

**PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE and
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER PRICE AGREEMENT

Pitney Bowes Inc.
ADSP011-00000411-7
(hereinafter "Contractor")

And

STATE OF NEW HAMPSHIRE
(hereinafter "Participating State")

Page 1 of 5

1. Scope: This addendum covers the WSCA/NASPO Mail Room Equipment, Services and Support contract lead by the State of Arizona for use by state agencies and other entities located in the Participating **State/Entity** authorized by that state's statutes to utilize **state/entity** contracts.

2. Participation: Use of specific WSCA/NASPO cooperative contracts by agencies, political subdivisions and other entities (including cooperatives) authorized by an individual state's statutes to use **state/entity** contracts are subject to the approval of the respective State Chief Procurement Official. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

3. Participating State/Contractor Modifications or Additions to Master Price Agreement:
(These modifications or additions apply only to actions and relationships within the Participating Entity.)

Modifications/Additions

- 3.1 Software license terms and conditions shall be mutually agreed upon in writing by the purchasing entity's authorized individual and Pitney Bowes Inc.
- 3.2 All purchasing entities requiring the use of a Postage Meter will comply with all United States Postal Service regulations and meter terms and conditions applicable to the rental and use of postage meters supplied under this participating addendum as provided by the Contractor.

Delete the following from the UNIFORM TERMS AND CONDITIONS (Version 8)

6.2.2. Public Agency Language Only Each party (as "indemnitor") agrees to indemnify, defend, and hold harmless the other party (as "indemnitee") from and against any and all claims, losses, liability, costs, or expenses (including reasonable attorney's fees) (hereinafter collectively referred to as "claims") arising out of bodily injury of any person (including death) or property damage but only to the extent that such claims which result in vicarious/derivative liability to the indemnitee, are caused by the act, omission, negligence, misconduct, or other fault of the indemnitor, its officers, officials, agents, employees, or volunteers."

**PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE and
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT
Administered by the State of Arizona (hereinafter "Lead State")**

MASTER PRICE AGREEMENT

Pitney Bowes Inc.
ADSPO11-00000411-7
(hereinafter "Contractor")

And

STATE OF NEW HAMPSHIRE
(hereinafter "Participating State")

Page 2 of 5

4. Lease Agreements: The state of New Hampshire may choose at some time during the term of this contract the option to lease equipment contained within this contract however at this time we choose not to approve the terms and conditions included in the Master Price Agreement. Should the situation arise, the State would seek to reach mutually agreeable leasing terms and conditions with the Contractor.

5. Primary Contacts: The primary contact individuals for this participating addendum are as follows (or their named successors):

Lead State

Name	Terri Johnson, Strategic Contracts Team Lead
Address	Arizona DOA-SPO, 100 N. 15 th Ave, Suite 201, Phoenix, AZ 85007
Telephone	602-542-9125
Fax	602-542-5508
E-mail	terri.johnson@azdoa.gov

Contractor – Contract Terms and Conditions

Name	Arthur E. Adams, Jr., Director State and Local Contracts
Address	1 Elmcroft Rd, Stamford, CT 06926
Telephone	203-351-7866
Fax	203-460-3827
E-mail	art.adams@pb.com

Contractor – Local Strategic State Account Manager

Name	Bob Mailo
Address	48 Woerd Ave., Suite 102, Waltham MA 02453
Telephone	781-291-1719
Fax	203-617-2306
E-mail	Bob.mailo@pb.com

Participating Entity

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE and
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT
Administered by the State of Arizona (hereinafter "Lead State")

MASTER PRICE AGREEMENT

Pitney Bowes Inc.
ADSP011-00000411-7
(hereinafter "Contractor")

And

STATE OF NEW HAMPSHIRE
(hereinafter "Participating State")

Page 3 of 5

Name	Robert Lawson
Address	25 Capitol St, Concord, NH 03301
Telephone	603 271-3147
Fax	603 271-7564
E-mail	Bob.lawson@nh.gov

6. Subcontractors:

All Pitney Bowes dealers and resellers authorized in the State of New Hampshire, as shown on the dedicated Pitney Bowes website, are approved to provide sales and service support to participants in the NASPO Master Price Agreement. The Pitney Bowes dealer's participation will be in accordance with the terms and conditions set forth in the aforementioned Master Price Agreement.

