4W | 70LB Weighing Platform  | \$3,145.00            | \$2,668.00 | 15%                             | \$0.00          | \$0.00         | \$184.50            | \$17.14        |
| Digital MM & Mail Openers | PT2B      | pbSmartPostage Shipping Label Printer and 1 Roll of Labels  | \$275.00              | \$234.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT3B      | pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 30 lb scale with Display                     | \$395.00              | \$336.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT3S      | pbSmartPostage 30 lb scale with Display   | \$130.00              | \$112.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT4P      | pbSmartPostage Stamp Label Printer and 1 Roll of Labels   | \$125.00              | \$107.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT4R      | Roll of Labels for pbSmartPostage Stamp Label Printer   | \$20.00               | \$18.00    | 10%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT5S      | pbSmartPostage 5 lb scale with Display  | \$80.00               | \$69.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT7B      | pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 70 lb scale with Display                     | \$450.00              | \$382.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT7S      | pbSmartPostage 70 lb scale with Display   | \$185.00              | \$158.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT9B      | pbSmartPostage Shipping Label Printer, 1 Roll of Labels, 10 lb scale with Display                     | \$370.00              | \$315.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | PT9S      | pbSmartPostage 10 lb scale with Display   | \$105.00              | \$90.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SBDS      | arcode Scanner for Confirmation Services  | \$835.00              | \$710.00   | 15%                             | \$0.00          | \$0.00         | \$141.75            | \$13.17        |
| Digital MM & Mail Openers | SBRP      | DM125 Desktop Mailing System  | \$80.00               | \$49.00    | 39%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SBTA      | DM400C Mailing System   | \$3,145.00            | \$1,765.00 | 44%                             | \$0.00          | \$0.00         | \$264.00            | \$24.53        |
| Digital MM & Mail Openers | SBTP      | DATA-PAC AMS 36/77 INTEFC   | \$930.00              | \$799.80   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SBYP      | DM300C Mailing System   | \$1,835.00            | \$1,068.00 | 42%                             | \$0.00          | \$0.00         | \$128.25            | \$11.91        |
| Digital MM & Mail Openers | SFFK      | Budget Manager Professional Installation  | \$284.00              | \$244.24   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SFGK      | PC TRANSFER UTILITY KIT   | \$205.00              | \$176.30   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SPY8      | 1E08 Laser Printer  | \$835.00              | \$710.00   | 15%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| Digital MM & Mail Openers | SV1B      | 5 Site - INVIEW Accounting - 50 Accounts Upgrade  | \$2,095.00            | \$1,777.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SV3B      | 5 Site - INVIEW Accounting - 300 Accounts Upgrade   | \$5,245.00            | \$4,450.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SV5A      | INVIEW Accounting Upgrade 50 Accounts   | \$340.00              | \$288.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SV6A      | INVIEW Accounting Upgrade 100 Accounts  | \$625.00              | \$537.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SV7A      | INVIEW Accounting Upgrade 300 Accounts  | \$1,045.00            | \$896.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVAR      | INVIEW 100 Dept Accounting Upgrade  | \$625.00              | \$531.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVDF      | DM225 Mailing System  | \$1,045.00            | \$886.00   | 15%                             | \$0.00          | \$0.00         | \$59.25             | \$5.50         |
| Digital MM & Mail Openers | SVWA      | DMD Console w/Scale Stand   | \$2,130.00            | \$1,806.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVWB      | DMD Console Bridge  | \$475.00              | \$402.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVWC      | Double Drawer/Door Lcok Kit   | \$1,100.00            | \$933.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVVD      | DMD Console Scale Stand   | \$260.00              | \$221.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | SVXA      | DM475 WOW Digital Mailing System  | \$7,860.00            | \$5,213.00 | 34%                             | \$0.00          | \$0.00         | \$476.25            | \$44.24        |
| Digital MM & Mail Openers | SVXB      | DM475 Pro Digital Mailing System  | \$9,960.00            | \$8,565.60 | 14%                             | \$0.00          | \$0.00         | \$476.25            | \$44.24        |
| Digital MM & Mail Openers | T196027   | ASCENT Software Meter Interface   | \$295.00              | \$251.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | T320      | J776 NON CONTACT WEG SCAN   | \$1,995.00            | \$1,693.00 | 15%                             | \$0.00          | \$0.00         | \$227.25            | \$21.11        |
| Digital MM & Mail Openers | USR1      | Power Stacker Extension R   | \$695.00              | \$597.70   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | UXDL      | PC Interface for DM200L-DM400C  | \$835.00              | \$718.10   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers | UXDM      | PC INTERFACE/DATA XCHANGE   | \$835.00              | \$718.10   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category                        | Item | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------------------|------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Digital MM & Mail Openers       | UXDN | DM Series Interface  | \$395.00              | \$339.70    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers       | Z5DE | DM SERIES INTERFACE  | \$1,435.00            | \$1,219.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Digital MM & Mail Openers       | Z5DF | DM SERIES INTERFACE  | \$735.00              | \$630.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | H6DP | ComColor Basic Installation and Training   | \$1,030.00            | \$885.80    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WP13 | HC Staples - 3 cartridges per box, 5,000 staples per cartridge   | \$100.00              | \$86.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WP14 | HC Booklet Staples - 4 cartridges per box, 5,000 staples per cartridge   | \$125.00              | \$107.50    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WP5A | High Speed Laser Printer   | \$7,930.00            | \$6,819.80  | 14%                             | \$0.00          | \$0.00         | \$1,560.00          | \$144.92       |
| Document Printing               | WP5N | ComColor Express IS700C Advanced Package   | \$1,025.00            | \$881.50    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WP5R | ComColor Express IS700C Professional Package   | \$2,055.00            | \$1,767.30  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WP9G | ComColor Ink Starter Kit (Black, Magenta, Cyan, Yellow cartridges)   | \$2,320.00            | \$1,995.20  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPDB | ComColor X1 Installation of Add'l Component  | \$330.00              | \$283.80    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVG | 9150 ComColor X1 Series 150 ppm Printer  | \$44,625.00           | \$38,377.50 | 14%                             | \$0.00          | \$0.00         | \$3,681.75          | \$342.03       |
| Document Printing               | WPVH | 7150 ComColor X1 Series 120 ppm Printer  | \$38,445.00           | \$33,062.70 | 14%                             | \$0.00          | \$0.00         | \$3,171.75          | \$294.66       |
| Document Printing               | WPVJ | 7110 ComColor X1 Series 120 ppm Basic Printer  | \$35,355.00           | \$30,405.30 | 14%                             | \$0.00          | \$0.00         | \$2,916.75          | \$270.97       |
| Document Printing               | WPVK | 3150 ComColor X1 Series 90 ppm Printer   | \$27,115.00           | \$23,318.90 | 14%                             | \$0.00          | \$0.00         | \$2,237.25          | \$207.84       |
| Document Printing               | WPVM | 3110 ComColor X1 Series 90 ppm Basic Printer   | \$24,025.00           | \$20,661.50 | 14%                             | \$0.00          | \$0.00         | \$1,982.25          | \$184.15       |
| Document Printing               | WPVN | X1 Left Side Face Down Tray 500 Sheets (Sheets only - Not for envelopes, heavy stock or postcards)                     | \$205.00              | \$176.30    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVP | X1 Left Side Face Down Offset Stapler 1000 sheets stacking (Sheets only - Not for envelopes, heavy stock or postcards) | \$3,085.00            | \$2,653.10  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVQ | ComColor Express X1 High performance RIP IS1000C optional with 31 and 71 Series, required with 9150                    | \$13,280.00           | \$11,420.80 | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVR | ComColor Express X1 Standard RIP IS950C  | \$7,205.00            | \$6,196.30  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVS | ComColor X1 Scanner Package for convenience copying  | \$5,270.00            | \$4,532.20  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVU | X1 Multifunction Finisher for sheets. Limited envelope capability  | \$12,150.00           | \$10,449.00 | 14%                             | \$0.00          | \$0.00         | \$1,002.75          | \$93.16        |
| Document Printing               | WPVW | X1 Auto Control Stacking Tray II - required for media other than sheets  | \$1,470.00            | \$1,264.20  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPVX | X1 Wide Stacking Tray - required for media other than sheets   | \$1,470.00            | \$1,264.20  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWA | X1 Additional Paper Stacker Cart for WPWK High Capacity Exit Stacker   | \$2,055.00            | \$1,767.30  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWC | Card Feed Kit for left side standard input tray  | \$205.00              | \$176.30    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWE | X1 CMYK Full Ink Package   | \$2,165.00            | \$1,861.90  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWF | Standard Staples for X1 Finisher   | \$100.00              | \$86.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWG | Booklet Staples for X1 Finisher  | \$125.00              | \$107.50    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWH | Standard Staples for X1 Left Side face down offset stapler   | \$100.00              | \$86.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Document Printing               | WPWJ | Left Side High Capacity Input Tray   | \$8,535.00            | \$7,340.10  | 14%                             | \$0.00          | \$0.00         | \$704.25            | \$65.42        |
| Document Printing               | WPWK | X1 High Capacity Exit stacker with one paper cart - For Sheets ONLY - no envelopes or Postcards                        | \$17,185.00           | \$14,779.10 | 14%                             | \$0.00          | \$0.00         | \$1,418.25          | \$131.76       |
| Folders & Inserters & Shredders | DF10 | DF100 OfficeRight Folder   | \$350.00              | \$297.50    | 15%                             | \$0.00          | \$0.00         | \$56.25             | \$5.23         |
| Folders & Inserters & Shredders | DF2F | Basic Installation and Training for Folder DF800/900   | \$191.00              | \$164.26    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DF80 | DF800 Folder with Drop Stacker   | \$4,425.00            | \$3,755.00  | 15%                             | \$0.00          | \$0.00         | \$364.50            | \$33.86        |
| Folders & Inserters & Shredders | DF90 | DF900 Folder with Conveyor Stacker   | \$5,650.00            | \$4,794.00  | 15%                             | \$0.00          | \$0.00         | \$546.75            | \$50.79        |
| Folders & Inserters & Shredders | DF9C | Cross Fold Kit   | \$615.00              | \$522.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DF9T | IFDT Feeder  | \$5,765.00            | \$4,957.90  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DFCS | CS88- Conveyor Stacker   | \$820.00              | \$695.00    | 15%                             | \$0.00          | \$0.00         | \$54.75             | \$5.09         |
| Folders & Inserters & Shredders | DFHC | High Capacity Stacker Extension  | \$305.00              | \$259.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DI22 | OfficeRight DI22 2 Station (Includes Installation and Training)  | \$4,455.00            | \$3,781.00  | 15%                             | \$0.00          | \$0.00         | \$369.75            | \$34.35        |
| Folders & Inserters & Shredders | DI23 | OfficeRight DI23 3 Station (Includes Installation and Training)  | \$6,415.00            | \$5,443.00  | 15%                             | \$0.00          | \$0.00         | \$369.75            | \$34.35        |
| Folders & Inserters & Shredders | DI9P | File Based Processing  | \$15,000.00           | \$12,726.00 | 15%                             | \$360.00        | \$33.80        | \$603.75            | \$56.09        |
| Folders & Inserters & Shredders | DIBB | OptiFlow Belt Stacker with Install to Height Stand   | \$3,895.00            | \$3,306.00  | 15%                             | \$0.00          | \$0.00         | \$168.75            | \$15.68        |
| Folders & Inserters & Shredders | DIBX | 2nd Stacker 4 Tandem Belt Stacker  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$168.75            | \$15.68        |
| Folders & Inserters & Shredders | DIHS | Non-Contact Keyboard Wedge Scanner   | \$1,495.00            | \$1,269.00  | 15%                             | \$0.00          | \$0.00         | \$238.50            | \$22.16        |
| Folders & Inserters & Shredders | DIPR | Installation & Training for Production Reports   | \$515.00              | \$438.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIPX | OptiFlow Power Stacker   | \$1,530.00            | \$1,315.80  | 14%                             | \$0.00          | \$0.00         | \$125.25            | \$11.64        |
| Folders & Inserters & Shredders | DIPY | Production Reports Package (includes Monitor, PC & Connection Kit)   | \$5,150.00            | \$4,429.00  | 14%                             | \$0.00          | \$0.00         | \$395.25            | \$36.72        |
| Folders & Inserters & Shredders | DIPZ | Production Reports Software (software only)  | \$3,090.00            | \$2,622.00  | 15%                             | \$0.00          | \$0.00         | \$308.25            | \$28.64        |
| Folders & Inserters & Shredders | DIRM | Flat Screen Monitor Mount and PC Storage Bin for Integrated Document Printing  | \$980.00              | \$833.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITO | Height Adjustable Table, 72" w/Shelf and Locking Doors   | \$1,850.00            | \$1,571.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIT1 | Height Adjustable Table, 60" w/Shelf and Locking Doors   | \$2,215.00            | \$1,880.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIT2 | Height Adjustable Table, 60" w/Shelf   | \$1,905.00            | \$1,618.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIT8 | Height Adjustable Table, 60", No Doors   | \$3,530.00            | \$2,996.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIT9 | Height Adjustable Table, 90" No Doors  | \$4,585.00            | \$3,891.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITA | Installation and Training for Stackers   | \$222.00              | \$190.92    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category                        | Item       | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------------------|------------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Folders & Inserters & Shredders | DITB       | Relay inserter Installation and Operator Training  | \$562.00              | \$483.32    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITC       | Relay inserter Mail Run Assistance   | \$449.00              | \$386.14    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITD       | Relay inserter OMR Installation and Operator Training  | \$788.00              | \$677.68    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITM       | Height Adjustable Table, 60" w/ Locking Doors  | \$3,750.00            | \$3,182.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITR       | 3rd Leg Table Extension  | \$3,375.00            | \$2,865.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITS       | Scanning install/training  | \$562.00              | \$483.32    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITT       | Relay inserter Installation and Operator Training  | \$1,360.00            | \$1,169.60  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITU       | Installation and Training for High Capacity Sheet Feeder   | \$433.00              | \$372.38    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITV       | Installation and Training for Stackers   | \$222.00              | \$190.92    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DITW       | Mail Run Assistance for Relay Inserters  | \$562.00              | \$483.32    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIVN       | Training for OMR Matching Module   | \$222.00              | \$189.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIVT       | Training for OMR Selective Feed Module   | \$449.00              | \$382.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIVX       | Installation and Training for Integrated Printer with PC   | \$2,436.00            | \$2,068.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIVY       | Installation & Training for Integrated Printer   | \$3,542.00            | \$3,006.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIWF       | Installation and Training for Flats Sealer   | \$340.00              | \$289.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIZG       | Installation & Training for High Capacity Loader   | \$392.00              | \$334.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DIZH       | Installation & Training for Universal Feeder   | \$392.00              | \$334.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR1       | Relay inserter OMR Level 1 - Basic   | \$1,030.00            | \$875.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR2       | Relay inserter OMR Level 2 - Advanced  | \$2,575.00            | \$2,185.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR3       | Relay inserter OMR Level 1 - Basic   | \$1,290.00            | \$1,095.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR4       | Relay inserter OMR Level 2 - Advanced  | \$3,090.00            | \$2,622.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR6       | Relay inserter OMR Single & Z Fold Selective Feed Module   | \$1,545.00            | \$1,311.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DNR7       | Relay inserter OMR Matching Module   | \$1,545.00            | \$1,311.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DP19       | OfficeRight Second Sheet Feeder  | \$1,365.00            | \$1,159.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DT3A       | W360 Multifunction Tabber  | \$20,595.00           | \$17,472.00 | 15%                             | \$0.00          | \$0.00         | \$1,659.00          | \$154.12       |
| Folders & Inserters & Shredders | DT3D       | Basic Installation/Training W360   | \$510.00              | \$433.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | DT3S       | W985 Conveyor Stacker W360   | \$3,530.00            | \$2,996.00  | 15%                             | \$0.00          | \$0.00         | \$228.00            | \$21.18        |
| Folders & Inserters & Shredders | DT3T       | STAND W985 CONVEYOR STCKR  | \$840.00              | \$714.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F35B       | Relay Operator Training  | \$222.00              | \$172.00    | 23%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F37A       | OMR Scanning with Install  | \$1,290.00            | \$1,095.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F37S       | Enhanced OMR Option for Relay Inserter   | \$1,545.00            | \$1,311.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F572       | Mail Run Assistance  | \$545.00              | \$463.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F700327    | Special Tower Feeder Kit   | \$260.00              | \$222.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F72D       | Datamatrix Scan HCSF   | \$8,875.00            | \$7,530.00  | 15%                             | \$0.00          | \$0.00         | \$865.50            | \$80.40        |
| Folders & Inserters & Shredders | F780183    | Sheet/Flats Tray   | \$205.00              | \$175.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F780184    | Insert Tray  | \$205.00              | \$175.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790018    | 18" Table Extension  | \$370.00              | \$315.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790019    | 30" Table Extension  | \$475.00              | \$403.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790042-01 | Power Cord   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790052    | 42" Table Extension  | \$515.00              | \$438.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790250    | Scanner Mounting Kit HCSF  | \$820.00              | \$695.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790725    | Sales Kit - Feeder Insert Support  | \$85.00               | \$73.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F790726    | Sales Kit - Adjustable Angle Tray  | \$125.00              | \$107.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7DI       | Bottom Address Inverter Kit  | \$1,025.00            | \$871.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7DU       | High Capacity Feeder Adapter (for Color IDP only)  | \$2,055.00            | \$1,745.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7FS       | High Capacity Sheet Feeder/Fixed Beam OMR and Barcode Hardware Scanning w/Basic Integrity OMR Software | \$2,575.00            | \$2,185.00  | 15%                             | \$0.00          | \$0.00         | \$169.50            | \$15.75        |
| Folders & Inserters & Shredders | F7MS       | Moving Beam Picket Barcode Scanner for High Capacity Sheet Feeder                                      | \$3,605.00            | \$3,060.00  | 15%                             | \$0.00          | \$0.00         | \$168.75            | \$15.68        |
| Folders & Inserters & Shredders | F7MT       | Relay inserter MM INTF CONN+1000   | \$3,290.00            | \$2,791.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7MU       | Mail Machine Interface for Connect+ 3000   | \$3,290.00            | \$2,792.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7S1       | Enhanced Integrity OMR   | \$1,545.00            | \$1,311.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7S2       | Selective Operations OMR   | \$1,545.00            | \$1,311.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7SB       | Barcode Scanning Software  | \$2,060.00            | \$1,751.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7T2       | 2 Feeder Tower   | \$3,090.00            | \$2,622.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7T4       | 4 Feeder Tower   | \$5,665.00            | \$4,807.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | F7TB       | Tower OMR and Barcode Scanning Hardware w/Basic Integrity OMR  | \$2,575.00            | \$2,185.00  | 15%                             | \$0.00          | \$0.00         | \$282.75            | \$26.27        |
| Folders & Inserters & Shredders | SH01       | Shredder Installation and Operator Training  | \$196.00              | \$167.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | SH6A       | Medium Duty Office Shredder  | \$1,570.00            | \$1,333.00  | 15%                             | \$0.00          | \$0.00         | \$129.75            | \$12.05        |
| Folders & Inserters & Shredders | SH7A       | High Capacity Office Shredder  | \$3,710.00            | \$3,149.00  | 15%                             | \$0.00          | \$0.00         | \$303.75            | \$28.22        |
| Folders & Inserters & Shredders | SP6Z       | FD78 Power Stacker for DF500 When Purchased Separately   | \$1,245.00            | \$1,057.00  | 15%                             | \$0.00          | \$0.00         | \$90.75             | \$8.43         |
| Folders & Inserters & Shredders | TI01       | TI01 - Tablet Option   | \$1,905.00            | \$1,618.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TI02       | TI02 - Fixed Beam Barcode Scanning Option  | \$1,995.00            | \$1,693.00  | 15%                             | \$0.00          | \$0.00         | \$225.00            | \$20.90        |
| Folders & Inserters & Shredders | TI03       | TI03 - 2D Scanning Option  | \$2,995.00            | \$2,542.00  | 15%                             | \$0.00          | \$0.00         | \$337.50            | \$31.35        |
| Folders & Inserters & Shredders | TI0E       | Exit Scanning Control Package  | \$2,155.00            | \$1,830.00  | 15%                             | \$0.00          | \$0.00         | \$340.50            | \$31.63        |
| Folders & Inserters & Shredders | TI0F       | Standard Exit Scanning Software  | \$2,675.00            | \$2,270.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TI0G       | Professional Exit Scanning Software  | \$7,985.00            | \$6,776.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TI0H       | Exit Scanning Transport and Camera   | \$4,675.00            | \$3,967.00  | 15%                             | \$482.00        | \$45.26        | \$525.75            | \$48.84        |
| Folders & Inserters & Shredders | TI0K       | Installation & Operator Training for Inserting System  | \$1,360.00            | \$1,155.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TI0L       | Product Application Support Training for Inserting System  | \$562.00              | \$478.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TI20       | TI20 - Relay 2000 Inserting System   | \$11,225.00           | \$9,524.00  | 15%                             | \$0.00          | \$0.00         | \$868.50            | \$80.68        |
| Folders & Inserters & Shredders | TI30       | TI30 - Relay 3000 Inserting System   | \$17,445.00           | \$14,801.00 | 15%                             | \$0.00          | \$0.00         | \$1,212.75          | \$112.66       |

