

OFF39 Postage & Mail Processing Equipment, Accessories, Service & Supplies

Price Sheet

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Contact Information Form for Bidders

This workbook contains 10 worksheets (not including this page), visible as tabs at the bottom of this document. All bidders must fill out all sheets that pertain to the category in which they are bidding. Failure to fill out required sheets may result in disqualification.

Your Name	Denise Beychok
Email	Denise.Beychok@PB.com
Phone	(225) 931-8780

Bidders must fill in ALL fields below. Contact Information should be that of the Bidder's Contract Manager.

Company Name	Contact Name	Title	Address	City	State	ZIP	Phone	Fax	Email
Pitney Bowes	Denise Beychok	Director, Government Accounts-East Region	27 Waterview Dr	Shelton	CT	06484	(225) 931-8780	NA	Denise.Beychok@PB.com

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS															
ADDITIONS															
<p>Finey Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.</p>						<p>Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.</p>									
1FA2		BASIC ACCOUNTING (100 DEPT)	\$340.00	21%	\$269.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9.20	14%	\$7.45	14.7%	\$6.38	14.8%
1FAE		BASIC ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAH		BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FAW		SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FR3		USPS PRESORTXTRA RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
1FR4		USPS BRM RATES	\$510.00	18%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.36	14%	\$11.63	14.7%	\$9.95	14.8%
1FY8		95 LPM FEATURE	\$1,350.00	40%	\$810.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.70	14%	\$22.44	14.7%	\$19.20	14.8%
1FY9		70 LPM FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
3CES		DM300C BASE	\$0.00	0%	\$0.00	\$82.40	\$0.00	\$7.66	\$0.00	\$5.11	14%	\$5.75	14.7%	\$6.13	14.8%
4CES		DM400C BASE	\$0.00	0%	\$0.00	\$299.20	\$0.00	\$27.80	\$0.00	\$18.53	14%	\$20.85	14.7%	\$22.24	14.8%
APA2		100 DEPT ANALYTICS	\$625.00	25%	\$469.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.04	14%	\$12.99	14.7%	\$11.12	14.8%
APA4		500 DEPT ANALYTICS	\$1,350.00	25%	\$1,013.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.64	14%	\$28.06	14.7%	\$24.01	14.8%
APA5		1000 DEPT ANALYTICS	\$1,525.00	25%	\$1,144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$38.99	14%	\$31.58	14.7%	\$27.02	14.8%
APA7		2000 DEPT ANALYTICS	\$1,835.00	25%	\$1,377.00	\$0.00	\$0.00	\$0.00	\$0.00	\$47.09	14%	\$38.14	14.7%	\$32.63	14.8%
APA9		3000 DEPT ANALYTICS	\$2,360.00	25%	\$1,770.00	\$0.00	\$0.00	\$0.00	\$0.00	\$60.53	14%	\$49.03	14.7%	\$41.95	14.8%
APAC		ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APAY		ACCOUNTING LEVEL AV (25)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APAX		COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APAY		COST ACCTG ACCOUNTS LEVEL (500)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APAZ		COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APB1		ACCOUNTING DEVICES (2)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APB2		ACCOUNTING DEVICES (10)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APB3		ACCOUNTING DEVICES (100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APB4		ACCOUNTING DEVICES (500)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APBC		COST ACCOUNTING ENABLER C SERIES	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	14%	\$1.39	14.7%	\$1.19	14.8%
APDM		COST ACCOUNTING DATA MIGRATION	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$0.00	\$29.76	14%	\$23.98	14.7%	\$20.76	14.8%
APDN		COST ACCOUNTING SETUP	\$20.00	15%	\$17.37	\$0.00	\$0.00	\$0.00	\$0.00	\$0.59	14%	\$0.48	14.7%	\$0.41	14.8%
APDP		COST ACCOUNTING ADDL SITE SETUP (ONE PER ADDITIONAL SITE)	\$200.00	13%	\$173.72	\$0.00	\$0.00	\$0.00	\$0.00	\$5.94	14%	\$4.81	14.7%	\$4.12	14.8%
APFB		CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	21%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.21	14%	\$3.41	14.7%	\$2.92	14.8%
APFP		CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	21%	\$123.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.21	14%	\$3.41	14.7%	\$2.92	14.8%
APFB		COLOR GRAPHICS PRINTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APFD		ENERGY STAR ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APFM		LASER PRINTER ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APG2		CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	18%	\$861.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.45	14%	\$23.85	14.7%	\$20.41	14.8%
APK3		SENDPRO P SERIES - W1110 PRINTER BUNDLE	\$800.00	13%	\$696.00	\$0.00	\$0.00	\$0.00	\$6.13	\$0.00	14%	\$2,388	14.7%	\$2,140	14.8%
APSA		130 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APSB		160 LPM SPEED	\$785.00	35%	\$511.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.48	14%	\$14.15	14.7%	\$12.11	14.8%
APSC		180 LPM SPEED	\$2,610.00	35%	\$1,697.00	\$0.00	\$0.00	\$0.00	\$0.00	\$58.04	14%	\$47.01	14.7%	\$40.22	14.8%
APSD		130/70 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APSE		160/95 LPM SPEED	\$1,635.00	35%	\$1,063.00	\$0.00	\$0.00	\$0.00	\$0.00	\$33.05	14%	\$26.47	14.7%	\$22.77	14.8%
APSF		180/115 LPM SPEED	\$4,195.00	35%	\$2,727.00	\$0.00	\$0.00	\$0.00	\$0.00	\$93.26	14%	\$75.54	14.7%	\$64.63	14.8%
APSG		165/105 LPM SPEED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APSH		220/135 LPM SPEED	\$1,560.00	40%	\$936.00	\$0.00	\$0.00	\$0.00	\$0.00	\$32.01	14%	\$25.93	14.7%	\$22.18	14.8%
APSL		270/170 LPM SPEED	\$6,295.00	40%	\$3,777.00	\$0.00	\$0.00	\$0.00	\$0.00	\$129.17	14%	\$104.62	14.7%	\$89.51	14.8%
APSK		310/205 LPM SPEED	\$1,645.00	40%	\$987.00	\$0.00	\$0.00	\$0.00	\$0.00	\$280.00	14%	\$226.78	14.7%	\$194.03	14.8%
AZBA		SENDPRO P1000 SERIES	\$7,310.00	36%	\$4,660.13	\$202.90	\$0.00	\$18.85	\$1,171.94	\$143.22	14%	\$115.23	14.7%	\$125.53	14.8%
AZBB		SENDPRO P2000 SERIES	\$13,535.00	36%	\$8,630.14	\$490.03	\$0.00	\$45.52	\$325.50	\$273.19	14%	\$220.95	14.7%	\$240.95	14.8%
AZBC		SENDPRO P3000 SERIES NON-WOW	\$13,260.00	36%	\$8,466.17	\$1,365.79	\$0.00	\$126.88	\$374.13	\$329.67	14%	\$269.67	14.7%	\$302.15	14.8%
AZBD		SENDPRO P3000 SERIES WOW	\$13,310.00	36%	\$8,366.64	\$1,265.79	\$0.00	\$126.88	\$307.59	\$427.77	14%	\$352.77	14.7%	\$394.64	14.8%
AZBE		SENDPRO P SERIES MONO PRINT MODULE	\$0.00	0%	\$0.00	\$368.80	\$0.00	\$34.26	\$22.84	\$25.70	14%	\$25.70	14.7%	\$27.41	14.8%
AZBG		BLACK GRAPHICS UPGRADE	\$720.00	16%	\$605.00	\$0.00	\$0.00	\$20.69	\$16.76	\$14.34	14%	\$16.76	14.7%	\$14.34	14.8%
AZBK		ENERGY STAR ENABLED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
AZCG		SENDPRO P1500 SERIES PACKAGE (120/60 LPM)	\$7,510.00	23%	\$5,782.70	\$455.26	\$0.00	\$42.11	\$225.84	\$191.76	14%	\$159.76	14.7%	\$170.74	14.8%
BA2		BUSINESS ANALYSIS - WHITE GLOVE FOLLOW-UP SERVICE	\$525.00	16%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$12.22	14%	\$10.45	14.7%	\$9.08	14.8%
BA3		BUSINESS ANALYSIS - WHITE GLOVE FOLLOW UP SERVICE	\$525.00	16%	\$441.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.08	14%	\$12.22	14.7%	\$10.45	14.8%
BMZ1		SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
C200		SENDPRO C200	\$610.00	16%	\$514.50	\$0.00	\$0.00	\$0.00	\$0.00	\$15.54	14%	\$12.59	14.7%	\$10.77	14.8%
C200		SENDPRO C200	\$1,410.00	16%	\$1,182.00	\$0.00	\$0.00	\$0.00	\$0.00	\$29.87	14%	\$24.50	14.7%	\$20.83	14.8%
CP-6028		MODULAR TABLE - 60 IN	\$1,255.00	15%	\$1,064.74	\$0.00	\$0.00	\$0.00	\$0.00	\$36.41	14%	\$29.49	14.7%	\$25.23	14.8%
CP-7228		MODULAR TABLE - 72 IN	\$1,350.00	15%	\$1,145.24	\$0.00	\$0.00	\$0.00	\$0.00	\$39.17	14%	\$31.73	14.7%	\$27.14	14.8%
ERPP		E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,635.00	16%	\$1,373.40	\$0.00	\$0.00	\$0.00	\$0.00	\$46.97	14%	\$38.04	14.7%	\$32.55	14.8%
FPD0		USPS SPECIAL SERVICES WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
FPD5		MAIL MACHINE TUNE UP	\$436.00	17%	\$361.88	\$0.00	\$0.00	\$0.00	\$0.00	\$12.38	14%	\$10.02	14.7%	\$8.58	14.8%
FP9L		PC-METER CONNECT INSTALL	\$102.00	16%	\$86.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.94	14%	\$2.38	14.7%	\$2.04	14.8%
HS9E		SENDPRO DESKTOP SENDKIT	\$640.00	13%	\$555.90	\$0.00	\$0.00	\$0.00	\$0.00	\$19.01	14%	\$15.40	14.7%	\$13.17	14.8%
M07-6801		STORAGE TABLE - 68 IN	\$1,352.00	15%	\$1,147.04	\$0.00	\$0.00	\$0.00	\$0.00	\$39.23	14%	\$31.77	14.7%	\$27.18	14.8%
M07-MST-4501		BASIC TABLE - 45/72 IN	\$514.00	15%	\$436.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.91	14%	\$12.08	14.7%	\$10.34	14.8%
M07-MST-6801		BASIC TABLE - 68 IN	\$584.00	15%	\$495.47	\$0.00	\$0.00	\$0.00	\$0.00	\$16.95	14%	\$13.72	14.7%	\$11.74	14.8%
MSD1		10" COLOR TOUCH DISPLAY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
MSD2		15" COLOR TOUCH DISPLAY	\$930.00	21%	\$736.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25.17	14%	\$20.39	14.7%	\$17.44	14.8%
MSF1		MAINSTREAM BASIC FEEDER-HIT	\$0.00	0%	\$0.00	\$297.60	\$0.00	\$27.65	\$0.00	\$18.43	14%	\$20.74	14.7%	\$22.12	14.8%
MSF2		CONNECT+ BASIC WOW FEEDER	\$0.00	0%	\$0.00	\$638.40	\$0.00								

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HZ86002		SCALE OPENING COVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
MP0009B		MPB2 SCALE-MOUNTED DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
MP00099		MPB2 REMOTE DISPLAY KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
MPB1		C SERIES INTEGRATED SCALE	\$0.00	0%	\$0.00	\$22.40	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%	
MPB2		C SERIES REMOTE DISPLAY SCALE	\$0.00	0%	\$0.00	\$22.40	\$0.00	\$2.08	\$0.00	\$1.39	14%	\$1.56	14.7%	\$1.66	14.8%	
ZH24		MANUAL WEIGHT ENTRY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZH25		ZH00 40 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZH26		ZH00 50 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZH27		ZH00 65 LPM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZH36		AUTO INSCRIPTIONS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZH37		AUTO AD SLOGANS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHC2		SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHC3		SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHC4		SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD1		STANDARD AD SLOGAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD2		STANDARD INSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD3		CUSTOM AD SLOGAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD4		CUSTOM INSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD5		USPS RATES WITH METEDED LETTER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD6		USPS RATES WITH STAMPED LETTER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHD9		RETAIL GROUND LOR	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%	
ZHWL		5LBS WEIGHING OPTION FOR MPB1 SCALE	\$795.00	16%	\$671.65	\$0.00	\$0.00	\$0.00	\$0.00	\$22.97	14%	\$18.60	14.7%	\$15.92	14.8%	
ZHW1		5LB WEIGHING OPTION FOR MPB2 SCALE	\$825.00	16%	\$691.60	\$0.00	\$0.00	\$0.00	\$0.00	\$19.16	14%	\$19.16	14.7%	\$16.29	14.8%	
ZHWM		10LBS WEIGHING OPTION FOR MPB1 SCALE	\$1,295.00	14%	\$771.37	\$0.00	\$0.00	\$0.00	\$0.00	\$19.93	14%	\$19.93	14.7%	\$17.05	14.8%	
ZH02		10LB WEIGHING OPTION FOR MPB2 SCALE	\$1,325.00	20%	\$1,060.50	\$0.00	\$0.00	\$0.00	\$0.00	\$36.27	14%	\$29.38	14.7%	\$25.13	14.8%	
ZHWI		15LBS WEIGHING OPTION FOR MPB1 SCALE	\$1,795.00	32%	\$1,212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$41.45	14%	\$33.57	14.7%	\$28.72	14.8%	
ZH13		30 LBS C SERIES EXTERNAL SCALE	\$2,820.00	23%	\$2,193.11	\$0.00	\$0.00	\$0.00	\$0.00	\$75.00	14%	\$60.75	14.7%	\$51.88	14.8%	
ZH15		70 LBS C SERIES EXTERNAL SCALE	\$3,145.00	20%	\$2,515.87	\$0.00	\$0.00	\$0.00	\$0.00	\$83.45	14%	\$67.75	14.7%	\$57.97	14.8%	
CZ11		SENDPRO C425 - SENDPRO BUNDLE	\$2,400.00	20%	\$1,920.00	\$22.40	\$2.08	\$2.08	\$0.00	\$67.05	14%	\$54.74	14.7%	\$47.17	14.8%	
CZ2		SENDPRO C425 - SENDPRO PLUS BUNDLE	\$2,940.00	20%	\$2,352.00	\$22.40	\$2.08	\$2.08	\$0.00	\$81.83	14%	\$66.71	14.7%	\$57.41	14.8%	
C425		SENDPRO C425	\$1,375.00	20%	\$1,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.62	14%	\$30.47	14.7%	\$26.07	14.8%	
PKSA		PROFESSIONAL INSTALLATION (LV)	\$206.00	20%	\$164.80	\$0.00	\$0.00	\$0.00	\$0.00	\$5.64	14%	\$4.56	14.7%	\$3.91	14.8%	
MEL1		METER EQUIPMENT - C SERIES	\$513.00	24%	\$390.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.24	14%	\$10.89	14.7%	\$9.24	14.8%	
ME1B		METER EQUIPMENT - DM400	\$456.00	28%	\$330.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.29	14%	\$9.14	14.7%	\$7.82	14.8%	
ME1C		METER EQUIPMENT - P SERIES LV	\$909.00	28%	\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.23	14%	\$18.01	14.7%	\$15.41	14.8%	
ME1D		METER EQUIPMENT - P SERIES HV	\$909.00	37%	\$575.00	\$0.00	\$0.00	\$0.00	\$0.00	\$19.67	14%	\$15.93	14.7%	\$13.63	14.8%	
1G05		ENHANCED IIC SOFTWARE - 1S	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
1FXA		1FXA DM SERIES INVIEW DASHBOARD	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
1FZ9		120 LPM FEATURE	\$2,095	37%	\$1,325.22	\$0.00	\$0.00	\$0.00	\$0.00	\$45.32	14%	\$36.71	14.7%	\$31.41	14.8%	
6WB-A		4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19	20%	\$15.59	\$0.00	\$0.00	\$0.00	\$0.00	\$0.53	14%	\$0.43	14.7%	\$0.37	14.8%	
6WB-P		PRISMARTPTC6 4X6 SHIPPING LABELS	\$30	16%	\$25.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.70	14.7%	\$0.60	14.8%	
6WB-R		DATAMAX P-400 THERMAL PRINTER	\$209	2%	\$204.82	\$0.00	\$0.00	\$0.00	\$0.00	\$7.00	14%	\$5.67	14.7%	\$4.85	14.8%	
8H00		C SERIES IMI BASE	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
943-7		2.0 USB CABLE 10'FT	\$8	20%	\$6.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.22	14%	\$0.18	14.7%	\$0.15	14.8%	
APA1		50 DEPT ANALYTICS	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
APKE		SENDPRO P RECEIVING FEATURE	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
APKF		SENDPRO P SHIPPING FEATURE ACCESS	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
APKN		ACCOUNT LIST IMPORT/EXPORT	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
AZCE		GREEN CONNECT+ MONO PRINT MODULE	\$0	0%	\$0.00	\$368.80	\$0.00	\$0.00	\$34.26	\$0.00	\$22.84	14%	\$25.70	14.7%	\$22.41	14.8%
AZCW		GREEN CONNECT+ 1000 SERIES	\$5,345	37%	\$3,381.05	\$202.90	\$0.00	\$18.85	\$0.00	\$107.20	14%	\$107.79	14.7%	\$95.21	14.8%	
AZCX		GREEN CONNECT+ 2000 SERIES	\$9,840	37%	\$6,244.42	\$490.03	\$0.00	\$45.52	\$0.00	\$243.22	14%	\$205.56	14.7%	\$183.93	14.8%	
AZCY		GREEN CONNECT+ 3000 SERIES NON-WOW	\$9,655	37%	\$6,107.40	\$1,365.79	\$0.00	\$126.88	\$0.00	\$293.46	14%	\$264.33	14.7%	\$246.25	14.8%	
AZCZ		GREEN CONNECT+ 3000 SERIES WOW	\$13,880	37%	\$8,779.98	\$1,365.79	\$0.00	\$126.88	\$0.00	\$384.86	14%	\$338.37	14.7%	\$309.59	14.8%	
CRM4		BRIGHT MAILER BUS SERVICES SUITE (BSS)	\$1,295.00	37%	\$819.17	\$0.00	\$400.00	\$0.00	\$37.16	\$0.00	\$59.85	14%	\$56.57	14.7%	\$48.86	14.8%
CRM7		BRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$2,430.00	24%	\$1,847.37	\$0.00	\$1,200.00	\$0.00	\$111.48	\$174.66	14%	\$162.65	14.7%	\$155.26	14.8%	
CRM8		BRIGHT MAILER ELEC DELIV INTEGRATED SW	\$2,430.00	24%	\$1,847.37	\$0.00	\$1,200.00	\$0.00	\$111.48	\$174.66	14%	\$162.65	14.7%	\$155.26	14.8%	
CRM8		BRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$975.00	37%	\$616.75	\$0.00	\$650.00	\$0.00	\$60.39	\$77.47	14%	\$77.47	14.7%	\$75.01	14.8%	
ZHC425		SENDPRO C425 BASE SYSTEM IDENTIFIER	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
WHSHB1		SHEET SEPARATOR REPLACEMENT SVSSIB <8/YR	\$0	0%	\$0.00	\$0.00	\$1,200.00	\$0.00	\$111.48	\$111.48	14%	\$111.48	14.7%	\$111.48	14.8%	
WHSHB2		SHEET SEPARATOR REPLACEMENT SVSSIB <16/YR	\$0	0%	\$0.00	\$0.00	\$2,400.00	\$0.00	\$222.96	\$222.96	14%	\$222.96	14.7%	\$222.96	14.8%	
CDSP		CELLULAR DEVICE FOR SENDPRO SERIES	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
CS1		SENDPRO C AUTO 120	\$5,285	24%	\$4,017.84	\$321.60	\$0.00	\$29.88	\$0.00	\$157.33	14%	\$133.70	14.7%	\$119.13	14.8%	
CS2		SENDPRO C AUTO PRO MAILING	\$6,163	24%	\$4,685.32	\$489.60	\$0.00	\$45.48	\$0.00	\$190.56	14%	\$163.89	14.7%	\$147.43	14.8%	
CS3		SENDPRO AUTOFEED PRO SHIPPING	\$5,835	24%	\$4,435.96	\$350.40	\$0.00	\$32.55	\$0.00	\$173.41	14%	\$147.29	14.7%	\$131.17	14.8%	
CS1C		SENDPRO AUTOFEED CUSTOM CONFIG	\$3,145	24%	\$2,390.94	\$290.20	\$0.00	\$27.80	\$0.00	\$100.30	14%	\$87.08	14.7%	\$78.91	14.8%	
ZHC5		ZHC5 - SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
ZH29		3H00 90 LPM SPEED	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
ZH30		3H00 120 LPM SPEED	\$1,000	24%	\$760.23	\$0.00	\$0.00	\$0.00	\$0.00	\$26.00	14%	\$21.06	14.7%	\$18.02	14.8%	
620-9		DOUBLE TAPE SHEETS (150 PER BX)	\$60	14%	\$51.60	\$0.00	\$0.00	\$0.00	\$0.00	\$1.56	14%	\$1.26	14.7%	\$1.08	14.8%	
ZHE1		FIRST-CLASS COMMERCIAL PRESORT RATES	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
ZHE2		PB PRESORT XTRA RATES	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
SENDPROCAUTO		SENDPRO C500	\$0	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.				Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.					
ADDITIONS															
DLA2		DL200™ LETTER OPENER	\$3,145.00	16%	\$2,641.80	\$228.80	\$0.00	\$21.26	\$0.00	\$104.52	14%	\$89.13	14.7%	\$79.62	14.8%
DLA3		DL400™ HIGH SPEED LETTER OPENER	\$5,550.00	16%	\$4,662.00	\$516.00	\$0.00	\$47.94	\$0.00	\$191.40	14%	\$165.10	14.7%	\$148.84	14.8%
DLA4		OMATION 410 HIGH SPEED LETTER OPENER WITH PRINTER, INCL	\$9,495.00	16%	\$7,975.80	\$884.80	\$0.00	\$82.20	\$0.00	\$327.57	14%	\$282.58	14.7%	\$254.79	14.8%

