SUMMARY OF AWARD

FROM LINE ITEM NO. .000 TO LINE ITEM NO. 999.000

BID NO: 01500263 TITLE: DIGITAL MAIL SYSTEMS AS OF: 08/31/15

OPENING DATE 03/20/15

PURCHASING AGENT: RAFAEL SOTO PURCHASE DIRECTOR: HARRY TIAN

TELEPHONE NUMBER: (212) 386-0459 TELEPHONE NUMBER: (212) 386-0463

STOREHOUSE COMMODITY: () YES (X) NO PRICE ESCALATOR: () YES (X) NO

FMS NUMBER : 20161200527 PERIOD OF RC/OMPA : 12/16/15 TO 12/15/20

RC/OMPA NUMBER: 3687045 DIGITAL MAIL SYSTEMS

VENDOR ID : PITN01-001 FMS VENDOR ID: 0000119593Q

NAME & ADDRESS: PITNEY BOWES INC

1 PENN PLAZA SUITE 3310

NY 10119 NEW YORK

(804) 496-6912 ATTENTION: ERIC M SCHMUDE

RC/OMPA DOLLAR AMOUNT: 5770295.20

TERMS (CASH DISCOUNT): RC/OMPA STATUS: () NEW (X) REPLACES: 3187060

SUMMARY OF AWARD

FROM LINE ITEM NO. .000 TO LINE ITEM NO. 999.000

BID NO: 01500263 TITLE: DIGITAL MAIL SYSTEMS AS OF: 08/31/15

	ITEM DESCRIPTION	CONTRACTOR, OR STATUS	CONTRACT TERMS NO
1.	DIGITAL MAIL SYSTEM, PURCHASE, 20 PCS/MIN	PITNEY BOWES INC	3687045
2.	MAINTENANCE FOR MAIL SYSTEM, 20 PCS PER MI	PITNEY BOWES INC	3687045
3.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
4.	MAIL MACHINE CONSUMABLES FOR LOW VOLUME	PITNEY BOWES INC	3687045
5.	MAIL MACHINE ACCESSORIES FOR LOW VOLUME	PITNEY BOWES INC	3687045
6.	DIGITAL MAIL SYSTEM, PURCHASE, 40-80PCS/MI	PITNEY BOWES INC	3687045
7.	MAINTENANCE FOR MAIL SYSTEM, 40-80PCS/MIN	PITNEY BOWES INC	3687045
8.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
9.	MAIL MACHINE CONSUMABLES FOR LOW/INTERMEDI	PITNEY BOWES INC	3687045
10.	MAIL MACHINE ACCESSORIES FOR LOW/INTERMEDI	PITNEY BOWES INC	3687045
11.	DIGITAL MAIL SYSTEM, PURCHASE, 90-95PCS/MI	PITNEY BOWES INC	3687045
12.	MAINTENANCE FOR MAIL SYSTEM, 90-95PCS/MIN	PITNEY BOWES INC	3687045
13.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
14.	MAIL MACHINES CONSUMABLES FOR INTERMEDIATE	PITNEY BOWES INC	3687045
15.	MAIL MACHINES ACCESSORIES FOR INTERMEDIATE	PITNEY BOWES INC	3687045
16.	DIGITAL MAIL SYSTEM, PURCHASE, 110-130PCS/	PITNEY BOWES INC	3687045
17.	MAINTENANCE FOR MAIL SYSTEM, 110-130PCS/MI	PITNEY BOWES INC	3687045
18.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
19.	MAIL MACHINE CONSUMABLES FOR INTERMEDIATE/	PITNEY BOWES INC	3687045
20.	MAIL MACHINE ACCESSORIES FOR INTERMEDIATE/	PITNEY BOWES INC	3687045
21. (DETAI	DIGITAL MAIL SYSTEM, PURCHASE, 135-150PCS/	PITNEY BOWES INC E 002	3687045 (CONTINUED)