| Category                        | Item      | Description   | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------------------|-----------|---|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Folders & Inserters & Shredders | TI40      | Relay 4000 Inserting System                                       | \$20,385.00           | \$17,296.00 | 15%                             | \$0.00          | \$0.00         | \$1,740.75          | \$161.72       |
| Folders & Inserters & Shredders | TI50      | Relay 5000 Inserting System with Four Feeder Tower                | \$25,955.00           | \$22,022.00 | 15%                             | \$0.00          | \$0.00         | \$1,839.75          | \$170.91       |
| Folders & Inserters & Shredders | TI60      | Relay 6000 Inserting System                                       | \$40,735.00           | \$34,561.00 | 15%                             | \$0.00          | \$0.00         | \$2,607.75          | \$242.26       |
| Folders & Inserters & Shredders | TI70      | Relay 7000 Inserting System                                       | \$45,995.00           | \$39,023.00 | 15%                             | \$0.00          | \$0.00         | \$3,250.50          | \$301.97       |
| Folders & Inserters & Shredders | TI80      | Relay 8000 Inserting System                                       | \$67,465.00           | \$57,238.00 | 15%                             | \$0.00          | \$0.00         | \$4,322.25          | \$401.54       |
| Folders & Inserters & Shredders | TIBB      | Horizontal Belt Stacker with Install to Height Stand              | \$3,895.00            | \$3,305.00  | 15%                             | \$0.00          | \$0.00         | \$168.75            | \$15.68        |
| Folders & Inserters & Shredders | TIBD      | Tandem Horizontal Belt Stacker with install to Height Stand       | \$5,150.00            | \$4,370.00  | 15%                             | \$0.00          | \$0.00         | \$168.75            | \$15.68        |
| Folders & Inserters & Shredders | TIET      | Exit Transport  | \$1,995.00            | \$1,693.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIFS      | Flat Sealer   | \$3,955.00            | \$3,357.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIHC      | High Capacity Sheet Feeder  | \$6,895.00            | \$5,850.00  | 15%                             | \$0.00          | \$0.00         | \$676.50            | \$62.85        |
| Folders & Inserters & Shredders | TINK      | TINK-OMR Scanning Kit Relay 2000 w/Install & Trg                  | \$1,595.00            | \$1,354.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRC      | 60 in. Height Adjustable Table, No Doors, Sliding Shelf           | \$3,530.00            | \$2,996.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRD      | 90 in. Height Adjustable Table, No Doors, Sliding Shelf           | \$4,585.00            | \$3,891.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRE      | 60 in. Height Adjustable Table w/ locking doors and sliding shelf | \$3,750.00            | \$3,182.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRF      | 90 in. Motorized Table Extension                                  | \$3,375.00            | \$2,864.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRG      | TIRG - Height Adj. Table, 72 in. w/ Shelf and Locking Doors       | \$1,850.00            | \$1,570.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRH      | TIRH - Height Adj. Table, 60 in. w/ Shelf and Locking Doors       | \$2,215.00            | \$1,880.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRJ      | TIRJ - Height Adj. Table, 60 in. w/ Shelf                         | \$1,905.00            | \$1,618.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | TIRM      | Tower OMR Barcode Scanning Hardware                               | \$2,575.00            | \$2,185.00  | 15%                             | \$0.00          | \$0.00         | \$282.75            | \$26.27        |
| Folders & Inserters & Shredders | TIRS      | TIRS - Vertical Power Stacker                                     | \$1,755.00            | \$1,490.00  | 15%                             | \$0.00          | \$0.00         | \$125.25            | \$11.64        |
| Folders & Inserters & Shredders | TIVP      | Vertical Power Stacker  | \$1,755.00            | \$1,490.00  | 15%                             | \$0.00          | \$0.00         | \$125.25            | \$11.64        |
| Folders & Inserters & Shredders | WDF1      | Document Formatting Option  | \$1,235.00            | \$1,049.00  | 15%                             | \$260.00        | \$24.41        | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPP1      | Printer License (1 printer)                                       | \$1,805.00            | \$1,533.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPP2      | Printer License (2 printers)                                      | \$2,165.00            | \$1,838.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPP5      | Planet Press Imaging  | \$4,765.00            | \$4,044.00  | 15%                             | \$690.00        | \$64.79        | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPP6      | Planet Press Office   | \$8,440.00            | \$7,160.00  | 15%                             | \$1,125.00      | \$105.64       | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPP7      | Planet Press Production   | \$14,415.00           | \$12,230.00 | 15%                             | \$2,100.00      | \$197.19       | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPPA      | On-Site Training - Planet Press Document Design - 2 days          | \$4,120.00            | \$3,496.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPPB      | On-Site Training - Planet Press Talk - 2 days                     | \$3,090.00            | \$2,622.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPPC      | On-Site Training - Planet Press Document Flow - 2 days            | \$4,120.00            | \$3,496.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPPH      | Per Diem for Onsite Visit   | \$440.00              | \$374.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPLL      | E-Learning Module for Planet Press                                | \$1,025.00            | \$870.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WPPX      | Airfare for On-Site Visit   | \$1,335.00            | \$1,133.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Folders & Inserters & Shredders | WSSB      | PLANETPRESS ENVELOPENOW   | \$1,025.00            | \$870.00    | 15%                             | \$170.00        | \$15.96        | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM30291  | Bookcase 30" x 29"  | \$600.00              | \$510.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM30482  | Bookcase 30" x 48"  | \$660.00              | \$561.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM30543  | Bookcase 30" x 54"  | \$760.00              | \$646.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM30664  | Bookcase 30" x 66"  | \$815.00              | \$692.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM30724  | Bookcase 30" x 72"  | \$895.00              | \$760.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM36291  | Bookcase 36" x 29"  | \$640.00              | \$544.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM36482  | Bookcase 36" x 48"  | \$705.00              | \$598.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM36543  | Bookcase 36" x 54"  | \$805.00              | \$683.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM36664  | Bookcase 36" x 66"  | \$855.00              | \$726.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | BCM36724  | Bookcase 36" x 72"  | \$930.00              | \$789.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM30291 | Closed Bookcase 30x29   | \$810.00              | \$687.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM30482 | Closed Bookcase 30x48   | \$905.00              | \$768.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM30543 | Closed Bookcase 30x54   | \$1,160.00            | \$985.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM30664 | Closed Bookcase 30x66   | \$1,240.00            | \$1,053.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM30724 | Closed Bookcase 30x72   | \$1,300.00            | \$1,103.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM36291 | Closed Bookcase 36x29   | \$850.00              | \$722.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM36482 | Closed Bookcase 36x48   | \$945.00              | \$802.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM36543 | Closed Bookcase 36x54   | \$1,060.00            | \$899.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM36664 | Closed Bookcase 36x66   | \$1,190.00            | \$1,010.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CBCM36724 | Closed Bookcase 36x72   | \$1,330.00            | \$1,129.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CP6028MOD | 60 in. Connect+ Modular Table                                     | \$1,255.00            | \$1,066.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CP6072ARM | Central Display Arm   | \$395.00              | \$336.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CP7228MOD | 72 in. Connect+ Modular Table                                     | \$1,350.00            | \$1,146.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CRE4824LD | Credenza (48x24x29)   | \$1,130.00            | \$959.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CRE6024LD | Credenza (72x24x29)   | \$1,390.00            | \$1,180.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CRE7224LD | Credenza (72x24x29)   | \$1,940.00            | \$1,646.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | CSTAND59  | Printer Stand   | \$1,530.00            | \$1,298.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | FAP7224   | Riser, 72 in.   | \$495.00              | \$421.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | FTB60     | Table, 60in.  | \$580.00              | \$493.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | FTW30     | Work Table, 30in.   | \$570.00              | \$484.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | H1695     | Anti-Fatigue Mat  | \$505.00              | \$430.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | LF236     | Lateral Files (27-1/2")   | \$810.00              | \$687.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | LF336     | Lateral Files (40")   | \$1,080.00            | \$918.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | LF436     | Lateral Files (52-1/2")   | \$1,345.00            | \$1,142.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | LH410     | Label Holders (4" L)  | \$10.00               | \$9.00      | 10%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | LH810     | Label Holders (8" L)  | \$30.00               | \$27.00     | 10%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions             | M073301   | 33" Storage Table   | \$1,090.00            | \$926.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category            | Item       | Description                             | 2015 Commercial Price | IL PRICE   | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|------------|---|-----------------------|------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Furniture Solutions | M074501    | 45-1/2" Storage Table                   | \$1,245.00            | \$1,057.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M07455L    | 45-1/2" Table Slanted Bin               | \$1,525.00            | \$1,294.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M076001    | 60 Pocket Sorter                        | \$2,935.00            | \$2,490.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M076801    | 68" Storage Table                       | \$1,465.00            | \$1,243.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M07685L    | 68" Table Slanted Bin                   | \$1,760.00            | \$1,493.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M079001    | 90 Pocket Sorter                        | \$3,835.00            | \$3,255.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M07MST3301 | 33" Basic Table                         | \$475.00              | \$403.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M07MST4501 | 45-1/2" Basic Table                     | \$550.00              | \$467.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M07MST6801 | 68" Basic Table                         | \$625.00              | \$531.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M903230    | Document Shelf 30" Table                | \$195.00              | \$166.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M903236    | Document Shelf 36" Table                | \$195.00              | \$166.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M903248    | Document Shelf 48" Table                | \$210.00              | \$179.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | M9098      | Straight Uprights (2)                   | \$110.00              | \$94.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MBS451515  | Presort Module: 45-1/2"                 | \$560.00              | \$476.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MBS681515  | Presort Module: 68"                     | \$560.00              | \$476.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MBS681522  | Bin Sorter 68x15x22                     | \$575.00              | \$488.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MCLR451513 | Clsd Bse Rsr 45-1/2x15x13               | \$285.00              | \$242.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MCLR45156  | Clsd Base Rsr 45-1/2x15x6               | \$250.00              | \$213.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MCLR681513 | Clsd Base Rsr 68x15x13                  | \$350.00              | \$297.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MCLR68156  | Clsd Base Rsr 68x15x6                   | \$315.00              | \$268.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MD90064533 | Lift Table 45-1/2 x 33                  | \$1,810.00            | \$1,537.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MD90066833 | Lift Table 68 x 33                      | \$1,970.00            | \$1,672.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MP22       | Pedestal 1-Box                          | \$895.00              | \$760.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MP23       | Pedestal 3-Box                          | \$925.00              | \$785.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MPDV22     | Plexi Visors 22-5/8" Sort               | \$185.00              | \$158.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MPDV45     | Plexi Visors 45-1/2" Sort               | \$220.00              | \$187.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MPDV68     | Plexi Visors 68" Sorter                 | \$250.00              | \$213.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR221513   | 13" Corner Riser                        | \$225.00              | \$191.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR221522   | 22" Corner Riser                        | \$265.00              | \$226.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR22156    | Corner Riser 22-5/8x15x6                | \$175.00              | \$149.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR451513   | 45-1/2" Riser - 13" Tall                | \$315.00              | \$268.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR451522   | 45-1/2" Riser 22" Tall                  | \$300.00              | \$255.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR45156    | Riser 45-1/2x15x6                       | \$210.00              | \$178.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR681513   | 68" Riser - 13" Tall                    | \$340.00              | \$288.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR681522   | 68" Riser 22" Tall                      | \$395.00              | \$336.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MR68156    | Riser 68x15x6                           | \$280.00              | \$238.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MRHCH22    | Chan Stiff 22-5/8" Rsr                  | \$115.00              | \$98.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MRHCH45    | Chan Stiff 45-1/2" Rsr                  | \$150.00              | \$128.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MRHCH68    | Chan Stiff 68" Riser                    | \$185.00              | \$158.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MRPT2418   | Remote Platform Table                   | \$635.00              | \$540.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MS221510   | 10- Bin Sorter (22-5/8")                | \$405.00              | \$344.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MS451520   | 20-Bin for 45-1/2" Table                | \$500.00              | \$425.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MS681525   | 25-Bin Sortr 68x15x17-3/8               | \$575.00              | \$488.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MS681530   | 30-Bin for 68" Table                    | \$625.00              | \$531.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSDWALL2   | Wall Brackets 2x2-3/4x10                | \$40.00               | \$35.00    | 13%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSH1511    | Sorter Shelves 20" sorter               | \$20.00               | \$17.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSH1513    | Sorter Shelves 30" Sorter               | \$20.00               | \$17.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSP3333    | Dump Rails 33" Table                    | \$115.00              | \$98.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSP4533    | Dump Rails 45-1/2" Table                | \$140.00              | \$120.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSP6833    | Dump Rails 68" Table                    | \$165.00              | \$141.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSS3333    | 33 in. Storage Shelf for MT3333         | \$180.00              | \$154.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSS4533    | 45-1/2 in. Storage Shelf for MT4533     | \$190.00              | \$162.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSS6833    | 68 in. Storage Shelf for MT6833         | \$250.00              | \$213.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSSP33     | Metal Side Splashers                    | \$100.00              | \$85.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSWMBR22   | Wall Brackets 22-5/8 Sort               | \$65.00               | \$56.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSWMBR45   | Wall Brackets 45-1/2 Sort               | \$80.00               | \$69.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MSWMBR68   | Wall Brackets 68" Sorter                | \$90.00               | \$77.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MT3333     | 33 in. Basic Table with Side Panels     | \$705.00              | \$599.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MT4533     | 45-1/2 in. Basic Table with Side Panels | \$770.00              | \$654.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MT6833     | 68 in. Basic Table with Side Panels     | \$895.00              | \$760.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB2213    | Tackboard 13"H Riser                    | \$100.00              | \$85.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB2222    | Tackboard 22"H Riser                    | \$140.00              | \$120.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB4513    | Tackboard for 45-1/2 x 13               | \$120.00              | \$103.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB4522    | Tackboard for 45-1/2 x 22               | \$175.00              | \$149.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB6813    | Tackboard for 68 x 13                   | \$160.00              | \$137.00   | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTB6822    | Tackboard for 68 x 22                   | \$260.00              | \$221.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTC3       | Caster Set for Tables                   | \$260.00              | \$221.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTH545     | 45-1/2" Bulk Sort Module                | \$790.00              | \$671.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTH568     | 60" Bulk Sorting Module                 | \$800.00              | \$679.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR221513  | Crrn ThruRsr 22-5/8x15x13               | \$225.00              | \$191.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR221522  | Crrn ThruRsr 22-5/8x15x22               | \$280.00              | \$238.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR22156   | Crrn Thru-Rsr 22-5/8x15x6               | \$205.00              | \$174.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR451513  | Thru Riser 45-1/2x15x13                 | \$265.00              | \$225.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR451522  | Thru Riser 45-1/2x15x22                 | \$315.00              | \$267.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR45156   | Thru Riser 45-1/2x15x6                  | \$225.00              | \$191.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTR68156   | Thru Riser 68x15x6                      | \$280.00              | \$238.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTS221510  | 10-Bin Corner Thru Sorter               | \$435.00              | \$369.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTS451520  | 20-Bin Thru Sorter                      | \$535.00              | \$454.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTS681525  | 25-Bin Thru Sorter                      | \$660.00              | \$560.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTS681530  | 30-Bin Thru Sorter                      | \$670.00              | \$569.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions | MTSB15     | Sorter Retaining Brackets               | \$304.00              | \$259.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category               | Item     | Description                                      | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|------------------------|----------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| Furniture Solutions    | MTSH1511 | Thru-Sorter Shelves - 11"                        | \$20.00               | \$17.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | MTSH1513 | Thru-Sorter Shelves - 13"                        | \$30.00               | \$25.00     | 17%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | MVD15    | Vertical Divider                                 | \$20.00               | \$17.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | MVS2215  | Vertical Sorter 22" Table                        | \$490.00              | \$416.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | MVS4515  | Vertical Sorter                                  | \$590.00              | \$501.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | MVS6815  | Vertical Sorter 68" Table                        | \$685.00              | \$582.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | NEST36   | Mobile Table 36x24x31                            | \$835.00              | \$709.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | NEST48   | Mobile Table 48x24x36                            | \$870.00              | \$738.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | PB001    | 68" Pack Bench / Storage                         | \$2,810.00            | \$2,384.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | PB002    | 68" Pack Bench / Dividers                        | \$2,695.00            | \$2,287.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | PB003    | Paper Roll Stand / Cutter                        | \$1,080.00            | \$918.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | PBCAB19  | Mobile Cabinet                                   | \$415.00              | \$353.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD3022   | 30x22 Deep Utility Table                         | \$360.00              | \$307.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD3622   | 36x22 Deep Utility Table                         | \$380.00              | \$323.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD4222   | 42x22 Deep Utility Table                         | \$395.00              | \$336.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD4822   | 48x22" Deep Utility Table                        | \$415.00              | \$353.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD5422   | 54x22 Deep Utility Table                         | \$415.00              | \$352.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD6022   | 60x22 Deep Utility Table                         | \$460.00              | \$390.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD6622   | 66x22 Deep Utility Table                         | \$475.00              | \$403.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SD7222   | 72x22 Deep Utility Table                         | \$475.00              | \$403.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SDSS3022 | Storage Shelf 30x22 Table                        | \$100.00              | \$85.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SDSS3622 | Storage Shelf 36x22 Table                        | \$125.00              | \$107.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Furniture Solutions    | SDSS4822 | Storage Shelf 48x22 Table                        | \$155.00              | \$132.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Hosting Services       | DSH1     | Hosting Level 1                                  | \$0.00                | \$0.00      | 0%                              | \$12,000.00     | \$1,126.80     | \$0.00              | \$0.00         |
| Hosting Services       | DSH2     | Hosting Level 2                                  | \$0.00                | \$0.00      | 0%                              | \$20,000.00     | \$1,878.00     | \$0.00              | \$0.00         |
| Hosting Services       | DSH3     | Hosting Level 3                                  | \$0.00                | \$0.00      | 0%                              | \$30,000.00     | \$2,817.00     | \$0.00              | \$0.00         |
| Information Management | 1FXR     | Funds Management Meter Feature                   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BM02     | Client Host Addon to Windows                     | \$6,180.00            | \$5,244.00  | 15%                             | \$0.00          | \$0.00         | \$552.00            | \$51.28        |
| Information Management | BM10     | Business Manager Workstation                     | \$3,250.00            | \$2,758.00  | 15%                             | \$184.00        | \$17.28        | \$415.50            | \$38.60        |
| Information Management | BM41     | Receipt Printer                                  | \$1,080.00            | \$918.00    | 15%                             | \$0.00          | \$0.00         | \$162.00            | \$15.05        |
| Information Management | BM42     | Barcode Scanner for Data                         | \$1,530.00            | \$1,299.00  | 15%                             | \$0.00          | \$0.00         | \$141.75            | \$13.17        |
| Information Management | BM43     | High Volume Laser Printer                        | \$1,400.00            | \$1,188.00  | 15%                             | \$0.00          | \$0.00         | \$199.50            | \$18.53        |
| Information Management | BM44     | Barcode Scanner for DM                           | \$1,530.00            | \$1,299.00  | 15%                             | \$0.00          | \$0.00         | \$141.75            | \$13.17        |
| Information Management | BM45     | MONITOR STAND                                    | \$465.00              | \$395.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BM46     | MONITOR/PC FLOOR STAND                           | \$1,182.00            | \$1,003.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BM4A     | Flat Screen Monitor Mount                        | \$920.00              | \$782.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BM4B     | Flat Screen Monitor Mount                        | \$845.00              | \$719.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMS2     | Client Host w/Falt Panel                         | \$6,070.00            | \$5,151.00  | 15%                             | \$624.00        | \$58.59        | \$415.50            | \$38.60        |
| Information Management | BMA1     | CRYSTAL REPORTING                                | \$210.00              | \$179.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMC1     | Business Manager DM300/400 INTERFACE             | \$1,025.00            | \$870.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMC2     | Business Manager DM300/400 INTERFACE             | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMFM     | Funds Management Meter Activation                | \$200.00              | \$170.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMH1     | Business Manager Operator Training 4 Hrs         | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMH3     | Business Manager Data Conversion                 | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMH4     | Business Manager V2-V3 New System                | \$814.00              | \$691.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMP0     | Business Manager Project Management              | \$953.00              | \$808.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMP1     | Business Manager Project Management 1            | \$1,906.00            | \$1,618.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMP2     | Business Manager Project Management 2            | \$19,055.00           | \$16,166.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMP3     | Business Manager Project Management 3            | \$38,110.00           | \$32,331.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMPC     | Business Manager PC                              | \$2,880.00            | \$2,444.00  | 15%                             | \$0.00          | \$0.00         | \$312.00            | \$28.98        |
| Information Management | BMPD     | Business Manager PC Special                      | \$1,025.00            | \$870.00    | 15%                             | \$0.00          | \$0.00         | \$312.00            | \$28.98        |
| Information Management | BMS1     | Business Manager Host Software                   | \$9,265.00            | \$7,860.00  | 15%                             | \$1,186.00      | \$111.37       | \$103.50            | \$9.62         |
| Information Management | BMS2     | Business Manager Workstation                     | \$3,350.00            | \$2,843.00  | 15%                             | \$680.00        | \$63.85        | \$103.50            | \$9.62         |
| Information Management | BMS3     | Cleint Host Software Only                        | \$2,095.00            | \$1,777.00  | 15%                             | \$624.00        | \$58.59        | \$103.50            | \$9.62         |
| Information Management | BMSU     | Full SQL Server Support                          | \$5,040.00            | \$4,277.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMT1     | Business Manager DM Infinity Interface           | \$1,025.00            | \$870.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMT2     | Business Manager DM Infinity Interface           | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | BMWA     | Business Manager INVIEW Feature                  | \$305.00              | \$259.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP0     | Dedicated Install Support                        | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP1     | Dedicated Install Support LVL1                   | \$1,623.00            | \$1,377.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP2     | Dedicated Install Support LVL2                   | \$16,223.00           | \$13,764.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP3     | Dedicated Install Support LVL3                   | \$32,445.00           | \$27,525.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP4     | Dedicated Install Support LVL4                   | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP5     | Dedicated Install Support LVL5                   | \$1,906.00            | \$1,618.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP6     | Dedicated Install Support LVL6                   | \$19,055.00           | \$16,167.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | MFP7     | Dedicated Install Support LVL7                   | \$38,110.00           | \$32,333.00 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690000  | Kit / Ethernet 4 Port Hub                        | \$275.00              | \$234.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690001  | Kit / Ethernet 16 Port hub                       | \$645.00              | \$548.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690003  | Kit / Ethernet Cable 14'                         | \$45.00               | \$38.00     | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690004  | Kit / Ethernet Cable 25'                         | \$45.00               | \$38.00     | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690005  | Kit / Ethernet Cable 100'                        | \$205.00              | \$174.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690006  | Kit / Ethernet Cable 250'                        | \$310.00              | \$263.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690017  | Kit / J050 Business Manager Ext                  | \$105.00              | \$89.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690034  | Secondary Network Card                           | \$195.00              | \$165.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z690047  | KIT / WINDOWS XP OEM 1-PA                        | \$495.00              | \$420.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z6C4     | ADMIN/REPORT/DATA COLL UP                        | \$798.00              | \$677.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Information Management | Z6FM     | Funds Management Feature Enabled                 | \$1,230.00            | \$1,044.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| INVIEW MMS             | 1FXA     | DM Interface for INVIEW (one per Mail Machine)   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Mailstream On Demand   | MDBA     | Mailstream On Demand Service                     | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| Mailstream On Demand   | MDS5     | Mailstream On Demand Professional Services       | \$5,150.00            | \$4,370.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival      | TSAG     | Arrival Tracking Assistant Configuration - 2 Hrs | \$407.00              | \$346.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category                       | Item    | Description   | 2015 Commercial Price | IL PRICE     | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|--------------------------------|---------|---|-----------------------|--------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Arrival              | T5AK    | Arrival Label Configuration - 2 Hrs   | \$407.00              | \$346.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival              | T5AM    | Arrival Screen Configuration - 2 Hrs  | \$407.00              | \$346.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival              | T5AP    | Arrival Report Configuration - 2 Hrs  | \$407.00              | \$346.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival              | T5EA    | Enhanced WinMobile Tracking Assistant (T746)  | \$2,775.00            | \$2,355.00   | 15%                             | \$0.00          | \$0.00         | \$339.75            | \$31.56        |
| SendSuite Arrival              | T5PR    | Mail Center Productivity Reporting  | \$795.00              | \$675.00     | 15%                             | \$119.00        | \$11.17        | \$0.00              | \$0.00         |
| SendSuite Arrival              | T747    | Android Enhanced Tracking Assistant   | \$2,750.00            | \$2,334.00   | 15%                             | \$0.00          | \$0.00         | \$339.75            | \$31.56        |
| SendSuite Arrival              | T763    | Android Smart Mobile Tracking Assistant   | \$1,850.00            | \$1,570.00   | 15%                             | \$0.00          | \$0.00         | \$339.75            | \$31.56        |
| SendSuite Arrival              | VSDP    | SendSuite Desktop Base System License   | \$4,995.00            | \$4,238.00   | 15%                             | \$745.00        | \$69.96        | \$0.00              | \$0.00         |
| SendSuite Arrival              | VSN1    | 1 Site License for Unlimited Users  | \$2,500.00            | \$2,121.00   | 15%                             | \$375.00        | \$35.21        | \$0.00              | \$0.00         |
| SendSuite Arrival              | VSNC    | 100 Site Licenses for Unlimited Users   | \$156,000.00          | \$132,351.00 | 15%                             | \$23,400.00     | \$2,197.26     | \$0.00              | \$0.00         |
| SendSuite Arrival              | VSNL    | 50 Site Licenses for Unlimited Users  | \$94,000.00           | \$79,750.00  | 15%                             | \$14,100.00     | \$1,323.99     | \$0.00              | \$0.00         |
| SendSuite Arrival              | VSNX    | 10 Site Licenses for Unlimited Users  | \$22,000.00           | \$18,665.00  | 15%                             | \$3,300.00      | \$309.87       | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | J540    | Counter Signature Pad (Direct Computer Serial Attachment)   | \$1,995.00            | \$1,693.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | J796027 | Field Installable PCI Client Network Card Sales Kit - Coax Cable  | \$300.00              | \$255.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | J796029 | Factory Installed PCI Client Network Card - Coax Cable  | \$300.00              | \$255.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | J896002 | Base Mount Display kit for Jn64 & JN67 Scales   | \$160.00              | \$137.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T513    | Install software on customer's PC; required if installing Arrival on customer-provided PC. Include one charge per PC.   | \$407.00              | \$345.95     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T514    | Arrival Basic Application Training - 4 hours on-site. Order if needed for additional trainees or special application.   | \$814.00              | \$691.90     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T515    | Advanced Training   | \$814.00              | \$691.90     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T51M    | Four bay Ethernet cradle for Tracking Assistant Plus (T742/T745)  | \$995.00              | \$845.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T530    | J776 Non contact Keyboard Wedge Scanner   | \$1,995.00            | \$1,694.00   | 15%                             | \$0.00          | \$0.00         | \$227.25            | \$21.11        |
| SendSuite Arrival Tracking Sys | T534    | 1E05 Laser Printer  | \$695.00              | \$590.00     | 15%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| SendSuite Arrival Tracking Sys | T536    | 1E03 4" Label Printer   | \$995.00              | \$845.00     | 15%                             | \$0.00          | \$0.00         | \$162.00            | \$15.05        |
| SendSuite Arrival Tracking Sys | T537    | Arrival Live Application Support  | \$814.00              | \$691.90     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T538    | Arrival Belt Printer Bluetooth Connection with TS41 and tethered to J594  | \$1,385.00            | \$1,190.00   | 14%                             | \$0.00          | \$0.00         | \$129.00            | \$11.98        |
| SendSuite Arrival Tracking Sys | T542    | J774 Scanner  | \$2,400.00            | \$2,037.00   | 15%                             | \$0.00          | \$0.00         | \$254.25            | \$23.62        |
| SendSuite Arrival Tracking Sys | T544    | J620 Graphics Printer   | \$395.00              | \$336.00     | 15%                             | \$0.00          | \$0.00         | \$57.75             | \$5.36         |
| SendSuite Arrival Tracking Sys | T54M    | Four bay Ethernet cradle for Tracking Assistant Plus (T742/T745)  | \$995.00              | \$845.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T56A    | Arrival Express Electronic Log Only   | \$1,735.00            | \$1,473.00   | 15%                             | \$206.00        | \$19.34        | \$227.25            | \$21.11        |
| SendSuite Arrival Tracking Sys | T56B    | Arrival Express Counter Pickup  | \$3,835.00            | \$3,255.00   | 15%                             | \$206.00        | \$19.34        | \$227.25            | \$21.11        |
| SendSuite Arrival Tracking Sys | T56C    | Arrival Express Delivery Route  | \$4,235.00            | \$3,630.00   | 14%                             | \$206.00        | \$19.34        | \$567.00            | \$52.67        |
| SendSuite Arrival Tracking Sys | T5C3    | Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)  | \$500.00              | \$430.00     | 14%                             | \$75.00         | \$7.04         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5C4    | Arrival XE C/S additional Client Licenses-Tier 2 unlimited Additional Arrival Client Licenses for systems requiring concurrent users. Use with Arrival C/S Edition only (T5XC and T5U2)   | \$300.00              | \$255.00     | 15%                             | \$45.00         | \$4.23         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5EN    | E-mail Notification   | \$0.00                | \$0.00       | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5F1    | NetQuery option (must order 1 T5NL beyond number of processing stations for NetQuery)   | \$1,500.00            | \$1,273.00   | 15%                             | \$225.00        | \$21.13        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5F2    | Background Import Feature   | \$750.00              | \$637.00     | 15%                             | \$113.00        | \$10.61        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5F3    | File Link/Scan Link/Global Update   | \$0.00                | \$0.00       | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5FE    | Printer Interface (Must be ordered with T538 Portable Printer)  | \$0.00                | \$0.00       | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5FF    | Imaging Feature   | \$1,250.00            | \$1,061.00   | 15%                             | \$188.00        | \$17.65        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5FG    | Route Activity Logging Feature  | \$1,250.00            | \$1,061.00   | 15%                             | \$188.00        | \$17.65        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5FM    | Manifest Module (Can only be used with J580/J582 Scanner); included 1/1/02  | \$0.00                | \$0.00       | 0%                              | \$179.00        | \$16.81        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5L1    | LobbyTrac Turnkey Package includes LobbyTrac software, T5P3 Celeron PC, 15" flat-panel monitor, J776 wedge scanner, J620 graphics printer, WebCam   | \$8,165.00            | \$6,940.25   | 15%                             | \$412.00        | \$38.69        | \$606.75            | \$56.37        |
| SendSuite Arrival Tracking Sys | T5L3    | LobbyTrac software only   | \$3,595.00            | \$3,087.00   | 14%                             | \$412.00        | \$38.69        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5M1    | Project Management  | \$953.00              | \$810.05     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5M2    | Project Management  | \$1,906.00            | \$1,620.10   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5M3    | Project Management  | \$19,055.00           | \$16,196.75  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5M5    | Project Management  | \$38,110.00           | \$32,393.50  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5MP    | Low to Mid Volume 4" Printer  | \$995.00              | \$845.00     | 15%                             | \$0.00          | \$0.00         | \$162.00            | \$15.05        |
| SendSuite Arrival Tracking Sys | T5NL    | Multi-workstation network license for customer-provided network environments. Order one license per Arrival workstation connected to a customer's network. Not needed for a single Arrival workstation. Connected to a network. An additional license is needed | \$500.00              | \$425.00     | 15%                             | \$75.00         | \$7.04         | \$0.00              | \$0.00         |