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS															
ADDITIONS															
Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we						Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 45% + meter + SLA.									
D90012		VERTICAL POWER LOCALIZATION KIT - US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
D90012		SECOND STACKER FOR TANDEM BELT STACKER	\$0.00	0%	\$0.00	\$1,920.80	\$0.00	\$17.91	\$0.00	\$11.94	14%	\$13.43	14.7%	\$14.32	14.8%
DT3A		W366 MULTIFUNCTION TABBER SYSTEM	\$211,841.00	35%	\$136,692.72	\$1,995.20	\$174.00	\$174.00	\$588.53	\$1,077.00	14%	\$510.41	14.7%	\$464.58	14.8%
DT3S		W985 CONVEYOR STACKER FOR W366 MULTIFUNCTION TABBER	\$35,300.00	35%	\$22,940.00	\$260.80	\$0.00	\$24.23	\$0.00	\$94.61	14%	\$81.72	14.7%	\$73.75	14.8%
DT3T		STAND FOR W985 CONVEYOR STACKER	\$840.00	34%	\$554.00	\$0.00	\$0.00	\$0.00	\$18.95	\$0.00	14%	\$15.35	14.7%	\$13.13	14.8%
F37A		OMR SCANNER W/INSTALL & TRAINING	\$1,595.00	20%	\$1,274.76	\$0.00	\$0.00	\$43.60	\$0.00	\$43.60	14%	\$35.31	14.7%	\$30.21	14.8%
F391550		RELAY LOCALIZATION KIT - US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F392		MAIL RIN ASSISTANCE - 2 HOURS	\$3,250.00	16%	\$2,720.00	\$0.00	\$0.00	\$0.00	\$9.64	\$0.00	14%	\$7.21	14.7%	\$6.68	14.8%
F700327		SPECIAL TOWER FEEDER KIT	\$260.00	18%	\$213.00	\$0.00	\$0.00	\$0.00	\$7.28	\$0.00	14%	\$5.90	14.7%	\$5.05	14.8%
F720		20 DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	\$6,752.00	23%	\$5,199.04	\$844.00	\$0.00	\$78.41	\$0.00	\$230.08	14%	\$202.82	14.7%	\$185.95	14.8%
F780183		SHEET/FLAT ENVELOPE TRAY	\$205.00	17%	\$170.00	\$0.00	\$0.00	\$0.00	\$5.81	\$0.00	14%	\$4.71	14.7%	\$4.03	14.8%
F780484		INSERT TRAY	\$205.00	17%	\$170.00	\$0.00	\$0.00	\$0.00	\$5.81	\$0.00	14%	\$4.71	14.7%	\$4.03	14.8%
F780018		18 IN. CONSOLE EXTENSION	\$320.00	20%	\$256.00	\$0.00	\$0.00	\$0.00	\$10.12	\$0.00	14%	\$8.20	14.7%	\$7.02	14.8%
F790019		30 IN. CONSOLE EXTENSION	\$475.00	20%	\$380.00	\$0.00	\$0.00	\$0.00	\$13.06	\$0.00	14%	\$10.58	14.7%	\$9.05	14.8%
F790034		USB HUB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F790042-01		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F790135		SALES KIT-MATTE BOOKLET KIT FOR TOWER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F790250		SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	\$820.00	18%	\$674.00	\$0.00	\$0.00	\$0.00	\$23.05	\$0.00	14%	\$18.67	14.7%	\$15.97	14.8%
F790442		SALES KIT-FLAT ENVELOPE KIT FOR TOWER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F790700-01		US RELAY LOCALIZATION KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F790725		SALES KIT - FEEDER INSERT SUPPORT	\$85.00	15%	\$72.25	\$0.00	\$0.00	\$0.00	\$2.42	\$0.00	14%	\$2.00	14.7%	\$1.71	14.8%
F790726		SALES KIT - ADJUSTABLE SINGLE TRAY	\$125.00	15%	\$106.25	\$0.00	\$0.00	\$0.00	\$2.94	\$0.00	14%	\$2.51	14.7%	\$2.11	14.8%
F791700-01		US HICAP SHEET FEEDER LOCALIZATION KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
F7DI		BOTTOM ADDRESS INVERTER KIT	\$1,025.00	30%	\$714.32	\$0.00	\$0.00	\$0.00	\$24.43	\$0.00	14%	\$19.79	14.7%	\$16.93	14.8%
F7FS		FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY S	\$3,177.00	30%	\$2,223.90	\$193.60	\$0.00	\$17.99	\$88.05	\$0.00	14%	\$75.09	14.7%	\$67.10	14.8%
F7MT		MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	\$3,290.00	18%	\$2,720.00	\$0.00	\$0.00	\$0.00	\$71.25	\$0.00	14%	\$57.07	14.7%	\$49.23	14.8%
F7MU		MAIL MACHINE INTERFACE FOR CONNECT+ 3000	\$3,290.00	18%	\$2,720.00	\$0.00	\$0.00	\$0.00	\$92.68	\$0.00	14%	\$75.07	14.7%	\$64.23	14.8%
F7SB		BARCODE SCANNING SOFTWARE	\$750.00	10%	\$675.00	\$0.00	\$0.00	\$0.00	\$23.09	\$0.00	14%	\$18.70	14.7%	\$16.00	14.8%
F7TB		TOWER OMR BARCODE SCANNING HARDWARE	\$3,177.00	20%	\$2,541.60	\$323.20	\$0.00	\$30.03	\$106.94	\$0.00	14%	\$92.92	14.7%	\$84.26	14.8%
TS1D		SENSITIVE LIVE DESIGN SERVICES-4HOURS	\$925.00	16%	\$780.42	\$0.00	\$0.00	\$0.00	\$23.71	\$0.00	14%	\$19.21	14.7%	\$16.43	14.8%
TS1D		SENSITIVE LIVE DESIGN SERVICES-1DAY	\$1,650.00	16%	\$1,386.00	\$0.00	\$0.00	\$0.00	\$47.43	\$0.00	14%	\$38.42	14.7%	\$32.87	14.8%
TS1S		SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SC	\$145.00	14%	\$126.00	\$0.00	\$0.00	\$0.00	\$4.28	\$0.00	14%	\$3.46	14.7%	\$2.96	14.8%
TS1P		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$63.37	\$0.00	14%	\$52.76	14.7%	\$45.26	14.8%
TS1MP		LOW TO MID VOLUME 4IN. LABEL PRINTER	\$995.00	13%	\$864.00	\$184.80	\$0.00	\$17.17	\$40.93	\$0.00	14%	\$34.17	14.7%	\$28.17	14.8%
TS1PP		LASER PRINTER	\$695.00	14%	\$594.00	\$140.00	\$0.00	\$13.11	\$28.65	\$0.00	14%	\$23.93	14.7%	\$19.25	14.8%
TS1T3		ARRIVAL WEB CAM	\$245.00	13%	\$212.00	\$0.00	\$0.00	\$0.00	\$7.25	\$0.00	14%	\$5.87	14.7%	\$5.02	14.8%
TS1T8		TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	13%	\$1,200.00	\$147.20	\$0.00	\$13.67	\$50.15	\$0.00	14%	\$39.38	14.7%	\$32.13	14.8%
TS1T9		CORDESS SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$75.85	\$0.00	14%	\$68.18	14.7%	\$63.42	14.8%
TS1T8		USB SYNC CABLE	\$200.00	13%	\$174.00	\$0.00	\$0.00	\$0.00	\$5.95	\$0.00	14%	\$4.82	14.7%	\$4.12	14.8%
TS1T5		SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SC	\$145.00	14%	\$126.00	\$0.00	\$0.00	\$0.00	\$4.28	\$0.00	14%	\$3.46	14.7%	\$2.96	14.8%
TS1TW		WIRELESS ACCESS POINT	\$1,395.00	13%	\$1,207.00	\$0.00	\$0.00	\$0.00	\$41.28	\$0.00	14%	\$33.43	14.7%	\$28.61	14.8%
T101		TABLET OPTION	\$2,500.00	15%	\$2,121.00	\$172.80	\$0.00	\$16.05	\$83.24	\$0.00	14%	\$70.79	14.7%	\$63.11	14.8%
T102		FIXED BEAM BARCODE W/INSTALL & TRG	\$1,995.00	15%	\$1,692.56	\$249.60	\$0.00	\$24.19	\$73.35	\$0.00	14%	\$64.28	14.7%	\$58.67	14.8%
T103		20 SCANNER W/INSTALL & TRAINING	\$2,995.00	15%	\$2,546.75	\$374.40	\$0.00	\$34.78	\$110.99	\$47.78	14%	\$96.47	14.7%	\$88.04	14.8%
T10L		MAIL RIN ASSIST-UP TO 4 HOURS	\$562.00	15%	\$476.80	\$0.00	\$0.00	\$0.00	\$16.31	\$0.00	14%	\$13.31	14.7%	\$11.21	14.8%
T110		RELAY 1000 2 STATION INSERTER W/INSTALL AND TRG	\$4,124.00	15%	\$3,498.80	\$346.40	\$0.00	\$32.18	\$141.11	\$0.00	14%	\$121.05	14.7%	\$108.67	14.8%
T111		RELAY 1000 3 STATION INSERTER W/INSTALL AND TRG	\$4,924.00	15%	\$4,177.52	\$412.80	\$0.00	\$38.35	\$168.44	\$0.00	14%	\$144.48	14.7%	\$129.60	14.8%
T12D		2D TOWER SCANNING	\$3,500.00	15%	\$2,969.40	\$989.60	\$0.00	\$91.93	\$162.84	\$0.00	14%	\$151.20	14.7%	\$143.92	14.8%
T12S		RELAY 2500 W/INSTALL & TRAINING	\$8,590.00	15%	\$7,301.50	\$1,768.00	\$0.00	\$179.15	\$719.14	\$0.00	14%	\$255.98	14.7%	\$230.71	14.8%
T135		RELAY 3500 W/INSTALL & TRAINING	\$12,693.00	15%	\$10,789.05	\$1,056.00	\$0.00	\$98.10	\$434.39	\$0.00	14%	\$372.43	14.7%	\$334.18	14.8%
T145		RELAY 4500 W/INSTALL & TRAINING	\$15,193.00	15%	\$12,914.05	\$1,440.00	\$0.00	\$133.78	\$530.85	\$0.00	14%	\$458.05	14.7%	\$413.09	14.8%
T123		2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$2,995.00	15%	\$2,546.75	\$374.40	\$0.00	\$34.78	\$110.25	\$0.00	14%	\$96.60	14.7%	\$88.16	14.8%
T124		2D SCANNER HALF & 2 FOLD FRONT OF DOCUMENT, C & DOUBLE	\$2,995.00	15%	\$2,546.75	\$374.40	\$0.00	\$34.78	\$110.25	\$0.00	14%	\$96.60	14.7%	\$88.16	14.8%
T190		OMR SCAN W/INSTALL & TRG RELAY 2500	\$0.00	0%	\$1,355.75	\$0.00	\$0.00	\$0.00	\$37.55	\$0.00	14%	\$30.37	14.7%	\$26.13	14.8%
T191		OMR SCAN W/INSTALL & TRG RELAY 3500-4500	\$1,595.00	15%	\$1,355.75	\$0.00	\$0.00	\$0.00	\$46.37	\$0.00	14%	\$37.55	14.7%	\$32.13	14.8%
T192		2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$2,495.00	15%	\$2,120.75	\$374.40	\$0.00	\$34.78	\$95.72	\$0.00	14%	\$84.83	14.7%	\$78.09	14.8%
T193		2D SCANNER HALF AND 2 FOLD FRONT OF DOCUMENT, C & DOUB	\$2,495.00	15%	\$2,120.75	\$374.40	\$0.00	\$34.78	\$95.72	\$0.00	14%	\$84.83	14.7%	\$78.09	14.8%
T19X		2D SHEET FEED/INSTRTG/INTEGRITY EXPRESS	\$4,235.00	15%	\$3,604.75	\$944.00	\$0.00	\$84.41	\$178.29	\$0.00	14%	\$160.88	14.7%	\$147.31	14.8%
T150		RELAY 5000 W/4 FEEDER TOWER	\$21,460.00	15%	\$18,206.66	\$1,962.40	\$0.00	\$182.31	\$744.21	\$0.00	14%	\$641.06	14.7%	\$577.35	14.8%
T15P		RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	\$10,232.00	15%	\$8,680.83	\$278.40	\$360.00	\$28.74	\$33.44	\$247.56	14%	\$293.29	14.7%	\$259.86	14.8%
T160		RELAY 6000 INSERTING SYSTEM	\$42,095.00	15%	\$35,713.40	\$2,781.60	\$0.00	\$258.41	\$0.00	\$1,393.67	14%	\$1,183.07	14.7%	\$1,053.14	14.8%
T16P		RELAY 6000/6000 FILE BASED PROCESSING	\$11,232.00	15%	\$9,559.23	\$663.20	\$360.00	\$61.61	\$33.44	\$343.61	14%	\$308.57	14.7%	\$270.57	14.8%
T170		RELAY 7000 INSERTING SYSTEM	\$47,355.00	15%	\$40,175.98	\$3,467.20	\$0.00	\$332.10	\$0.00	\$1,588.75	14%	\$1,354.45	14.7%	\$1,209.95	14.8%
T180		RELAY 8000 INSERTING SYSTEM	\$68,825.00	15%	\$58,391.13	\$4,610.40	\$0.00	\$428.31	\$0.00	\$2,282.52	14%	\$1,938.67	14.7%	\$1,726.52	14.8%
T19P		RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	\$15,232.00	15%	\$12,922.83	\$278.40	\$360.00	\$28.74	\$33.44	\$292.64	14%	\$304.00	14.7%	\$269.40	14.8%
T1AT		ADDITIONAL SHEET FEEDER	\$1,395.00	15%	\$1,183.52	\$0.00	\$0.00	\$0.00	\$40.48	\$0.00	14%	\$32.78	14.7%	\$28.05	14.8%
T1BB		BELT STACKER W/INSTALLATION TO HEIGHT STAND	\$4,133.00	15%	\$3,508.43	\$192.80	\$0.00	\$17.91	\$0.00	\$111.56	14%	\$97.43	14.7%	\$85.79	14.8%
T1BD		TANDEM BELT STACKER W/INSTALLATION TO HEIGHT STAND, IN	\$5,388.00	15%	\$4,571.17	\$192.80	\$0.00								

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
TI9C		RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TR	\$6,835.00	15%	\$5,798.81	\$598.40	\$0.00	\$55.59	\$0.00	\$235.38	14%	\$202.32	14.7%	\$181.90	14.8%
TI9J		RELAY 9000 INSERTER W/INST/TRG-S00K MD W/ BASE, MAIL FE	\$9,642.00	15%	\$8,180.26	\$868.00	\$0.00	\$80.64	\$0.00	\$333.52	14%	\$287.07	14.7%	\$258.38	14.8%
TI9K		HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS)	\$1,230.00	15%	\$1,043.53	\$0.00	\$0.00	\$0.00	\$0.00	\$35.69	14%	\$28.91	14.7%	\$24.73	14.8%
TI9M		RELAY 9000 PEDAL KIT FOR MANUAL FEED	\$345.00	15%	\$292.70	\$0.00	\$0.00	\$0.00	\$0.00	\$10.01	14%	\$8.11	14.7%	\$6.94	14.8%
TI9E		RELAY 9000 MULTIFUNCTION FOLDER	\$27,063.00	15%	\$22,960.22	\$2,564.00	\$0.00	\$238.20	\$0.00	\$944.04	14%	\$814.65	14.7%	\$734.73	14.8%
TI9B		RELAY 9000 2ND TOWER	\$30,341.00	15%	\$25,741.27	\$2,878.40	\$0.00	\$267.40	\$0.00	\$1,058.62	14%	\$913.58	14.7%	\$823.99	14.8%
TI9C		BOOKLET FEEDER	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9F		RELAY 9000 BELT STACKER (90 DEGREE ANGLE) SYSTEM COMES	\$5,523.00	15%	\$4,685.71	\$530.40	\$0.00	\$49.27	\$0.00	\$193.10	14%	\$166.75	14.7%	\$150.47	14.8%
TI9N		STRAIGHT IN LINE POWER STACKER KIT	\$360.00	15%	\$305.42	\$0.00	\$0.00	\$0.00	\$0.00	\$10.43	14%	\$8.46	14.7%	\$7.24	14.8%
DI9P		DI9P FILE BASED PROCESSING	\$15,000.00	15%	\$12,725.98	\$663.20	\$360.00	\$61.61	\$33.44	\$509.74	14%	\$432.16	14.7%	\$384.33	14.8%

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS						Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.				Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.					
ADDITIONS															
DF80		OFFICERIGHT FOLDER	\$4,631.00	21%	\$3,658.49	\$416.80	\$0.00	\$38.72	\$0.00	\$150.93	14%	\$130.38	14.7%	\$117.69	14.8%
DF90		OFFICERIGHT FOLDER	\$5,841.00	21%	\$4,642.00	\$624.80	\$0.00	\$58.04	\$0.00	\$197.45	14%	\$172.11	14.7%	\$156.45	14.8%
DF9C		CROSS FOLD KIT	\$615.00	18%	\$503.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.20	14%	\$13.93	14.7%	\$11.92	14.8%
DFCS		CONVEYOR STACKER	\$820.00	18%	\$671.00	\$62.40	\$0.00	\$5.80	\$0.00	\$26.82	14%	\$22.94	14.7%	\$20.54	14.8%
DFHC		HIGH CAPACITY EXTENSION	\$305.00	18%	\$249.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.52	14%	\$6.90	14.7%	\$5.90	14.8%
DF10		DF100 - PERFECT LETTER FOLDER	\$195.00	20%	\$156.00	\$64.00	\$0.00	\$5.95	\$0.00	\$5.34	14%	\$4.32	14.7%	\$3.70	14.8%
DFZF		INSTALL/TRAINING FOR DF800/900	\$225.00	20%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%
DT3D		BASIC INSTALL/TRAIN W360 TABBER	\$546.00	20%	\$436.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.94	14%	\$12.10	14.7%	\$10.35	14.8%

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS															
ADDITIONS															
Pitney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we						Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.									
1FXR		FUNDS MGMT METER FEATURE (DM SERIES)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
BM10		ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONIT	\$3,250.00	13%	\$2,813.00	\$474.40	\$184.00	\$44.07	\$177.09	\$142.67	14%	\$1,280.06	14.7%	\$1,191.01	14.8%
BM41		RECEIPT PRINTER	\$1,080.00	16%	\$908.16	\$104.00	\$17.17	\$4.25	\$4.25	\$4.25	14%	\$38.017	14.7%	\$35.26	14.8%
BM42		BARCODE SCANNER FOR DATA COLLECTOR	\$1,286.00	16%	\$1,086.00	\$169.60	\$0.00	\$15.76	\$0.00	\$15.76	14%	\$47.44	14.7%	\$43.09	14.8%
BM44		BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	\$1,530.00	16%	\$1,286.00	\$169.60	\$0.00	\$15.76	\$0.00	\$15.76	14%	\$47.44	14.7%	\$43.09	14.8%
BM52		CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	\$6,070.00	16%	\$5,102.00	\$474.40	\$624.00	\$44.07	\$57.97	\$261.84	14%	\$232.35	14.7%	\$214.14	14.8%
BM41		CRYSTAL REPORTING	\$210.00	16%	\$177.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.05	14%	\$4.90	14.7%	\$4.19	14.8%
BMFM		FUNDS MGMT METER ACTIVATION (DM SERIES)	\$2,000.00	16%	\$1,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.75	14%	\$4.65	14.7%	\$3.98	14.8%
BMH1		BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	14%	\$20.29	14.7%	\$17.36	14.8%
BMH3		BUSINESS MANAGER DATA CONVERSION SERVICES	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	14%	\$20.29	14.7%	\$17.36	14.8%
BMH4		BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$24.16	14%	\$19.57	14.7%	\$16.74	14.8%
BMPD		BUSINESS MANAGER PROJECT MANAGEMENT	\$857.64	16%	\$719.74	\$0.00	\$0.00	\$0.00	\$0.00	\$29.33	14%	\$23.76	14.7%	\$20.33	14.8%
BMP1		BUSINESS MANAGER PROJECT MANAGEMENT	\$2,041.00	16%	\$1,714.44	\$0.00	\$0.00	\$0.00	\$0.00	\$58.63	14%	\$47.49	14.7%	\$40.63	14.8%
BMPC		BUSINESS MANAGER HOST WORKSTATION PC	\$2,880.00	16%	\$2,424.00	\$356.00	\$0.00	\$33.07	\$0.00	\$104.81	14%	\$91.84	14.7%	\$83.81	14.8%
BMS1		BUSINESS MANAGER HOST WORKSTATION SOFTWARE	\$9,265.00	16%	\$7,782.60	\$95.20	\$1,186.00	\$8.84	\$110.18	\$382.24	14%	\$332.29	14.7%	\$301.70	14.8%
BMS2		BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	\$3,350.00	16%	\$2,813.00	\$95.20	\$680.00	\$8.84	\$63.17	\$167.27	14%	\$147.72	14.7%	\$136.91	14.8%
BMS3		CLIENT HOST SOFTWARE ONLY	\$2,000.00	16%	\$1,680.00	\$95.20	\$624.00	\$8.84	\$57.07	\$112.41	14%	\$112.41	14.7%	\$105.95	14.8%
BMSU		UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	\$5,040.00	16%	\$4,234.00	\$0.00	\$0.00	\$0.00	\$0.00	\$144.80	14%	\$117.28	14.7%	\$100.35	14.8%
BMT3		BUSINESS MANAGER WIN XP UPGRADE	\$1,230.00	16%	\$1,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.36	14%	\$28.64	14.7%	\$24.51	14.8%
BMUR		BUSINESS MANAGER 6.0 UPGRADE FOR XP	\$820.00	16%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	14%	\$19.06	14.7%	\$16.31	14.8%
BMUR		BUSINESS MANAGER UPGRADE FOR WIN2000	\$835.00	16%	\$698.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	14%	\$19.06	14.7%	\$16.31	14.8%
BMWA		BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	\$3,005.00	16%	\$2,555.00	\$0.00	\$0.00	\$0.00	\$0.00	\$87.72	14%	\$70.06	14.7%	\$60.04	14.8%
IP96002		BASE MOUNT DISPLAY KIT FOR IR64 & IR67 SCALES	\$160.00	13%	\$140.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.79	14%	\$3.88	14.7%	\$3.32	14.8%
MFPO		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <HALF DAY	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$0.00	\$25.05	14%	\$20.29	14.7%	\$17.36	14.8%
MFPA		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <HALF DAY	\$1,021.00	16%	\$857.64	\$0.00	\$0.00	\$0.00	\$0.00	\$29.33	14%	\$23.76	14.7%	\$20.33	14.8%
MFPS		BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <FULL DAY	\$2,041.00	16%	\$1,714.44	\$0.00	\$0.00	\$0.00	\$0.00	\$58.63	14%	\$47.49	14.7%	\$40.63	14.8%
PSST		POST SALE SOFTWARE TOOL KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SDTK		SOFTWARE DEVELOPER TOOL KIT	\$9,995.00	13%	\$8,650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$295.83	14%	\$239.61	14.7%	\$205.01	14.8%
SFP1		FEDEX SMARTPOST (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$10.03	\$0.00	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%
SFP2		FEDEX SMARTPOST (2)	\$1,280.00	16%	\$1,075.00	\$0.00	\$240.00	\$0.00	\$21.40	\$58.20	14%	\$51.21	14.7%	\$46.90	14.8%
SFP3		FEDEX SMARTPOST (50)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,800.00	\$0.00	\$100.33	\$272.73	14%	\$239.04	14.7%	\$215.78	14.8%
SFPT		FEDEX SMARTPOST (25)	\$4,000.00	16%	\$3,360.00	\$0.00	\$666.89	\$181.80	\$0.00	\$159.96	14%	\$146.52	14.7%	\$141.52	14.8%
SFVP		FEDEX SMARTPOST (5)	\$1,440.00	16%	\$1,210.00	\$0.00	\$259.20	\$24.08	\$65.46	\$20.48	14%	\$57.60	14.7%	\$52.76	14.8%
SGC1		UPS SUREPOST (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$10.03	\$0.00	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SGS1		GOLDEN STATE OVERNIGHT (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$16.20	\$0.00	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SGS2		GOLDEN STATE OVERNIGHT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$25.08	\$0.00	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SGS3		GOLDEN STATE OVERNIGHT (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$334.44	\$0.00	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SGSE		GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$418.05	\$1,157.97	\$0.00	\$1,017.34	14.7%	\$930.80	14.8%	
SGSL		GOLDEN STATE OVERNIGHT (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$250.83	\$694.78	\$0.00	\$610.40	14.7%	\$558.48	14.8%	
SGST		GOLDEN STATE OVERNIGHT (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$167.22	\$463.19	\$0.00	\$406.94	14.7%	\$372.32	14.8%	
SGSV		GOLDEN STATE OVERNIGHT (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$50.17	\$138.99	\$0.00	\$122.11	14.7%	\$111.72	14.8%	
SGCX		GOLDEN STATE OVERNIGHT (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$83.61	\$231.59	\$0.00	\$203.47	14.7%	\$186.16	14.8%	
SHR1		LONESTAR (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$16.20	\$0.00	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHR2		LONESTAR (2)	\$1,800.00	13%	\$1,558.00	\$0.00	\$324.00	\$32.40	\$0.00	\$83.38	14%	\$75.06	14.7%	\$68.02	14.8%
SHRC		LONESTAR (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$334.44	\$0.00	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHRE		LONESTAR (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$418.05	\$1,157.97	\$0.00	\$1,017.34	14.7%	\$930.80	14.8%	
SHRL		LONESTAR (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$250.83	\$694.78	\$0.00	\$610.40	14.7%	\$558.48	14.8%	
SHRT		LONESTAR (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$167.22	\$463.19	\$0.00	\$406.94	14.7%	\$372.32	14.8%	
SHRX		LONESTAR (10)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$50.17	\$138.99	\$0.00	\$122.11	14.7%	\$111.72	14.8%	
SHRX		LONESTAR (5)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$83.61	\$231.59	\$0.00	\$203.47	14.7%	\$186.16	14.8%	
SHT1		ATS (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$16.20	\$0.00	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHT2		ATS (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$25.08	\$0.00	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SHTC		ATS (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$334.44	\$0.00	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHTC		ATS (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$418.05	\$1,157.97	\$0.00	\$1,017.34	14.7%	\$930.80	14.8%	
SHTL		ATS (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$250.83	\$694.78	\$0.00	\$610.40	14.7%	\$558.48	14.8%	
SHTT		ATS (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$167.22	\$463.19	\$0.00	\$406.94	14.7%	\$372.32	14.8%	
SHTV		ATS (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$50.17	\$138.99	\$0.00	\$122.11	14.7%	\$111.72	14.8%	
SHTX		ATS (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$83.61	\$231.59	\$0.00	\$203.47	14.7%	\$186.16	14.8%	
SLB1		3RD PARTY USPS WEB CONNECTOR (1)	\$600.00	13%	\$520.00	\$0.00	\$162.00	\$16.20	\$0.00	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SLCA		UPS CUSTOM CARRIER RATE	\$2,060.00	16%	\$1,731.00	\$0.00	\$360.00	\$33.44	\$0.00	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SLT1		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$10.03	\$27.81	\$0.00	\$24.43	14.7%	\$22.35	14.8%	
SLT2		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (2)	\$1,280.00	13%	\$1,099.00	\$0.00	\$216.00	\$20.07	\$58.00	\$0.00	\$50.79	14.7%	\$46.35	14.8%	
SLTC		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$133.78	\$370.55	\$0.00	\$325.55	14.7%	\$297.86	14.8%	
SLTE		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$334.44	\$0.00	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SLTL		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$100.33	\$277.93	\$0.00	\$244.18	14.7%	\$223.40	14.8%	
SLTT		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$66.89	\$185.29	\$0.00	\$162.79	14.7%	\$148.94	14.8%	
SLTV		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (5)	\$1,440.00	13%	\$1,247.00	\$0.00	\$259.20	\$24.08	\$66.73	\$0.00	\$58.62	14.7%	\$53.63	14.8%	
SLTX		ERR, CERTIFIED MAIL AND PROOF OF DELIVERY (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$33.44	\$92.64	\$0.00	\$81.39	14.7%	\$74.46	14.8%	
SNE1		EASTERN CONNECTION (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$16.20	\$0.00	\$41.69	14%	\$36.63			