SUMMARY OF AWARD

FROM LINE ITEM NO. .000 TO LINE ITEM NO. 999.000

BID NO: 01500263 TITLE: DIGITAL MAIL SYSTEMS AS OF: 08/31/15

ITEM NO.	ITEM DESCRIPTION	CONTRACTOR, OR STATUS (CONTRACT TERMS NO
22.	MAINTENANCE FOR MAIL SYSTEM, 135-150PCS/MI	PITNEY BOWES INC	3687045
23.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
24.	MAIL MACHINE CONSUMABLES FOR LARGE VOLUME	PITNEY BOWES INC	3687045
25.	MAIL MACHINE ACCESSORIES FOR LARGE VOLUME	PITNEY BOWES INC	3687045
26.	DIGITAL MAIL SYSTEM, PURCHASE, 210-220PCS/	PITNEY BOWES INC	3687045
27.	MAINTENANCE FOR MAIL SYSTEM, 210-220PCS/MI	PITNEY BOWES INC	3687045
28.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
29.	MAIL MACHINE CONSUMABLES FOR X-LARGE VOLUM	PITNEY BOWES INC	3687045
30.	MAIL MACHINE ACCESSORIES FOR X-LARGE VOLUM	PITNEY BOWES INC	3687045
31.	DIGITAL MAIL SYSTEM, PURCHASE, 240-260PCS/	PITNEY BOWES INC	3687045
32.	MAINTENANCE FOR MAIL SYSTEM, 240-260PCS/MI	PITNEY BOWES INC	3687045
33.	POSTAGE METER RENTAL	PITNEY BOWES INC	3687045
34.	MAIL MACHINE CONSUMABLES FOR X-LARGE AND X	PITNEY BOWES INC	3687045
35.	MAIL MACHINE ACCESSORIES FOR X-LARGE AND X	PITNEY BOWES INC	3687045
36.	DIGITAL MAIL SYSTEM, RENTAL, 20 PCS/MIN	PITNEY BOWES INC	3687045
37.	MAIL MACHINE CONSUMABLES FOR LOW VOLUME	PITNEY BOWES INC	3687045
38.	MAIL MACHINE ACCESSORIES FOR LOW VOLUME	PITNEY BOWES INC	3687045
39.	DIGITAL MAIL SYSTEM, RENTAL, 40-80PCS/MIN	PITNEY BOWES INC	3687045
40.	MAIL MACHINE CONSUMABLES FOR LOW/INTERMEDI	PITNEY BOWES INC	3687045
41.	MAIL MACHINE ACCESSORIES FOR LOW/INTERMEDI	PITNEY BOWES INC	3687045
42. (DETAI	DIGITAL MAIL SYSTEM, RENTAL, 90-95PCS/MIN (LS) PAG	PITNEY BOWES INC E 003	3687045 (CONTINUED)

56.

3687045

SUMMARY OF AWARD

FROM LINE ITEM NO. .000 TO LINE ITEM NO. 999.000

BID NO: 01500263 TITLE: DIGITAL MAIL SYSTEMS AS OF: 08/31/15

ITEM ITEM CONTRACTOR, OR STATUS CONTRACT TERMS NO. DESCRIPTION NO MAIL MACHINES CONSUMABLES FOR INTERMEDIATE PITNEY BOWES INC 43. 3687045 44. MAIL MACHINES ACCESSORIES FOR INTERMEDIATE PITNEY BOWES INC 3687045 45. DIGITAL MAIL SYSTEM, RENTAL, 110-130PCS/MI PITNEY BOWES INC 3687045 MAIL MACHINE CONSUMABLES FOR INTERMEDIATE/ PITNEY BOWES INC 46. 3687045 47. MAIL MACHINE ACCESSORIES FOR INTERMEDIATE/ PITNEY BOWES INC 3687045 DIGITAL MAIL SYSTEM, RENTAL, 135-150PCS/MI PITNEY BOWES INC 48. 3687045 49. MAIL MACHINE CONSUMABLES FOR LARGE VOLUME PITNEY BOWES INC 3687045 50. MAIL MACHINE ACCESSORIES FOR LARGE VOLUME PITNEY BOWES INC 3687045 DIGITAL MAIL SYSTEM, RENTAL, 210-220PCS/MI PITNEY BOWES INC 51. 3687045 MAIL MACHINE CONSUMABLES FOR X-LARGE VOLUM PITNEY BOWES INC 52. 3687045 53. MAIL MACHINE ACCESSORIES FOR X-LARGE VOLUM PITNEY BOWES INC 3687045 54. DIGITAL MAIL SYSTEM, RENTAL, 240-260PCS/MI PITNEY BOWES INC 3687045 55. MAIL MACHINE CONSUMABLES FOR X-LARGE AND X PITNEY BOWES INC 3687045

MAIL MACHINE ACCESSORIES FOR X-LARGE AND X PITNEY BOWES INC

PIN: 8571500263

SPECIAL INSTRUCTION TO BIDDERS CONTRACT SPECIFIC TERMS AND CONDITIONS

CITY OF NEW YORK

DEPARTMENT OF CITYWIDE ADMINISTRATIVE SERVICES

DIVISION OF MUNICIPAL SUPPLY SERVICES

MUNICIPAL BUILDING, NEW YORK, NY 10007

BID NUMBER: 1500263.

BID TITLE: DIGITAL MAIL SYSTEMS

ALL INQUIRIES REGARDING THIS BID ARE TO BE DIRECTED TO:

PURCHASING AGENT: RAFAEL SOTO

AT (212) 386-0459

VENDOR WILL BE SEEN BY APPOINTMENT ONLY.

TYPE OF CONTRACT: THIS IS A "C" CONTRACT
(REQUIREMENT CONTRACT) AS DEFINED IN THE NEW YORK
CITY PURCHASE CONTRACT, PART II, PARAGRAPH 2.8,
OR, IF APPLICABLE, THE NEW YORK CITY SERVICE
CONTRACT, PART II, PARAGRAPH 2.6.

IN ACCORDANCE WITH THE NEW YORK CITY PURCHASE CONTRACT, PART II, SECTION 5.6 - ALTERNATE PRODUCTS - OR, IF APPLICABLE, THE NEW YORK CITY SERVICE CONTRACT, PART II, SECTION 5.5 - ALTERNATE SERVICES:

A BIDDER MAY NOT BID MULTIPLE PRODUCTS OR SERVICES FOR ONE BID ITEM. IF A BIDDER OFFERS MORE THAN ONE, ONLY THE LOWEST PRICE OFFERING WILL BE CONSIDERED. IF THE PRICE OFFERINGS ARE IDENTICAL, ONLY THE FIRST ITEM LISTED WILL BE CONSIDERED.