7. Purchase Order Instructions:

All orders should contain the following (1) Mandatory Language "PO is subject to WSCA/NASPO Contract # ADSP011-00000411-7" (2) Your Name, Address, Contact, & Phone-Number.

Orders can be made out to either (a) Pitney Bowes, or (b) to an AUTHORIZED reseller depending upon the preference of the Participating State or other participating legal entity.

8. Price Agreement Number:

All purchase orders issued by purchasing entities within the jurisdiction of this participating addendum shall include the Participating State contract number: 8001360 and the Lead State price agreement number: ADSP011-00000411-7.

9. Compliance with reporting requirements of the "American Recovery and Reinvestment Act of 2009" ("ARRA"): If or when contractor is notified by ordering entity that a specific purchase or purchases are being made with ARRA funds, contractor agrees to comply with the data element and reporting requirements as currently defined in Federal Register Vol 74 #61, Pages 14824-14829 (or subsequent changes or modifications to these requirements as published by the Federal OMB). Ordering entity is responsible for informing contractor as soon as the ordering entity is aware that ARRA funds are being used for a purchase or purchases. Contractor will provide the required report to the ordering entity with the invoice presented to the ordering entity for payment. The contractor, as it relates to purchases under this contract, is not a subcontractor or subgrantee, but simply a provider of goods and related services.

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE and
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT
Administered by the State of Arizona (hereinafter "Lead State")

MASTER PRICE AGREEMENT
Pitney Bowes Inc.
ADSP011-00000411-7
(hereinafter "Contractor")

And

STATE OF NEW HAMPSHIRE
(hereinafter "Participating State")

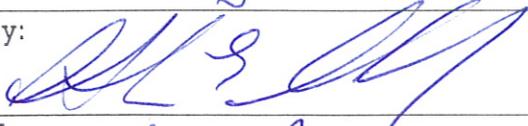
Page 4 of 5

10. Individual Customer:

Each State agency and political subdivision, as a Participating Entity, that purchases products/services will be treated as if they were Individual Customers. Except to the extent modified by a Participating Addendum, each agency and political subdivision will be responsible to follow the terms and conditions of the Master Agreement; and they will have the same rights and responsibilities for their purchases as the Lead State has in the Master Agreement. Each agency and political subdivision will be responsible for their own charges, fees, and liabilities. Each agency and political subdivision will have the same rights to any indemnity or to recover any costs allowed in the contract for their purchases. The Contractor will apply the charges to each Participating Entity individually.

This Participating Addendum and the Master Price Agreement number ADSP011-00000411-7 (administered by the State of Arizona) together with its exhibits, set forth the entire agreement between the parties with respect to the subject matter of all previous communications, representations or agreements, whether oral or written, with respect to the subject matter hereof. Terms and conditions inconsistent with, contrary or in addition to the terms and conditions of this Addendum and the Price Agreement, together with its exhibits, shall not be added to or incorporated into this Addendum or the Price Agreement and its exhibits, by any subsequent purchase order or otherwise, and any such attempts to add or incorporate such terms and conditions are hereby rejected. The terms and conditions of this Addendum and the Price Agreement and its exhibits shall prevail and govern in the case of any such inconsistent or additional terms within the Participating State.

IN WITNESS WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating State: State of New Hampshire	Contractor: Pitney Bowes Inc.
By: 	By: 
Name: Linda M. Hodgdon	Name: Arthur E. Adams Jr.