| Category                       | Item    | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|--------------------------------|---------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Arrival Tracking Sys | T5P4    | 2.8GHz Pentium 4, PC package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse (PC requires a monitor)  | \$2,795.00            | \$2,372.00  | 15%                             | \$0.00          | \$0.00         | \$322.50            | \$29.96        |
| SendSuite Arrival Tracking Sys | T5R0    | Arrival Customer Loyalty Package Existing Leasing Cutomers only-Includes Arrival XE Software (TSXE) Celeron PC AND Monitor.  | \$6,165.00            | \$5,294.00  | 14%                             | \$305.00        | \$28.64        | \$322.50            | \$29.96        |
| SendSuite Arrival Tracking Sys | T5T0    | Non-Contact Programmable Wedge Scanner   | \$1,995.00            | \$1,711.00  | 14%                             | \$0.00          | \$0.00         | \$227.25            | \$21.11        |
| SendSuite Arrival Tracking Sys | T5TB    | USB Communications Charger   | \$200.00              | \$170.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5VT    | Visitor Tracking Feature   | \$750.00              | \$637.00    | 15%                             | \$113.00        | \$10.61        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5XC    | Arrival Software Client Server Edition; 5 Users  | \$15,280.00           | \$12,988.00 | 15%                             | \$1,133.00      | \$106.39       | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T5XE    | Arrival XE Software Standard Edition includes T5F4 Screen Builder, T5F5 Power Act, T5RD Remote Diagnostics, T5FM Tracking Assistant Manifest Module, T5FD Tracking Assistant Delivery Module, T5FR Tracking Assistant Receiving Module, and T514 Arrival Basic | \$6,160.00            | \$5,289.00  | 14%                             | \$412.00        | \$38.69        | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P1    | Installation Project - Up to one day   | \$1,623.00            | \$1,379.55  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P2    | Installation Project - Up to 2 days  | \$16,223.00           | \$13,789.55 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P3    | Installation Project - Up to 4 days  | \$32,445.00           | \$27,578.25 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P4    | Installation Project - Up to 6 days  | \$953.00              | \$810.05    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P5    | Installation Project - Up to 8 days  | \$1,906.00            | \$1,620.10  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P6    | Installation Project - Up to 12 days   | \$19,055.00           | \$16,196.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T6P7    | Installation Project - Up to 16 days   | \$38,110.00           | \$32,393.50 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T790003 | T741 Battery Adaptors for use with J596017 (kit of 2)  | \$350.00              | \$297.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | T896001 | External USB Adapter   | \$275.00              | \$234.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS14    | J693 4" Continuous Labels Supply Case  | \$260.00              | \$222.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS30    | J693 4" Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls. Case capacity is 18,000" x 4".   | \$240.00              | \$205.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS31    | J645 Continuous Thermal Direct Labels Supply Case - Case contains 4 rolls. Case capacity is 7,200" x 4".   | \$140.00              | \$120.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS32    | J692 Continuous Thermal Direct Labels Supply Case - Case contains 3 rolls and 1 transfer ribbon. Case capacity is 23,550" x 4".  | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS33    | J530 2" Continuous Thermal Direct Labels Supply Case - 12 rolls per case. Each roll is 2" wide x 780" long.  | \$73.00               | \$63.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS34    | J779 Spare Battery   | \$113.00              | \$96.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS40    | 928-7 Multi-Function Badges for Inkjet Printers and LobbyTrac  | \$70.00               | \$61.00     | 13%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | TS47    | LobbyTrac color Badge printer  | \$159.00              | \$136.00    | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Arrival Tracking Sys | VSDE    | Desktop Express Plus Software  | \$8,295.00            | \$7,038.00  | 15%                             | \$599.00        | \$56.25        | \$0.00              | \$0.00         |
| SendSuite Express              | G385134 | Programmable Keyboard  | \$50.00               | \$43.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | JR64    | Factory Recon JN64 150 lb Rollertop Scale  | \$695.00              | \$590.00    | 15%                             | \$0.00          | \$0.00         | \$235.50            | \$21.88        |
| SendSuite Express              | JR76    | Factory Recon J075 100 lb Tabletop Scale   | \$495.00              | \$421.00    | 15%                             | \$0.00          | \$0.00         | \$166.50            | \$15.47        |
| SendSuite Express              | T101    | Carrier Log 1  | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T102    | Custom Programmable Carrier -1   | \$258.00              | \$220.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T103    | LTL Custom Programmable Carrier  | \$361.00              | \$308.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T104    | HazMat   | \$950.00              | \$806.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T105    | Differential Weighing (Offweight)  | \$500.00              | \$425.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T110    | Multi-Workstation Client License   | \$500.00              | \$425.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T113    | NetQuery   | \$2,000.00            | \$1,700.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T116    | DOX Link   | \$1,995.00            | \$1,693.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T118    | ODBC Link  | \$1,295.00            | \$1,099.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T124    | 2.8Ghz Pentium 4 PC Package for Windows XP, Compaq 512MB Ram, 40GB hard drive, CDRW-DVD drive, keyboard, 56K modem, Compaq 10/100 LAN card, PCI expander card, mouse   | \$2,795.00            | \$2,375.75  | 15%                             | \$0.00          | \$0.00         | \$322.50            | \$29.96        |
| SendSuite Express              | T209    | USPS Std A Bulk Manifesting  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T210    | UPS Standard Rates   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T211    | UPS HundredWeight  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T212    | UPS Non-Manifested   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T213    | UPS Drop Shipment Points   | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T214    | UPS Contract Rates   | \$1,000.00            | \$849.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T215    | USPS Domestic Rates  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T216    | USPS International Rates   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T217    | USPS Automation / Non Automation Rates   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T218    | USPS Mixed Mail Manifest (Single Piece)  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T219    | USPS Drop Shipment Points  | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T230    | FedEx Ship Manager   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T245    | USPS 4th Class DBMC Manifesting (required for T218)  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T246    | UPS Online Plus for PLD Electronic Manifesting   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express              | T25B    | SendSuite Express Postal Manager - Software only - USPS Meter Rates - Requires TS1A  | \$4,580.00            | \$3,886.00  | 15%                             | \$275.00        | \$25.82        | \$0.00              | \$0.00         |
| SendSuite Express              | T25C    | SendSuite Express 300 - Can add any Three Carriers - Requires TS1A   | \$5,380.00            | \$4,565.00  | 15%                             | \$474.00        | \$44.51        | \$0.00              | \$0.00         |