WHENEVER PRACTICABLE, PACKAGING SHALL ELIMINATE WASTE; REDUCE WASTE BY WEIGHT, VOLUME AND TOXICITY WITHOUT SUBSTITUTING A MATERIAL THAT IS NOT RECYCLABLE; AND SHOULD CONTAIN RECYCLED CONTENT.

THE CITY RESERVES THE RIGHT TO DISAPPROVE ANY PROVIDER(S) OF GOODS AND/OR SERVICES USED BY THE PRIME VENDOR/CONTRACTOR TO FULFILL ANY CONTRACT RESULTING FROM THIS SOLICITATION. AS USED IN THIS SECTION, A "PROVIDER" SHALL INCLUDE, BUT NOT BE LIMITED TO, A SUBCONTRACTOR, A SUPPLIER OF GOODS AND/OR SERVICES, AND THE MANUFACTURER(S) OF ANY GOODS BEING PROCURED UNDER SUCH CONTRACT. A VENDOR WHO IS AWARDED A CONTRACT PURSUANT TO THIS SOLICITATION MAY, AT THE CITY'S OPTION, BE ASKED TO PROVIDE TO THE CITY A LIST OF PROVIDERS AND, FOR EACH PROVIDER, ITS ADDRESS AND THE NAME OF ITS PRINCIPALS.

IN ADDITION, THE VENDOR MAY BE ASKED TO PROVIDE, ANY OTHER INFORMATION DEEMED NECESSARY BY THE CITY TO DETERMINE WHETHER A PROVIDER SHALL BE DISAPPROVED. FURTHERMORE, DURING THE TERM OF SUCH CONTRACT, THE VENDOR MAY BE ASKED TO SUPPLY TO THE CITY ALL SUCH INFORMATION REGARDING ANY ADDITIONAL PROVIDER(S) IT INTENDS TO USE.

THE CITY RESERVES THE RIGHT TO WITHDRAW ANY APPROVAL IT HAS GIVEN, WHERE SUCH WITHDRAWAL OF APPROVAL IS BASED ON INFORMATION RECEIVED SUBSEQUENT TO THE APPROVAL. THE VENDOR MAY NOT USE A PROVIDER THAT HAS BEEN DISAPPROVED BY THE CITY OR WHOSE APPROVAL HAS BEEN WITHDRAWN.

PURSUANT TO PROCUREMENT POLICY BOARD RULE 2-08(F)(2), THE CONTRACTOR WILL BE CHARGED A FEE FOR THE ADMINISTRATION OF THE VENDEX SYSTEM, INCLUDING THE VENDOR NAME CHECK PROCESS, IF A VENDOR NAME CHECK REVIEW IS REQUIRED TO BE CONDUCTED BY THE DEPARTMENT OF INVESTIGATION. THE CONTRACTOR SHALL ALSO BE REQUIRED TO PAY THE APPLICABLE REQUIRED FEES FOR ANY OF ITS SUBCONTRACTORS FOR WHICH VENDOR NAME CHECK REVIEWS ARE REQUIRED. THE FEE(S) WILL BE DEDUCTED FROM PAYMENTS MADE TO THE CONTRACTOR UNDER THE CONTRACT.

FOR CONTRACTS WITH AN ESTIMATED VALUE OF LESS THAN OR EQUAL TO \$1,000,000, THE FEE WILL BE \$175.

FOR CONTRACTS WITH AN ESTIMATED VALUE OF GREATER THAN \$1,000,000, THE FEE WILL BE \$350.

SCOPE/INTENT

THE PURPOSE OF THIS CONTRACT IS TO PROVIDE THE CITY OF NEW YORK WITH DIGITAL MAIL MACHINES AND RELATED PRODUCTS AND SERVICES.

THIS CONTRACT WILL INCLUDE ALL DIGITAL MAIL MACHINE/SYSTEMS EQUIPMENT, POSTAGE METER RENTAL, SUPPLIES, CONSUMABLES, ACCESSORIES, SOFTWARE, SOFTWARE ENHANCEMENTS, PREVENTIVE, ROUTINE AND EMERGENCY MAINTENANCE, CALIBRATIONS AND USPS UPGRADES. THIS CONTRACT WILL ALSO INCLUDE ALL MATERIALS, LABOR FOR INSTALLATION OF EQUIPMENT AND/OR SYSTEMS AND PROVIDE TRAINING ON EQUIPMENT AND/OR SYSTEMS AT NO ADDITIONAL COST.

PERIOD OF CONTRACT:

PURCHASE OF NEW EQUIPMENT:

DECEMBER 16, 2015 - DECEMBER 15, 2020

PURCHASE PRICE TO INCLUDE:

NEW DIGITAL MAIL MACHINES/EQUIPMENT, START-UP SUPPLY KITS, POSTAGE METER RENTAL, COMPONENTS, INSTALLATION AND TRAINING FOR CITY OF NEW YORK STAFF. A MINIMUM OF ONE (1) YEAR OF MANUFACTURER WARRANTY THAT INCLUDES ALL PARTS, AND ALL LABOR FROM DATE OF INSTALLATION.