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease	
SNRT		ONTRAC (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNRV		ONTRAC (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNRX		DIKOM (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNSE		SPEE-DEE (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNSS		SPEE-DEE (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNSC		SPEE-DEE (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNSE		SPEE-DEE (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SNSL		SPEE-DEE (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SNST		SPEE-DEE (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNKV		SPEE-DEE (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNX		SPEE-DEE (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNUI		DIKOM (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNUI2		DIKOM (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNUC		DIKOM (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNUE		DIKOM (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SNUL		DIKOM (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SNUT		DIKOM (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNUIV		DIKOM (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNUIX		DIKOM (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNV1		VELOCITY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNV2		VELOCITY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNV3		VELOCITY (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNV4		VELOCITY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SNVL		VELOCITY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SNVT		VELOCITY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNVV		VELOCITY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNVX		VELOCITY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNV1		ICS COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNV2		ICS COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNVC		ICS COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNVC		ICS COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SNVL		ICS COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SNV1		ICS COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNVY		ICS COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNVX		ICS COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SNZ1		CARDINAL COURIER (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%	
SNZ2		CARDINAL COURIER (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%	
SNZ3		CARDINAL COURIER (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%	
SNZ4		CARDINAL COURIER (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%	
SNZL		CARDINAL COURIER (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%	
SNZ1		CARDINAL COURIER (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%	
SNZ2		CARDINAL COURIER (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%	
SNZ3		CARDINAL COURIER (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%	
SSCA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	13%	\$866.00	\$0.00	\$180.00	\$0.00	\$16.72	\$46.34	14%	\$40.71	14.7%	\$37.24	14.8%	
SSFE		REGIONAL CARRIER SET-UP FEE	\$773.00	16%	\$650.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.23	14%	\$18.01	14.7%	\$15.41	14.8%	
SSVF		FIR COVERSHEET INTERFACE FOR SSL-PP	\$5,000.00	16%	\$4,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.29	14%	\$123.35	14.7%	\$105.54	14.8%	
T196027		SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	\$295.00	14%	\$255.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.72	14%	\$7.06	14.7%	\$6.04	14.8%	
T2X1		SINGLE SITE UNLIMITED WORKSTATION	\$9,597.00	13%	\$8,349.39	\$0.00	\$1,288.00	\$0.00	\$119.66	\$405.21	14%	\$350.94	14.7%	\$317.54	14.8%	
T2X3		UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED	\$5,597.00	13%	\$4,869.39	\$0.00	\$724.00	\$0.00	\$67.26	\$233.79	14%	\$202.14	14.7%	\$182.66	14.8%	
TS13		ARRIVAL INSTALLATION ON CUSTOMER'S PC	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$0.00	\$11.70	14%	\$9.47	14.7%	\$8.11	14.8%	
TS31		HIGH VOLUME AIN ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$6.37	14%	\$5.76	14.7%	\$5.26	14.8%	
TS34		LASER PRINTER	\$695.00	16%	\$584.00	\$140.00	\$0.00	\$13.01	\$0.00	\$28.65	14%	\$25.93	14.7%	\$24.25	14.8%	
TS36		LOW TO MID VOLUME AIN ADHESIVE LABEL PRINTER	\$995.00	16%	\$862.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.93	14%	\$36.75	14.7%	\$34.17	14.8%	
TS37		ARRIVAL LIVE APPLICATION SUPPORT	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$23.39	\$0.00	\$18.95	14.7%	\$16.21	14.8%		
TS38		TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,385.00	13%	\$1,199.00	\$147.20	\$0.00	\$13.67	\$0.00	\$13.67	14%	\$13.67	14.7%	\$13.67	14.8%	
TS39		CORDESS SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.86	14%	\$68.18	14.7%	\$63.42	14.8%	
TS43		ARRIVAL WEB CAM	\$245.00	13%	\$212.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.25	14%	\$5.87	14.7%	\$5.02	14.8%	
TS44		2IN. GRAPHICS PRINTER	\$395.00	14%	\$341.00	\$65.60	\$0.00	\$6.09	\$0.00	\$15.72	14%	\$14.01	14.7%	\$12.95	14.8%	
TS45		ADD 1 SITE W/ SINGLE WORKSTATION	\$795.00	13%	\$688.00	\$0.00	\$119.25	\$0.00	\$11.08	\$34.61	14%	\$30.14	14.7%	\$27.39	14.8%	
TS46002		ARRIVAL ETHERNET SWITCH	\$250.00	13%	\$217.00	\$0.00	\$0.00	\$0.00	\$7.42	\$0.00	\$6.01	n/a	\$6.01	n/a	\$6.01	n/a
TS5N		E-MAIL NOTIFICATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TSF1		NETQUERY OPTION (MUST ORDER 1 TSNL BEYOND NUMBER OF P	\$1,500.00	13%	\$1,299.00	\$0.00	\$225.00	\$0.00	\$20.90	\$65.33	14%	\$56.88	14.7%	\$51.69	14.8%	
TSF2		BACKGROUND IMPORT FEATURE	\$750.00	13%	\$650.00	\$0.00	\$113.00	\$0.00	\$10.50	\$32.73	14%	\$28.51	14.7%	\$25.91	14.8%	
TSF3		FILE LINK / SCAN LINK / GLOBAL UPDATE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a	
TSF8		QDBC INTEGRATION	\$2,055.00	16%	\$1,727.00	\$0.00	\$299.00	\$0.00	\$27.78	\$86.84	14%	\$75.62	14.7%	\$68.71	14.8%	
TSFF		ARRIVAL IMAGING	\$1,250.00	13%	\$1,082.00	\$0.00	\$174.47	\$0.00	\$17.47	\$54.47	14%	\$47.44	14.7%	\$43.11	14.8%	
TSFG		ROUTE ACTIVITY LOGGING FEATURE	\$1,250.00	13%	\$1,082.00	\$0.00	\$188.00	\$0.00	\$17.47	\$54.47	14%	\$47.44	14.7%	\$43.11	14.8%	
TSM1		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.39	14%	\$22.19	14.7%	\$18.98	14.8%	
TSM2		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.79	14%	\$44.38	14.7%	\$37.97	14.8%	
TSMC		ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$219,000.00	13%	\$189,516.00	\$0.00	\$32,850.00	\$0.00	\$3,051.78	\$9,533.23	14%	\$8,301.37	14.7%	\$7,543.31	14.8%	
TSML		ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$132,000.00	13%	\$114,222.00	\$0.00	\$19,800.00	\$0.00	\$1,839.43	\$5,746.06	14%	\$5,003.57	14.7%	\$4,546.66	14.8%	
TSXM		ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$30,750.00	13%	\$26,611.00	\$0.00	\$4,612.50	\$0.00	\$428.50	\$1,338.60	14%	\$1,165.62	14.7%	\$1,059.18	14.8%	
TSNL		MULTI-WORKSTATION CLIENT LICENSE	\$2,295.00	16%	\$1,933.00	\$0.00	\$75.00	\$0.00	\$6.97	\$21.78	14%	\$18.96	14.7%	\$17.23	14.8%	
TSP4		PC W/ FLAT PANEL MONITOR	\$0.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$0.00	\$103.14	14%	\$90.73	14.7%	\$83.06	14.8%	
TS5C		ADD 100 SITES W/ SINGLE WORKSTATION	\$49,500.00	13%	\$42,838.00	\$0.00	\$7,425.00	\$0.00	\$689.79	\$2,154.78	14%	\$1,876.35	14.7%	\$1,705.00	14.8%	
TS5L		ADD 50 SITES W/ SINGLE WORKSTATION	\$29,750.00	13%	\$25,745.00	\$0.00	\$4,462.50	\$0.00	\$414.57	\$1,295.05	14%	\$1,127.71	14.7%	\$1,024.73	14.8%	
TS5U		ADD 1 SINGLE USER	\$795.00	13%	\$688.00	\$0.00	\$119.25	\$0.00	\$11.08	\$34.61	14%	\$30.14	14.7%	\$27.39		

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
Z690003		ETHERNET CABLE (14 FEET)	\$47.55	16%	\$40.15	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	14%	\$1.11	14.7%	\$0.95	14.8%
Z690004		ETHERNET CABLE (25 FEET)	\$47.60	16%	\$40.20	\$0.00	\$0.00	\$0.00	\$0.00	\$1.37	14%	\$1.11	14.7%	\$0.95	14.8%
Z690005		ETHERNET CABLE (100 FEET)	\$216.86	16%	\$183.01	\$0.00	\$0.00	\$0.00	\$0.00	\$6.26	14%	\$5.07	14.7%	\$4.34	14.8%
Z690006		ETHERNET CABLE (250 FEET)	\$328.00	16%	\$276.15	\$0.00	\$0.00	\$0.00	\$0.00	\$9.44	14%	\$7.65	14.7%	\$6.54	14.8%
Z690034		SECONDARY NETWORK FOR DATA TRANSFERS	\$115.00	16%	\$110.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.11	14%	\$2.54	14.7%	\$2.14	14.8%
Z6C3		UPGRADE SOFTWARE FOR WIN2000	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	\$0.00	n/a	\$0.00	n/a
Z6C4		BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPG	\$840.00	18%	\$691.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.63	14%	\$19.14	14.7%	\$16.38	14.8%
Z6C5		BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST V	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
Z6FM		FUNDS MANAGEMENT - DM SERIES ONLY	\$1,230.00	16%	\$1,034.00	\$0.00	\$0.00	\$0.00	\$0.00	\$35.36	14%	\$28.64	14.7%	\$24.51	14.8%
Z6V5		UPGRADE SOFTWARE FOR WINXP	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FRM		SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
AC2100-102-00-01		PP CONNECT CARE - REENTRY	\$4,560.00	10%	\$4,104.00	\$0.00	\$0.00	\$0.00	\$0.00	\$140.36	14%	\$113.68	14.7%	\$97.26	14.8%
BAS05PE		BUSINESS ANALYSIS SERVICES-4HOURS	\$1,008.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
BAS15PE		BUSINESS ANALYSIS SERVICES-1DAY	\$2,016.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
BAS25PE		BUSINESS ANALYSIS - WHITE GLOVE SRV	\$525.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
CAAB		COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
CAAC		COST ACCOUNTING GOLD PLAN	\$30.00	0%	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.03	14%	\$0.83	14.7%	\$0.71	14.8%
CAAD		COST ACCOUNTING PLATINUM PLAN	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20	14%	\$27.70	14.7%	\$23.70	14.8%
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00	14%	\$46.17	14.7%	\$39.50	14.8%
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	14%	\$69.25	14.7%	\$59.25	14.8%
EOEL1M		ENVELOPES #10 GUMMED, WHITE	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14.7%	\$3.56	14.8%
EOEL1N		ENVELOPES 6" X 9" GUMMED, WHITE	\$175.00	0%	\$175.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.90	14%	\$4.85	14.7%	\$4.15	14.8%
EOEL1D		ENVELOPES 6" X 9 1/2" GUMMED, WHITE	\$185.00	0%	\$185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.33	14%	\$5.12	14.7%	\$4.38	14.8%
EOEL1P		ENVELOPES 9 1/2" X 12" GUMMED, WHITE	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%
ERB1		ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	12%	\$22.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.75	14%	\$0.61	14.7%	\$0.52	14.8%
ERB3		ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	10%	\$19.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.65	14%	\$0.53	14.7%	\$0.45	14.8%
ERB4		ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0%	\$28.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.78	14.7%	\$0.66	14.8%
F900020		POWERGUARD2	\$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	14%	\$2.30	14.7%	\$1.97	14.8%
F9PG2		POWERGUARD SERVICE PACKAGE 2	\$99.00	16%	\$83.16	\$0.00	\$0.00	\$0.00	\$0.00	\$2.84	14%	\$2.30	14.7%	\$1.97	14.8%
F9S1		SENDPRO C INSTALL TRNG W SHIPPING	\$215.00	20%	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.88	14%	\$4.76	14.7%	\$4.08	14.8%
F9S2		SENDPRO C INSTALL TRNG W SHIPPING	\$250.00	20%	\$200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.94	14%	\$5.54	14.7%	\$4.74	14.8%
MPSS-MH		USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
MPSS-ML		USPS TRACKING SERVICES-LEVEL 1	\$17.00	0%	\$17.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.58	14%	\$0.47	14.7%	\$0.40	14.8%
MFP1		MFP1-PRO SVC PROJCT-LEVEL 1-FULL DAY	\$1,739.00	20%	\$1,391.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.58	14%	\$38.54	14.7%	\$32.97	14.8%
MSSG-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.54	14%	\$1.25	14.7%	\$1.07	14.8%
MSSG-MH		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.42	14%	\$1.95	14.7%	\$1.66	14.8%
NV2A		INVIEW CUSTOM REPORTS AND TRAINING	\$525.00	20%	\$420.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.36	14%	\$11.63	14.7%	\$9.95	14.8%
NV90		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
NV99		INVIEW MMS BASE SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.14	14%	\$0.11	14.7%	\$0.09	14.8%
NVMB		INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	0%	\$7.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	14%	\$0.19	14.7%	\$0.17	14.8%
NVMC		INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	14%	\$0.42	14.7%	\$0.36	14.8%
NVMD		INVIEW DASHBOARD - UP TO 20 METERS	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	14%	\$1.39	14.7%	\$1.19	14.8%
NVME		INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
NVMP		INVIEW DASHBOARD - UP TO 100 METERS	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%
NVMG		INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	0%	\$250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.55	14%	\$6.93	14.7%	\$5.93	14.8%
NVWE		INVIEW DASHBOARD SET UP & TRAINING	\$215.00	20%	\$172.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.88	14%	\$4.76	14.7%	\$4.08	14.8%
PT1P		SENDPRO NETWORKED PRINTER INSTALLATION	\$199.00	0%	\$199.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.81	14%	\$5.51	14.7%	\$4.72	14.8%
PT1S		POSTAL SHIPPING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PT13		MULTICARRIER SHIPPING W/ HW OR METER	\$115.00	16%	\$112.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.43	14%	\$0.35	14.7%	\$0.30	14.8%
PT14		MULTICARRIER SHIPPING APP W/ HW OR METER	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.51	14%	\$0.42	14.7%	\$0.36	14.8%
PT17		SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PT18		SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PT1A		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PT1B		SENDPRO BASIC 50 USERS	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%
PT1C		SENDPRO INDIVIDUAL	\$15.00	20%	\$12.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.41	14%	\$0.33	14.7%	\$0.28	14.8%
PT1D		SENDPRO OFFICE	\$25.00	16%	\$21.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.72	14%	\$0.58	14.7%	\$0.50	14.8%
PT1E		SENDPRO UNLIMITED	\$180.00	10%	\$162.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.54	14%	\$4.49	14.7%	\$3.84	14.8%
PT1F		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.24	14%	\$0.28	14.7%	\$0.24	14.8%
PT1G		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.42	14%	\$0.36	14.7%	\$0.36	14.8%
PT1H		SENDPRO OFFICE	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%
PT1I		SENDPRO UNLIMITED	\$180.00	0%	\$180.00	\$0.00	\$0.00	\$0.00	\$0.00	\$6.16	14%	\$4.99	14.7%	\$4.27	14.8%
PT1N		SINGLE USER ACCESS	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PT1P		50 USER ACCESS W/ HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%
PT1Q		UNLIMITED USER ACCESS W/ HW OR METER	\$155.00	16%	\$130.20	\$0.00	\$0.00	\$0.00	\$0.00	\$4.45	14%	\$3.61	14.7%	\$3.09	14.8%
PT1R		50 USER ACCESS WITH HARDWARE OR METER	\$10.00	20%	\$8.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.27	14%	\$0.22	14.7%	\$0.19	14.8%
PT1S		UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	10%	\$139.50	\$0.00	\$0.00	\$0.00	\$0.00	\$4.77	14%	\$3.86	14.7%	\$3.31	14.8%
PT1T		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTK2		SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTK3		SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTKA		US MARKET	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
PTS1		SENDPRO SAS ONBOARDING	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
RC9E		RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
RC9F		RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.71	14%	\$1.39	14.7%	\$1.19	14.8%
RC9G		RCH - INTEGRITY EXP SALES PAR 2500 -3500	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%
RC9H		RCH - INTEGRITY EXP SALES PAR 4500	\$25.00	0%	\$25.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.86	14%	\$0.69	14.7%	\$0.59	14.8%
SHH1		THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	16%	\$5,100.00	\$0.00	\$1,000.00	\$0.00	\$100.33	\$272.70	14%	\$239.94	14.7%	\$219.78	14.8%
SHH2		THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	16%	\$7,560.00	\$0.00	\$1,400.00	\$0.00	\$140.95	\$409.65	14%	\$359.91	14.7%	\$329.67	14.8%
SHH3		THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SHH4		THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	16%	\$25,200.00	\$5,400.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SHH5		THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SPF39		CORDESS WEDGE SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14%	\$63.41	14.8%
SPF-50L-UNLTD		SEP 50 LOCATION - UNLIMITED WORKSTATIONS	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$1,672.21	\$4,408.21	\$3,888.21	14%	\$3,568.21	14%	\$3,568.21	14.8%
SPF-50L-UNLTD		SEP 50 LOCATION - UNLIMITED WORKSTATIONS	\$37,500.00	20%	\$30,000.00	\$0.00	\$6,750.00	\$627.08	\$1,653.08	\$1,458.08	14%	\$1,338.08	14%	\$1,338.08	14.8%
SPF91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,347.80	\$368.80	\$0.00	\$34.26	\$0.00	\$103.13	14%	\$90.73	14%	\$85.05	14.8%
SPF-AALZ		ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$1,000.00	20%	\$800.00	\$0.00	\$200.00	\$73.00	\$0.00	\$66.89	14%	\$155.33	14%	\$155.33	14.8%
SPF-ACAA		ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,000.00	20%	\$800.00	\$0.00	\$180.00	\$0.00	\$16.72	\$44.08	14%	\$38.88	14%	\$35.68	14.8%
SPF-ACE		ACE (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$883.61	\$220.41	\$0.00	\$194.41	14%	\$178.41	14%	\$178.41	14.8%
SPF-ACE-10		ACE (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14%	\$535.23	14.8%
SPF-ACE-100		ACE (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14%	\$892.05	14.8%
SPF-ACE-2		ACE (2)	\$2,500.00	20%	\$2,000.00	\$0.00	\$400.00	\$0.00	\$176.92	\$330.62	14%	\$291.62	14%	\$271.62	14.8%
SPF-ACE-25		ACE (25)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14%	\$713.64	14.8%
SPF-ACE-5		ACE (5)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14%	\$356.82	14.8%
SPF-ACE-50		ACE (50)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14%	\$892.05	14.8%
SPF-ACE-ENT		ACE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14%	\$892.05	14.8%
SPF-BASIC-100		SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17.71	14%	\$13.9	14%	\$13.9	14.8%
SPF-BASIC-1000		SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00	\$0.00	\$0.00	\$0.00	\$0.00	\$7.18	14%	\$5.82	14%	\$4.98	14.8%
SPF-BASIC-10000		SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$54.72	14%	\$44.32	14%	\$37.92	14.8%
SPF-BASIC-100000		SENDPRO ENTERPRISE BASIC SUB 100000	\$5,200.00	0%	\$5,200.00	\$0.00	\$0.00	\$0.00	\$0.00	\$188.10	14%	\$152.35	14%	\$130.35	14.8%
SPF-BASIC-150000		SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$256.50	14%	\$207.75	14%	\$177.75	14.8%
SPF-BASIC-2500		SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.05	14%	\$12.19	14%	\$10.43	14.8%
SPF-BASIC-25000		SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$76.95	14%	\$62.33	14%	\$53.33	14.8%
SPF-BASIC-500		SENDPRO ENTERPRISE BASIC SUB 500	\$105.00	0%	\$105.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.59	14%	\$2.91	14%	\$2.49	14.8%
SPF-BASIC-5000		SENDPRO ENTERPRISE BASIC SUB 5000	\$725.00	0%	\$725.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.61	14%	\$21.47	14%	\$18.37	14.8%
SPF-BASIC-50000		SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$102.60	14%	\$83.10	14%	\$71.10	14.8%
SPF-BASIC-7500		SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$49.59	14%	\$40.17	14%	\$34.37	14.8%
SPF-BASIC-CC		PERSONAL CREDIT CARD SHIPPING BUNDLE	\$20.00	0%	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.68	14%	\$0.55	14%	\$0.47	14.8%
SPF-BASIC-USPS		SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.68	14%	\$0.55	14%	\$0.47	14.8%
SPF-BB		BLACK BOX	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.57	14%	\$2.08	14%	\$1.78	14.8%
SPF-BBSDK		BLACK BOX SDK (1)	\$100.00	0%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14%	\$2.37	14.8%
SPF-BBSDK-10		BLACK BOX SDK (10)	\$500.00	20%	\$400.00	\$0.00	\$9,000.00	\$836.10	\$2,204.10	\$1,944.10	14%	\$1,784.10	14%	\$1,784.10	14.8%
SPF-BBSDK-100		BLACK BOX SDK (100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$1,672.21	\$4,408.21	\$3,888.21	14%	\$3,568.21	14%	\$3,568.21	14.8%
SPF-BBSDK-2		BLACK BOX SDK (2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$250.83	\$661.23	\$583.23	14%	\$535.23	14%	\$535.23	14.8%
SPF-BBSDK-25		BLACK BOX SDK (25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$1,254.16	\$3,306.16	\$2,916.16	14%	\$2,676.16	14%	\$2,676.16	14.8%
SPF-BBSDK-5		BLACK BOX SDK (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$5,400.00	\$501.66	\$1,322.66	\$1,166.66	14%	\$1,070.66	14%	\$1,070.66	14.8%
SPF-BBSDK-50		BLACK BOX SDK (50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$1,504.99	\$3,967.39	\$3,499.39	14%	\$3,211.39	14%	\$3,211.39	14.8%
SPF-BBSDK-ENT		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$1,672.21	\$4,408.21	\$3,888.21	14%	\$3,568.21	14%	\$3,568.21	14.8%
SPF-BRDC		BROAD BANDER CONSOLIDATION	\$300.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.31	14%	\$6.71	14%	\$5.71	14.8%
SPF-DGIS		THIRD PARTY HAZMAT CONNECTOR (1)	\$6,000.00	16%	\$5,040.00	\$0.00	\$1,000.33	\$100.33	\$272.70	\$239.94	14%	\$219.78	14%	\$219.78	14.8%
SPF-DGIS-10		THIRD PARTY HAZMAT CONNECTOR (10)	\$18,000.00	16%	\$15,120.00	\$0.00	\$3,240.00	\$301.00	\$818.10	\$719.82	14%	\$659.34	14%	\$659.34	14.8%
SPF-DGIS-100		THIRD PARTY HAZMAT CONNECTOR (100)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$501.66	\$1,363.50	\$1,199.70	14%	\$1,098.90	14%	\$1,098.90	14.8%
SPF-DGIS-2		THIRD PARTY HAZMAT CONNECTOR (2)	\$9,000.00	16%	\$7,560.00	\$0.00	\$1,620.00	\$150.50	\$400.05	\$359.91	14%	\$329.67	14%	\$329.67	14.8%
SPF-DGIS-25		THIRD PARTY HAZMAT CONNECTOR (25)	\$24,000.00	16%	\$20,160.00	\$0.00	\$4,032.00	\$401.33	\$1,090.80	\$959.76	14%	\$897.12	14%	\$897.12	14.8%
SPF-DGIS-5		THIRD PARTY HAZMAT CONNECTOR (5)	\$12,000.00	16%	\$10,080.00	\$0.00	\$2,160.00	\$200.67	\$545.41	\$479.89	14%	\$439.57	14%	\$439.57	14.8%
SPF-DGIS-50		THIRD PARTY HAZMAT CONNECTOR (50)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$501.66	\$1,363.50	\$1,199.70	14%	\$1,098.90	14%	\$1,098.90	14.8%
SPF-DGIS-ENT		THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$501.66	\$1,363.50	\$1,199.70	14%	\$1,098.90	14%	\$1,098.90	14.8%
SPF-DHLECOM		DHL ECOMMERCE SERVER	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$105.91	\$270.07	\$238.87	14%	\$219.67	14%	\$219.67	14.8%
SPF-DHLEAPI-10		DHL ECOMMERCE API (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$35.30	\$90.02	\$79.62	14%	\$73.22	14%	\$73.22	14.8%
SPF-DHLEAPI-100		DHL ECOMMERCE API (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$176.51	\$450.11	\$398.11	14%	\$366.11	14%	\$366.11	14.8%
SPF-DHLEAPI-2		DHL ECOMMERCE API (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$15.89	\$40.51	\$35.83	14%	\$32.95	14%	\$32.95	14.8%
SPF-DHLEAPI-25		DHL ECOMMERCE API (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$70.60	\$180.04	\$159.24	14%	\$146.44	14%	\$146.44	14.8%
SPF-DHLEAPI-5		DHL ECOMMERCE API (5)	\$1,200.00	20%	\$960.00	\$0.00	\$285.00	\$26.48	\$67.52	\$59.72	14%	\$54.92	14%	\$54.92	14.8%
SPF-DHLEAPI-50		DHL ECOMMERCE API (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$105.91	\$270.07	\$238.87	14%	\$219.67	14%	\$219.67	14.8%
SPF-DHLEAPI-ENT		DHL ECOMMERCE API (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$353.02	\$900.22	\$796.22	14%	\$732.22	14%	\$732.22	14.8%
SPF-DHLECOMAPI		DHL ECOMMERCE API	\$600.00	20%	\$480.00	\$0.00	\$114.00	\$10.59	\$27.01	\$23.89	14%	\$21.97	14%	\$21.97	14.8%
SPF-DHLES-10		DHL ECOMMERCE SERVER (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$35.30	\$90.02	\$79.62	14%	\$73.22	14%	\$73.22	14.8%
SPF-DHLES-100		DHL ECOMMERCE SERVER (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$176.51	\$450.11	\$398.11	14%	\$366.11	14%	\$366.11	14.8%
SPF-DHLES-2		DHL ECOMMERCE SERVER (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$15.89	\$40.51	\$35.83	14%	\$32.95	14%	\$32.95	14.8%
SPF-DHLES-25		DHL ECOMMERCE SERVER (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$70.60	\$180.04	\$159.24	14%	\$146.44	14%	\$146.44	14.8%
SPF-DHLES-5		DHL ECOMMERCE SERVER (5)	\$1,200.00	20%	\$960.00	\$0.00	\$285.00	\$26.48	\$67.52	\$59.72	14%	\$54.92	14%	\$54.92	14.8%
SPF-DHLES-50		DHL ECOMMERCE SERVER (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,140.00	\$105.91	\$270.07	\$238.87	14%	\$219.67	14%	\$219.67	14.8%
SPF-DHLES-ENT		DHL ECOMMERCE SERVER (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,800.00	\$353.02	\$900.22	\$796.22	14%	\$732.22	14%	\$732.22	14.8%
SPF-DHLMXLP1		DHL XML-PI	\$114.00	20%	\$91.20	\$0.00	\$10.59	\$2.70	\$23.89	\$21.97	14%	\$21.97	14%	\$21.97	14.8%
SPF-DHLMXLP1-10		DHL XML-PI (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$380.00	\$35.30	\$90.02	\$79.62	14%	\$73.22	14%	\$73.22	14.8%
SPF-DHLMXLP1-100		DHL XML-PI (100)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,900.00	\$176.51	\$450.11	\$398.11	14%	\$366.11	14%	\$366.11	14.8%
SPF-DHLMXLP1-2		DHL XML-PI (2)	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$15.89	\$40.51	\$35.83	14%	\$32.95	14%	\$32.95	14.8%
SPF-DHLMXLP1-25		DHL XML-PI (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$760.00	\$70.60	\$180.04	\$159.24	14%	\$146.44	14%	\$146.44	14.8%
SPF-DHLMXLP1-5		DHL XML-PI (5)	\$1,200.00	20%	\$960.00	\$0.00	\$285.00	\$26.4							