| Category          | Item    | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|-------------------|---------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Express | T25D    | SendSuite Express 400 - Can add any Four Carriers - Requires TS1A  | \$6,580.00            | \$5,583.00  | 15%                             | \$474.00        | \$44.51        | \$0.00              | \$0.00         |
| SendSuite Express | T25E    | SendSuite Express 500 - All Carriers, Networking and Simple - Requires TS1A  | \$7,780.00            | \$6,601.00  | 15%                             | \$798.00        | \$74.93        | \$0.00              | \$0.00         |
| SendSuite Express | T25S    | SendSuite Express Speedee Turnkey - Requires TS1A  | \$6,680.00            | \$5,668.00  | 15%                             | \$474.00        | \$44.51        | \$643.50            | \$59.78        |
| SendSuite Express | T265    | USPS Std A Non-Profit Rates  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T271    | USPS International Manifesting   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T286    | SpeeDee  | \$750.00              | \$637.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T289    | FedEx Onsite Server Drop Shipment Points   | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T290    | USPS Manifesting Drop Shipment Points  | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T291    | DHL Plus Drop Shipment Points  | \$250.00              | \$213.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2AC    | StreetSmart Address Cleansing  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2AF    | RDI Feature  | \$795.00              | \$674.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2CM    | Certified Mail Feature   | \$895.00              | \$759.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2DH    | DHL/Airborne Tech  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2EU    | e-Return Receipt Feature   | \$1,895.00            | \$1,628.00  | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2K1    | SendSuite Xpress Postal Manager 1  | \$3,100.00            | \$3,038.00  | 2%                              | \$275.00        | \$25.82        | \$0.00              | \$0.00         |
| SendSuite Express | T2MM    | USPS Express Mail Manifesting  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T2RH    | Ascent to SendSuite Express 300 - 3 Carrier Loyalty Package - Requires TS1A  | \$5,380.00            | \$4,573.00  | 15%                             | \$474.00        | \$44.51        | \$322.50            | \$29.96        |
| SendSuite Express | T2RJ    | Ascent to SendSuite Express 400 - 4 Carrier Loyalty Package - Requires TS1A  | \$6,580.00            | \$5,593.00  | 15%                             | \$474.00        | \$44.51        | \$322.50            | \$29.96        |
| SendSuite Express | T2RK    | Ascent to SendSuite Express 500 - All Carrier Loyalty Package - Requires TS1A  | \$9,880.00            | \$8,398.00  | 15%                             | \$798.00        | \$74.93        | \$322.50            | \$29.96        |
| SendSuite Express | T2RL    | Ascent to SS SendSuite Express 1000 - All Carriers, Networking and Integration - Requires TS1A                         | \$12,880.00           | \$11,848.00 | 8%                              | \$1,064.00      | \$99.91        | \$322.50            | \$29.96        |
| SendSuite Express | T2SL    | Site License for Desktop Express Plus  | \$1,650.00            | \$1,400.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T319    | J693 4" Adhesive Label Printer   | \$1,495.00            | \$1,269.00  | 15%                             | \$0.00          | \$0.00         | \$288.00            | \$26.76        |
| SendSuite Express | T321    | 1E20 Laser Printer   | \$695.00              | \$589.00    | 15%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| SendSuite Express | T322    | 1E03 4" Label Printer  | \$995.00              | \$845.00    | 15%                             | \$0.00          | \$0.00         | \$162.00            | \$15.05        |
| SendSuite Express | T331    | ShipRequest Software & 2D Scanner  | \$1,750.00            | \$1,487.50  | 15%                             | \$0.00          | \$0.00         | \$253.50            | \$23.55        |
| SendSuite Express | T339    | J783 - Cordless Scanner  | \$1,895.00            | \$1,608.00  | 15%                             | \$0.00          | \$0.00         | \$302.25            | \$28.08        |
| SendSuite Express | T413    | Install software on customer's PC; Required if installing Ascent on a customer-provided PC. Include one charge per PC. | \$407.00              | \$343.00    | 16%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T414    | Ascent Basic Application Training - 4 hours on-site  | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T415    | Advanced Operator Training - 4 hours on-site   | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T434    | Client billing system integration for Legal Industry   | \$3,245.00            | \$2,754.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T437    | Ascent Live Application Support  | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4A2    | Ascent Screen Customization - 2 hours of Service Time  | \$407.00              | \$346.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4A3    | Ascent Reports - 4 hours of Service Time   | \$814.00              | \$691.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4M1    | Ascent Project Management  | \$953.00              | \$810.05    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4M2    | Ascent Project Management  | \$1,906.00            | \$1,620.10  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4M3    | Ascent Project Management  | \$19,055.00           | \$16,196.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P0    | Ascent Installation Project  | \$814.00              | \$691.90    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P1    | Ascent Installation Project  | \$1,623.00            | \$1,379.55  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P2    | Ascent Installation Project  | \$16,223.00           | \$13,789.55 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P3    | Ascent Installation Project  | \$32,445.00           | \$27,578.25 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P4    | Ascent Installation Project  | \$953.00              | \$810.05    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P5    | Ascent Installation Project  | \$1,906.00            | \$1,620.10  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P6    | Ascent Installation Project  | \$19,055.00           | \$16,196.75 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T4P7    | Ascent Installation Project  | \$38,110.00           | \$32,393.50 | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | T6P0    | Installation Project   | \$814.00              | \$690.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | TS48    | Certified Labels for 1E03 Label Printer  | \$115.00              | \$99.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Express | VS27    | PB Backup Services   | \$0.00                | \$0.00      | 0%                              | \$395.00        | \$37.09        | \$0.00              | \$0.00         |
| SendSuite Express | VS42    | SendSuite Xpress Package Manager 2   | \$7,885.00            | \$6,690.00  | 15%                             | \$275.00        | \$25.82        | \$162.00            | \$15.05        |
| SendSuite Express | VS43    | SendSuite Xpress Package Manager 3   | \$11,000.00           | \$9,333.00  | 15%                             | \$275.00        | \$25.82        | \$162.00            | \$15.05        |
| SendSuite Express | VS46    | Peripheral Package 3 (Ship Request with Scanner)   | \$1,750.00            | \$1,485.00  | 15%                             | \$0.00          | \$0.00         | \$253.50            | \$23.55        |
| SendSuite Express | W990020 | Compaq 19 in Flat Panel Display  | \$699.00              | \$593.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live    | BAS0    | Business Analysis Services   | \$979.00              | \$832.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live    | BAS1    | Business Analysis Services   | \$1,957.00            | \$1,661.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live    | SGC1    | UPS Domestic Basic (1)   | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite Live    | SGC2    | UPS Domestic Basic (2)   | \$1,280.00            | \$1,098.00  | 14%                             | \$230.00        | \$21.60        | \$0.00              | \$0.00         |
| SendSuite Live    | SGCC    | UPS Domestic Basic (100)   | \$8,000.00            | \$6,788.00  | 15%                             | \$1,440.00      | \$135.22       | \$0.00              | \$0.00         |
| SendSuite Live    | SGCE    | UPS Domestic Basic (Enterprise)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live    | SGCL    | UPS Domestic Basic (50)  | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live    | SGCT    | UPS Domestic Basic (25)  | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live    | SGCV    | UPS Domestic Basic (5)   | \$1,440.00            | \$1,223.00  | 15%                             | \$259.20        | \$24.34        | \$0.00              | \$0.00         |
| SendSuite Live    | SGCX    | UPS Domestic Basic (10)  | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live    | SGM1    | UPS Domestic Mail Innovations (1)  | \$600.00              | \$510.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live    | SGM2    | UPS Domestic Mail Innovations (2)  | \$1,280.00            | \$1,098.00  | 14%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live    | SGMC    | UPS Domestic Mail Innovations (100)  | \$8,000.00            | \$6,788.00  | 15%                             | \$1,440.00      | \$135.22       | \$0.00              | \$0.00         |
| SendSuite Live    | SGME    | UPS Domestic Mail Innovations (Enterprise)   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live    | SGML    | UPS Domestic Mail Innovations (50)   | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live    | SGMT    | UPS Domestic Mail Innovations (25)   | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live    | SGMV    | UPS Domestic Mail Innovations (5)  | \$1,440.00            | \$1,223.00  | 15%                             | \$259.20        | \$24.34        | \$0.00              | \$0.00         |
| SendSuite Live    | SGMX    | UPS Domestic Mail Innovations (10)   | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live    | SGT1    | UPS TradeDirect (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live    | SGT2    | UPS TradeDirect (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |

| Category       | Item | Description                                    | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|----------------|------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Live | SGTC | UPS TradeDirect (100)                          | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SGTE | UPS TradeDirect (Enterprise)                   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SGTL | UPS TradeDirect (50)                           | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SGTT | UPS TradeDirect (25)                           | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live | SGTV | UPS TradeDirect (5)                            | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite Live | SGTX | UPS TradeDirect (10)                           | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live | SGW1 | UPS Domestic Worldease (1)                     | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite Live | SGW2 | UPS Domestic Worldease (2)                     | \$1,280.00            | \$1,098.00  | 14%                             | \$230.00        | \$21.60        | \$0.00              | \$0.00         |
| SendSuite Live | SGWC | UPS Domestic Worldease (100)                   | \$8,000.00            | \$6,788.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live | SGWE | UPS Domestic Worldease (Enterprise)            | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SGWL | UPS Domestic Worldease (50)                    | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live | SGWT | UPS Domestic Worldease (25)                    | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live | SGWV | UPS Domestic Worldease (5)                     | \$1,440.00            | \$1,223.00  | 15%                             | \$259.20        | \$24.34        | \$0.00              | \$0.00         |
| SendSuite Live | SGWX | UPS Domestic Worldease (10)                    | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live | SHA1 | AES Direct Web API (1)                         | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live | SHA2 | AES Direct Web API (2)                         | \$7,500.00            | \$6,363.00  | 15%                             | \$1,350.00      | \$126.77       | \$0.00              | \$0.00         |
| SendSuite Live | SHAC | AES Direct Web API (100)                       | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SHAE | AES Direct Web API (Enterprise)                | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SHAL | AES Direct Web API (50)                        | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SHAT | AES Direct Web API (25)                        | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SHAV | AES Direct Web API (5)                         | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live | SHAX | AES Direct Web API (10)                        | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SHL1 | DHL (1)  | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite Live | SHL2 | DHL (2)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live | SHLC | DHL (100)                                      | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live | SHLE | DHL (Enterprise)                               | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SHLL | DHL (50)                                       | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live | SHLT | DHL (25)                                       | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live | SHLV | DHL (5)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live | SHLX | DHL (10)                                       | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live | SL19 | HV 4IN ADHES LABEL PRTR                        | \$1,495.00            | \$1,269.00  | 15%                             | \$0.00          | \$0.00         | \$288.00            | \$26.76        |
| SendSuite Live | SL21 | LASER PRINTER                                  | \$695.00              | \$596.00    | 14%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| SendSuite Live | SL22 | LMV 4IN ADHES LABEL PRTR                       | \$995.00              | \$845.00    | 15%                             | \$0.00          | \$0.00         | \$162.00            | \$15.05        |
| SendSuite Live | SL30 | 100 LB Tabletop Scale                          | \$995.00              | \$845.00    | 15%                             | \$0.00          | \$0.00         | \$166.50            | \$15.47        |
| SendSuite Live | SL39 | CORDLESS 1-D SCANNER                           | \$1,895.00            | \$1,608.00  | 15%                             | \$0.00          | \$0.00         | \$302.25            | \$28.08        |
| SendSuite Live | SL91 | WIND7 Windows7 PC w/Flat Monitor64BIT          | \$2,795.00            | \$2,372.00  | 15%                             | \$0.00          | \$0.00         | \$322.50            | \$29.96        |
| SendSuite Live | SLCA | UPS Custom Carrier Rate                        | \$2,060.00            | \$1,749.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live | SLCC | Import (100)                                   | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live | SLD1 | Cross Border Consolidation (1)                 | \$9,000.00            | \$7,636.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite Live | SLD2 | Cross Border Consolidation (2)                 | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SLDC | Cross Border Consolidation (100)               | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live | SLDE | Cross Border Consolidation (Enterprise)        | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live | SLDL | Cross Border Consolidation (50)                | \$90,000.00           | \$76,356.00 | 15%                             | \$16,200.00     | \$1,521.18     | \$0.00              | \$0.00         |
| SendSuite Live | SLDT | Cross Border Consolidation (25)                | \$75,000.00           | \$63,630.00 | 15%                             | \$13,500.00     | \$1,267.65     | \$0.00              | \$0.00         |
| SendSuite Live | SLDV | Cross Border Consolidation (5)                 | \$30,000.00           | \$25,452.00 | 15%                             | \$5,400.00      | \$507.06       | \$0.00              | \$0.00         |
| SendSuite Live | SLDX | Cross Border Consolidation (10)                | \$50,000.00           | \$42,420.00 | 15%                             | \$9,000.00      | \$845.10       | \$0.00              | \$0.00         |
| SendSuite Live | SLH1 | Hazardous Materials (1)                        | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live | SLH2 | Hazardous Materials (2)                        | \$7,500.00            | \$6,363.00  | 15%                             | \$1,350.00      | \$126.77       | \$0.00              | \$0.00         |
| SendSuite Live | SLHC | Hazardous Materials (100)                      | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SLHE | Hazardous Materials (Enterprise)               | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SLHL | Hazardous Materials (50)                       | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SLHT | Hazardous Materials (25)                       | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SLHV | Hazardous Materials (5)                        | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live | SLHX | Hazardous Materials (10)                       | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SLT1 | ERR Certified Proof of Delivery (1)            | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite Live | SLT2 | ERR Certified Proof of Delivery (2)            | \$1,280.00            | \$1,098.00  | 14%                             | \$216.00        | \$20.28        | \$0.00              | \$0.00         |
| SendSuite Live | SLTC | ERR Certified Proff of Delivery 100            | \$8,000.00            | \$6,788.00  | 15%                             | \$1,440.00      | \$135.22       | \$0.00              | \$0.00         |
| SendSuite Live | SLTE | ERR Certified Proff of Delivery Enterprise     | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SLTL | ERR Certified Proff of Delivery (50)           | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live | SLTT | ERR Certified Proff of Delivery (25)           | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live | SLTV | ERR Certified Proff of Delivery (5)            | \$1,440.00            | \$1,236.00  | 14%                             | \$259.20        | \$24.34        | \$0.00              | \$0.00         |
| SendSuite Live | SLTX | ERR Certified Proff of Delivery (10)           | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live | SLY1 | Black Box SDK (1)                              | \$9,000.00            | \$7,636.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite Live | SLY2 | Black Box SDK (2)                              | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SLYC | Black Box SDK (100)                            | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live | SLYE | Black Box SDK (Enterprise)                     | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live | SLYL | Black Box SDK (50)                             | \$90,000.00           | \$76,356.00 | 15%                             | \$16,200.00     | \$1,521.18     | \$0.00              | \$0.00         |
| SendSuite Live | SLYT | Black Box SDK (25)                             | \$75,000.00           | \$63,630.00 | 15%                             | \$13,500.00     | \$1,267.65     | \$0.00              | \$0.00         |
| SendSuite Live | SLYV | Black Box SDK (5)                              | \$30,000.00           | \$25,452.00 | 15%                             | \$5,400.00      | \$507.06       | \$0.00              | \$0.00         |
| SendSuite Live | SLYX | Black Box SDK (10)                             | \$50,000.00           | \$42,420.00 | 15%                             | \$9,000.00      | \$845.10       | \$0.00              | \$0.00         |
| SendSuite Live | SNB1 | BAX Global (1)                                 | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live | SNB2 | BAX Global (2)                                 | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live | SNBC | BAX Global (100)                               | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live | SNBE | BAX Global (Enterprise)                        | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live | SNBL | BAX Global (50)                                | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live | SNBT | BAX Global (25)                                | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live | SNBV | BAX Global (5)                                 | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite Live | SNBX | BAX Global (10)                                | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live | SNH1 | LTL Czarlite Rating / BOLs (per carrier) (1)   | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live | SNH2 | LTL Czarlite Rating / BOLs (per carrier) (2)   | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live | SNHC | LTL Czarlite Rating / BOLs (per carrier) (100) | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |

| Category            | Item | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Live      | SNHE | LTL Czarlite Rating / BOLs (per carrier) (Enterprise)                      | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live      | SNHL | LTL Czarlite Rating / BOLs (per carrier) (50)                              | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SNHT | LTL Czarlite Rating / BOLs (per carrier) (25)                              | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live      | SNHV | LTL Czarlite Rating / BOLs (per carrier) (5)                               | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite Live      | SNHX | LTL Czarlite Rating / BOLs (per carrier) (10)                              | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live      | SNJ1 | Miscellaneous Domestic carriers (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live      | SNJ2 | Miscellaneous Domestic carriers (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live      | SNJC | Miscellaneous Domestic carriers (100)                                      | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live      | SNJE | Miscellaneous Domestic carriers (Enterprise)                               | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite Live      | SNJL | Miscellaneous Domestic carriers (50)                                       | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SNJT | Miscellaneous Domestic carriers (25)                                       | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live      | SNJV | Miscellaneous Domestic carriers (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite Live      | SNJX | Miscellaneous Domestic carriers (10)                                       | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live      | SNL1 | Purolator (1)  | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite Live      | SNL2 | Purolator (2)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite Live      | SNLC | Purolator (100)  | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live      | SNLE | Purolator (Enterprise)   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live      | SNLL | Purolator (50)   | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite Live      | SNLT | Purolator (25)   | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite Live      | SNLV | Purolator (5)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live      | SNLX | Purolator (10)   | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live      | SS3D | Third Party Design Services  | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SS4D | Third Party Design Services  | \$1,906.00            | \$1,619.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSCA | Additional Carrier Account Activation                                      | \$1,000.00            | \$849.00    | 15%                             | \$180.00        | \$16.90        | \$0.00              | \$0.00         |
| SendSuite Live      | SSCF | Standard FedEx Carrier Activation  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSCS | Standard USPS Carrier Activation   | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSCU | Standard UPS Carrier Activation  | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSCW | USPS On-Line Postage Activation (IOP)                                      | \$0.00                | \$0.00      | 0%                              | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSH1 | Additional SendSuite Live Standard Single User Locations (1)               | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SSH2 | Additional SendSuite Live Standard Single User Locations (2)               | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite Live      | SSHC | Additional SendSuite Live Standard Single User Locations (100)             | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite Live      | SSHL | Additional SendSuite Live Standard Single User Locations (50)              | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite Live      | SSHT | Additional SendSuite Live Standard Single User Locations (25)              | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite Live      | SSL1 | SendSuite Live License Single Location/Single Workstation                  | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live      | SSL1 | SendSuite Live License - Single Location/Single Workstation                | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite Live      | SSL2 | SENDSUITE LIVE LICENSE 2 LOCATIONS/UNLIMITED WORKSTATION                   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite Live      | SSLN | SENDSUITE LIVE LICENSE SINGLE LOCATION/UNLIMITED WORKSTATION               | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SSLN | SendSuite Live License - Single Location/Unlimited Workstation             | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SSLS | SendSuite Live License - Single Location/Single Workstation Server Install | \$8,000.00            | \$6,788.00  | 15%                             | \$1,440.00      | \$135.22       | \$0.00              | \$0.00         |
| SendSuite Live      | SSLV | SENDSUITE LIVE LICENSE 5 LOCATIONS/UNLIMITED WORKSTATION                   | \$37,500.00           | \$31,815.00 | 15%                             | \$6,750.00      | \$633.83       | \$0.00              | \$0.00         |
| SendSuite Live      | SSTA | USPS On-Line Postage Activation (IOP)                                      | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSTD | SendSuite Live Onsite Training - Half Day                                  | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSTE | SendSuite Live Onsite Operator Training                                    | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSTF | Add SendSuite Live Onsite Training - Half Day 20 People                    | \$814.00              | \$691.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSU5 | SendSuite Live Installation Project Level 2                                | \$1,906.00            | \$1,619.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSV0 | SendSuite Live Project Management  | \$953.00              | \$810.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSV1 | SendSuite Live Project Management  | \$1,906.00            | \$1,619.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSVE | ERR Coversheet Interface   | \$5,150.00            | \$4,370.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | SSY1 | SendSuite Live Planetpress/ERR Only License 1                              | \$9,000.00            | \$7,636.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite Live      | SSY2 | SendSuite Live Planetpress/ERR Only License 2                              | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Live      | SSYC | SendSuite Live PlanetPress/eERR Only License (100)                         | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live      | SSYE | SendSuite Live PlanetPress/eERR Only License (Enterprise)                  | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite Live      | SSYL | SendSuite Live PlanetPress/eERR Only License (50)                          | \$90,000.00           | \$76,356.00 | 15%                             | \$16,200.00     | \$1,521.18     | \$0.00              | \$0.00         |
| SendSuite Live      | SSYT | SendSuite Live PlanetPress/eERR Only License (25)                          | \$75,000.00           | \$63,630.00 | 15%                             | \$13,500.00     | \$1,267.65     | \$0.00              | \$0.00         |
| SendSuite Live      | SSYV | SendSuite Live Planetpress/ERR Only License 5                              | \$30,000.00           | \$25,452.00 | 15%                             | \$5,400.00      | \$507.06       | \$0.00              | \$0.00         |
| SendSuite Live      | SSYX | SendSuite Live PlanetPress/eERR Only License (10)                          | \$50,000.00           | \$42,420.00 | 15%                             | \$9,000.00      | \$845.10       | \$0.00              | \$0.00         |
| SendSuite Live      | T2CB | Add-On CBP/CPP Configuration Service                                       | \$405.00              | \$345.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | T2SU | Secure Archive Feature   | \$495.00              | \$421.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live      | T312 | 200 lb. Rollertop Scale  | \$1,295.00            | \$1,099.00  | 15%                             | \$0.00          | \$0.00         | \$235.50            | \$21.88        |
| SendSuite Live      | T313 | JB67 149 lb. Rollertop Scale (California only)                             | \$1,695.00            | \$1,439.00  | 15%                             | \$0.00          | \$0.00         | \$240.00            | \$22.30        |
| SendSuite Live      | T330 | ShipRequest, 2D Scanner and ScanLink                                       | \$1,750.00            | \$1,485.00  | 15%                             | \$0.00          | \$0.00         | \$253.50            | \$23.55        |
| SendSuite Live      | T51E | Single Bay Ethernet Cradle for Tracking Assistant (T747)                   | \$750.00              | \$637.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live Lite | BAS2 | Business Analysis Service - White Glove Follow -Up                         | \$510.00              | \$434.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category            | Item    | Description  | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|---------|--|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite Live Lite | SLMZ    | Additional Single Site Workstation License                     | \$1,000.00            | \$849.00    | 15%                             | \$180.00        | \$16.90        | \$0.00              | \$0.00         |
| SendSuite Live Lite | SSUB    | SendSuite Live Installation Project for Tier 1 Single Location | \$4,059.00            | \$3,445.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live Lite | T332    | 2 Dimensional Scanner  | \$2,400.00            | \$2,037.00  | 15%                             | \$0.00          | \$0.00         | \$253.50            | \$23.55        |
| SendSuite Live Lite | VS96014 | Software Meter Interface - Per Meter                           | \$295.00              | \$251.00    | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Live Lite | VSEP    | E-Certified/eRR Productivity Pack                              | \$3,173.00            | \$2,693.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SFP1    | FedEx SmartPost (1)  | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SFP2    | FedEx SmartPost (2)  | \$1,280.00            | \$1,087.00  | 15%                             | \$230.40        | \$21.63        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SFPL    | FedEx SmartPost (50)   | \$6,000.00            | \$5,091.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SFPT    | FedEx SmartPost (25)   | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SFPV    | FedEx SmartPost (5)  | \$1,440.00            | \$1,223.00  | 15%                             | \$259.20        | \$24.34        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGF1    | FedEx Transborder (1)  | \$9,000.00            | \$7,636.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGF2    | FedEx Transborder (2)  | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFC    | FedEx Transborder (100)  | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFE    | FedEx Transborder (Enterprise)                                 | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFL    | FedEx Transborder (50)   | \$90,000.00           | \$76,356.00 | 15%                             | \$16,200.00     | \$1,521.18     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFT    | FedEx Transborder (25)   | \$75,000.00           | \$63,630.00 | 15%                             | \$13,500.00     | \$1,267.65     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFV    | FedEx Transborder (5)  | \$30,000.00           | \$25,452.00 | 15%                             | \$5,400.00      | \$507.06       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGFX    | FedEx Transborder (10)   | \$50,000.00           | \$42,420.00 | 15%                             | \$9,000.00      | \$845.10       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGK1    | Dymanex (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGK2    | Dymanex (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKC    | Dymanex (100)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKE    | Dymanex (Enterprise)   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKL    | Dymanex (50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKT    | Dymanex (25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKV    | Dymanex (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGKX    | Dymanex (10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGL1    | Sameday (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGL2    | Sameday (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$278.00        | \$26.10        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLC    | Sameday (100)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLE    | Sameday (Enterprise)   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLL    | Sameday (50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLT    | Sameday (25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLV    | Sameday (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGLX    | Sameday (10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGN1    | TNT (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGN2    | TNT (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNC    | TNT (100)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNE    | TNT (Enterprise)   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNL    | TNT (50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNT    | TNT (25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNV    | TNT (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGNX    | TNT (10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGS1    | Golden State Overnight (1)                                     | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGS2    | Golden State Overnight (2)                                     | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGSC    | Golden State Overnight (100)                                   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGSE    | Golden State Overnight (Enterprise)                            | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGSL    | Golden State Overnight (50)                                    | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGST    | Golden State Overnight (25)                                    | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGSV    | Golden State Overnight (5)                                     | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SGSX    | Golden State Overnight (10)                                    | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHN1    | XPO (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHN2    | XPO (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNC    | XPO (100)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNE    | XPO (Enterprise)   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNL    | XPO (50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNT    | XPO (25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNV    | XPO (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHNX    | XPO (10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHR1    | LoneStar (1)   | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHR2    | LoneStar (2)   | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRC    | LoneStar (100)   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRE    | LoneStar (Enterprise)  | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRL    | LoneStar (50)  | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRT    | LoneStar (25)  | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRV    | LoneStar (5)   | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHRX    | LoneStar (10)  | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHT1    | ATS (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHT2    | ATS (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTC    | ATS (100)  | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTE    | ATS Enterprise   | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTL    | ATS (50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTT    | ATS (25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTV    | ATS (5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHTX    | ATS (10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHV1    | UPS SurePost (1)   | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHV2    | DHL (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHVL    | DHL (up to 50)   | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHVT    | DHL (up to 25)   | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHVV    | DHL (up to 5)  | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHVX    | DHL (up to 10)   | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |

| Category            | Item | Description   | 2015 Commercial Price | IL PRICE    | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|------|---|-----------------------|-------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite LTL Rates | SHW1 | FedEx FSMS (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHW2 | FedEx FSMS (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHWL | FedEx FSMS (up to 10)                                 | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHWT | FedEx FSMS (up to 5)                                  | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHWV | FedEx FSMS (up to 50)                                 | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SHWX | FedEx FSMS (up to 25)                                 | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SL20 | Non-Contact Programmable Wedge Scanner                | \$1,995.00            | \$1,693.00  | 15%                             | \$0.00          | \$0.00         | \$227.25            | \$21.11        |
| SendSuite LTL Rates | SL32 | 200 lb. Rollertop Scale                               | \$1,295.00            | \$1,099.00  | 15%                             | \$0.00          | \$0.00         | \$235.50            | \$21.88        |
| SendSuite LTL Rates | SL33 | 149 lb. Rollertop Scale (California only)             | \$1,695.00            | \$1,453.00  | 14%                             | \$0.00          | \$0.00         | \$240.00            | \$22.30        |
| SendSuite LTL Rates | SL9M | Migration Windows 7 PC w/ Flat Panel Monitor – 64 bit | \$2,795.00            | \$2,372.00  | 15%                             | \$0.00          | \$0.00         | \$322.50            | \$29.96        |
| SendSuite LTL Rates | SLB1 | 3rd Party USPS Web Connector (1)                      | \$600.00              | \$510.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLB2 | 3rd Party USPS Web Connector (2)                      | \$900.00              | \$764.00    | 15%                             | \$324.00        | \$30.42        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLBL | 3rd Party USPS Web Connector (50)                     | \$6,000.00            | \$5,091.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLBT | 3rd Party USPS Web Connector (25)                     | \$4,000.00            | \$3,394.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLBV | 3rd Party USPS Web Connector (5)                      | \$1,500.00            | \$1,273.00  | 15%                             | \$388.80        | \$36.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLBX | 3rd Party USPS Web Connector (10)                     | \$2,000.00            | \$1,697.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLL1 | Ship to Hold (1)                                      | \$9,000.00            | \$7,636.00  | 15%                             | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLL2 | Ship to Hold (2)                                      | \$15,000.00           | \$12,726.00 | 15%                             | \$3,240.00      | \$304.24       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLC | Ship to Hold (100)                                    | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLS | Ship to Hold (Enterprise)                             | \$100,000.00          | \$84,840.00 | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLL | Ship to Hold (50)                                     | \$90,000.00           | \$76,356.00 | 15%                             | \$16,200.00     | \$1,521.18     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLT | Ship to Hold (25)                                     | \$75,000.00           | \$63,630.00 | 15%                             | \$10,800.00     | \$1,014.12     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLV | Ship to Hold (5)                                      | \$30,000.00           | \$25,452.00 | 15%                             | \$3,888.00      | \$365.08       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLLX | Ship to Hold (10)                                     | \$50,000.00           | \$42,420.00 | 15%                             | \$5,400.00      | \$507.06       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLM1 | Oracle  | \$0.00                | \$0.00      | 0%                              | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLN1 | SAP   | \$0.00                | \$0.00      | 0%                              | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLP1 | IBM iSeries   | \$0.00                | \$0.00      | 0%                              | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SLR1 | .NET Host Connector                                   | \$0.00                | \$0.00      | 0%                              | \$1,620.00      | \$152.12       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SND1 | CanadaPost (1)  | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SND2 | CanadaPost (2)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDC | CanadaPost (100)                                      | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDE | CanadaPost (Enterprise)                               | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDL | CanadaPost (50)                                       | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDT | CanadaPost (25)                                       | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDV | CanadaPost (5)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNDX | CanadaPost (10)                                       | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNE1 | Eastern Connection (1)                                | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNE2 | Eastern Connection (2)                                | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNEC | Eastern Connection (100)                              | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNEE | Eastern Connection (Enterprise)                       | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNEL | Eastern Connection (50)                               | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNET | Eastern Connection (25)                               | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNEV | Eastern Connection (5)                                | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNEX | Eastern Connection (10)                               | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNF1 | Canpar (1)  | \$600.00              | \$510.00    | 15%                             | \$108.00        | \$10.14        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNF2 | Canpar (2)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFC | Canpar (100)  | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFE | Canpar (Enterprise)                                   | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFL | Canpar (50)   | \$6,000.00            | \$5,091.00  | 15%                             | \$1,080.00      | \$101.41       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFT | Canpar (25)   | \$4,000.00            | \$3,394.00  | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFV | Canpar (5)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNFX | Canpar (10)   | \$2,000.00            | \$1,697.00  | 15%                             | \$360.00        | \$33.80        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNG1 | Globaltranz (1)                                       | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNG2 | Globaltranz (2)                                       | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGC | Globaltranz (100)                                     | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGE | Globaltranz (Enterprise)                              | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGL | Globaltranz (50)                                      | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGT | Globaltranz (25)                                      | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGV | Globaltranz (5)                                       | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNGX | Globaltranz (10)                                      | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNK1 | Miscellaneous Canada Carrier (1)                      | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNK2 | Miscellaneous Canada Carrier (2)                      | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKC | Miscellaneous Canada Carrier (100)                    | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKE | Miscellaneous Canada Carrier (Enterprise)             | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKL | Miscellaneous Canada Carrier (50)                     | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKT | Miscellaneous Canada Carrier (25)                     | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKV | Miscellaneous Canada Carrier (5)                      | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNKX | Miscellaneous Canada Carrier (10)                     | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNM1 | Midland Courier (1)                                   | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNM2 | Midland Courier (2)                                   | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNMC | Midland Courier (100)                                 | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNME | Midland Courier (Enterprise)                          | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNML | Midland Courier (50)                                  | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNMT | Midland Courier (25)                                  | \$10,000.00           | \$8,484.00  | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNMV | Midland Courier (5)                                   | \$3,000.00            | \$2,546.00  | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNMX | Midland Courier (10)                                  | \$5,000.00            | \$4,242.00  | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNN1 | Newgistics (1)  | \$900.00              | \$764.00    | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNN2 | Newgistics (2)  | \$1,500.00            | \$1,273.00  | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNNC | Newgistics (100)                                      | \$20,000.00           | \$16,968.00 | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNNE | Newgistics (Enterprise)                               | \$25,000.00           | \$21,210.00 | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNNL | Newgistics (50)                                       | \$15,000.00           | \$12,726.00 | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |

| Category            | Item | Description   | 2015 Commercial Price | IL PRICE     | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|------|---|-----------------------|--------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite LTL Rates | SNNT | Newgistics (25)   | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNNV | Newgistics (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNNX | Newgistics (10)   | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNP1 | Norco (1)   | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNP2 | Norco (2)   | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPC | Norco (100)   | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPE | Norco (Enterprise)  | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPL | Norco (50)  | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPT | Norco (25)  | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPV | Norco (5)   | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNPX | Norco (10)  | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNR1 | Ontrac (1)  | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNR2 | Ontrac (2)  | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRC | Ontrac (100)  | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRE | Ontrac (Enterprise)   | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRL | Ontrac (50)   | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRT | Ontrac (25)   | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRV | Ontrac (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNRX | Ontrac (10)   | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNS1 | Spee-Dee (1)  | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNS2 | Spee-Dee (2)  | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNSC | Spee-Dee (100)  | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNSE | Spee-Dee (Enterprise)                                       | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNSL | Spee-Dee (50)   | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNST | Spee-Dee (25)   | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNSV | Spee-Dee (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNSX | Spee-Dee (10)   | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNT1 | Streamlite (1)  | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNT2 | Streamlite (2)  | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTC | Streamlite (100)  | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTE | Streamlite (Enterprise)                                     | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTL | Streamlite (50)   | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTT | Streamlite (25)   | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTV | Streamlite (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNTX | Streamlite (10)   | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNU1 | Dicom (1)   | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNU2 | Dicom (2)   | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUC | Dicom (100)   | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUE | Dicom (Enterprise)  | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUL | Dicom (50)  | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUT | Dicom (25)  | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUV | Dicom (5)   | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNUX | Dicom (10)  | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNV1 | Velocity (1)  | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNV2 | Velocity (2)  | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVC | Velocity (100)  | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVE | Velocity (Enterprise)                                       | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVL | Velocity (50)   | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVT | Velocity (25)   | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVV | Velocity (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNVX | Velocity (10)   | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNY1 | ICS Courier (1)   | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNY2 | ICS Courier (2)   | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYC | ICS Courier (100)   | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYE | ICS Courier (Enterprise)                                    | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYL | ICS Courier (50)  | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYT | ICS Courier (25)  | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYV | ICS Courier (5)   | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNYX | ICS Courier (10)  | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZ1 | Cardinal Courier (1)  | \$900.00              | \$764.00     | 15%                             | \$162.00        | \$15.21        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZ2 | Cardinal Courier (2)  | \$1,500.00            | \$1,273.00   | 15%                             | \$270.00        | \$25.35        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZC | Cardinal Courier (100)                                      | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZE | Cardinal Courier (Enterprise)                               | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZL | Cardinal Courier (50)                                       | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZT | Cardinal Courier (25)                                       | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZV | Cardinal Courier (5)  | \$3,000.00            | \$2,546.00   | 15%                             | \$540.00        | \$50.71        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SNZX | Cardinal Courier (10)                                       | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSFE | Regional Carrier Set-Up Fee                                 | \$773.00              | \$657.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSHV | Additional SendSuite Live Location (5) price per location   | \$7,500.00            | \$6,363.00   | 15%                             | \$1,350.00      | \$126.77       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSHX | Additional SendSuite Live Locations (10) price per location | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLC | SendSuite Live License - 100 Location/Unlimited Workstati   | \$150,000.00          | \$127,260.00 | 15%                             | \$27,000.00     | \$2,535.30     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLE | SendSuite Live License - Enterprise/Unlimited Workstation   | \$250,000.00          | \$212,100.00 | 15%                             | \$45,000.00     | \$4,225.50     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLL | SendSuite Live License - 50 Location/Unlimited Workstati    | \$100,000.00          | \$84,840.00  | 15%                             | \$18,000.00     | \$1,690.20     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLT | SendSuite Live License - 25 Location/Unlimited Workstati    | \$75,000.00           | \$63,630.00  | 15%                             | \$13,500.00     | \$1,267.65     | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLX | SendSuite Live License - 10 Location/Unlimited Workstati    | \$50,000.00           | \$42,420.00  | 15%                             | \$9,000.00      | \$845.10       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSLZ | Additional Workstation License (SendSuite Live)             | \$4,000.00            | \$3,394.00   | 15%                             | \$720.00        | \$67.61        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSTR | Solutions Design Workshop                                   | \$8,240.00            | \$6,992.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU0 | SendSuite Live Installation Project Level 1                 | \$814.00              | \$691.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU1 | SendSuite Live Installation Project Level 1                 | \$1,623.00            | \$1,378.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU2 | SendSuite Live Installation Project Level 1                 | \$16,223.00           | \$13,765.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU3 | SendSuite Live Installation Project Level 1                 | \$32,445.00           | \$27,527.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |

| Category            | Item    | Description   | 2015 Commercial Price | IL PRICE     | Discount off of 2015 Commercial | IL Purchase SMA | IL Monthly SMA | IL ANNUAL SLA PRICE | IL MONTHLY SLA |
|---------------------|---------|---|-----------------------|--------------|---------------------------------|-----------------|----------------|---------------------|----------------|
| SendSuite LTL Rates | SSU4    | SendSuite Live Installation Project Level 2   | \$953.00              | \$810.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU6    | SendSuite Live Installation Project Level 2   | \$19,055.00           | \$16,168.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSU7    | SendSuite Live Installation Project Level 2   | \$38,110.00           | \$32,334.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSV2    | SendSuite Live Project Management   | \$19,055.00           | \$16,168.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSV3    | SendSuite Live Project Management   | \$38,110.00           | \$32,334.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSVA    | Address EZ Import   | \$2,060.00            | \$1,749.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSVS    | 24/7 Standby Support  | \$613.00              | \$521.05     | 15%                             | \$595.00        | \$55.87        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSVW    | SendSuite Live Training Material Development  | \$1,906.00            | \$1,619.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSVY    | SendSuite Live Non-Standard Report Development  | \$3,811.00            | \$3,235.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSVZ    | SendSuite Live Template Development   | \$953.00              | \$810.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZ1    | SendSuite Live PlanetPress Interface (1)  | \$5,000.00            | \$4,242.00   | 15%                             | \$900.00        | \$84.51        | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZ2    | SendSuite Live PlanetPress Interface (2)  | \$7,500.00            | \$6,363.00   | 15%                             | \$1,350.00      | \$126.77       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZC    | SendSuite Live PlanetPress Interface (100)  | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZE    | SendSuite Live PlanetPress Interface (Enterprise)   | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZL    | SendSuite Live PlanetPress Interface (50)   | \$25,000.00           | \$21,210.00  | 15%                             | \$4,500.00      | \$422.55       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZT    | SendSuite Live PlanetPress Interface (25)   | \$20,000.00           | \$16,968.00  | 15%                             | \$3,600.00      | \$338.04       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZV    | SendSuite Live PlanetPress Interface (5)  | \$10,000.00           | \$8,484.00   | 15%                             | \$1,800.00      | \$169.02       | \$0.00              | \$0.00         |
| SendSuite LTL Rates | SSZX    | SendSuite Live PlanetPress Interface (10)   | \$15,000.00           | \$12,726.00  | 15%                             | \$2,700.00      | \$253.53       | \$0.00              | \$0.00         |
| SendSuite Tracking  | 1FWL    | Wireless LAN Kit  | \$99.00               | \$85.00      | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | 49A-G   | Wi-Fi Device  | \$49.99               | \$43.00      | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | F7WT    | Installation & Training for File Based Processing   | \$1,150.00            | \$976.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T2X1    | SS Tracking Single Site Unlimited Users   | \$8,615.00            | \$7,309.00   | 15%                             | \$1,288.00      | \$120.94       | \$0.00              | \$0.00         |
| SendSuite Tracking  | T2X2    | Hosted SS Tracking Single Site Unlimited Users - Requires either VSZN or VSZP for commercial and VPH1 for government accts  | \$8,615.00            | \$7,309.00   | 15%                             | \$1,288.00      | \$120.94       | \$0.00              | \$0.00         |
| SendSuite Tracking  | T2X3    | Upgrade SS Arrival Software Only to SS Tracking Single Site Unlimited Users   | \$4,615.00            | \$3,915.00   | 15%                             | \$724.00        | \$67.98        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T2X4    | Upgrade SS Arrival Software Only to Hosted SS Tracking Single Site Unlimited Users - Requires either VSZN or VSZP for commercial and VPH1 for government accts    | \$2,000.00            | \$1,697.00   | 15%                             | \$724.00        | \$67.98        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T51S    | Single Bay Cradle/Battery Charger for Tracking Assist   | \$475.00              | \$403.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T531    | J693 High Speed Thermal 4" Label Printer  | \$1,495.00            | \$1,269.00   | 15%                             | \$0.00          | \$0.00         | \$288.00            | \$26.76        |
| SendSuite Tracking  | T539    | Cordless Scanner - J783   | \$1,895.00            | \$1,608.00   | 15%                             | \$0.00          | \$0.00         | \$302.25            | \$28.08        |
| SendSuite Tracking  | T53S    | Scanner Stand   | \$145.00              | \$124.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T543    | SendSuite Tracking Web Cam  | \$245.00              | \$208.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T545    | Add 1 site with single user   | \$795.00              | \$674.00     | 15%                             | \$119.25        | \$11.20        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T54S    | Single Bay Cradle/Battery Charger for Tracking Assist   | \$475.00              | \$403.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T54W    | Wireless Access Point   | \$1,395.00            | \$1,184.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T596002 | SendSuite Tracking Ethernet Switch  | \$250.00              | \$213.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5B5    | 5 Bay Cradle For T763   | \$850.00              | \$722.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5HP    | High Volume 4in. Adhesive Label Printer   | \$1,495.00            | \$1,269.00   | 15%                             | \$0.00          | \$0.00         | \$288.00            | \$26.76        |
| SendSuite Tracking  | T5MC    | Add 100 sites with multiple user  | \$219,000.00          | \$185,800.00 | 15%                             | \$32,850.00     | \$3,084.62     | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5ML    | Add 50 sites with multiple user   | \$132,000.00          | \$111,989.00 | 15%                             | \$19,800.00     | \$1,859.22     | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5MX    | Add 10 sites with multiple user   | \$30,750.00           | \$26,089.00  | 15%                             | \$4,612.50      | \$433.11       | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5PP    | Laser Printer   | \$695.00              | \$590.00     | 15%                             | \$0.00          | \$0.00         | \$122.25            | \$11.36        |
| SendSuite Tracking  | T5SC    | Add 100 sites with single user  | \$49,500.00           | \$41,996.00  | 15%                             | \$7,425.00      | \$697.21       | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5SL    | Add 50 sites with single user   | \$29,750.00           | \$25,240.00  | 15%                             | \$4,462.50      | \$419.03       | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5SU    | Add 1 single user   | \$795.00              | \$674.00     | 15%                             | \$119.25        | \$11.20        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5SX    | Add 10 sites with single user   | \$6,950.00            | \$5,897.00   | 15%                             | \$1,042.50      | \$97.89        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5T3    | Arrival Web Cam   | \$245.00              | \$209.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5T8    | Tracking Assistant Portable Belt Printer  | \$1,385.00            | \$1,176.00   | 15%                             | \$0.00          | \$0.00         | \$129.00            | \$11.98        |
| SendSuite Tracking  | T5T9    | Cordless Scanner  | \$1,895.00            | \$1,608.00   | 15%                             | \$0.00          | \$0.00         | \$302.25            | \$28.08        |
| SendSuite Tracking  | T5TS    | Scanner Stand   | \$145.00              | \$124.00     | 14%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5TW    | Wireless Access Point   | \$1,395.00            | \$1,184.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5UC    | Add 1 site with multiple user   | \$3,495.00            | \$2,965.00   | 15%                             | \$524.25        | \$49.23        | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5US    | USB Communications Charge/Sync For Win CE   | \$200.00              | \$170.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y1    | SendSuite Tracking Installation Project 1   | \$814.00              | \$691.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y2    | SendSuite Tracking Installation Project   | \$1,623.00            | \$1,377.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y3    | SendSuite Tracking Installation Project   | \$16,223.00           | \$13,764.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y4    | SendSuite Tracking Installation Project   | \$32,445.00           | \$27,525.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y5    | SendSuite Tracking Installation Project   | \$953.00              | \$810.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y6    | SendSuite Tracking Installation Project   | \$1,906.00            | \$1,618.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y7    | SendSuite Tracking Installation Project   | \$19,055.00           | \$16,167.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5Y8    | SendSuite Tracking Installation Project   | \$38,110.00           | \$32,333.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5YB    | SendSuite Tracking Project Management   | \$953.00              | \$808.00     | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5YC    | SendSuite Tracking Project Management   | \$1,906.00            | \$1,618.00   | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5YD    | SendSuite Tracking Project Management   | \$19,055.00           | \$16,166.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | T5YE    | SendSuite Tracking Project Management   | \$38,110.00           | \$32,331.00  | 15%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |
| SendSuite Tracking  | TRMH    | Hosted SS Tracking Multiple Sites Unlimited Users - Requires either VSZN or VSZP for commercial and VPH1 for government accts                                     | \$17,225.00           | \$14,614.00  | 15%                             | \$2,580.00      | \$242.26       | \$0.00              | \$0.00         |
| SendSuite Tracking  | TRMM    | SS Tracking Multiple Sites Unlimited Users  | \$17,225.00           | \$14,614.00  | 15%                             | \$2,580.00      | \$242.26       | \$0.00              | \$0.00         |
| SendSuite Tracking  | TRUH    | Upgrade SS Arrival Client Server to Hosted SS Tracking Multiple Sites Unlimited Users - Requires either VSZN or VSZP for commercial and VPH1 for government accts | \$4,000.00            | \$3,394.00   | 15%                             | \$1,656.00      | \$155.50       | \$0.00              | \$0.00         |
| SendSuite Tracking  | TRUM    | Upgrade SS Arrival Client Server to SS Tracking Multiple Sites Unlimited Users  | \$4,000.00            | \$3,394.00   | 15%                             | \$1,656.00      | \$155.50       | \$0.00              | \$0.00         |
| SendSuite Tracking  | TS23    | Data Vac  | \$83.00               | \$72.00      | 13%                             | \$0.00          | \$0.00         | \$0.00              | \$0.00         |



| Postage Meter Rentals |                               | IL Monthly Price | IL Quarterly Price |
|-----------------------|-------------------------------|------------------|--------------------|
| Meter                 | Description                   |                  |                    |
| K7M0                  | Mail Station                  | \$18.00          | \$54.00            |
| PR00-LOW              | DM125 meter                   | \$33.00          | \$99.00            |
| PR00-HIGH             | DM225 meter                   | \$35.00          | \$105.00           |
| G900-LOW              | DM300 meter                   | \$40.00          | \$120.00           |
| G900-MID              | DM400 meter                   | \$45.00          | \$135.00           |
| G900-HIGH             | DM475 meter                   | \$50.00          | \$150.00           |
| 4W00-LOW              | CONNECT+ 1000/2000/500w meter | \$57.00          | \$171.00           |
| 4W00-HIGH             | CONNECT+ 3000 meter           | \$70.00          | \$210.00           |

| Connect+ Subscriptions |                                       | IL Monthly Price | IL Quarterly Price |
|------------------------|---------------------------------------|------------------|--------------------|
|                        | Description                           |                  |                    |
| MSG5                   | Sprint 3G Subscription                | \$45.00          | \$135.00           |
| D5G5                   | Sprint 4G Router Subscription         | \$70.00          | \$210.00           |
| WTP5                   | Connect + Ship a Package Subscription | \$10.00          | \$30.00            |

| Purchase Power                                |                               | IL Monthly Price | IL Quarterly Price |
|---|-------------------------------|------------------|--------------------|
| *prices are in addition to meter rental price |                               |                  |                    |
| K7M0  | Mail Station                  | \$7.00           | \$21.00            |
| PR00-LOW                                      | DM125 meter                   | \$7.00           | \$21.00            |
| PR00-HIGH                                     | DM225 meter                   | \$7.00           | \$21.00            |
| G900-LOW                                      | DM300 meter                   | \$7.00           | \$21.00            |
| G900-MID                                      | DM400 meter                   | \$7.00           | \$21.00            |
| G900-HIGH                                     | DM475 meter                   | \$7.00           | \$21.00            |
| 4W00-LOW                                      | CONNECT+ 1000/2000/500W meter | \$15.00          | \$45.00            |
| 4W00-HIGH                                     | CONNECT+ 3000 meter           | \$15.00          | \$45.00            |

| Confirmation Services                         |   | IL Monthly Price | IL Quarterly Price |
|---|---|------------------|--------------------|
| *prices are in addition to meter rental price |   |                  |                    |
| 7PR0-LOW                                      | confirmation services for DM125 meter                   | \$7.00           | \$21.00            |
| 7PR0-HIGH                                     | confirmation services for DM225 meter                   | \$7.00           | \$21.00            |
| G9SS-LOW                                      | confirmation services for DM300 meter                   | \$7.00           | \$21.00            |
| G9SS-MID                                      | confirmation services for DM400 meter                   | \$7.00           | \$21.00            |
| G9SS-HIGH                                     | confirmation services for DM475 meter                   | \$7.00           | \$21.00            |
| M9SS-LOW                                      | confirmation services for CONNECT+ 1000/2000/500W meter | \$17.00          | \$51.00            |
| M9SS-HIGH                                     | confirmation services for CONNECT+ 3000 meter           | \$17.00          | \$51.00            |

| Electronic Return Receipt                     |   | IL Monthly Price | IL Quarterly Price |
|---|---|------------------|--------------------|
| *prices are in addition to meter rental price |   |                  |                    |
| G9SS-LOW                                      | electronic return receipt for DM300 meter                   | \$21.00          | \$63.00            |
| G9SS-MID                                      | electronic return receipt for DM400 meter                   | \$21.00          | \$63.00            |
| G9SS-HIGH                                     | electronic return receipt for DM475 meter                   | \$21.00          | \$63.00            |
| M9SS-LOW                                      | electronic return receipt for CONNECT+ 1000/2000/500W meter | \$25.00          | \$75.00            |
| M9SS-HIGH                                     | electronic return receipt for CONNECT+ 3000 meter           | \$25.00          | \$75.00            |

| Inview Accounting                             |   | IL Monthly Price | IL Quarterly Price |
|---|---|------------------|--------------------|
| *prices are in addition to meter rental price |   |                  |                    |
| NVMA  | INVIEW TMR - SINGLE METER(DM SERIES)      | \$4.00           | \$12.00            |
| NVMH  | INVIEW TMR - SINGLE METER(CONNECT SERIES) | \$12.00          | \$36.00            |
| NVMB  | INVIEW TMR - UP TO 2 METERS               | \$7.00           | \$21.00            |
| NVMC  | INVIEW TMR - UP TO 5 METERS               | \$15.00          | \$45.00            |
| NVMD  | INVIEW TMR - UP TO 20 METERS              | \$50.00          | \$150.00           |
| NVME  | INVIEW TMR - UP TO 50 METERS              | \$100.00         | \$300.00           |
| NVMF  | INVIEW TMR - UP TO 100 METERS             | \$150.00         | \$450.00           |
| NVMG  | INVIEW TMR - UNLIMITED METERS             | \$250.00         | \$750.00           |

| PB SmartPostage |  | IL Monthly Price | IL Quarterly Price |
|-----------------|--|------------------|--------------------|
| PTF1            | PB SmartPostage - Single Location                                | \$15.00          | \$45.00            |
| PTF2            | PB SmartPostage - Single Location with 5lb scale                 | \$17.00          | \$51.00            |
| PTEB            | PB SmartPostage - Enterprise (price per location)                | \$24.00          | \$72.00            |
| PTEC            | PB SmartPostage - Enterprise with 5lb scale (price per location) | \$25.00          | \$75.00            |