IN ADDITION, THE PURCHASE PRICE IS TO INCLUDE ALL SOFTWARE ENHANCEMENTS, CALIBRATION, PREVENTIVE MAINTENANCE, ROUTINE MAINTENANCE, EMERGENCY MAINTENANCE, AND USPS UPGRADES FOR THE FIRST YEAR THE MACHINE IS IN SERVICE.

MAINTENANCE CONTINUATION:

DECEMBER 16, 2016 - DECEMBER 15, 2023

MAINTENANCE CONTINUATION CONSISTS OF MAINTENANCE FOR YEAR 2 AND YEAR 3 THAT THE MACHINE IS IN SERVICE. THIS MAINTENANCE AGREEMENT IS TO INCLUDE:

PREVENTIVE MAINTENANCE, ROUTINE MAINTENANCE, EMERGENCY MAINTENANCE, CALIBRATION, SOFTWARE, SOFTWARE ENHANCEMENTS, USPS UPGRADES AND ALL PARTS AND ALL LABOR.

RENTAL OF NEW EQUIPMENT:

DECEMBER 16, 2015 - DECEMBER 15, 2020

RENTALS ARE FOR A THIRTY-SIX (36) MONTH PERIOD, BEGINNING WITH INSTALLATION DATE OF EQUIPMENT. RENTALS TO INCLUDE:

NEW DIGITAL MAIL MACHINES, SCALES, EQUIPMENT, TOOLS, POSTAGE METERS, COMPONENTS, SUPPLIES, SOFTWARE, SOFTWARE ENHANCEMENTS, CALIBRATION, PREVENTIVE MAINTENANCE, ROUTINE MAINTENANCE, EMERGENCY MAINTENANCE, USPS UPGRADES, ALL PARTS AND ALL LABOR AND ON-SITE TRAINING FOR STAFF.

RENTAL CONTINUATION:

DECEMBER 16, 2016 - DECEMBER 15, 2023

RENTAL CONTINUATION TO INCLUDE:

DIGITAL MAIL MACHINES, SCALES, EQUIPMENT, TOOLS, POSTAGE METERS, COMPONENTS, SUPPLIES, SOFTWARE, SOFTWARE ENHANCEMENTS, CALIBRATION, PREVENTIVE MAINTENANCE, ROUTINE MAINTENANCE, EMERGENCY MAINTENANCE, USPS UPGRADES, ALL PARTS, ALL LABOR, AND ON-SITE TRAINING FOR STAFF.

AT THE END OF THE RENTAL AGREEMENT THE VENDOR MUST PICK UP ALL EQUIPMENT AND SUPPLIES AT NO COST TO THE CITY OF NEW YORK.

FUNDS: RENTALS ARE SUBJECT TO THE AVAILABILITY OF FUNDS. IF THE CITY AGENCY DOES NOT HAVE FUNDS AVAILABLE FOR THE CONTINUED RENTAL OF A PIECE OF EQUIPMENT AT THE LOCATION OF THE RENTED MACHINE, THE AGENCY CAN CANCEL THE RENTAL AGREEMENT.

THE CITY RESERVES THE RIGHT, PRIOR TO CONTRACT REGISTRATION, TO CHANGE (ADJUST) THE START AND END DATES AS NOTED ABOVE. THE CITY FURTHER RESERVES THE RIGHT TO CHANGE (ADJUST) THESE DATES AFTER CONTRACT REGISTRATION TO REFLECT THE ACTUAL COMPTROLLER'S REGISTRATION DATE.

CONTRACT QUANTITIES:

QUANTITIES SPECIFIED HEREIN ARE ESTIMATES BASED ON EXPERIENCE. THE QUANTITIES TO BE ORDERED ARE ONLY THOSE NEEDED BY THE AGENCY. THE CITY WILL NOT BE COMPELLED TO ORDER ANY SPECIFIC QUANTITY OF ANY ITEM, NOR WILL THE CITY BE LIMITED TO THE QUANTITY SPECIFIED.

MAIL SYSTEMS OFFERED MUST HAVE THE ABILITY TO PROCESS ALL USPS POSTAGE RATES AND SPECIAL SERVICES AND MUST INCLUDE UPDATED USPS CHANGES FOR THE LIFE OF THIS CONTRACT AT NO ADDITIONAL COST TO THE CITY OF NEW YORK.

POSTAGE SECURITY DEVICE (PSD) POSTAGE METER MUST BE DIGITAL TECHNOLOGY WHICH WILL BE IN COMPLIANCE WITH THE USPS REQUIREMENTS. ALL MACHINES/EQUIPMENT MUST MEET USPS, POSTAGE SECURITY DEVICE SPECIFICATIONS, AND MUST BE IN COMPLIANCE WITH INFORMATION-BASED INDICIA PROGRAM (IBIP).