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SPE-GS0-5		GOLDEN STATE OVERNIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-GS0-50		GOLDEN STATE OVERNIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-GS0-ENT		GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-H1		ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-H2		ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,000.00	10%	\$9,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-H3		ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,500.00	10%	\$6,750.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$356.27	14%	\$312.40	14.7%	\$285.40	14.8%
SPE-HAZF0		HAZARDOUS MATERIALS (1)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-HAZF0-10		HAZARDOUS MATERIALS (10)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-HAZF0-100		HAZARDOUS MATERIALS (100)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-HAZF0-25		HAZARDOUS MATERIALS (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$150.83	\$408.82	14%	\$356.82	14.7%	\$324.82	14.8%
SPE-HAZF0-50		HAZARDOUS MATERIALS (50)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$301.66	\$777.64	14%	\$717.64	14.7%	\$659.64	14.8%
SPE-HAZF0-ENT		HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-HI		ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$236.41	\$616.41	14%	\$544.41	14.7%	\$500.41	14.8%
SPE-HM1		HUBCAPP METER INTERFACE	\$300.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.26	14%	\$8.31	14.7%	\$7.11	14.8%
SPE-HL		ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,000.00	0%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.64	14.7%	\$71.36	14.8%
SPE-HL1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$34.20	14%	\$27.70	14.7%	\$24.70	14.8%
SPE-HL2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67	\$0.00	\$0.00	\$0.00	\$0.00	\$57.00	14%	\$46.17	14.7%	\$39.50	14.8%
SPE-HL3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00	\$0.00	\$0.00	\$0.00	\$0.00	\$85.50	14%	\$69.25	14.7%	\$59.25	14.8%
SPE-HS		HOSTING SERVICES	\$300.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-HT		ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-IR		ADDITIONAL LOCATIONS (10) PRICE PER LOC.	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-HZMT		HAZMAT	\$600.00	0%	\$600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20.52	14%	\$16.62	14.7%	\$14.22	14.8%
SPE-IR64		GREEN 150 LB ROLLTOP SCALE	\$695.00	20%	\$556.00	\$258.40	\$0.00	\$24.01	\$0.00	\$35.02	14%	\$33.41	14.7%	\$32.39	14.8%
SPE-IR76		GREEN 1075 100 LB TABLETOP SCALE	\$495.00	0%	\$396.00	\$188.80	\$0.00	\$17.54	\$0.00	\$25.24	14%	\$24.12	14.7%	\$23.42	14.8%
SPE-LS0		LONESTAR (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-LS0-10		LONESTAR (10)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,440.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-LS0-100		LONESTAR (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-LS0-2		LONESTAR (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$240.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-LS0-25		LONESTAR (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-LS0-5		LONESTAR (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-LS0-50		LONESTAR (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-LS0-ENT		LONESTAR (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-LTLZ		LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-LTLZ-10		LTL CZRLT RATE BOL (PER CARRIER) (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-LTLZ-100		LTL CZRLT RATE BOL (PER CARRIER) (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-LTLZ-2		LTL CZRLT RATE BOL (PER CARRIER) (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$240.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-LTLZ-25		LTL CZRLT RATE BOL (PER CARRIER) (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-LTLZ-5		LTL CZRLT RATE BOL (PER CARRIER) (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-LTLZ-50		LTL CZRLT RATE BOL (PER CARRIER) (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-LTLZ-ENT		LTL CZRLT RATE BOL (PER CARRIER) (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-MDC-1		MISCELLANEOUS DOMESTIC CARRIERS (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-MDC-10		MISCELLANEOUS DOMESTIC CARRIERS (10)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,440.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-MDC-100		MISCELLANEOUS DOMESTIC CARRIERS (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-MDC-2		MISCELLANEOUS DOMESTIC CARRIERS (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$240.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-MDC-25		MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-MDC-5		MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-MDC-50		MISCELLANEOUS DOMESTIC CARRIERS (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-MDC-ENT		MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-ONT		ONTRAC (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-ONT-10		ONTRAC (10)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,440.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-ONT-100		ONTRAC (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-ONT-2		ONTRAC (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$240.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-ONT-25		ONTRAC (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-ONT-5		ONTRAC (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-ONT-50		ONTRAC (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-ONT-ENT		ONTRAC (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-PBD		GUARANTEED DELIVERY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	14%	\$0.00	n/a	\$0.00	n/a
SPE-R3SFE		REGIONAL CARRIER SET-UP FEE	\$73.00	0%	\$73.00	\$14.97	\$0.00	\$0.00	\$14.97	\$14.97	14%	\$13.47	14.7%	\$11.97	14.8%
SPE-RPS		RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.13	14%	\$4.16	14.7%	\$3.56	14.8%
SPE-SDIM		DIMENSIONER	\$890.00	20%	\$712.00	\$680.00	\$0.00	\$63.17	\$0.00	\$285.62	14%	\$244.60	14.7%	\$219.28	14.8%
SPE-SPEED		SPEE-DEE (1)	\$900.00	20%	\$720.00	\$0.00	\$162.00	\$0.00	\$15.05	\$39.67	14%	\$34.99	14.7%	\$32.11	14.8%
SPE-SPEED-10		SPEE-DEE (10)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,440.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-SPEED-100		SPEE-DEE (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,200.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-SPEED-2		SPEE-DEE (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$240.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.52	14.8%
SPE-SPEED-25		SPEE-DEE (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,600.00	\$0.00	\$167.22	\$448.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-SPEED-5		SPEE-DEE (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.05	14.8%
SPE-SPEED-50		SPEE-DEE (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,400.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-SPEED-ENT		SPEE-DEE (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$892.05	14.8%
SPE-SPM8		QL-800 POSTAGE ROLL PRINTER	\$149.00	20%	\$119.20	\$0.00	\$0.00	\$0.00	\$4.08	\$4.08	14%	\$3.30	14.7%	\$2.83	14.8%
SPE-SS1		SENDPRO ENTERPRISE 1 SITE/SINGLE STATION	\$800.00	20%	\$640.00	\$0.00	\$460.80	\$0.00	\$42.81	\$261.69	14%	\$220.09	14.7%	\$194.49	14.8%
SPE-T1		ERR CERTIFY MAIL PROOF OF DELIVERY (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.03	\$26.45	14%	\$23.33	14.7%	\$21.41	14.8%
SPE-T2		ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,200.00	20%	\$1,024.00	\$0.00	\$216.00	\$0.00	\$20.07	\$55.09	14%	\$48.43	14.7%	\$44.34	14.8%
SPE-T332		2 DIMENSIONAL SCANNER	\$2,400.00	16%	\$2,016.00	\$289.60	\$0.00	\$0.00	\$86.88	\$0.00	14%	\$76.02	14.7%	\$69.30	14.8%
SPE-TS39		CORDESS SCANNER	\$1,895.00	16%	\$1,591.80	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.41	14.8%
SPE-TT		ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440								

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
SPE-TV		ERR CERTIFIED MAIL /PROOF OF DELIVERY (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	14%	\$55.99	14.7%	\$51.38	14.8%
SPE-TX		ERR CERTIFY MAIL /PROOF OF DELIVERY (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.36	14.7%	\$71.36	14.8%
SPE-UNLTD		SPE ENTERPRISE - UNLIMITED WORKSTATIONS	\$250,000.00	20%	\$200,000.00	\$0.00	\$45,000.00	\$0.00	\$4,180.52	\$11,020.52	14%	\$9,720.52	14.7%	\$8,920.52	14.8%
SPE-USPS		USPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSAF-1		USPS AIR FREIGHT (1)	\$994.00	20%	\$795.20	\$0.00	\$162.00	\$0.00	\$16.20	\$37.80	14%	\$31.11	14.7%	\$27.11	14.8%
SPE-USPSAF-10		USPS AIR FREIGHT (10)	\$5,000.00	20%	\$4,000.00	\$0.00	\$900.00	\$0.00	\$83.61	\$220.41	14%	\$194.41	14.7%	\$178.41	14.8%
SPE-USPSAF-100		USPS AIR FREIGHT (100)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-USPSAF-2		USPS AIR FREIGHT (2)	\$1,500.00	20%	\$1,200.00	\$0.00	\$270.00	\$0.00	\$25.08	\$66.12	14%	\$58.32	14.7%	\$53.32	14.8%
SPE-USPSAF-25		USPS AIR FREIGHT (25)	\$10,000.00	20%	\$8,000.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$440.82	14%	\$388.82	14.7%	\$356.82	14.8%
SPE-USPSAF-5		USPS AIR FREIGHT (5)	\$3,000.00	20%	\$2,400.00	\$0.00	\$540.00	\$0.00	\$50.17	\$132.25	14%	\$116.65	14.7%	\$107.65	14.8%
SPE-USPSAF-50		USPS AIR FREIGHT (50)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-USPSAFAPI-1		USPS AIR FREIGHT (1)-USPS API	\$900.00	20%	\$720.00	\$0.00	\$171.00	\$0.00	\$15.89	\$40.51	14%	\$35.83	14.7%	\$32.95	14.8%
SPE-USPSAF-ENT		USPS AIR FREIGHT (ENTERPRISE)	\$25,000.00	20%	\$20,000.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,102.05	14%	\$972.05	14.7%	\$897.05	14.8%
SPE-USPSAPI		USPS API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPE-GCR		USPS CUSTOM CARRIER RATE	\$2,060.00	20%	\$1,648.00	\$0.00	\$360.00	\$0.00	\$33.44	\$89.80	14%	\$79.09	14.7%	\$72.50	14.8%
SPE-USPCS		USPS CONNECTSHIP UPS CONSOLIDATED	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSDMI-10		USPS DOMESTIC MAIL INNOVATIONS (10)	\$600.00	20%	\$480.00	\$0.00	\$360.00	\$0.00	\$33.44	\$49.86	14%	\$46.74	14.7%	\$44.82	14.8%
SPE-USPSDMI-100		USPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	14%	\$311.86	14.7%	\$285.46	14.8%
SPE-USPSDMI-2		USPS DOMESTIC MAIL INNOVATIONS (2)	\$1,200.00	20%	\$1,024.00	\$0.00	\$270.00	\$0.00	\$25.08	\$60.10	14%	\$53.44	14.7%	\$49.35	14.8%
SPE-USPSDMI-25		USPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%
SPE-USPSDMI-5		USPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	14%	\$55.99	14.7%	\$51.38	14.8%
SPE-USPSDMI-50		USPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	14%	\$233.29	14.7%	\$214.49	14.8%
SPE-USPSDMI-ENT		USPS DOM. MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-USPSMI-1		USPS DOMESTIC MAIL INNOVATIONS (1)	\$600.00	20%	\$480.00	\$0.00	\$162.00	\$0.00	\$15.05	\$31.47	14%	\$28.35	14.7%	\$26.43	14.8%
SPE-USPSADP		USPS SHIPPING API DISCT PROGRAM	\$295.00	0%	\$295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.02	14%	\$0.83	14.7%	\$0.71	14.8%
SPE-USPSP-1		USPS SUREPOST (1)	\$600.00	20%	\$480.00	\$0.00	\$108.00	\$0.00	\$10.03	\$26.45	14%	\$23.33	14.7%	\$21.41	14.8%
SPE-USPSP-10		USPS SUREPOST (10)	\$2,000.00	20%	\$1,600.00	\$0.00	\$360.00	\$0.00	\$33.44	\$88.16	14%	\$77.36	14.7%	\$71.36	14.8%
SPE-USPSP-100		USPS SUREPOST (100)	\$8,000.00	20%	\$6,400.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$352.66	14%	\$311.86	14.7%	\$285.46	14.8%
SPE-USPSP-2		USPS SUREPOST (2)	\$1,200.00	20%	\$1,024.00	\$0.00	\$230.00	\$0.00	\$21.37	\$56.39	14%	\$49.73	14.7%	\$45.64	14.8%
SPE-USPSP-25		USPS SUREPOST (25)	\$4,000.00	20%	\$3,200.00	\$0.00	\$720.00	\$0.00	\$66.89	\$176.33	14%	\$155.53	14.7%	\$142.73	14.8%
SPE-USPSP-5		USPS SUREPOST (5)	\$1,440.00	20%	\$1,152.00	\$0.00	\$259.20	\$0.00	\$24.08	\$63.48	14%	\$55.99	14.7%	\$51.38	14.8%
SPE-USPSP-50		USPS SUREPOST (50)	\$6,000.00	20%	\$4,800.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$264.49	14%	\$233.29	14.7%	\$214.49	14.8%
SPE-USPSP-ENT		USPS SUREPOST (ENTERPRISE)	\$20,000.00	20%	\$16,000.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$881.64	14%	\$777.64	14.7%	\$713.64	14.8%
SPE-UPSTDCB-1		USPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$9,000.00	20%	\$7,200.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$396.74	14%	\$349.94	14.7%	\$321.14	14.8%
SPE-UPSTDCB-10		USPS TRADE DIRECT/CROSS BORDER CONS.(10)	\$50,000.00	20%	\$40,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,204.10	14%	\$1,944.10	14.7%	\$1,784.10	14.8%
SPE-UPSTDCB-100		USPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%
SPE-UPSTDCB-2		USPS TRADE DIRECT/CROSS BORDER CONS.(2)	\$15,000.00	20%	\$12,000.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$661.23	14%	\$583.23	14.7%	\$535.23	14.8%
SPE-UPSTDCB-25		USPS TRADE DIRECT/CROSS BORDER CONS.(25)	\$75,000.00	20%	\$60,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,306.16	14%	\$2,916.16	14.7%	\$2,676.16	14.8%
SPE-UPSTDCB-5		USPS TRADE DIRECT/CROSS BORDER CONS.(5)	\$30,000.00	20%	\$24,000.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,322.46	14%	\$1,166.46	14.7%	\$1,070.46	14.8%
SPE-UPSTDCB-50		USPS TRADE DIRECT/CROSS BORDER CONS.(50)	\$90,000.00	20%	\$72,000.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$3,967.39	14%	\$3,499.39	14.7%	\$3,211.39	14.8%
SPE-UPSTDCB-ENT		USPS TRADE DIRECT/CROSS BORDER CONS(ENTER)	\$100,000.00	20%	\$80,000.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,408.21	14%	\$3,888.21	14.7%	\$3,568.21	14.8%
SPE-USPS		USPS CARRIER ACTIVATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSAPI		USPS SHIPPING API	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSAPI-DISC		USPS SHIPPING API -DISCT PROGRAM	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPE-USPSCS		USPS MANIFEST -CONNECTSHIP UPS SERVER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPM2		SENDPRO STAMP ROLL-PRINTING BUNDLE	\$199.00	20%	\$159.20	\$0.00	\$11.92	\$0.00	\$1.19	\$2.97	14%	\$2.71	14.7%	\$2.54	14.8%
SPML		SENDPRO MULTI LOCATION	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	14%	\$2.11	14.7%	\$1.80	14.8%
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	20%	\$76.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2.60	14%	\$2.11	14.7%	\$1.80	14.8%
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	14%	\$3.99	14.7%	\$3.41	14.8%
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	20%	\$144.00	\$0.00	\$0.00	\$0.00	\$0.00	\$4.92	14%	\$3.99	14.7%	\$3.41	14.8%
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	20%	\$100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3.42	14%	\$2.77	14.7%	\$2.37	14.8%
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	14%	\$8.86	14.7%	\$7.58	14.8%
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	20%	\$320.00	\$0.00	\$0.00	\$0.00	\$0.00	\$10.94	14%	\$8.86	14.7%	\$7.58	14.8%
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
SSA		ADMIN TRAINING -UP TO 4HRS	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.36	14%	\$22.16	14.7%	\$18.96	14.8%
TS14		BASIC OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00	10%	\$732.60	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
TGC		RECEIVING - ENHANCED	\$41.00	20%	\$32.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1.14	14%	\$0.91	14.7%	\$0.79	14.8%
TGCN		RECEIVING - WITH NOTIFICATION	\$149.00	10%	\$134.10	\$0.00	\$0.00	\$0.00	\$0.00	\$4.59	14%	\$3.71	14.7%	\$3.18	14.8%
TGCS		RECEIVING - STANDARD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
TR9D		RECEIVE AND DELIVER	\$199.00	10%	\$179.10	\$0.00	\$0.00	\$0.00	\$0.00	\$6.13	14%	\$4.96	14.7%	\$4.24	14.8%
TR9N		RECEIVE	\$99.00	10%	\$89.10	\$0.00	\$0.00	\$0.00	\$0.00	\$3.06	14%	\$2.47	14.7%	\$2.11	14.8%
TRDD		ENHANCED RECEIVE AND DELIVER	\$249.00	10%	\$224.10	\$0.00	\$0.00	\$0.00	\$0.00	\$7.66	14%	\$6.21	14.7%	\$5.31	14.8%
TI0K		INSERTER INSTALLATION & TRAINING	\$1,360.00	20%	\$1,088.00	\$0.00	\$0.00	\$0.00	\$0.00	\$37.21	14%	\$30.14	14.7%	\$25.79	14.8%
TINP		NON PERF PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
TIPP		PERFED PAPER RELAY 2500-4500	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
YPPH		POST BASKET OF TRAIN -4 HRS (2 OPERATORS)	\$1,000.00	20%	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
W92		WINDOWS 10 PC	\$2,590.00	20%	\$2,072.00	\$99.20	\$0.00	\$0.00	\$0.00	\$77.01	14%	\$64.31	14.7%	\$56.48	14.8%
WPF1		DOCUMENT PROVSVC LEVEL 1	\$1,655.00	20%	\$1,324.00	\$0.00	\$0.00	\$0.00	\$0.00	\$45.28	14%	\$36.67	14.7%	\$31.38	14.8%
WPPS		PLANETPRESS IMAGE	\$4,800.00	20%	\$3,840.00	\$0.00	\$690.00	\$0.00	\$64.10	\$211.84	14%	\$183.76	14.7%	\$166.48	14.8%
WPPA		ON-SITE PLANETPRESS TRAINING	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	14%	\$91.30	14.7%	\$78.12	14.8%
WPPB		ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,090.00	20%	\$2,472.00	\$0.00	\$0.00	\$0.00	\$0.00	\$84.54	14%	\$68.47	14.7%	\$58.59	14.8%
WPPC		ON-SITE PLANETPRESS ADVANCED TRAINI	\$4,120.00	20%	\$3,296.00	\$0.00	\$0.00	\$0.00	\$0.00	\$112.72	14%	\$91.30	14.7%	\$78.12	14.8%
WRAA		PP CONNECT BACKUP LICENSE	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	14%	\$248.01	14.7%	\$227.49	14.8%
WRAC		PP CONNECT DEVELOPMENT & TEST LICENSE	\$2,650.00	10%	\$2,385.00	\$0.00	\$570.00	\$0.00	\$52.95	\$140.67	14%	\$124.00	14.7%	\$113.74	14.8%
WRAD															