PARTICIPATING ADDENDUM
WESTERN STATES CONTRACTING ALLIANCE and
NATIONAL ASSOCIATION OF STATE PROCUREMENT OFFICIALS
MAIL ROOM EQUIPMENT, SERVICES AND SUPPORT
Administered by the State of Arizona (hereinafter "Lead State")

MASTER PRICE AGREEMENT

Pitney Bowes Inc.
ADSP011-00000411-7
(hereinafter "Contractor")

And

STATE OF NEW HAMPSHIRE
(hereinafter "Participating State")

Page 5 of 5

Title: Commissioner, Dept. of Administrative Services	Title: <i>Director, State and Local Contracts</i>
Date: <i>2/8/13</i>	Date: <i>2/20/2013</i>

[Additional signatures as required by Participating State]

STATE OF NEW HAMPSHIRE
BUREAU OF PURCHASE AND PROPERTY
STATE HOUSE ANNEX - ROOM 102
25 CAPITOL ST
CONCORD NH 03301-6398

OCTOBER 12, 2014

NOTICE OF CONTRACT
WSCA/NASPO PARTICIPATION
EXTENSION

**ALL PURCHASE ORDERS/REQUISITIONS MUST CONTAIN THE FOLLOWING:
WSCA/NASPO CONTRACT # ADSP011-00000411-7**

COMMODITY: PITNEY BOWES MAILROOM EQUIPMENT, SERVICES AND SUPPORT

CONTRACT #: 8001360

CONTRACTOR: PITNEY BOWES INC. #177595
48 WOERD AVE, SUITE 102
WALTHAM, MA 02453

PRIMARY CONTACT PERSON: MATT NICOLE
TEL: 207 332-4597
FAX: 203 460-9237
E-MAIL: Matt.Nicole@pb.com

**NORTHEAST MAILING SYSTEMS IS AN AUTHORIZED RESELLER OF PITNEY BOWES
EQUIPMENT AND SERVICES**

SECONDARY CONTACT PERSON: BOB MAILO
TEL: 781 291-1719
FAX: 203 617-2306
E-MAIL: bob.mailo@pb.com

WEB SITE: <http://www.pb.com/State-and-Local-government-Solutions/States/New-Hampshire.shtml>

CONTRACT PERIOD: FEBRUARY 28, 2013 THROUGH OCTOBER 12, 2013
EXTENSION PERIOD: OCTOBER 13, 2013 THROUGH OCTOBER 12, 2014
EXTENSION PERIOD: OCTOBER 12, 2014 THROUGH OCTOBER 11, 2016

NIGP CODE: 600-7100

TERMS: NET 30 DAYS

DELIVERY TIME: DEPENDS ON PRODUCT REQUIRED

ORDERING: ORDERS UNDER \$500, USE FIELD PURCHASE ORDER. ORDERS
OVER \$500 SUBMIT REQUISITION

CONTRACT # 8001360

**ALL PURCHASE ORDERS/REQUISITIONS MUST CONTAIN THE FOLLOWING:
WSCA/NASPO CONTRACT # ADSPO11-00000411-7**

PURPOSE

Any purchase of new mailroom equipment must be competitively bid out by the Bureau of Purchase and Property unless there is sufficient justification for a “sole source” purchase. Vendors shall submit bids using Contract # **ADSPO11-00000411-7** pricing or better.

The State of New Hampshire intends to use the contract awards in two ways:

First – For purchases that would normally be put out for bid, our intention instead would be for the Bureau of Purchase and Property to request quotes from the awarded contractors in each Category and Sub-Category and to purchase the equipment from the contractor with the lowest pricing who meets the specifications of the purchasing agency.

Second – For equipment that would normally be purchased by the State as a “Sole Source” (purchase of equipment that would need to be compatible with existing equipment) we would purchase equipment from that particular manufacturer or their designated representative in the State.

Any agency requesting a “Sole Source” purchase must provide justification.

The State of New Hampshire reserves the right to put any item(s) out to bid at any time in the future and to pursue whatever process is in the best interest of the State.

SCOPE

This contract is to be used for the purchase of new Mail Room Equipment, Services and Support.

DELIVERY

Delivery is to be made FOB destination for any order.

For further information contact:

Bob Lawson, Purchasing Agent

Tel: (603) 271-3147

Bob.lawson@nh.gov