THE VENDOR SHALL MAINTAIN AN ESCROW DEPOSIT ACCOUNT FOR EACH CITY AGENCY IN AN FDIC-INSURED BANK TO PREPAY MAIL METER AND PERMIT MAIL TRANSACTIONS WITHOUT ANY FEES ASSOCIATED WITH THE DEPOSIT ACCOUNT. THE VENDOR IS RESPONSIBLE TO RESET POSTAGE TO THE METER AT NO COST TO THE CITY. THE VENDOR SHALL BE ABLE TO PROVIDE A CITY AGENCY WITH POSTAGE CREDITS IF THE AGENCY'S ACCOUNT BALANCE GENERATES ANY INTEREST IN A CERTAIN PERIOD OF TIME. THE CITY DOES NOT AUTHORIZE THE USE OF POSTAGE ADVANCES BILLED IN ARREARS OR CHARGED TO A CREDIT CARD ACCOUNT UNLESS THE VENDOR WILL DO SO WITHOUT ANY ADDITIONAL FEES TO THE CITY.

THIS AWARD WILL INCLUDE THE PURCHASE AND RENTAL OF DIGITAL MAIL MACHINES/EQUIPMENT, WITH SERVICE MAINTENANCE, TRAINING AND SUPPLIES FOR:

- OUTRIGHT PURCHASE
- POSTAGE METER RENTALS
- MAINTENANCE OF OUTRIGHT PURCHASE
- MAINTENANCE CONTINUATION OF OUTRIGHT PURCHASE
- RENTAL OF SYSTEMS/EQUIPMENT
- RENTAL CONTINUATION OF SYSTEMS/EQUIPMENT

ALL PRICES BID MUST BE F.O.B. DESTINATION, INCLUSIVE OF ALL DELIVERY CHARGES.

ALL VENDOR PERCENTAGE DISCOUNTS MUST BE F.O.B. DESTINATION, INCLUSIVE OF ALL DELIVERY CHARGES. PRICES AND PERCENTAGE DISCOUNTS ARE FIXED FOR THE LIFE OF THIS CONTRACT.

NOTE: FOR POSTAGE METER RENTAL, YEARLY COST BEYOND YEAR 3 MUST NOT EXCEED YEAR 3 PRICING.

ALTHOUGH THE PRIMARY PURPOSE OF THIS CONTRACT IS FOR THE PURCHASE AND/OR RENTAL OF DIGITAL MAIL MACHINES/EQUIPMENT, THE CONTRACT MUST ALSO PROVIDE FOR ADDITIONAL SUPPLIES, CONSUMABLES AND ACCESSORIES. ALL VENDOR(S) MUST SUBMIT A LIST OF SUPPLIES, CONSUMABLES AND ACCESSORIES ASSOCIATED WITH EACH MACHINE OFFERED. FAILURE TO SUBMIT LIST WITH CATALOG NUMBERS AND CURRENT OR LATEST LIST PRICE WITH VENDOR'S DISCOUNT MAY RENDER BID NON-RESPONSIVE.

THE AWARDED VENDOR(S) WILL BE REQUIRED TO SUBMIT THIS LIST IN HARD COPY OR IN DIGITAL FORMAT BY CITY AGENCIES.

THIS LIST MUST INCLUDE THE UNIT PRICE FOR EACH ITEM AND ANY APPLICABLE DISCOUNT PRICE.

THE ACCESSORIES PRICE LIST MAY BE MODIFIED TO ADD NEW ITEMS EVERY YEAR FOR THE LIFE OF THE CONTRACT. BUT ONCE A NEW ITEM IS ADDED, THE ITEM AND ITS PRICE BECOME FIRM FOR THE LIFE OF THE CONTRACT. AS STATED, THE LATEST MANUFACTURER CATALOG/PRICE LIST MUST BE ATTACHED TO THIS BID.

BIDDER MUST BID ON ALL ITEMS IN CLASS AWARDS.
FAILURE TO BID ALL ITEMS IN A CLASS WILL RENDER
THAT CLASS INVALID AND WILL DISQUALIFY THE BID.

BIDDERS WHO OFFER THE IDENTICAL BRAND AND MODEL NUMBERS MUST QUOTE THE SAME UNIT PRICE FOR THAT ITEM IN ALL CLASSES AND ITEMS IN THIS BID.

DELIVERY INSTRUCTIONS

DELIVERY TIME:

WITHIN 30 CALENDAR DAYS OF THE PURCHASE ORDER OR, FOR ELECTRONIC SYSTEM-GENERATED PURCHASE ORDERS, THE PRINTED DATE THAT THE ORDER WAS ACCEPTED INTO THE CITY'S FINANCIAL MANAGEMENT SYSTEM (FMS); OR, IN THE CASE OF BLANKET ORDERS, WITHIN 30 DAYS OF THE DATE OF THE SHIPPING INSTRUCTION.

DELIVERY POINT(S):

DELIVERY SHALL BE MADE TO ANY AGENCY OF THE CITY OF NEW YORK LOCATED IN OR OUTSIDE OF THE CITY LIMITS OF NEW YORK AS SHALL BE INDICATED ON INDIVIDUAL PURCHASE ORDERS AND/OR SHIPPING INSTRUCTIONS.

NOTIFICATION OF DELIVERY:

IT IS THE VENDOR'S RESPONSIBILITY TO NOTIFY THE USING AGENCY OF ANY INTENDED DELIVERY AT LEAST TWENTY-FOUR (24) HOURS PRIOR TO MAKING THE DELIVERY. IT IS ALSO THE VENDOR'S RESPONSIBILITY TO INQUIRE ABOUT AND ACCOMMODATE EACH INDIVIDUAL AGENCY'S UNIQUE AND SPECIAL SECURITY ARRANGEMENTS WHICH MAY INCLUDE BUT NOT BE LIMITED TO GUARD DOG INSPECTION AND X-RAY SCANNING.