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
WRRV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	8%	\$23.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.79	14%	\$0.64	14.7%	\$0.55	14.8%
WRRW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	4%	\$21.50	\$0.00	\$0.00	\$0.00	\$0.00	\$0.74	14%	\$0.60	14.7%	\$0.51	14.8%
WRRX		DEVELOPMENT VERSION PLANETPRESS OFFICE	\$2,310.00	10%	\$2,079.00	\$0.00	\$450.00	\$0.00	\$41.81	\$112.91	14%	\$99.40	14.7%	\$91.08	14.8%
WRRY		DEVELOPMENT VER PLANETPRESS PRODUCTION	\$3,820.00	10%	\$3,438.00	\$0.00	\$700.00	\$0.00	\$65.03	\$182.61	14%	\$160.26	14.7%	\$146.51	14.8%
WRBZ		DEVELOPMENT LICENSE PLANETPRESS IMAGING	\$1,220.00	10%	\$1,098.00	\$0.00	\$250.00	\$0.00	\$23.23	\$60.78	14%	\$53.64	14.7%	\$49.25	14.8%
WRCA		PLANETPRESS PERF PACK	\$5,700.00	10%	\$5,130.00	\$0.00	\$1,140.00	\$0.00	\$105.91	\$281.36	14%	\$248.01	14.7%	\$227.49	14.8%
WRCD		PLANETPRESS PERF PACK BACK-UP	\$2,850.00	10%	\$2,565.00	\$0.00	\$570.00	\$0.00	\$52.95	\$140.67	14%	\$124.00	14.7%	\$113.74	14.8%
WRCE		PLANETPRESS PERF PACK DEV/TEST	\$1,425.00	10%	\$1,282.50	\$0.00	\$285.00	\$0.00	\$26.48	\$70.34	14%	\$62.01	14.7%	\$56.88	14.8%
WRCH		PLANETPRESS PRES	\$27,600.00	10%	\$24,840.00	\$0.00	\$5,520.00	\$0.00	\$512.81	\$1,362.34	14%	\$1,200.88	14.7%	\$1,101.52	14.8%
WRCL		PLANETPRESS PRES BACK-UP	\$13,800.00	10%	\$12,420.00	\$0.00	\$2,760.00	\$0.00	\$256.41	\$681.17	14%	\$600.44	14.7%	\$550.76	14.8%
WRCL		PLANETPRESS PRES DEV/TEST	\$6,900.00	10%	\$6,210.00	\$0.00	\$1,380.00	\$0.00	\$128.20	\$340.58	14%	\$300.22	14.7%	\$275.38	14.8%
WRCN		PLANETPRESS PRES PCL INPUT	\$3,400.00	10%	\$3,060.00	\$0.00	\$680.00	\$0.00	\$63.17	\$167.82	14%	\$147.93	14.7%	\$135.69	14.8%
WRCP		PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00	10%	\$1,530.00	\$0.00	\$340.00	\$0.00	\$31.59	\$83.92	14%	\$73.97	14.7%	\$67.85	14.8%
WRCK		PLANETPRESS PRES PCL INPUT DEV/TEST	\$850.00	10%	\$765.00	\$0.00	\$170.00	\$0.00	\$15.79	\$41.96	14%	\$36.98	14.7%	\$33.92	14.8%
WRCT		PLANETPRESS PRES PERF PACK	\$13,800.00	10%	\$12,420.00	\$0.00	\$2,760.00	\$0.00	\$256.41	\$681.17	14%	\$600.44	14.7%	\$550.76	14.8%
WRCV		PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00	10%	\$6,210.00	\$0.00	\$1,380.00	\$0.00	\$128.20	\$340.58	14%	\$300.22	14.7%	\$275.38	14.8%
WRCX		PLANETPRESS PRES PERF PACK DEV/TEST	\$3,450.00	10%	\$3,105.00	\$0.00	\$690.00	\$0.00	\$64.10	\$170.29	14%	\$150.11	14.7%	\$137.69	14.8%
WRDA		PLANETPRESS SEND UP TO 100 USERS	\$5,000.00	10%	\$4,500.00	\$0.00	\$1,000.00	\$0.00	\$92.90	\$246.80	14%	\$217.55	14.7%	\$199.55	14.8%
WRDE		PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	10%	\$2,250.00	\$0.00	\$500.00	\$0.00	\$46.45	\$123.40	14%	\$108.78	14.7%	\$99.78	14.8%
WRDE		PLANETPRESS SEND UP TO 100 USER DEV/TEST	\$1,250.00	10%	\$1,125.00	\$0.00	\$250.00	\$0.00	\$23.23	\$61.71	14%	\$54.39	14.7%	\$49.89	14.8%
WSMF		CRIGHT MAILER INSTALL /TRAINING	\$575.00	20%	\$460.00	\$0.00	\$0.00	\$0.00	\$0.00	\$15.73	14%	\$12.74	14.7%	\$10.90	14.8%
ZHD7		E CONF SERVICES FOR METERED LTR. BDL	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
ZHD8		ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS						Piney Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.				Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.					
ADDITIONS															
1FW5		15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	29%	1751.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.88	14%	\$48.50	14.7%	\$41.50	14.8%
1FW6		30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	29%	2003.00	\$0.00	\$0.00	\$0.00	\$0.00	\$68.50	14%	\$55.48	14.7%	\$47.47	14.8%
MT30		PLATFORM SCALE 30LB/12KG	\$0	0%	0.00	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.8%
MT3W		SCALE, W&M, US - 30 LB	\$0	0%	0.00	\$161.60	\$0.00	\$15.01	\$0.00	\$10.01	14%	\$11.26	14.7%	\$12.01	14.8%
MT7W		SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0	0%	0.00	\$208.80	\$0.00	\$19.40	\$0.00	\$12.93	14%	\$14.55	14.7%	\$15.52	14.8%
ZHA2		15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,825	29%	1296.88	\$0.00	\$0.00	\$0.00	\$0.00	\$44.35	14%	\$35.92	14.7%	\$30.74	14.8%
ZHA3		30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
ZHA5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
ZHA8		30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
ZHA9		149 LB WEIGHING OPTION FOR MPAW SCALE	\$4,335	29%	3080.54	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.8%
ZHB3		149 LB WEIGHING OPTION FOR MPAW SCALE	\$4,335	29%	3080.54	\$0.00	\$0.00	\$0.00	\$0.00	\$105.35	14%	\$85.33	14.7%	\$73.01	14.8%
ZHB5		70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
ZHA3		ZHA3 - 30 LB SCALE OPTION	\$2,820	29%	2003.95	\$0.00	\$0.00	\$0.00	\$0.00	\$68.53	14%	\$55.51	14.7%	\$47.49	14.8%
MPB110		MPB110 - 10 LB UPGRADE	\$0	0%	0.00	\$46.52	\$0.00	\$4.32	\$0.00	\$2.88	14%	\$3.24	14.7%	\$3.46	14.8%
MPB115		MPB115 - 15 LB UPGRADE	\$0	0%	0.00	\$63.76	\$0.00	\$5.92	\$0.00	\$3.95	14%	\$4.44	14.7%	\$4.74	14.8%
1FW7		70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,145	29%	2234.90	\$0.00	\$0.00	\$0.00	\$0.00	\$76.43	14%	\$61.91	14.7%	\$52.97	14.8%
1FW8		149 LB INTERFACED WEIGHING	\$4,355	29%	3094.75	\$0.00	\$0.00	\$0.00	\$0.00	\$105.84	14%	\$85.72	14.7%	\$73.35	14.8%
1FWV		5 LB INTERFACED WEIGHING UNIT	\$1,730	29%	1229.37	\$0.00	\$0.00	\$0.00	\$0.00	\$42.04	14%	\$34.05	14.7%	\$29.14	14.8%
1FWW		10 LB INTERFACED WEIGHING (UNIT)	\$2,150	29%	1527.83	\$0.00	\$0.00	\$0.00	\$0.00	\$52.25	14%	\$42.32	14.7%	\$36.21	14.8%
1FWX		15 LB INTERFACED WEIGHING (UNIT)	\$2,465	29%	1751.68	\$0.00	\$0.00	\$0.00	\$0.00	\$59.91	14%	\$48.52	14.7%	\$41.51	14.8%
1FZ0		DIFFERENTIAL WEIGHING	\$0	0%	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1GW2		2LB INTEGRATED WEIGHING FEATURE	\$760	29%	540.07	\$0.00	\$0.00	\$0.00	\$0.00	\$18.47	14%	\$14.96	14.7%	\$12.80	14.8%
1GW5		5LB INTEGRATED WEIGHING FEATURE	\$1,130	29%	803.00	\$0.00	\$0.00	\$0.00	\$0.00	\$27.46	14%	\$22.24	14.7%	\$19.03	14.8%
1GW9		10LB INTEGRATED WEIGHING FEATURE	\$1,445	29%	1026.85	\$0.00	\$0.00	\$0.00	\$0.00	\$35.12	14%	\$28.44	14.7%	\$24.34	14.8%
397-B		10 LB / 5 KG USB SCALE	\$100	29%	71.06	\$0.00	\$0.00	\$0.00	\$0.00	\$2.43	14%	\$1.97	14.7%	\$1.68	14.8%
397-D		70 LB / 30 KG USB SCALE	\$150	29%	106.59	\$0.00	\$0.00	\$0.00	\$0.00	\$3.65	14%	\$2.95	14.7%	\$2.53	14.8%

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DELETIONS			<p>Pricey Bowes offers two levels of service to the Commonwealth. Our performance level agreement offers a 4 hour response at a premium price that varies based on geographic location, which can be obtained from your sales representative at time of proposal. Within the pricebook, we are offering our standard level agreement which is more economical if the performance level is not essential to our mutual clients.</p>												
ADDITIONS			<p>Excluding the items identified as production, the rental rate will be the Commonwealth's total equipment cost multiplied by 4.5% + meter + SLA.</p>												
SP3RK		RETURN KIT FOR SENDPRO 300	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPCRK		RETURN KIT FOR SENDPRO C SERIES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
993-4B		DM400C RETURN KIT - UPGRADE TO 9H00	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
SPE-SL-SPM01		STAMPS - 5 SHEETS W/125 STAMPS TOTAL	\$4.49	16%	\$3.77	\$0.00	\$0.00	\$0.00	\$0.13	\$0.00	14%	\$0.10	14.7%	\$0.09	14.8%
LOCKER-CBC-NOUI		LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$3,819.00	16%	\$3,207.96	\$0.00	\$0.00	\$0.00	\$109.71	\$0.00	14%	\$88.86	14.7%	\$76.03	14.8%
LOCKER-CBC-WITHUI		LOCKER CBC WITH UI EXCL COMPARTMENTS	\$9,660.00	16%	\$8,114.40	\$0.00	\$0.00	\$0.00	\$277.51	\$0.00	14%	\$224.77	14.7%	\$192.31	14.8%
LOCKER-CC		LOCKER COMPARTMENT FOR CBC (EACH)	\$185.00	16%	\$155.40	\$6.40	\$0.00	\$0.59	\$0.00	\$5.71	14%	\$4.75	14.7%	\$4.15	14.8%
1E47		SP100 LABEL PRINTER WITH LIFTER BASE	\$540.00	16%	\$453.00	\$2.68	\$0.00	\$2.68	\$0.00	\$17.30	14%	\$14.57	14.7%	\$12.89	14.8%
1E48		SP100 LABEL PRINTER	\$540.00	16%	\$453.00	\$2.88	\$0.00	\$2.88	\$0.00	\$17.30	14%	\$14.57	14.7%	\$12.89	14.8%
1E51		SP100 WORKSTATION	\$850.00	16%	\$714.00	\$55.20	\$0.00	\$5.13	\$0.00	\$27.84	14%	\$23.63	14.7%	\$21.03	14.8%
1E53		SP100 NETWORK SENDKIT	\$1,000.00	16%	\$840.00	\$2.80	\$0.00	\$2.68	\$0.00	\$30.51	14%	\$25.28	14.7%	\$22.05	14.8%
HPAA		HP PAGEWIDE W/FINISH TO 250R/MO INST/TRN	\$8,250.00	0%	\$8,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$282.15	14%	\$282.53	14.7%	\$195.53	14.8%
HPAB		HP PAGEWIDE UP TO 250K/MO, INST & TRNG	\$7,900.00	0%	\$7,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$270.18	14%	\$218.83	14.7%	\$187.23	14.8%
HPAG		PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND	\$615.00	0%	\$615.00	\$0.00	\$0.00	\$0.00	\$17.04	\$0.00	14%	\$17.04	14.7%	\$14.58	14.8%
HPAH		PAGEWIDE CASSETTE 1X550 SHEETS W/STAND	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$42.75	\$0.00	14%	\$34.63	14.7%	\$29.63	14.8%
HPAI		PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$2,070.00	0%	\$2,070.00	\$0.00	\$0.00	\$0.00	\$70.79	\$0.00	14%	\$57.34	14.7%	\$49.06	14.8%
HPAJ		PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND	\$2,895.00	0%	\$2,895.00	\$0.00	\$0.00	\$0.00	\$99.01	\$0.00	14%	\$80.19	14.7%	\$68.61	14.8%
HPAK		MFP ANALOG 700 FAX	\$375.00	0%	\$375.00	\$0.00	\$0.00	\$0.00	\$12.83	\$0.00	14%	\$10.39	14.7%	\$8.89	14.8%
HPAL		INTERNAL USB PORTS	\$50.00	0%	\$50.00	\$0.00	\$0.00	\$0.00	\$1.71	\$0.00	14%	\$1.39	14.7%	\$1.19	14.8%
HPAM		HP PAGEWIDE RAINBOW PACK INK	\$415.00	0%	\$415.00	\$0.00	\$0.00	\$0.00	\$14.19	\$0.00	14%	\$11.50	14.7%	\$9.84	14.8%
HPAN		HP PAGEWIDE STAPLE CARTRIDGE REFILL	\$44.00	0%	\$44.00	\$0.00	\$0.00	\$0.00	\$1.50	\$0.00	14%	\$1.27	14.7%	\$1.04	14.8%
HPAT		HP JET DIRECT PRINT SERVER	\$620.00	0%	\$620.00	\$0.00	\$0.00	\$0.00	\$21.20	\$0.00	14%	\$17.17	14.7%	\$14.69	14.8%
HPAU		HP ACCESSIBILITY ASSISTANT	\$875.00	0%	\$875.00	\$29.93	\$0.00	\$0.00	\$29.93	\$0.00	14%	\$24.24	14.7%	\$20.74	14.8%
HPAV		USB UNIVERSAL CARD READER	\$241.00	0%	\$241.00	\$0.00	\$0.00	\$0.00	\$8.24	\$0.00	14%	\$6.68	14.7%	\$5.71	14.8%
APRM		SENDPRO - UNLIMITED ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
APRM1		UNLIMITED ACCOUNTING FOR PSERIES	\$6,000.00	16%	\$5,040.00	\$0.00	\$0.00	\$0.00	\$172.37	\$0.00	14%	\$139.61	14.7%	\$119.45	14.8%
RDEE		SYSTEMS ENGINEERING - FBP OR WITH0 SERVER INST&TRG	\$1,717.00	16%	\$1,442.28	\$0.00	\$0.00	\$0.00	\$49.23	\$0.00	14%	\$39.95	14.7%	\$34.18	14.8%
SL-SPM8R		REMAN QL800	\$79.99	16%	\$67.19	\$0.00	\$0.00	\$0.00	\$2.30	\$0.00	14%	\$1.86	14.7%	\$1.59	14.8%
SPPEM		SPE PROJECT MANAGEMENT	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$28.73	\$0.00	14%	\$23.27	14.7%	\$19.91	14.8%
SPSELENVCFW1		ENVELOPES #10 CERTIFIED-FULL WINDOW	\$49.99	16%	\$41.99	\$0.00	\$0.00	\$0.00	\$1.44	\$0.00	14%	\$1.16	14.7%	\$1.00	14.8%
SPSELENVCFW2		ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW	\$69.99	16%	\$58.79	\$0.00	\$0.00	\$0.00	\$2.01	\$0.00	14%	\$1.63	14.7%	\$1.39	14.8%
SPE-T7WG		T766 - OCR SCANNER GRADE FOR FIXED SCAN	\$550.00	16%	\$462.00	\$0.00	\$0.00	\$0.00	\$15.80	\$0.00	14%	\$12.80	14.7%	\$10.95	14.8%
TF70064		FOLDER LOCALIZATION KIT US	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	14%	\$0.00	14.7%	\$0.00	14.8%
3400002		LIFT HANDLES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	\$0.00	n/a	\$0.00	n/a
1E0T		DM INFINITY BARCODE SCANNER	\$835.00	13%	\$725.28	\$168.00	\$0.00	\$15.61	\$0.00	\$35.21	14%	\$31.80	14.7%	\$29.68	14.8%
1E50		LASER REPORT PRINTER	\$850.00	13%	\$738.31	\$180.80	\$0.00	\$16.80	\$0.00	\$36.45	14%	\$33.05	14.7%	\$30.94	14.8%
1E90002		ACCOUNTING USB HUB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FA1		BASIC ACCOUNTING (25 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAB		DEPARTMENT ACCOUNTING ENABLER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAC		BASIC ACCOUNTING (10 DEPT)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAF		NO ACCOUNTING SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAL		INVIEW 50 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAM		INVIEW 100 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FAN		INVIEW 300 DEPT ACCOUNTING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FER		ERR RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FER		ERR RATES	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FM2		DISABLE MANUAL WEIGHT FEATURE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FNV		INVIEW STARTUP KIT FOR DM125/225	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FNVKIT		KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS1		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS2		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FS4		USPS SPECIAL SERVICES SOFTWARE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1FV1		DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
488-00050-009		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
BAS0		BUSINESS ANALYSIS SERVICES-4HOURS	\$1,008.00	16%	\$846.72	\$0.00	\$0.00	\$28.96	\$0.00	\$28.96	14%	\$23.45	14.7%	\$20.07	14.8%
BAS1		BUSINESS ANALYSIS SERVICES-1DAY	\$2,016.00	16%	\$1,693.44	\$0.00	\$0.00	\$57.92	\$0.00	\$57.92	14%	\$46.91	14.7%	\$40.13	14.8%
BMX2		DM SERIES INTERFACE (DM500-DM1100)	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DCPS		DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$152.00	15%	\$130.05	\$0.00	\$0.00	\$0.00	\$4.45	\$0.00	14%	\$3.60	14.7%	\$3.08	14.8%
DM90060		MAINSTREAM EDUCATION SERVICES-2HRS	\$495.00	16%	\$416.00	\$0.00	\$0.00	\$0.00	\$14.23	\$0.00	14%	\$11.52	14.7%	\$9.86	14.8%
ERCL		E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	13%	\$412.59	\$0.00	\$0.00	\$0.00	\$14.11	\$0.00	14%	\$11.43	14.7%	\$9.78	14.8%
F9DA		USPS SPECIAL SERVICES TRAINING	\$78.00	16%	\$65.52	\$0.00	\$0.00	\$0.00	\$2.24	\$0.00	14%	\$1.81	14.7%	\$1.55	14.8%
F9PG		POWERGUARD	\$295.00	13%	\$256.24	\$0.00	\$0.00	\$0.00	\$8.76	\$0.00	14%	\$7.10	14.7%	\$6.07	14.8%
J540		COUNTER SIGNATURE PAD	\$1,995.00	13%	\$1,727.00	\$0.00	\$0.00	\$0.00	\$59.06	\$0.00	14%	\$47.84	14.7%	\$40.93	14.8%
J546		COUNTER SIGNATURE PAD PLUS	\$1,995.00	13%	\$1,726.00	\$252.00	\$0.00	\$23.41	\$0.00	\$74.64	14%	\$65.37	14.7%	\$59.63	14.8%
J546037		FIVE BAY CRADLE FOR T764/S, T6MD/E	\$850.00	13%	\$739.50	\$0.00	\$0.00	\$0.00	\$25.29	\$0.00	1400%	\$20.48	1470.0%	\$17.53	1480.0%
IN96002		BASE MOUNT DISPLAY KIT FOR IN75 SCALE	\$160.00	13%	\$138.98	\$0.00	\$0.00	\$0.00	\$4.75	\$0.00	14%	\$3.85	14.7%	\$3.29	14.8%
IR64		GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	\$695.00	13%	\$602.00	\$268.80	\$0.00	\$24.97	\$0.00	\$37.24	14%	\$35.40	14.7%	\$34.24	14.8%
IR76		GREEN 1075 100 LB TABLETOP SCALE FACTORY CERTIFIED	\$495.00	13%	\$429.00	\$190.40	\$0.00	\$17.69	\$0.00	\$26.47	14%	\$25.15	14.7%	\$24.32	14.8%
IZ20		LABEL PRINTER	\$995.00	13%	\$864.26	\$180.00	\$0.00	\$16.72	\$0.00	\$40.70	14%	\$36.48	14.7%	\$33.86	14.8%
MF0D		DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT	\$872.00	16%	\$732.48	\$0.00	\$0.00	\$0.00	\$25.05	\$0.00	14%	\$20.29	14.7%	\$17.36	14.8%
MF0D1		DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT	\$1,739.00	16%	\$1,460.76	\$0.00	\$0.00	\$0.00	\$49.96	\$0.00	14%	\$40.46	14.7%	\$34.62	14.8%
MP0K		DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	18%	\$168.00	\$0.00	\$0.00	\$0.00	\$5.78	\$0.00	14%	\$4.68	14.7%	\$4.01	14.8%
MP1W															

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
NV21		INVIEW DASHBOARD TWO OR MORE SITES	\$1,455.00	16%	\$1,222.20	\$0.00	\$0.00	\$0.00	\$0.00	\$41.80	\$41.80	\$33.85	\$33.85	\$28.97	\$28.97
NV90KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NV99KIT		INVIEW WELCOME KIT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NVA4		PROFESSIONAL SERVICES - LEVEL 1	\$201.00	16%	\$169.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.78	\$5.78	\$4.68	\$4.68	\$4.01	\$4.01
NVAB		PROFESSIONAL SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	\$14.67	\$11.88	\$11.88	\$10.17	\$10.17
NVAC		PROFESSIONAL SERVICES - LEVEL 3	\$878.00	16%	\$737.52	\$0.00	\$0.00	\$0.00	\$0.00	\$25.22	\$25.22	\$20.43	\$20.43	\$17.48	\$17.48
NVAD		PROFESSIONAL SERVICES - LEVEL 4	\$1,098.00	16%	\$922.32	\$0.00	\$0.00	\$0.00	\$0.00	\$31.54	\$31.54	\$25.55	\$25.55	\$21.86	\$21.86
NVAE		PROFESSIONAL SERVICES - LEVEL 5	\$1,981.00	16%	\$1,664.04	\$0.00	\$0.00	\$0.00	\$0.00	\$56.91	\$56.91	\$44.09	\$44.09	\$39.44	\$39.44
NVAF		PROFESSIONAL SERVICES - LEVEL 6	\$3,856.00	16%	\$3,239.04	\$0.00	\$0.00	\$0.00	\$0.00	\$110.78	\$110.78	\$89.72	\$89.72	\$76.77	\$76.77
NVBA		DEPLOYMENT SERVICES - LEVEL 1	\$304.00	16%	\$256.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	\$8.76	\$7.09	\$7.09	\$6.07	\$6.07
NVBB		DEPLOYMENT SERVICES - LEVEL 2	\$510.00	16%	\$429.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.67	\$14.67	\$11.88	\$11.88	\$10.17	\$10.17
NVBC		DEPLOYMENT SERVICES - LEVEL 3	\$819.00	16%	\$688.00	\$0.00	\$0.00	\$0.00	\$0.00	\$23.53	\$23.53	\$19.06	\$19.06	\$16.31	\$16.31
NVBD		DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	16%	\$1,294.00	\$0.00	\$0.00	\$0.00	\$0.00	\$44.25	\$44.25	\$35.84	\$35.84	\$30.67	\$30.67
NVBE		DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	16%	\$2,592.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.65	\$88.65	\$71.90	\$71.90	\$61.43	\$61.43
PB00B		MAIL TRAY SUPPORT	\$226.00	13%	\$196.30	\$0.00	\$0.00	\$0.00	\$0.00	\$6.71	\$6.71	\$5.44	\$5.44	\$4.65	\$4.65
PB-4000-US		SMARTLINK LVM WIFI/LAN ANALYTICS DEVICE	\$400.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PS-101		RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00	0%	\$1,250.00	\$0.00	\$0.00	\$0.00	\$0.00	\$42.75	\$42.75	\$34.63	\$34.63	\$29.63	\$29.63
PS-102		RISO 2 DAY WORKFLOW SUPPORT	\$2,799.00	7%	\$2,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$88.92	\$88.92	\$72.02	\$72.02	\$61.62	\$61.62
PS-104		RISO 4 DAY WORKFLOW SUPPORT	\$4,799.00	4%	\$4,600.00	\$0.00	\$0.00	\$0.00	\$0.00	\$157.32	\$157.32	\$127.42	\$127.42	\$109.02	\$109.02
RCSB		PRO SERVICES-RELAY INTEGRITY EXPRESS	\$295.00	0%	\$295.00	\$0.00	\$0.00	\$0.00	\$0.00	\$8.76	\$8.76	\$7.24	\$7.24	\$6.07	\$6.07
S-7357		OPTION PCB	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S-7357		OPTION PCB FG10	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
S-7395		PAPER EJECTION ATTACHMENT	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SDIM		DIMENSIONER	\$8,900.00	13%	\$7,730.54	\$680.00	\$0.00	\$63.17	\$0.00	\$306.50	\$261.51	\$213.75	\$213.75	\$182.75	\$182.75
SFPC		FEDEX SMARTPOST (100)	\$800.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	\$325.55	\$297.86	\$297.86	\$256.48	\$256.48
SFPE		FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SFPX		FEDEX SMARTPOST (10)	\$2,000.00	13%	\$1,737.20	\$0.00	\$360.00	\$0.00	\$33.44	\$92.85	\$81.56	\$74.61	\$74.61	\$63.19	\$63.19
SGC2		UPS SUREPOST (2)	\$1,280.00	13%	\$1,109.00	\$0.00	\$230.00	\$0.00	\$21.37	\$59.30	\$52.09	\$47.65	\$47.65	\$40.54	\$40.54
SGCC		UPS SUREPOST (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	\$325.55	\$297.86	\$297.86	\$256.48	\$256.48
SGCE		UPS SUREPOST (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SGCL		UPS SUREPOST (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	\$244.18	\$223.40	\$223.40	\$188.94	\$188.94
SGCT		UPS SUREPOST (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	\$162.79	\$148.94	\$148.94	\$125.59	\$125.59
SGCV		UPS SUREPOST (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$240.00	\$0.00	\$24.08	\$66.69	\$58.59	\$53.61	\$53.61	\$45.16	\$45.16
SGCX		UPS SUREPOST (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	\$81.39	\$74.46	\$74.46	\$63.19	\$63.19
SGF1		FEDEX TRANSBORDER (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	\$366.26	\$335.10	\$335.10	\$283.44	\$283.44
SGF2		FEDEX TRANSBORDER (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	\$558.48	\$468.75	\$468.75
SGFC		FEDEX TRANSBORDER (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	\$4,069.28	\$3,723.14	\$3,723.14	\$3,117.22	\$3,117.22
SGFE		FEDEX TRANSBORDER (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	\$4,069.28	\$3,723.14	\$3,723.14	\$3,117.22	\$3,117.22
SGFL		FEDEX TRANSBORDER (50)	\$50,000.00	13%	\$43,268.50	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,315.90	\$2,034.65	\$1,861.58	\$1,861.58	\$1,561.88	\$1,561.88
SGFT		FEDEX TRANSBORDER (25)	\$75,000.00	13%	\$64,903.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,473.84	\$3,051.97	\$2,792.36	\$2,792.36	\$2,332.64	\$2,332.64
SGFV		FEDEX TRANSBORDER (5)	\$30,000.00	13%	\$25,962.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,389.56	\$1,220.81	\$1,116.96	\$1,116.96	\$933.15	\$933.15
SGFX		FEDEX TRANSBORDER (10)	\$50,000.00	13%	\$43,268.50	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,315.90	\$2,034.65	\$1,861.58	\$1,861.58	\$1,561.88	\$1,561.88
SGK1		DYMANEX (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	\$33.51	\$28.11	\$28.11
SGK2		DYMANEX (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	\$55.87	\$46.44	\$46.44
SGKC		DYMANEX (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SGKE		DYMANEX (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	\$930.80	\$780.67	\$780.67
SGKL		DYMANEX (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	\$558.48	\$468.75	\$468.75
SGKT		DYMANEX (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	\$372.32	\$311.72	\$311.72
SGKV		DYMANEX (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	\$111.72	\$93.32	\$93.32
SGKX		DYMANEX (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	\$186.16	\$156.19	\$156.19
SGL1		SAMEDAY (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	\$33.51	\$28.11	\$28.11
SGL2		SAMEDAY (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	\$55.87	\$46.44	\$46.44
SGL3		SAMEDAY (10)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SGLE		SAMEDAY (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	\$930.80	\$780.67	\$780.67
SGLL		SAMEDAY (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	\$558.48	\$468.75	\$468.75
SGLT		SAMEDAY (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	\$372.32	\$311.72	\$311.72
SGLV		SAMEDAY (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	\$111.72	\$93.32	\$93.32
SGLX		SAMEDAY (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	\$186.16	\$156.19	\$156.19
SGM1		UPS DOMESTIC MAIL INNOVATIONS (1)	\$60.00	13%	\$52.00	\$0.00	\$162.00	\$0.00	\$15.05	\$32.83	\$29.45	\$27.37	\$27.37	\$23.15	\$23.15
SGM2		UPS DOMESTIC MAIL INNOVATIONS (2)	\$128.00	13%	\$1,109.00	\$0.00	\$270.00	\$0.00	\$25.08	\$63.01	\$55.80	\$51.36	\$51.36	\$42.79	\$42.79
SGMC		UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,000.00	13%	\$6,923.00	\$0.00	\$1,440.00	\$0.00	\$133.78	\$370.55	\$325.55	\$297.86	\$297.86	\$256.48	\$256.48
SGME		UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SGML		UPS DOMESTIC MAIL INNOVATIONS (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	\$244.18	\$223.40	\$223.40	\$188.94	\$188.94
SGMT		UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	\$162.79	\$148.94	\$148.94	\$125.59	\$125.59
SGMV		UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,440.00	13%	\$1,246.00	\$0.00	\$240.00	\$0.00	\$24.08	\$66.69	\$58.59	\$53.61	\$53.61	\$45.16	\$45.16
SGMX		UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	\$81.39	\$74.46	\$74.46	\$63.19	\$63.19
SGN1		TNT (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	\$36.63	\$33.51	\$33.51	\$28.11	\$28.11
SGN2		TNT (2)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	\$61.06	\$55.87	\$55.87	\$46.44	\$46.44
SGN3		TNT (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	\$813.87	\$744.64	\$744.64	\$631.88	\$631.88
SGNE		TNT (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	\$1,017.34	\$930.80	\$930.80	\$780.67	\$780.67
SGNL		TNT (50)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	\$610.40	\$558.48	\$558.48	\$468.75	\$468.75
SGNT		TNT (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	\$406.94	\$372.32	\$372.32	\$311.72	\$311.72
SGNV		TNT (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	\$122.11	\$111.72	\$111.72	\$93.32	\$93.32
SGNX		TNT (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	\$203.47	\$186.16	\$186.16	\$156.19	\$156.19
SGT1		UPS AIR FREIGHT (1)	\$900.00												

Item or Model Number	Volume-Per Piece	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost-Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost-Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost-Interest Rate Charged For Lease
SHAT		AES DIRECT WEB API (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHAY		AES DIRECT WEB API (5)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SHAX		AES DIRECT WEB API (10)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SHC1		LOOMIS EXPRESS (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%
SHL1		DHL (US & CANADA) (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SHL2		DHL (US & CANADA) (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHL3		DHL (US & CANADA) (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SHL4		DHL (US & CANADA) (ENTERPRISE)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHL5		DHL (US & CANADA) (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%
SHL7		DHL (US & CANADA) (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%
SHLV		DHL (US & CANADA) (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SHLX		DHL (US & CANADA) (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SHN1		XPO (1)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SHN2		XPO (10)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.06	14.7%	\$55.87	14.8%
SHNC		XPO (100)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SHNE		XPO (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SHNL		XPO (5)	\$1,500.00	13%	\$1,298.10	\$0.00	\$270.00	\$0.00	\$25.08	\$69.48	14%	\$61.04	14.7%	\$55.84	14.8%
SHNT		XPO (25)	\$10,000.00	13%	\$8,654.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$463.19	14%	\$406.94	14.7%	\$372.32	14.8%
SHNV		XPO (5)	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$122.11	14.7%	\$111.72	14.8%
SHNX		XPO (10)	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$203.47	14.7%	\$186.16	14.8%
SHIP1		ISPS ACTIVATION CA (1)	\$600.00	16%	\$504.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.27	14%	\$23.99	14.7%	\$21.97	14.8%
SL19		HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	\$1,495.00	16%	\$1,256.00	\$329.60	\$0.00	\$30.62	\$0.00	\$63.37	14%	\$57.76	14.7%	\$54.26	14.8%
SL20		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$0.00	\$73.37	14%	\$64.49	14.7%	\$58.99	14.8%
SL21		LASER PRINTER	\$695.00	13%	\$602.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.26	14%	\$26.43	14.7%	\$24.68	14.8%
SL22		LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	\$995.00	13%	\$861.00	\$184.80	\$0.00	\$17.17	\$0.00	\$40.89	14%	\$36.73	14.7%	\$34.14	14.8%
SL23		100 LB. TABLETOP SCALE	\$995.00	16%	\$836.00	\$190.40	\$0.00	\$17.69	\$0.00	\$40.38	14%	\$36.42	14.7%	\$33.97	14.8%
SL24		200 LB. ROLLERTOP SCALE	\$1,295.00	16%	\$1,088.00	\$268.80	\$0.00	\$24.97	\$0.00	\$53.86	14%	\$49.87	14.7%	\$45.76	14.8%
SL32		[B67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	\$1,695.00	13%	\$1,468.00	\$274.40	\$0.00	\$25.49	\$0.00	\$67.20	14%	\$59.78	14.7%	\$55.18	14.8%
SL39		CORDESS WEDGE SCANNER	\$1,895.00	16%	\$1,592.00	\$345.60	\$0.00	\$32.11	\$0.00	\$75.85	14%	\$68.18	14.7%	\$63.42	14.8%
SL91		PC W/ FLAT PANEL MONITOR	\$2,795.00	16%	\$2,348.00	\$368.80	\$0.00	\$34.26	\$0.00	\$103.14	14%	\$90.73	14.7%	\$83.06	14.8%
SLB2		3RD PARTY USPS WEB CONNECTOR (2)	\$900.00	13%	\$779.00	\$0.00	\$324.00	\$0.00	\$30.10	\$56.74	14%	\$51.68	14.7%	\$48.56	14.8%
SLBC		3RD PARTY USPS WEB CONNECTOR (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$2,160.00	\$0.00	\$206.67	\$487.95	14%	\$433.35	14.7%	\$399.75	14.8%
SLBE		3RD PARTY USPS WEB CONNECTOR (ENTERPRISE)	\$20,000.00	16%	\$16,800.00	\$0.00	\$4,500.00	\$0.00	\$425.83	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SLBL		3RD PARTY USPS WEB CONNECTOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$328.10	14%	\$294.35	14.7%	\$273.57	14.8%
SLBT		3RD PARTY USPS WEB CONNECTOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$218.73	14%	\$196.23	14.7%	\$182.38	14.8%
SLBV		3RD PARTY USPS WEB CONNECTOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$388.80	\$0.00	\$36.12	\$80.55	14%	\$72.10	14.7%	\$66.91	14.8%
SLBX		3RD PARTY USPS WEB CONNECTOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$540.00	\$0.00	\$50.17	\$109.37	14%	\$98.12	14.7%	\$91.19	14.8%
SLD1		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%
SLD2		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SLDC		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLDE		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (EN)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLDL		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLDT		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,408.76	14%	\$2,999.26	14.7%	\$2,747.26	14.8%
SLDV		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SLDX		UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,172.50	14%	\$1,990.50	14.7%	\$1,831.50	14.8%
SLDP		E-CERTIFIED/ERR PRODUCTIVITY PACK	\$3,268.00	13%	\$2,843.16	\$0.00	\$0.00	\$0.00	\$0.00	\$97.24	14%	\$78.76	14.7%	\$67.38	14.8%
SLH1		HAZARDOUS MATERIALS (1)	\$5,000.00	16%	\$4,200.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%
SLH2		HAZARDOUS MATERIALS (2)	\$7,500.00	16%	\$6,300.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$340.88	14%	\$299.93	14.7%	\$274.73	14.8%
SLHC		HAZARDOUS MATERIALS (100)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLHE		HAZARDOUS MATERIALS (ENTERPRISE)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLHF		HAZARDOUS MATERIALS (50)	\$25,000.00	13%	\$21,635.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,157.97	14%	\$1,017.34	14.7%	\$930.80	14.8%
SLHG		HAZARDOUS MATERIALS (25)	\$20,000.00	13%	\$17,308.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SLHV		HAZARDOUS MATERIALS (5)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SLHX		HAZARDOUS MATERIALS (10)	\$15,000.00	16%	\$12,600.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SLI1		SHIP TO HOLD (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%
SLI2		SHIP TO HOLD (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$301.00	\$744.95	14%	\$660.57	14.7%	\$608.65	14.8%
SLI3		SHIP TO HOLD (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLI4		SHIP TO HOLD (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLI5		SHIP TO HOLD (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLI7		SHIP TO HOLD (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$10,800.00	\$0.00	\$1,003.33	\$1,157.93	14%	\$2,748.43	14.7%	\$2,496.43	14.8%
SLI9		SHIP TO HOLD (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$361.20	\$1,223.04	14%	\$1,059.24	14.7%	\$958.44	14.8%
SLIX		SHIP TO HOLD (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$501.66	\$1,938.06	14%	\$1,665.06	14.7%	\$1,497.06	14.8%
SLV1		BLACK BOX SDK (1)	\$9,000.00	13%	\$7,789.00	\$0.00	\$1,620.00	\$0.00	\$150.50	\$416.88	14%	\$366.26	14.7%	\$335.10	14.8%
SLV2		BLACK BOX SDK (2)	\$15,000.00	13%	\$12,981.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$694.78	14%	\$610.40	14.7%	\$558.48	14.8%
SLVC		BLACK BOX SDK (100)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLVE		BLACK BOX SDK (ENTERPRISE)	\$100,000.00	13%	\$86,537.00	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,631.78	14%	\$4,069.28	14.7%	\$3,723.14	14.8%
SLV7		BLACK BOX SDK (50)	\$90,000.00	13%	\$77,884.00	\$0.00	\$16,200.00	\$0.00	\$1,504.99	\$4,168.62	14%	\$3,662.38	14.7%	\$3,350.84	14.8%
SLYT		BLACK BOX SDK (25)	\$75,000.00	16%	\$63,000.00	\$0.00	\$13,500.00	\$0.00	\$1,254.16	\$3,408.76	14%	\$2,999.26	14.7%	\$2,747.26	14.8%
SLVY		BLACK BOX SDK (5)	\$30,000.00	16%	\$25,200.00	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,363.50	14%	\$1,199.70	14.7%	\$1,098.90	14.8%
SLVZ		BLACK BOX SDK (10)	\$50,000.00	16%	\$42,000.00	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,172.50	14%	\$1,990.50	14.7%	\$1,831.50	14.8%
SM31		SPS MID ASSIST SVC	\$495.00	13%	\$429.96	\$0.00	\$0.00	\$0.00	\$0.00	\$14.70	14%	\$11.91	14.7%	\$10.19	14.8%
SNB1		BAX GLOBAL (1)	\$900.00	16%	\$756.00	\$0.00	\$162.00	\$0.00	\$15.05	\$40.91	14%	\$35.99	14.7%	\$32.97	14.8%
SNB2		BAX GLOBAL (2)	\$1,500.00	16%	\$1,260.00	\$0.00	\$270.00	\$0.00	\$25.08	\$68.17	14%	\$59.98	14.7%	\$54.94	14.8%
SNBC		BAX GLOBAL (100)	\$20,000.00	16%	\$16,800.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$909.00	14%	\$799.80	14.7%	\$732.60	14.8%
SNBE		BAX GLOBAL (ENTERPRISE)	\$25,000.00												

Item or Model Number	Volume-Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost-Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost-Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost-Interest Rate Charged For Lease
SNL1		PIROULATOR (1)	\$600.00	13%	\$520.00	\$0.00	\$108.00	\$0.00	\$10.03	\$27.81	14%	\$24.43	14.7%	\$22.35	14.8%
SNL2		PIROULATOR (2)	\$900.00	13%	\$779.00	\$0.00	\$162.00	\$0.00	\$15.05	\$41.69	14%	\$36.63	14.7%	\$33.51	14.8%
SNLC		PIROULATOR (100)	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SNLE		PIROULATOR (ENTERPRISE)	\$20,000.00	13%	\$17,300.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$926.37	14%	\$813.87	14.7%	\$744.64	14.8%
SNLL		PIROULATOR (50)	\$6,000.00	13%	\$5,193.00	\$0.00	\$1,080.00	\$0.00	\$100.33	\$277.93	14%	\$244.18	14.7%	\$223.40	14.8%
SNLT		PIROULATOR (25)	\$4,000.00	13%	\$3,462.00	\$0.00	\$720.00	\$0.00	\$66.89	\$185.29	14%	\$162.79	14.7%	\$148.94	14.8%
SNLW		PIROULATOR (5)	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.36	14.7%	\$55.87	14.8%
SNLX		PIROULATOR (10)	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SPD0V		SENDPRO ENTERPRISE Overage Fee	\$0.125	0%	\$0.125	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
SPEPS		SENDPRO ENTERPRISE IMPLEMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$28.73	\$23.27	14%	\$23.27	14.7%	\$19.91	14.8%
SPY9		LASER PRINTER 1E21	\$835.00	13%	\$725.28	\$140.00	\$0.00	\$13.01	\$0.00	\$33.48	14%	\$29.85	14.7%	\$27.60	14.8%
SS2D		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$982.00	16%	\$824.88	\$0.00	\$0.00	\$0.00	\$28.21	\$28.21	14%	\$22.85	14.7%	\$19.55	14.8%
SS4D		SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	\$1,964.00	16%	\$1,648.92	\$0.00	\$0.00	\$0.00	\$56.39	\$56.39	14%	\$45.68	14.7%	\$39.08	14.8%
SS4D		ADDITIONAL LOCATIONS (1) PRICE PER LOCATION	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$227.25	14%	\$199.95	14.7%	\$183.15	14.8%
SSH2		ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	\$10,000.00	16%	\$8,400.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$454.50	14%	\$399.90	14.7%	\$366.30	14.8%
SSHC		ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	\$1,500.00	13%	\$1,299.00	\$0.00	\$270.00	\$0.00	\$25.08	\$69.51	14%	\$61.36	14.7%	\$55.87	14.8%
SSHL		ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	\$2,000.00	13%	\$1,731.00	\$0.00	\$360.00	\$0.00	\$33.44	\$92.64	14%	\$81.39	14.7%	\$74.46	14.8%
SSHT		ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	\$3,000.00	13%	\$2,597.00	\$0.00	\$540.00	\$0.00	\$50.17	\$138.99	14%	\$112.11	14.7%	\$111.72	14.8%
SSHV		ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	\$7,500.00	13%	\$6,491.00	\$0.00	\$1,350.00	\$0.00	\$125.42	\$347.41	14%	\$305.22	14.7%	\$279.26	14.8%
SSHK		ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	\$5,000.00	13%	\$4,327.00	\$0.00	\$900.00	\$0.00	\$83.61	\$231.59	14%	\$201.46	14.7%	\$186.16	14.8%
SSLZ		ADDITIONAL WORKSTATION LICENSE	\$4,000.00	16%	\$3,360.00	\$0.00	\$720.00	\$0.00	\$66.89	\$181.80	14%	\$159.96	14.7%	\$146.52	14.8%
SSTD		DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$27.39	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSTE		OPERATOR TRAINING - UP TO 4HRS (2 OPERATORS)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$27.39	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSTR		SOLUTIONS DESIGN WORKSHOP	\$8,240.00	16%	\$6,922.00	\$0.00	\$0.00	\$0.00	\$236.73	\$191.74	14%	\$191.74	14.7%	\$164.05	14.8%
SSU0		INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$23.39	\$18.95	14%	\$18.95	14.7%	\$16.21	14.8%
SSU1		INSTALLATION PROJECT LEVEL 1 (1 DAY)	\$1,628.00	16%	\$1,368.00	\$0.00	\$0.00	\$0.00	\$46.65	\$37.78	14%	\$37.78	14.7%	\$32.83	14.8%
SSU4		INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$27.39	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSU5		INSTALLATION PROJECT LEVEL 2 (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	14%	\$44.38	14.7%	\$37.97	14.8%
SSV0		PROJECT MANAGEMENT (1/2 DAY)	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$27.39	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSV1		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	14%	\$44.38	14.7%	\$37.97	14.8%
SSVA		ADDRESS EZ IMPORT SERVICE	\$2,060.00	16%	\$1,731.00	\$0.00	\$0.00	\$0.00	\$59.20	\$47.95	14%	\$47.95	14.7%	\$41.02	14.8%
SSVV		SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	14%	\$44.38	14.7%	\$37.97	14.8%
SSVP		SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	\$2,811.00	16%	\$2,320.00	\$0.00	\$0.00	\$0.00	\$109.51	\$88.70	14%	\$88.70	14.7%	\$74.89	14.8%
SSVZ		SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$953.00	16%	\$801.00	\$0.00	\$0.00	\$0.00	\$27.39	\$27.39	14%	\$22.19	14.7%	\$18.98	14.8%
SSV2		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (1)	\$9,953.00	13%	\$8,645.18	\$0.00	\$1,620.00	\$0.00	\$150.50	\$446.17	14%	\$389.97	14.7%	\$355.39	14.8%
SSV2		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (2)	\$15,953.00	13%	\$13,856.78	\$0.00	\$2,700.00	\$0.00	\$250.83	\$724.73	14%	\$634.66	14.7%	\$579.24	14.8%
SSV2		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (100)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,011.16	14.7%	\$3,750.41	14.8%
SSVE		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (ENTERPRISE)	\$100,953.00	13%	\$87,687.78	\$0.00	\$18,000.00	\$0.00	\$1,672.21	\$4,671.13	14%	\$4,011.16	14.7%	\$3,750.41	14.8%
SSV6		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (50)	\$50,953.00	13%	\$43,843.89	\$0.00	\$9,000.00	\$0.00	\$936.10	\$2,540.56	14%	\$2,045.56	14.7%	\$1,927.33	14.8%
SSV7		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (25)	\$25,953.00	13%	\$21,926.92	\$0.00	\$4,500.00	\$0.00	\$473.05	\$1,270.28	14%	\$1,022.78	14.7%	\$963.66	14.8%
SSV7		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (5)	\$30,953.00	13%	\$26,885.78	\$0.00	\$5,400.00	\$0.00	\$501.66	\$1,421.15	14%	\$1,246.40	14.7%	\$1,138.85	14.8%
SSVX		SENDSUITE LIVE PLANET PRESS/ERR ONLY LICENSE (10)	\$50,953.00	13%	\$44,257.80	\$0.00	\$9,000.00	\$0.00	\$836.10	\$2,349.72	14%	\$2,062.04	14.7%	\$1,885.01	14.8%
SSZ1		SENDSUITE LIVE PLANET PRESS INTERFACE (1)	\$5,000.00	13%	\$4,343.00	\$0.00	\$900.00	\$0.00	\$83.61	\$232.14	14%	\$186.54	14.7%	\$186.54	14.8%
SSZ2		SENDSUITE LIVE PLANET PRESS INTERFACE (2)	\$7,500.00	13%	\$6,514.50	\$0.00	\$1,350.00	\$0.00	\$125.42	\$348.22	14%	\$305.87	14.7%	\$279.81	14.8%
SSZ6		SENDSUITE LIVE PLANET PRESS INTERFACE (100)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZ6		SENDSUITE LIVE PLANET PRESS INTERFACE (ENTERPRISE)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZL		SENDSUITE LIVE PLANET PRESS INTERFACE (50)	\$25,000.00	13%	\$21,715.00	\$0.00	\$4,500.00	\$0.00	\$418.05	\$1,160.70	14%	\$1,019.56	14.7%	\$932.70	14.8%
SSZT		SENDSUITE LIVE PLANET PRESS INTERFACE (25)	\$20,000.00	13%	\$17,372.00	\$0.00	\$3,600.00	\$0.00	\$334.44	\$928.56	14%	\$815.64	14.7%	\$746.16	14.8%
SSZV		SENDSUITE LIVE PLANET PRESS INTERFACE (5)	\$10,000.00	13%	\$8,686.00	\$0.00	\$1,800.00	\$0.00	\$167.22	\$464.28	14%	\$407.82	14.7%	\$373.08	14.8%
SSZX		SENDSUITE LIVE PLANET PRESS INTERFACE (10)	\$15,000.00	13%	\$13,029.00	\$0.00	\$2,700.00	\$0.00	\$250.83	\$696.42	14%	\$611.73	14.7%	\$559.62	14.8%
STET		SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$4,995.00	13%	\$4,323.00	\$0.00	\$0.00	\$0.00	\$117.85	\$117.85	14%	\$102.46	14.7%	\$102.46	14.8%
SV5A		DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	20%	\$153.00	\$0.00	\$0.00	\$0.00	\$5.23	\$4.24	14%	\$4.24	14.7%	\$3.63	14.8%
SVWE		CONSOLE	\$1,920.00	20%	\$1,536.00	\$0.00	\$0.00	\$0.00	\$52.53	\$42.55	14%	\$42.55	14.7%	\$36.40	14.8%
SVWX		CONSOLE EXTENSION KIT	\$510.00	16%	\$428.00	\$0.00	\$0.00	\$0.00	\$14.64	\$11.64	14%	\$11.64	14.7%	\$10.14	14.8%
T321		LASER PRINTER	\$695.00	14%	\$601.00	\$140.00	\$0.00	\$13.01	\$0.00	\$29.23	14%	\$26.41	14.7%	\$24.65	14.8%
T332		2 DIMENSIONAL SCANNER	\$2,400.00	13%	\$2,077.00	\$289.60	\$0.00	\$26.90	\$88.97	\$77.71	14%	\$77.71	14.7%	\$70.74	14.8%
T315		ARRIVAL ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 C	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$23.39	\$18.95	14%	\$18.95	14.7%	\$16.21	14.8%
T530		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$73.37	\$64.49	14%	\$58.99	14.7%	\$52.70	14.8%
T54M		FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSIS	\$995.00	13%	\$861.00	\$0.00	\$0.00	\$0.00	\$29.45	\$23.85	14%	\$23.85	14.7%	\$20.41	14.8%
T54S		SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASS	\$475.00	13%	\$412.00	\$0.00	\$0.00	\$0.00	\$14.09	\$11.41	14%	\$11.41	14.7%	\$9.76	14.8%
T550		ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	\$56.00	14%	\$48.16	\$0.00	\$0.00	\$0.00	\$55.28	\$56.93	14%	\$56.93	14.7%	\$56.42	14.8%
T5AG		ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00	16%	\$342.00	\$0.00	\$0.00	\$0.00	\$11.70	\$9.47	14%	\$9.47	14.7%	\$8.11	14.8%
T5EA		ENHANCED WIMMOBIL TRACKING ASSISTANT (T746)	\$2,775.00	13%	\$2,410.37	\$388.80	\$0.00	\$36.12	\$106.51	\$106.51	14%	\$93.86	14.7%	\$86.02	14.8%
T5PR		MAIL CENTER PRODUCTIVITY REPORTING	\$795.00	13%	\$690.54	\$0.00	\$119.00	\$0.00	\$11.06	\$34.68	14%	\$30.19	14.7%	\$27.43	14.8%
T5T0		NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$1,995.00	16%	\$1,676.00	\$259.20	\$0.00	\$24.08	\$73.37	\$64.49	14%	\$58.99	14.7%	\$52.70	14.8%
T5WC		WIRELESS CONNECTIVITY MODULE	\$300.00	13%	\$260.58	\$0.00	\$0.00	\$0.00	\$45.00	\$13.09	14%	\$13.09	14.7%	\$10.36	14.8%
T5YC		PROJECT MANAGEMENT (1 DAY)	\$1,906.00	16%	\$1,602.00	\$0.00	\$0.00	\$0.00	\$54.79	\$44.38	14%	\$44.38	14.7%	\$37.97	14.8%
T6MD		WIRELESS MOBILE SCANNER T6MD	\$1,299.00	13%	\$1,130.13	\$180.00	\$0.00	\$16.72	\$50.00	\$49.80	1400%	\$43.84	1470.0%	\$40.16	1480.0%
T6ME		CELLULAR & WIRELESS MOBILE SCANNER T6ME	\$1,850.00	13%	\$1,609.50	\$468.80	\$0.00	\$43.55	\$84.08	\$84.08	1400%	\$77.25	1470.0%	\$72.99	1480.0%
T6P9		INSTALLATION PROJECT LEVEL 1	\$814.00	16%	\$684.00	\$0.00	\$0.00	\$0.00	\$23.39	\$18.95	14%	\$18.95	14.7%	\$16.21	14.8%
T6R6		SSTO REMOTE TRAINING-HALF DAY, 4 PEOPLE	\$827.00	13%	\$719.49	\$0.00	\$0.00	\$0.00	\$24.61	\$19.93	14%	\$19.93	14.7%	\$17.05	14.8%
T6R8		SSTO REMOTE TRAINING-FULL DAY, 4 PEOPLE	\$1,347.00	13%	\$1,171.89	\$0.00	\$0.00	\$0.00	\$40.08	\$32.46	14%	\$32.46	14.7%	\$27.77	14.8%
T6RG		SSTO ONSITE HW INST. TRNG-FULL DAY, 4PPL	\$2,595.00	13%	\$2,257.65	\$0.00	\$0.00	\$0.00	\$77.21	\$62.54	14%	\$62.54	14.7%	\$53.51	14.8%
T764		WIRELESS MOBILE SCANNER T764	\$1,850.00	13%	\$1,609.50	\$180.00	\$0.00	\$16.72	\$50.00	\$49.80	1400%	\$43.84	1470.0%	\$40.16	1480.0%
T765		CELLULAR & WIRELESS MOBILE SCANNER T765	\$2,399.00	13%	\$2,087.13	\$468.80	\$0.00	\$43.55	\$100.41	\$100.41	1400%	\$90.48	1470.0%	\$84.30	1480.0%
T790031		SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$750.00	13%	\$652.50	\$0.00	\$0.00	\$0.00	\$23.32	\$18.0					