ALL DELIVERIES ARE TO BE MADE INSIDE, UNCRATED, ASSEMBLED AND INSTALLED, UNLESS OTHERWISE SPECIFIED. EQUIPMENT IS TO BE PLACED READY FOR USE WHERE DESIGNATED BY THE USER. ALL DELIVERY AND INSTALLATION CHARGES ARE TO BE INCLUDED IN THE BID UNIT PRICE. COMPLETE INSTALLATION IS REQUIRED PRIOR TO INSPECTION OF EQUIPMENT.

INSPECTION OF ALL EQUIPMENT SHALL BE MADE BY CITY REPRESENTATIVE AT THE DELIVERY POINT. IT SHALL BE THE RESPONSIBILITY OF THE CONTRACTOR TO KEEP THE CITY ADVISED AS TO WHEN THE EQUIPMENT WILL BE READY FOR INSPECTION AT THE FINAL DELIVERY POINT. THE CONTRACTOR MUST GIVE AT LEAST THREE (3) DAYS ADVANCE NOTICE OF INSPECTION DATE.

PACKING: ALL ITEMS DELIVERED SHALL BE
MANUFACTURER'S STANDARD PACKING, IN THE ORIGINAL
CONTAINERS, WITH PART NUMBER AND QUANTITY PLAINLY
MARKED. BULK PACKING IS ACCEPTABLE ONLY WHEN
SPECIFIED ON THE ORDER. A PACKING LIST MUST
BE FURNISHED WITH ALL DELIVERIES.

INVOICE IS TO BE SENT TO THE ADDRESS INDICATED ON THE PURCHASE ORDER.

MATERIAL SAFETY DATA SHEETS (M.S.D.S.):

IN ORDER TO ENSURE PROPER SAFETY PRECAUTIONS, AND IN ACCORDANCE WITH DEPARTMENT OF TRANSPORTATION AND OSHA REGULATIONS, MATERIAL SAFETY DATA SHEETS (M.S.D.S.) ARE REQUIRED TO ACCOMPANY EACH DELIVERY.

FAILURE TO SUPPLY M.S.D.S. SHEETS WITH YOUR SHIPMENT MAY SUBJECT THE SHIPMENT TO NON-ACCEPTANCE AND REJECTION.

OPERATOR MANUAL: OPERATOR INSTRUCTIONAL MANUALS SHALL BE INCLUDED WITH ALL EQUIPMENT. THESE MANUALS SHALL CONTAIN BUT NOT BE LIMITED TO:

- A. DESCRIPTION OF THE EQUIPMENT CAPABILITIES
- B. OPERATING INSTRUCTIONS
- C. OPERATOR MAINTENANCE INSTRUCTIONS

SERVICE

SUCCESSFUL BIDDERS MUST BE ABLE:

TO PROVIDE EQUIPMENT MAINTENANCE, SOFTWARE VERSION UPDATES, MANUFACTURER MODIFICATION AND EMERGENCY REPAIR SERVICES AS REQUIRED; INCLUDING NEW PARTS AND ASSEMBLIES NEEDED DUE TO NORMAL WEAR.

SERVICE IS A PART OF THE EQUIPMENT
MAINTENANCE PLAN FOR PURCHASED ITEM(S) AND
SERVICE IS PROVIDED UNDER THE RENTAL
AGREEMENT FOR RENTED PRODUCT. SERVICE MUST
BE AVAILABLE FROM 8:00AM TO 6:00PM EASTERN
STANDARD TIME, MONDAY THRU FRIDAY.
EMERGENCY SERVICE MAY BE REQUIRED OUTSIDE
OF NORMAL WORKING HOURS. IF SO AFTER HOUR
RATES ARE INCLUDED IN PRICE.

VENDOR IS TO PROVIDE:

- REPAIR CALL-IN SERVICE WITH DISPATCHED RESPONSE WITHIN 4 BUSINESS HOURS.
- ALL NEW OEM PARTS AND ALL LABOR
- ON-SITE TRAINING
- LUBRICANTS AND OTHER MATERIALS NEEDED TO SERVICE EQUIPMENT WITHOUT ADDITIONAL CHARGES
- UNLIMITED TELEPHONE SUPPORT
 A TOLL-FREE PHONE NUMBER MUST BE PROVIDED.
- QUARTERLY PREVENTIVE MAINTENANCE
 WHICH INCLUDES REPLACEMENT OF CONSUMABLE
 PARTS METER TAPES, INK CARTRIDGES, ETC.,
 INSPECTION OF ASSEMBLIES, AND RETURNING
 EQUIPMENT TO MANUFACTURER OPERATING SPECS

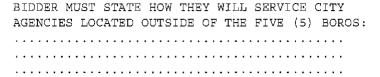
BIDDERS MUST HAVE A REPUTABLE MAIL MACHINES/EQUIPMENT RECORD FOR THE PROPER MAINTENANCE OF ALL MACHINES BID. BIDDERS MUST EXHIBIT PROOF OF A ONE (1) YEAR SERVICE RECORD FOR MAIL MACHINES/EQUIPMENT AND MAINTENANCE SERVICE ON SAID MACHINES WITH LARGE MULTI-LOCATION ACCOUNTS.