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost-Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost-Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost-Interest Rate Charged For Lease
VSDD		SEDSUITE DESKTOP BASE SYSTEM LICENSE	\$4,995.00	13%	\$4,338.66	\$0.00	\$745.00	\$0.00	\$69.21	\$217.59	14%	\$189.39	14.7%	\$172.04	14.8%
VSNT		1 SITE LICENSE FOR UNLIMITED USERS	\$2,500.00	13%	\$2,175.00	\$0.00	\$375.00	\$0.00	\$34.84	\$109.11	14%	\$94.49	14.7%	\$86.30	14.8%
VSNC		100 SITE LICENSES FOR UNLIMITED USERS	\$156,000.00	13%	\$135,501.60	\$0.00	\$23,400.00	\$0.00	\$2,173.87	\$6,808.02	14%	\$5,927.26	14.7%	\$5,385.26	14.8%
VSNL		50 SITE LICENSES FOR UNLIMITED USERS	\$94,000.00	13%	\$81,648.40	\$0.00	\$14,100.00	\$0.00	\$1,309.90	\$4,102.28	14%	\$3,571.56	14.7%	\$3,244.97	14.8%
VSXN		10 SITE LICENSES FOR UNLIMITED USERS	\$22,000.00	13%	\$19,109.20	\$0.00	\$3,300.00	\$0.00	\$306.57	\$960.10	14%	\$835.89	14.7%	\$759.46	14.8%
W409		17" FLAT PANEL DISPLAY	\$2,025.00	20%	\$1,620.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5.64	14%	\$4.57	14.7%	\$3.91	14.8%
W763		W766 STACKER FOR ADDRESSRIGHT PRINTERS	\$2,511.00	20%	\$2,008.80	\$176.00	\$0.00	\$16.35	\$0.00	\$79.60	14%	\$67.91	14.7%	\$60.69	14.8%
W764		W766 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	\$3,045.00	20%	\$2,436.00	\$274.40	\$0.00	\$25.49	\$0.00	\$100.30	14%	\$86.59	14.7%	\$78.13	14.8%
WF2		WIFI ADAPTER OPTION FOR LANZ DM125-225	\$49.00	15%	\$41.57	\$0.00	\$0.00	\$0.00	\$0.00	\$1.42	14%	\$1.15	14.7%	\$0.99	14.8%
WF4		WIFI ADAPTER OPTION	\$49.00	15%	\$41.57	\$0.00	\$0.00	\$0.00	\$0.00	\$1.42	14%	\$1.15	14.7%	\$0.99	14.8%
WPD8		INSTALLATION OF ADDL COMPONENTS	\$353.00	13%	\$306.62	\$0.00	\$0.00	\$0.00	\$0.00	\$10.49	14%	\$8.49	14.7%	\$7.27	14.8%
WPF0		DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1	\$830.00	16%	\$697.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23.84	14%	\$19.31	14.7%	\$16.52	14.8%
WPP8		PLANETPRESS CONNECT	\$11,400.00	13%	\$9,902.04	\$0.00	\$2,280.00	\$0.00	\$211.81	\$550.46	14%	\$486.10	14.7%	\$446.49	14.8%
WPS0		DESIGN SERVICES	\$144.00	16%	\$120.96	\$0.00	\$0.00	\$0.00	\$0.00	\$4.14	14%	\$3.35	14.7%	\$2.87	14.8%
WPTA		MM TO CRMAILER AUTOMATION SERVICE	\$495.00	0%	\$495.00	\$0.00	\$0.00	\$0.00	\$0.00	\$16.93	14%	\$13.71	14.7%	\$11.73	14.8%
WPYA		RISO COMCOLOR® FW 5230 120 PPM UP TO 300K /MONTH	\$31,881.00	16%	\$26,725.84	\$2,959.20	\$0.00	\$274.91	\$1,097.20	\$1,097.20	14%	\$946.49	14.7%	\$853.33	14.8%
WPYC		FW SCANNER PACKAGE W/STAND	\$5,015.00	13%	\$4,366.03	\$0.00	\$0.00	\$0.00	\$148.98	\$418.58	14%	\$120.66	14.7%	\$103.24	14.8%
WPYD		FW MULTIFUNCTIONAL FINISHER FG10 2/3H	\$12,171.00	13%	\$10,571.73	\$1,134.40	\$0.00	\$105.39	\$0.00	\$431.81	14%	\$371.88	14.7%	\$334.86	14.8%
WPYV		LEFT SIDE FACE DOWN STAPLER	\$3,269.00	13%	\$2,839.45	\$0.00	\$0.00	\$0.00	\$0.00	\$97.11	14%	\$78.65	14.7%	\$67.29	14.8%
WPYI		FW AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPYJ		FW WIDE STACKING TRAY	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPYM		4 COLOR INK PACK	\$2,100.00	13%	\$1,824.06	\$0.00	\$0.00	\$0.00	\$0.00	\$62.38	14%	\$50.53	14.7%	\$43.23	14.8%
WPYN		RISO COMCOLOR® FW 5231 120 PPM UP TO 300K / MONTH	\$28,881.00	16%	\$24,210.94	\$2,959.20	\$0.00	\$274.91	\$1,011.29	\$1,011.29	14%	\$876.83	14.7%	\$793.73	14.8%
WPPY		RISO COMCOLOR® FW 5000 90 PPM UP TO 300K / MONTH	\$25,381.00	16%	\$21,276.89	\$2,335.20	\$0.00	\$216.94	\$0.00	\$872.30	14%	\$752.07	14.7%	\$677.81	14.8%
WPZ3		STANDARD STAPLES FOR GD FINISHER	\$95.00	13%	\$82.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.82	14%	\$2.29	14.7%	\$1.96	14.8%
WPZA		RISO COMCOLOR® GD 7330 UP TO 500K/MONTH	\$38,881.00	16%	\$32,593.94	\$3,758.40	\$0.00	\$349.16	\$0.00	\$1,347.49	14%	\$1,164.72	14.7%	\$1,051.80	14.8%
WPZB		RISO COMCOLOR® GD 9630 UP TO 500K/MONTH	\$45,381.00	16%	\$38,042.89	\$4,382.40	\$0.00	\$407.13	\$0.00	\$1,572.49	14%	\$1,359.14	14.7%	\$1,227.32	14.8%
WPZE		LEFT SIDE FACE DOWN TRAY (500 SHEETS ONLY)	\$1,199.00	13%	\$1,037.85	\$0.00	\$0.00	\$0.00	\$0.00	\$5.91	14%	\$4.79	14.7%	\$4.10	14.8%
WPZF		FACE DOWN LEFT EXIT STAPLER (1000 SHEETS)	\$2,970.00	13%	\$2,579.74	\$0.00	\$0.00	\$0.00	\$0.00	\$88.23	14%	\$71.46	14.7%	\$61.14	14.8%
WPZG		ADDITIONAL PAPER STACKER CART FOR WPZU	\$1,995.00	13%	\$1,732.86	\$0.00	\$0.00	\$0.00	\$0.00	\$59.26	14%	\$48.00	14.7%	\$41.07	14.8%
WPZH		COMCOLOR HIGH PERFORMANCE RIP	\$19,286.00	16%	\$16,167.45	\$2,000.00	\$0.00	\$18.58	\$0.00	\$565.31	14%	\$461.77	14.7%	\$398.03	14.8%
WPZI		COMCOLOR SCANNER PACKAGE	\$5,015.00	16%	\$4,204.07	\$0.00	\$0.00	\$0.00	\$0.00	\$143.78	14%	\$116.45	14.7%	\$99.64	14.8%
WPZJ		MULTIFUNCTION FINISHER	\$11,818.00	13%	\$10,265.11	\$1,134.40	\$0.00	\$105.39	\$0.00	\$421.33	14%	\$363.29	14.7%	\$327.60	14.8%
WPZK		AUTO CONTROL STACKING TRAY II	\$1,428.00	13%	\$1,240.36	\$0.00	\$0.00	\$0.00	\$0.00	\$42.42	14%	\$34.36	14.7%	\$29.40	14.8%
WPZL		WIDE STACKING TRAY	\$1,129.00	13%	\$980.65	\$0.00	\$0.00	\$0.00	\$0.00	\$33.54	14%	\$27.16	14.7%	\$23.24	14.8%
WPZM		HIGH CAPACITY FEEDER	\$8,310.00	13%	\$7,218.07	\$797.60	\$0.00	\$74.10	\$0.00	\$296.26	14%	\$255.52	14.7%	\$230.35	14.8%
WPZU		HIGH CAPACITY EXIT STACKER W/ ONE PAPER CART	\$17,562.00	13%	\$15,254.36	\$1,652.00	\$0.00	\$153.47	\$0.00	\$624.01	14%	\$537.65	14.7%	\$484.30	14.8%
WPZV		CMYK FULL INK PACKAGE	\$2,625.00	16%	\$2,200.54	\$0.00	\$0.00	\$0.00	\$0.00	\$75.26	14%	\$60.95	14.7%	\$52.15	14.8%
WPZT		BOOKLET STAPLES FOR GD FINISHER	\$120.00	13%	\$104.23	\$0.00	\$0.00	\$0.00	\$0.00	\$3.66	14%	\$2.98	14.7%	\$2.47	14.8%
WPZZ		STANDARD STAPLES FOR GD LEFT SIDE FACE DOWN LEFT EXI	\$95.00	13%	\$82.52	\$0.00	\$0.00	\$0.00	\$0.00	\$2.82	14%	\$2.29	14.7%	\$1.96	14.8%
WSMG		MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE	\$5,429.00	13%	\$4,723.23	\$0.00	\$0.00	\$0.00	\$0.00	\$161.53	14%	\$130.83	14.7%	\$111.94	14.8%
WSMG		CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING A	\$1,704.00	16%	\$1,431.36	\$0.00	\$0.00	\$0.00	\$0.00	\$48.95	14%	\$39.65	14.7%	\$33.92	14.8%
ZH03		15LB WEIGHING OPTION FOR MP82 SCALE	\$1,825.00	13%	\$1,585.20	\$0.00	\$0.00	\$0.00	\$0.00	\$54.21	14%	\$43.91	14.7%	\$37.57	14.8%
ZH07		15 LBS WEIGHT AND MEASURES EXTERNAL SCALE	\$1,825.00	13%	\$1,585.20	\$0.00	\$0.00	\$0.00	\$0.00	\$54.21	14%	\$43.91	14.7%	\$37.57	14.8%
ZH15		LOBBY SCALE CAPABILITY	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	\$0.00	n/a	\$0.00	n/a
ZH20		DIFFERENTIAL WEIGHING	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	\$0.00	n/a	\$0.00	n/a
488-00062-007		POWER CORD	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	n/a	\$0.00	n/a	\$0.00	n/a
FNP1		PROFESSIONAL INSTALL FOR FURNITURE	\$66.00	20%	\$52.80	\$0.00	\$0.00	\$0.00	\$0.00	\$1.81	14%	\$1.46	14.7%	\$1.25	14.8%
H6DP		H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,061.00	16%	\$891.24	\$0.00	\$0.00	\$0.00	\$0.00	\$30.48	14%	\$24.69	14.7%	\$21.12	14.8%
LOCKERA		INTELLIGENT LOCKER A	\$6,413.05	16%	\$5,386.96	\$186.40	\$0.00	\$17.32	\$0.00	\$195.78	14%	\$162.21	14.7%	\$141.53	14.8%
LOCKERF		INTELLIGENT LOCKER F	\$5,661.07	16%	\$4,755.30	\$136.00	\$0.00	\$12.71	\$0.00	\$171.10	14%	\$141.25	14.7%	\$122.87	14.8%
LOCKERH		INTELLIGENT LOCKER H	\$5,475.07	16%	\$4,597.38	\$124.00	\$0.00	\$11.53	\$0.00	\$164.91	14%	\$135.99	14.7%	\$118.17	14.8%
LOCKERL		INTELLIGENT LOCKER L	\$5,097.09	16%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERM		INTELLIGENT LOCKER M	\$5,097.09	16%	\$4,281.56	\$99.20	\$0.00	\$9.22	\$0.00	\$152.58	14%	\$125.51	14.7%	\$108.85	14.8%
LOCKERPS		INTELLIGENT LOCKER IMPLEMENTATION	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
LOCKERR		INTELLIGENT LOCKER R	\$4,658.10	18%	\$3,807.80	\$62.40	\$0.00	\$5.80	\$0.00	\$134.09	14%	\$109.83	14.7%	\$94.88	14.8%
LOCKERS		INTELLIGENT LOCKER S	\$1,625.00	16%	\$1,365.00	\$0.00	\$0.00	\$0.00	\$0.00	\$46.68	14%	\$37.81	14.7%	\$32.35	14.8%
LOCKYRBASE		INTELLIGENT LOCKER BASE INSTALL	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
LOCKSYS1		INTELLIGENT LOCKER SYS1	\$25,855.73	16%	\$21,718.81	\$1,578.40	\$0.00	\$146.63	\$0.00	\$840.54	14%	\$711.58	14.7%	\$632.04	14.8%
LOCKSYS2		INTELLIGENT LOCKER SYS2	\$23,975.78	16%	\$20,139.66	\$1,454.40	\$0.00	\$135.11	\$0.00	\$778.85	14%	\$659.20	14.7%	\$585.40	14.8%
LOCKSYS3		INTELLIGENT LOCKER SYS3	\$23,787.78	16%	\$19,981.74	\$1,411.60	\$0.00	\$133.93	\$0.00	\$772.66	14%	\$653.94	14.7%	\$580.71	14.8%
LOCKSYS4		INTELLIGENT LOCKER SYS4	\$23,411.80	16%	\$19,665.91	\$1,416.80	\$0.00	\$132.62	\$0.00	\$760.32	14%	\$643.46	14.7%	\$571.38	14.8%
LOCKSYS5		INTELLIGENT LOCKER SYS5	\$22,095.83	16%	\$18,560.50	\$1,230.40	\$0.00	\$123.59	\$0.00	\$717.16	14%	\$606.82	14.7%	\$538.76	14.8%
LOCKSYS6		INTELLIGENT LOCKER SYS6	\$22,283.83	16%	\$18,718.42	\$1,342.40	\$0.00	\$124.71	\$0.00	\$723.31	14%	\$611.03	14.7%	\$543.39	14.8%
M07-3301		33" STORAGE TABLE	\$1,044.00	20%	\$835.20	\$0.00	\$0.00	\$0.00	\$0.00	\$28.56	14%	\$23.14	14.7%	\$19.79	14.8%
M07-3302		33" STAORGAE TABLE W/RAIL	\$1,154.25	20%	\$923.40	\$0.00	\$0.00	\$0.00	\$0.00	\$31.58	14%	\$25.58	14.7%	\$21.88	14.8%
M07-3304		33" MODULAR TABLE	\$1,734.00	20%	\$1,387.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.44	14%	\$38.43	14.7%	\$32.88	14.8%
M07-4501		45" STORAGE TABLE	\$1,245.00	16%	\$55.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1.90	14%	\$1.54	14.7%	\$1.31	14.8%
M07-4502		45" STORAGE TABLE W/RAIL	\$1,273.63	20%	\$1,018.90	\$0.00	\$0.00	\$0.00	\$0.00	\$34.85	14%	\$28.22	14.7%	\$24.15	14.8%
M07-4504		MODULAR TABLE	\$2,104.50	20%	\$1,683.60	\$0.00	\$0.00	\$0.00	\$0.00	\$46.64	14%	\$37.58	14.7%	\$31.90	14.8%
M07-4505		MODULAR TABLE	\$2,858.25	20%	\$2,286.60	\$0.00	\$0.00	\$0.00	\$0.00	\$78.20	14%	\$63.34	14.7%	\$54.19	14.8%
M07-4506		45" STORAGE TBL W/ 20 EMS	\$2,143.25	20%	\$1,714.60	\$0.00	\$0.00	\$0.00	\$0.00	\$58.64	14%	\$47.49	14.7%	\$40.64	14.8%
M07-4508		45" STORAGE TBL W/ 20 EMS2	\$2,192.00	20%	\$1,753.60	\$0.00	\$0.00	\$0.00	\$0.00	\$59.97	14%	\$48.57	14.7%	\$41.56	14.8%
M07-6001		FREE STANDING 60 P-SORTER	\$2,697.50	20%	\$2,158.00	\$0.00	\$0.00	\$0.00	\$0.00	\$73.80	14%	\$59.78	14.7%	\$51.14	14.8%
M07-6802		MODULAR TABLE 68"	\$1,501.63	20%	\$1,201.30	\$0.00	\$0.00	\$0.00	\$0.00	\$41.08	14%	\$33.28	14.7%	\$28.47	14.8%
M07-6804		FURNITURE	\$2,610.75	20%	\$2,088.60	\$0.00	\$0.00	\$0.00	\$0.00	\$71.83	14%	\$57.85	14.7%	\$49.50	14.8%
M07-6806		60" STORAGE TBL W/ 30 EMS	\$2,660.75	20%	\$2,129.60	\$0.00	\$0.00	\$0.00	\$0.00	\$72.80					

Item or Model Number	Volume - Pieces Per Hour	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
PB-BLUE		ADDRESSRIGHT BLUE INK	\$59	16%	\$49.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1.69	14%	\$1.37	14.7%	\$1.17	14.8%
PB-GREEN		ADDRESSRIGHT GREEN INK	\$59	16%	\$49.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1.69	14%	\$1.37	14.7%	\$1.17	14.8%
PB-MAX3		ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$48	16%	\$40.31	\$0.00	\$0.00	\$0.00	\$0.00	\$1.38	14%	\$1.12	14.7%	\$0.96	14.8%
PB-RED		ADDRESSRIGHT RED INK	\$59	16%	\$49.55	\$0.00	\$0.00	\$0.00	\$0.00	\$1.69	14%	\$1.37	14.7%	\$1.17	14.8%
R769		DMPIER UPGRADE SALES KIT 771	\$13,745	16%	\$11,545.80	\$0.00	\$0.00	\$0.00	\$0.00	\$394.87	14%	\$319.82	14.7%	\$273.64	14.8%
SMSD		DATA ASSISTANCE	\$495	16%	\$415.80	\$0.00	\$0.00	\$0.00	\$0.00	\$14.22	14%	\$11.52	14.7%	\$9.85	14.8%
SPESRPS		OCR SCANNER REMOTE PRO INSTALL	\$295	16%	\$247.80	\$0.00	\$0.00	\$0.00	\$0.00	\$8.47	14%	\$6.86	14.7%	\$5.87	14.8%
SPESVVE		PLANETPRESS CONNECT PLUG-IN	\$5,300	16%	\$4,452.00	\$0.00	\$0.00	\$0.00	\$0.00	\$152.26	14%	\$123.32	14.7%	\$105.51	14.8%
SPESVVG		SPE BATCH PROCESSING TOOL	\$3,000	16%	\$2,520.00	\$0.00	\$0.00	\$0.00	\$0.00	\$86.18	14%	\$69.80	14.7%	\$59.72	14.8%
T5C3		ARRIVAL C/S LICENSE TIER 1	\$500	16%	\$420.00	\$0.00	\$95.00	\$0.00	\$8.83	\$23.19	14%	\$20.46	14.7%	\$18.78	14.8%
T766		SPE OCR MOBILE SCANNER	\$2,145	16%	\$1,801.80	\$180.00	\$0.00	\$16.72	\$0.00	\$72.77	14%	\$62.45	14.7%	\$56.08	14.8%
T10M		RELAY 9000 INSTALLATION AND TRAINING	\$1,700	16%	\$1,428.00	\$0.00	\$0.00	\$0.00	\$0.00	\$48.84	14%	\$39.56	14.7%	\$33.84	14.8%
W592		FILE BASED PROCESSING WINDOWS 10 PC	\$2,832	16%	\$2,378.88	\$384.00	\$0.00	\$35.75	\$0.00	\$105.19	14%	\$92.71	14.7%	\$84.98	14.8%
WH4FBMAX3		ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$192	16%	\$161.28	\$0.00	\$0.00	\$0.00	\$0.00	\$5.52	14%	\$4.47	14.7%	\$3.82	14.8%
WH6FBMAX3		ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$288	16%	\$241.92	\$0.00	\$0.00	\$0.00	\$0.00	\$8.27	14%	\$6.70	14.7%	\$5.72	14.8%
WH8FBMAX3		ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$384	16%	\$322.56	\$0.00	\$0.00	\$0.00	\$0.00	\$11.03	14%	\$8.93	14.7%	\$7.64	14.8%
SPE-T7WE		TETHERED WEDGE SCANNER FOR SPE	\$499.00	16%	\$433.43	12.8	\$0.00	\$1.19	\$0.00	\$15.62	14%	\$12.90	14.7%	\$11.22	14.8%
T7WE		TETHERED WEDGE SCANNER FOR SSTO	\$499.00	16%	\$433.43	12.8	\$0.00	\$1.19	\$0.00	\$15.62	14%	\$12.90	14.7%	\$11.22	14.8%

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
DELETIONS					
ADDITIONS					
1R0T*		1ROT POSTAGE METER	\$137.00	20%	\$109.60
1RPT*		PSD, US DM INFINITY PERMIT METER	\$137.00		\$109.60
1T00*		UIC, US DM INFINITY COMMERCIAL METER	\$0.00	\$0.00	\$0.00
1T04*		UIC, US DM INFINITY PERMIT METER	\$0.00		\$0.00
4W00-MHMS		METER SERVICE SENDPRO P3000	\$76.00	13%	\$66.00
4W00-MLMS		METER SERVICE SENDPRO P1000/P1500	\$52.00	13%	\$45.00
4W00-MMMS		METER SERVICE SENDPRO P2000	\$52.00	13%	\$45.00
7H00-MHMS		METER SERVICE SENDPRO C500	\$40.00	0%	\$40.00
7H00-ML		METER FOR SENDPRO C200	\$35.00	0%	\$35.00
7H00-MLMS		METER SERVICE SENDPRO C200	\$23.00	0%	\$23.00
7H00-MLMS		METER SERVICE SENDPRO C425	\$23.00	0%	\$23.00
7H00-MM		METER FOR SENDPRO C300/C400	\$50.00	0%	\$50.00
7H00-MMMS		METER SERVICE SENDPRO C300	\$36.00	0%	\$36.00
BYOAD		BRING YOUR OWN APPROVED DEVICE	\$20.00	0%	\$20.00
CAAA1		BRONZE COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAB		COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	\$10.00	0%	\$10.00
CAAB1		BASIC COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAC		COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES)	\$50.00	0%	\$50.00
CAAC1		PREMIUM COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAD		COST ACCOUNTING PLATINUM PLAN (3,000 ACCTS, 500 DEVICES)	\$250.00	0%	\$250.00
CAAD1		ENTERPRISE COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CAAE		UNLIMITED COST ACCOUNTING	\$250.00	12%	\$205.00
CAAE1		UNLIMITED COST ACCOUNTING FOR P SERIES	\$0.00	0%	\$0.00
CDSF1		CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00
CDSF2		CELLULAR SUBSCRIPTION FEE SENDPRO C	\$10.00	0%	\$10.00
CDSF4		CELLULAR SUBSCRIPTION FEE SENDPRO	\$45.00	0%	\$45.00
DSH1		HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2		HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3		HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERR1		ERETURN RECEIPT FEATURE (CONNECT+500/SENDPRO P1500-CONNECT+3000/SENDPRO P3000	\$25.00	0%	\$25.00
ERR3		ERETURN RECEIPT FEATURE (DM300-DM475)	\$21.00	0%	\$21.00
G900 -MHMS		METER SERVICE DM475	\$64.00	38%	\$39.52
G900 -MMMS		METER SERVICE DM400	\$53.00	36%	\$33.66
G900-HIGH		DM475 METER	\$76.00	48%	\$39.52

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
G900-LOW		DM300 METER	\$51.00	46%	\$27.54
G900-MID		DM400 METER	\$66.00	49%	\$33.66
G9SS-HIGH		CONFIRMATION SERVICES FOR DM475 METER	\$7.00	0%	\$7.00
G9SS-LOW		CONFIRMATION SERVICES FOR DM300 METER	\$7.00	0%	\$7.00
G9SS-MID		CONFIRMATION SERVICES FOR DM400 METER	\$7.00	0%	\$7.00
M9SS-HIGH		CONFIRMATION SERVICES FOR CONNECT+ 3000 METER	\$17.00	0%	\$17.00
M9SS-LOW		CONFIRMATION SERVICES FOR CONNECT+ 1000/2000 METER	\$17.00	0%	\$17.00
MSGs-ML		SPRINT 4G SUBSCRIPTION	\$45.00	0%	\$45.00
MSGs-MM		SPRINT 4G SUBSCRIPTION	\$70.00	0%	\$70.00
NV90		INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99		INVIEW SOFTWARE	\$0.00	0%	\$0.00
NVMA		INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB		INVIEW DASHBOARD - UP TO 5 METERS	\$7.00	0%	\$7.00
NVMC		INVIEW DASHBOARD - UP TO 20 METERS	\$15.00	0%	\$15.00
NVMD		INVIEW DASHBOARD - UP TO 50 METERS	\$50.00	0%	\$50.00
NVME		INVIEW DASHBOARD - UP TO 100 METERS	\$100.00	0%	\$100.00
NVMF		INVIEW DASHBOARD - UNLIMITED METERS	\$150.00	0%	\$150.00
NVMG		INVIEW TMR - UNLIMITED METERS	\$250.00	0%	\$250.00
PTJ1		SENDPRO POSTAL ACCESS	\$0.00	0%	\$0.00
PTJ3		SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ4		SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	\$15.00	0%	\$15.00
PTJ7		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJ8		SENDPRO MAILING	\$0.00	0%	\$0.00
PTJA		SENDPRO BASIC 1 USER	\$0.00	0%	\$0.00
PTJB		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJC		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJD		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJE		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJF		SENDPRO BASIC 50 USERS	\$10.00	0%	\$10.00
PTJG		SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH		SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI		SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN		SINGLE USER	\$0.00	0%	\$0.00
PTJP		UP TO 50 USERS WITHOUT HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ		UNLIMITED USERS WITHOUT HARDWARE OR METER	\$155.00	0%	\$155.00
PTJR		UP TO 50 USERS WITH HARDWARE OR METER	\$25.00	0%	\$25.00
PTJS		UNLIMITED USERS WITH HARDWARE OR METER	\$180.00	0%	\$180.00
PTK1		WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00

Item or Model Number	Volume - Pieces Per Mintue	Description	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Monthly Lease Price
PTK2		CSD2 INTEGRATION	\$0.00	0%	\$0.00
PTK3		CONNECT+ METER INTEGRATION	\$0.00	0%	\$0.00
PTK5		METER INTEGRATION	\$0.00	0%	\$0.00
PTKA		US MARKET	\$0.00	0%	\$0.00
PTKM		SENDPRO CSD1 PRINTING	\$7.00	0%	\$7.00
PTKN		SENDPRO CSD1 PRINTING UPGRADE	\$7.00	0%	\$7.00
PTKP		SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00	12%	\$10.66
PTKQ		SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT	\$13.00	12%	\$10.66
PURCHASE POWER HIGH		PURCHASE POWER FOR C+500/SP1500 - SP3000	\$15.00	0%	\$15.00
PURCHASE POWER LOW		PURCHASE POWER FOR MAILSTATION-C500	\$7.00	0%	\$7.00
SPML15		SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	12%	\$83.60
SPML16		SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	12%	\$83.60
SPML17		SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	12%	\$158.40
SPML18		SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	12%	\$158.40
SPML21		SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	12%	\$110.00
SPML22		SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	12%	\$110.00
SPML23		SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	12%	\$352.00
SPML24		SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	12%	\$352.00
SPML25		SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	12%	\$880.00
SPML26		SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	12%	\$880.00
SSLSHAPI		SSL SHIPPING API	\$0.00	0%	\$0.00
SSXSHAPI		SHIPPING API	\$0.00	0%	\$0.00
SYAB1		ANALYTICS - 2 PRODUCTS	\$15.00	0%	\$15.00
SYAB21		ANALYTICS - 2 PRODUCTS	\$25.00	0%	\$25.00
SYAB31		ANALYTICS - 2 PRODUCTS	\$10.00	0%	\$10.00
SYAD1		ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	12%	\$41.00
SYAD3		ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	12%	\$369.00
SYAD5		ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	12%	\$1,230.00
SYAD6		ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	12%	\$3,690.00
T6CE		RECEIVING - ENHANCED (50 RECIPIENTS)	\$49.00	0%	\$49.00
T6CN		RECEIVING - WITH NOTIFY (150 RECIPIENTS)	\$149.00	0%	\$149.00
T6CS		RECEIVING - STANDARD (5 RECIPIENTS)	\$0.00	0%	\$0.00
T89D		RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89N		RECEIVE	\$99.00	0%	\$99.00
T8DD		ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00
WRBV		CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	12%	\$22.00
WRBW		CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	12%	\$19.80
ZHD7		ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00
ZHD8		ELECTRONIC RETURN RECEIPT	\$28.00	0%	\$28.00

DI2000 is not in compliance with Federal 508 standards
 Eligible Entities should refer to Exhibit A attached in COMMBUYS to Pitney Bowes' OFF39 MBPO

Item or Model Number	Description	MSRP	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Equipment Maintenance on Purchased Equipment	Price for 1 Year of Software Maintenance on Purchased Equipment	Monthly Equipment Maintenance	Monthly Software Maintenance	36 Month Lease Price per Month Including Maintenance	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price per Month Including Maintenance	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price per Month Including Maintenance	60 Month Lease Cost - Interest Rate Charged For Lease
DIC0	DI2000 TWO ENCLOSURE FEEDER SYSTEM	\$145,540.00	20%	\$116,432.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,514.73	14%	\$4,024.30	14.7%	\$3,558.57	14.8%
DIC1	DI2000 THREE ENCLOSURE FEEDER SYSTEM	\$148,630.00	20%	\$118,904.00	\$8,602.04	\$0.00	\$799.13	\$0.00	\$4,599.27	14%	\$4,092.77	14.7%	\$3,617.15	14.8%
DIC2	DI2000 FOUR ENCLOSURE FEEDER SYSTEM	\$166,120.00	20%	\$132,896.00	\$9,500.92	\$0.00	\$882.64	\$0.00	\$5,427.68	14%	\$4,563.86	14.7%	\$4,032.28	14.8%
DIC4	ADDITIONAL DIVERT BIN	\$4,120.00	20%	\$3,296.00	\$737.10	\$0.00	\$68.48	\$0.00	\$181.20	14%	\$159.78	14.7%	\$146.60	14.8%
DICA	FACE DOWN EXIT 1 DIVERT	\$11,740.00	20%	\$9,392.00	\$737.10	\$0.00	\$68.48	\$0.00	\$389.69	14%	\$328.64	14.7%	\$291.07	14.8%
DICB	ADDITIONAL DIVERT BIN FOR FACE DOWN PROCESSING	\$5,970.00	20%	\$4,776.00	\$737.10	\$0.00	\$68.48	\$0.00	\$231.82	14%	\$200.78	14.7%	\$181.67	14.8%
DIST	FILE BASED PROCESSING	\$21,625.00	20%	\$17,300.00	\$2,880.00	\$0.00	\$267.55	\$0.00	\$859.21	14%	\$746.76	14.7%	\$677.56	14.8%
F89A	HCSF W/ EXTENDED HOPPER	\$38,625.00	20%	\$30,900.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,056.78	14%	\$855.93	14.7%	\$732.33	14.8%
F89B	AUTOMATIC FOLD CAPABILITY	\$13,095.00	20%	\$10,476.00	\$0.00	\$0.00	\$0.00	\$0.00	\$358.28	14%	\$290.19	14.7%	\$248.28	14.8%
F89C	LOW CAP DIVERT W/ SMART DEFLECT	\$4,735.00	20%	\$3,788.00	\$538.65	\$0.00	\$50.04	\$0.00	\$179.59	14%	\$154.97	14.7%	\$139.82	14.8%
F89D	FIXED BEAM OMR AND BARCODE SCANNER BOTTOM SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F89F	2D CAMERA SCANNER	\$12,975.00	20%	\$10,380.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$450.32	14%	\$382.85	14.7%	\$341.33	14.8%
F89G	TOP EDGE ENVELOPE MARKER	\$920.00	20%	\$736.00	\$760.00	\$0.00	\$70.60	\$0.00	\$95.77	14%	\$90.99	14.7%	\$88.04	14.8%
F89J	TOP SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$3,290.00	20%	\$2,632.00	\$333.45	\$0.00	\$30.98	\$0.00	\$120.99	14%	\$103.89	14.7%	\$93.36	14.8%
F89K	BOTTOM SCANNING FOR ENCLOSURE FEEDER/MOVING BEAM	\$3,190.00	20%	\$2,552.00	\$333.45	\$0.00	\$30.98	\$0.00	\$118.26	14%	\$101.67	14.7%	\$91.46	14.8%
F89L	2D TOP SCANNING FOR ENCLOSURE FEEDER	\$16,995.00	20%	\$13,596.00	\$1,026.00	\$0.00	\$95.32	\$0.00	\$560.30	14%	\$471.93	14.7%	\$417.55	14.8%
F89Q	BOTTOM EDGE ENVELOPE MARKER	\$1,025.00	20%	\$820.00	\$760.00	\$0.00	\$70.60	\$0.00	\$98.64	14%	\$93.31	14.7%	\$90.03	14.8%
F89T	APPLICATION SETUP PER UNIQUE JOB	\$2,190.00	20%	\$1,752.00	\$0.00	\$0.00	\$0.00	\$0.00	\$59.92	14%	\$48.53	14.7%	\$41.52	14.8%
F89Z	FIXED BEAM OMR AND BARCODE SCANNER TOP SCAN	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
RDSE	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$1,717.00	20%	\$1,373.60	\$0.00	\$0.00	\$0.00	\$0.00	\$46.98	14%	\$38.05	14.7%	\$32.55	14.8%
F8AA	STANDARD FOLD PLATES	\$3,290.00	20%	\$2,632.00	\$0.00	\$0.00	\$0.00	\$0.00	\$90.01	14%	\$72.91	14.7%	\$62.38	14.8%
F8AB	HCSF W/ STANDARD HOPPER	\$36,100.00	20%	\$28,880.00	\$0.00	\$0.00	\$0.00	\$0.00	\$987.70	14%	\$799.98	14.7%	\$684.46	14.8%
RDW10	WINDOWS 10 WORKSTATION FOR FILE BASED PROCESSING RETROFIT W/OUT MONITOR	\$2,937.00	20%	\$2,349.60	\$0.00	\$0.00	\$0.00	\$0.00	\$80.36	14%	\$65.08	14.7%	\$55.69	14.8%
WPR1	DOCUMENT PROCESSING PROJECT MANAGEMENT	\$1,906.00	20%	\$1,524.80	\$0.00	\$0.00	\$0.00	\$0.00	\$52.15	14%	\$42.24	14.7%	\$36.14	14.8%
1RP*	PSD, US DM INFINITY PERMIT METER	\$137.00	20%	\$109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.75	14%	\$3.04	14.7%	\$2.60	14.8%
1T04*	UIC, US DM INFINITY PERMIT METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
1R0T*	PSD, US DM INFINITY COMMERCIAL METER	\$137.00	0%	\$109.60	\$0.00	\$0.00	\$0.00	\$0.00	\$3.75	n/a	\$3.04	n/a	\$2.60	n/a
1T00*	UIC, US DM INFINITY COMMERCIAL METER	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DICX	In Line Infinity Meter up to 20 Sheets Folded Material	\$62,128.00	16%	\$52,187.52	\$2,641.00	\$0.00	\$245.35	\$0.00	\$2,030.16	14%	\$1,690.94	14.7%	\$1,482.19	14.8%
DICY	In Line Infinity Meter up to 50 Sheets Folded & Flats Material	\$64,695.00	16%	\$54,343.80	\$3,360.15	\$0.00	\$312.16	\$0.00	\$2,170.72	14%	\$1,817.48	14.7%	\$1,600.11	14.8%
D2K1	1.5M annually	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
DI2000	OFFER PCN	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	n/a	\$0.00	n/a	\$0.00	n/a
ATSO	ATS	\$1,500.00	15%	\$1,275.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43.61	14%	\$35.32	14.7%	\$30.22	14.8%
ATSR	ATS Remote	\$500.00	15%	\$425.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14.54	14%	\$11.77	14.7%	\$10.07	14.8%
Z99B	DI2000 Configuration Service	\$3,614.00	16%	\$3,035.76	\$0.00	\$0.00	\$0.00	\$0.00	\$103.82	14%	\$84.09	14.7%	\$71.95	14.8%
Z99A	DI2000 Configuration Service	\$787.00	16%	\$661.08	\$0.00	\$0.00	\$0.00	\$0.00	\$22.61	14%	\$18.31	14.7%	\$15.67	14.8%
WPF0	Document Processing Professional Services	\$830.00	16%	\$697.20	\$0.00	\$0.00	\$0.00	\$0.00	\$23.84	14%	\$19.31	14.7%	\$16.52	14.8%
WPF1	Document Processing Installation Project Professional Services Level 1	\$1,655.00	16%	\$1,390.20	\$0.00	\$0.00	\$0.00	\$0.00	\$47.54	14%	\$38.51	14.7%	\$32.95	14.8%
WPF4	Document Processing Installation Project Professional Services	\$1,000.00	16%	\$840.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.73	14%	\$23.27	14.7%	\$19.91	14.8%
WPF5	Document Processing Installation Project Professional Services	\$2,000.00	16%	\$1,680.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.46	14%	\$46.54	14.7%	\$39.82	14.8%

*Support for the DM Infinity Meter may not go beyond June 30, 2024.
 *The Initial Term/Lease Term for a DM Infinity Meter may not go beyond June 30, 2024.

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
DELETIONS				Products Updated 06-16-2021 Products Updated 1-23-20 5-20-19 Product Changes Need Approval Updated products and pricing quoted 1-15-2018 New pricing activated 6-15-18		
ADDITIONS						
PRICE CHANGE						
2F3-E	New		Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 500W, Connect+ 1000, Connect+ 2000, SendPro™ P1000, SendPro™ P1500, SendPro™ P2000	\$19.99	\$0.15	\$16.99
2F3-F	New		Moistener Replacement Kit - Includes wick, stripper blade and instructions - For Connect+ 3000, SendPro™ P3000	\$29.99	\$0.15	\$25.49
2F3-P	New		BROTHER DK1241 4X6 SHIPPING LABELS	\$29.95	\$0.15	\$25.46
397-B	New		10lb USB Scale	\$100.00	\$0.15	\$85.00
397-D	New		70lb USB Scale	\$150.00	\$0.15	\$127.50
412-0	New		Collins CM-557H Ink Cartridge 1 per box	\$29.99	NA	\$29.99
412-2	New		Pitney Bowes COMPLETE Black Ink Cartridge	\$27.99	NA	\$27.99
51A-P	New		Ink Waste Replacement Kit - 1/box - For DM300c, DM400c, DM450c, DM475c	\$22.99	\$0.15	\$19.54
601-0	New		E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$83.99	\$0.15	\$71.39
601-7	New		E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$20.99	\$0.15	\$17.84
601-9	New		E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$31.99	\$0.15	\$27.19
605-0	New		E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$125.99	\$0.15	\$107.09
607-0	New		E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$720.99	\$0.15	\$612.84
608-0	New		E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$94.99	\$0.15	\$80.74

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
610-R	New		Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For Connect+	\$115.99	\$0.15	\$98.59
612-9	New		Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$41.99	\$0.15	\$35.69
613-3	New		United We Stand Tape Sheets - 300 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$83.99	\$0.15	\$71.39
613-8	New		United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$83.99	\$0.15	\$71.39
613-9	New		United We Stand Tape Sheets - 25 double sheets, 50 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$47.99	\$0.15	\$40.79
613-H	New		Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad), 437 tapes/roll (with envelope ad) - For Connect+	\$146.99	\$0.15	\$124.94
620-9	New		Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$73.99	\$0.15	\$62.89
625-0	New		Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$73.99	\$0.15	\$62.89
635-4	New		HP C6119A Bulk Black Ink 1 400ml container per box	\$99.99	NA	\$99.99
660-6	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Single	\$27.99	NA	\$27.99
674-0	New		Direct Thermal Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$239.99	\$0.15	\$203.99
674-4	New		HP 51645A Black Inkjet Cartridge 6 per box	\$235.99	NA	\$235.99
674-5	New		HP 45A (C6195A) Black Fast Dry Ink Cartridge - Six Pack	\$159.54	NA	\$159.54
674-8	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$234.99	\$0.15	\$199.74
674-9	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J693, J696 (T5HP)	\$212.99	\$0.15	\$181.04
678-0	New		Thermal Transfer Label Rolls - 4" x 6,000" Continuous - For J693, J696 (T5HP)	\$259.99	\$0.15	\$220.99
678-5	New		Thermal Transfer Label Rolls - 4" x 6" Die Cut - For J693, J696 (T5HP)	\$247.99	\$0.15	\$210.79

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6S2-2	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - Vertical perforation - 50,000 tabs/box	\$89.99	\$0.15	\$76.49
6S2-3	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 50,000 tabs/box	\$89.99	\$0.15	\$76.49
6S2-4	New		Transparent Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$69.99	\$0.15	\$59.49
6S2-5	New		White Tabs for W350 - 1" round - no perforation - 50,000 tabs/box	\$59.99	\$0.15	\$50.99
6S2-9	New		White Tabs for W360 - 1.5" round - No perforation - 50,000 tabs/box	\$119.99	\$0.15	\$101.99
6S2-A	New		Clear W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$159.99	\$0.15	\$135.99
6S2-B	New		Transparent W360 Tabs (Wafer Seals) - 1.5" round - No perforation - 50,000 tabs/box	\$129.99	\$0.15	\$110.49
6S2-C	New		White Tabs for W350 - 1" round - no perforation - 56,000 tabs/box	\$115.19	\$0.15	\$97.91
6S2-E	New		W350 Tabs (Wafer Seals) Clear Tabs - 1" round - no perforation - 56,000 tabs/box	\$153.59	\$0.15	\$130.55
6SC-W	New		White Tabs for W360 - 1" round - No perforation - 100,000 tabs/box	\$115.00	\$0.15	\$97.75
6W2-3	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 50 labels MFG: Avery MFG Part #: 8126 For inkjet printers	\$12.99	\$0.15	\$11.04
6W2-4	New		pbSmartPostage - 5.5" x 8.5" White Internet Shipping Labels with TrueBlock™ Technology - 200 labels MFG: Avery MFG Part #: 5126 For laser printers	\$39.99	\$0.15	\$33.99
6WB-A	New		pbSmartPostage - 4" Continuous Shipping Labels - 260 labels Works in 6WB-P & 59B-J Printer	\$19.49	\$0.15	\$16.57
6WB-F	New		pbSmartPostage - 4" X 6" Die Cut Shipping Labels -300 labels Works in 6WB-P & 59B-J Printer	\$29.95	\$0.15	\$25.46

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
6WB-P	New		pbSmartPostage - Datamax E-4204 Thermal Label Printer Direct Thermal and/or Thermal Transfer Printing Print Resolution 203 DPI - Max Print Width 4.25" Speed: Max 5" per second - USB Interface Memory: Std 16MB SDRAM Dimensions: 8.77 x 7.05 x 10.0 Uses 6WB-A or 6WB-F label stock	\$209.00	\$0.15	\$177.65
711-1	New		HP C8842A Black Versatile Black Ink Cartridge 1 per box	\$28.57	NA	\$28.57
711-6	New		HP C8842A Black Versatile Black Ink Cartridge 6 per box	\$152.94	NA	\$152.94
719-7	New		HP C6170A Blue Inkjet Cartridge 1 per box	\$26.75	NA	\$26.75
745-0	New		Direct Thermal Label Rolls - 4" x 1,800" Continuous - For J645, 1E03, 1E23, 1E26 (T5MP)	\$139.99	\$0.15	\$118.99
745-1	New		Direct Thermal Label Rolls - 4" x 6" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$150.99	\$0.15	\$128.34
745-2	New		Direct Thermal Label Rolls - 4" x 3" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$139.99	\$0.15	\$118.99
745-4	New		Direct Thermal Label Rolls - 2" x 4" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$96.99	\$0.15	\$82.44
745-5	New		Direct Thermal Label Rolls - 2.1" x 1.5" Die Cut - For J645, 1E03, 1E23, 1E26 (T5MP)	\$50.99	\$0.15	\$43.34
765-3	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$167.99	\$0.15	\$142.79
765-9	New		Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$146.99	\$0.15	\$124.94
770-T	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM400c	\$14.99	\$0.15	\$12.74
772-1	New		DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$205.25	\$0.15	\$174.46
772-2	New		DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$389.99	\$0.15	\$331.49

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
787-0	New		Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For Connect+	\$134.99	\$0.15	\$114.74
787-1	New		Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For Connect+	\$299.99	\$0.15	\$254.99
787-3	New		Black Ink Cartridge (Standard) - 1/box - For Connect+	\$102.99	\$0.15	\$87.54
787-8	New		Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For Connect+	\$197.99	\$0.15	\$168.29
787-D	New		Cyan Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-E	New		Magenta Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-F	New		Yellow Ink Cartridge (Standard) - 1/box- For Connect+	\$72.99	\$0.15	\$62.04
787-G	New		Cyan/Magenta Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
787-H	New		Yellow/Black Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-B	New		Black Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-K	New		Black Ink Cartridge (Production) - 1/box - For Connect+	\$195.99	\$0.15	\$166.59
78P-R	New		Red Print Head - 1/box - For Connect+	\$123.99	\$0.15	\$105.39
78P-Z	New		Color Graphics Ink Bundle - 1 each Black (787-3), Cyan (787-D), Magenta (787-E), Yellow (787-F) Ink Cartridges - For SendPro™ P & Connect+® Series	\$321.96	\$0.15	\$273.67
793-5	New		Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$103.99	\$0.15	\$88.39
797-0	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$73.99	\$0.15	\$62.89
797-M	New		Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$73.99	\$0.15	\$62.89
79P-W	New		Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For Connect+	\$31.99	\$0.15	\$27.19

Supplies						
Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
946-1	New		Moistener Replacement Kit - Includes wick, shield and brush assembly - For DM100i, DM125, DM300c	\$19.99	\$0.15	\$16.99
HP1-A	New		HP 51645A Black Inkjet Cartridge 1 per box	\$43.99	NA	\$43.99
HP7-N	Compatible		PB Compatible HP 45A Red Fast Dry Inkjet Cartridge 1 per box	\$30.23	NA	\$30.23
HPE-B	New		HP OEM DYE 1918 Black 45A Ink Cartridge	\$28.99	NA	\$28.99
PB-BLUE	New		Blue Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$58.99	\$0.15	\$50.14
PB-GREEN	New		Green Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$58.99	\$0.15	\$50.14
PB-MAX3	New		Black Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$47.99	\$0.15	\$40.79
PB-RED	New		Red Ink Cartridge for AddressRight AR100, AR200, AR300, 1/box	\$58.99	\$0.15	\$50.14
PZ0-A	New		Prism DFL-1000 Black Speed Ink Cartridge 1 per box	\$52.99	NA	\$52.99
SL-798-0	New		Red Postal Ink Cartridge - 1 per box; Up to 1,500 impressions (no envelope ad) - For SendPro® C Series	\$59.99	\$0.15	\$50.99
SL-870-1	New			\$76.99	\$0.15	\$65.44
SL-CKB01	New		Basic Cleaning Kit - (1) 8 oz pressurized Air Duster, (4) Alcohol Cleaning Wipes, (4) Moist Hand Towlettes	\$29.99	\$0.15	\$25.49
SL-CKE01	New		Everyday Cleaning Kit - (1) 8 oz pressurized Air Duster, (1) 8 oz Anti-Static Office Equipment Cleaner, (6) Dry, Lint-Free	\$36.99	\$0.15	\$31.44
SL-CKE02	New		Everyday Cleaning Pack - (2) 8 oz pressurized Air Duster, (1) 8 oz Anti-Static Office Equipment Cleaner, (1)	\$49.99	\$0.15	\$42.49
SL-CKE03	New		Everyday Cleaning Kit (No Duster) - (1) 8 oz Anti-Static Office Equipment Cleaner, (1) Screen/Mobile/Tablet Clean Flat Pack, (12) Dry, Lint-Free Alcohol Wipes, (12) Alcohol Cleaning	\$26.99	\$0.15	\$22.94
SL-US1	New		SmartLink™: Enables you to connect your mailstation, mailstation2, DM100i or DM200L postage meter to the Pitney Bowes Commerce Cloud through your existing internet connection. With SmartLink™, you can access innovative tools and proven solutions, designed to help you save time and money. SmartLink™ connects to your LAN (Local Area Network) via an ethernet cable or WiFi.	\$0.00	NA	\$0.00

Supplies

Item or Model Number	New or Remanufactured Products		Description	MSRP as of 1-15-18	Discount %	State Contract Purchase Price
USPS888-PB	New		IMpb Compliant USPS Tracking Labels - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS889-PB	New		IMpb Compliant Signature Confirmation Labels - No Insurance - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS890-PB	New		IMpb Compliant Certified Labels - Barcode starts with "94" - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS890R-PB	New		IMpb Compliant Certified Label Bulk Roll - 2,000 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS891-PB	New		IMpb Compliant Signature Confirmation Labels - Insurance less than \$500 - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00
USPS892-PB	New		IMpb Compliant Signature Confirmation Labels - Insurance more than \$500 - 50 labels - For DM100i, DM125, DM200L, DM225, DM300c, DM400c, DM450c, DM475c, SendPro C200, C300, C400, P1000, P1500, P2000, P3000, Connec+ 500W, 1000, 2000, 3000, SendSuite Live, SendSuite Xpress	\$0.00	NA	\$0.00