BIDDER MUST HAVE ON STAFF AT THE TIME OF BID, FACTORY TRAINED TECHNICIANS WHO MUST HAVE A MINIMUM OF ONE (1) YEAR OF EXPERIENCE INSTALLING AND MAINTAINING THIS EQUIPMENT. BIDDER WILL ALSO HAVE AN ADEQUATE SUPPLY OF OEM PARTS FOR THE REPAIR AND MAINTENANCE OF THE DIGITAL MAIL SYSTEMS/EQUIPMENT.

BIDDER MUST STATE NAME AND TELEPHONE NUMBER OF THE MAINTENANCE SERVICE MANAGER IN SPACE PROVIDED:

NT 2 NATE:

NAME:
ADDRESS
TELEPHONE NUMBER:
BIDDER MUST STATE THE MINIMUM NUMBER OF REPAIR TECHNICIANS WHO WILL BE SERVICING THE NEW YORK
CITY AGENCIES
BIDDER MUST STATE NAME AND TELEPHONE NUMBER OF
THE MAINTENANCE SERVICE MANAGER IN SPACE
PROVIDED:
NAME: SALOATORE GIAMBRONE
ADDRESS: 11 PENN PLAZA, NEW YORK, NY 10001
TELEPHONE NUMBER: 212-613-0466
BIDDER MUST STATE THE MINIMUM NUMBER OF REPAIR
TECHNICIANS WHO WILL BE SERVICING THE NEW YORK
CITY AGENCIES:



BIDDER MUST STATE HOW THEY WILL SERVICE CITY AGENCIES LOCATED OUTSIDE OF THE FIVE (5) BOROS: FIELD SERVICE & TECHNICAL SUPPORT IS AVAILABLE NATIONWIDE VIA TOLL FREE NUMBER OR PB.COM "MY ACCOUNT". UPON RECEIPT OF ACCOUNT NUMBER, APPROPRIATE TECHNICIAN CLOSEST TO LOCATION IS DISPATCHED. PITNEY BOWES TECHNICIANS ARE A+CERTIFIED PROFESSIONALS.

EQUIPMENT

ELECTRICAL CERTIFICATION:

THE VENDOR SHALL CERTIFY THAT THE EQUIPMENT SUPPLIED COMPLIES WITH THE ELECTRICAL CODES OF THE CITY OF NEW YORK. INSPECTION, TESTING AND ACCEPTANCE OF EACH ITEM LISTED HEREIN IS A PRE-CONDITION OF PAYMENT FOR SAME.

VENDOR GUARANTEES THAT ALL ARTICLES OF EQUIPMENT, INCLUDING ALL PARTS THEREOF, COMPLY IN ALL RESPECTS OR ARE FULLY EQUAL TO STANDARDS CALLED FOR IN THIS BID.

VENDOR FURTHER GUARANTEES ALL EQUIPMENT, AND ALL PARTS THEREOF, AGAINST ANY DEFECTS OF WORKMANSHIP CONSTRUCTION AND MATERIALS, AND GUARANTEES TO REPAIR, OR REPLACE, WITHOUT COST TO THE CITY OF NEW YORK, ANY ARTICLE THAT HAS BECOME DEFECTIVE WITHIN ONE (1) YEAR FROM DATE OF ACCEPTANCE BY THE CITY OF NEW YORK.

SHOULD VENDOR BE REQUIRED TO REPAIR OR REPLACE ANY EQUIPMENT OR ANY PART SO GUARANTEED, A NEW GUARANTEE PERIOD OF A MINIMUM OF ONE (1) YEAR SHALL BECOME EFFECTIVE FOR THOSE ITEMS REPAIRED OR REPLACED DATING FROM THE TIME OF THE CITY'S ACCEPTANCE OF THE REPLACEMENT DELIVERY, OR REPAIR DATE.

IN THE EVENT OF FAILURE ON THE PART OF THE VENDOR TO REPLACE OR PUT IN NEW CONDITION ANY SUCH ARTICLES WITHIN SEVEN (7) WORKING DAYS FROM DATE OF NOTICE, THE CITY MAY HAVE THE WORK DONE BY OTHERS AND OFFSET THE COST AGAINST MONEY DUE, OR THAT MAY BECOME DUE TO VENDOR, OR IF THERE IS NO MONEY DUE, THE VENDOR AGREES TO PAY THE CITY SUCH COST.

SUBSTITUTION:

IF AN ITEM IS DISCONTINUED, A COMPARABLE OR SUPERIOR REPLACEMENT MAY BE ALLOWED. DURING THE PERIOD OF THE CONTRACT, NO NEW ITEM MAY BE SUBSTITUTED UNLESS APPROVED BY THE ASSISTANT COMMISSIONER/ACCO OF THE OFFICE OF CITYWIDE PROCUREMENT OR HIS/HER DESIGNEE IN WRITING, AND SAID ITEM IS COVERED BY AN AMENDMENT TO THE CONTRACT PRIOR TO SUBSTITUTION. THE SUBSTITUTED ITEM MUST HAVE AN EQUAL OR LOWER PRICE. ANY AND ALL DIFFERENCES MUST BE COMPLETELY SPECIFIED PRIO TO THE DETERMINATION OF REPLACEMENT ACCEPTANCE BY THE CITY.

TRADE-IN

TRADE-IN PROPOSALS FOR OWNED EQUIPMENT WILL BE CONSIDERED ON A CASE BY CASE BASIS. TRADE-INS WILL NOT BE CONSIDERED A PART OF THE BID EVALUATION.

TRADE-IN EQUIPMENT IS REPRESENTED BY THE CITY ONLY "AS IS" AND NO WARRANTY AS TO ITS CONDITION IS EXPRESSED OR SHOULD BE INFERRED. IN THE EVENT THAT NO ALLOWANCE IS OFFERED OR THE ALLOWANCE HAS NOT BEEN ACCEPTED, THE CITY RESERVES THE RIGHT TO RETAIN POSSESSION OF THE EQUIPMENT AT THE OPTION OF THE AGENCY. EQUIPMENT FOR TRADE-IN SHALL BE PICKED UP BY THE CONTRACTOR AT THE POINT INDICATED IN THE AGENCY'S PURCHASE ORDER AND SHALL BE REMOVED AT NO ADDITIONAL COST TO THE CITY OF NEW YORK AGENCIES.

ENERGY STAR COMPLIANT

ALL EQUIPMENT MUST BE ENERGY STAR COMPLIANT AND THE LOGO MUST BE AFFIXED TO THE EQUIPMENT.

IDENTIFICATION

1DENTIFICATION

EACH MAIL MACHINE/EQUIPMENT UNIT MUST COME WITH A STICKER AFFIXED INDICATING THE NAME, ADDRESS AND TELEPHONE NUMBER OF THE VENDOR PROVIDING THE EQUIPMENT AND THE NAME AND TELEPHONE NUMBER

OF THE VENDOR PROVIDING THE MAINTENANCE SERVICE.

ON-SITE MAINTENANCE

ON-SITE MAINIBNANCE

ALL MAINTENANCE SERVICES ARE TO BE PERFORMED ON-SITE BY MANUFACTURER TRAINED TECHNICIANS.

- . DURING THE EQUIPMENT WARRANTY PERIOD.
 THE VENDOR SHALL PROVIDE MAINTENANCE SERVICES
 DURING ANY 8 CONSECUTIVE BUSINESS HOURS
 FROM THE PERIOD BETWEEN 8:00AM AND 6:00PM,
 EASTERN STANDARD TIME, MONDAY TO FRIDAY, EXCEPT
 CITY HOLIDAYS.
- . MAINTENANCE SERVICE IS DEFINED AS ALL NECESSARY ADJUSTMENTS AND REPAIRS OF THE EQUIPMENT COVERED UNDER THIS AGREEMENT AND REPLACEMENT OF WORN OR DEFECTIVE PARTS, DURING THE WARRANTY PERIOD AND DURING THE MAINTENANCE CONTINUATION PERIOD.
- . ALL WARRANTIES COMMENCE WHEN THE EQUIPMENT IS PLACED INTO SERVICE.
- . THE VENDOR MUST RESPOND TO ALL SERVICE CALLS WITHIN 4 CONSECUTIVE BUSINESS HOURS. THE IDENTIFIED UNIT MUST BE FULLY REPAIRED WITHIN 8 CONSECUTIVE BUSINESS HOURS AFTER NOTIFICATION FROM THE AGENCY.
- . ALL SERVICE MUST BE PERFORMED AT THE INSTALLATION SITE. ANY OFF-SITE SERVICE MANDATES THAT A REPLACEMENT MACHINE OF EQUAL OR GREATER CAPABILITY BE INSTALLED AT THE SITE PRIOR TO REMOVAL. ALL REMOVALS AND LOANER INSTALLATIONS SHALL BE DONE ACCORDING TO USER AGENCY INSTRUCTIONS AND SHALL BE APPROVED BY THE AGENCY PRIOR TO IMPLEMENTATION. THE ORIGINAL UNIT MUST BE RETURNED TO SERVICE WITHIN 7 WORKING DAYS, OR THE UNIT MUST BE PERMANENTLY REPLACED WITH A NEW ONE.
- . THE VENDOR MUST PROMPTLY REPAIR ALL UNITS DURING THE REGULAR WARRANTY PERIOD AND MAINTENANCE CONTINUATION PERIOD. UPON DEMAND THE VENDOR MUST REPLACE THE DEFECTIVE UNIT OR COMPONENT PARTS DURING THE MAINTENANCE CONTINUATION PERIOD.
- . ALL COSTS FOR LABOR, MATERIALS AND TRANSPORTATION INCURRED TO REPAIR OR REPLACE DEFECTIVE GOODS DURING THE REGULAR WARRANTY PERIOD AND MAINTENANCE CONTINUATION PERIOD MUST BE BORNE SOLELY BY THE VENDOR, THE CITY SHALL IN NO WAY BE LIABLE OR RESPONSIBLE.

RESPONSIBILITY FOR CITY PROPERTY: THE CONTRACTOR ASSUMES FULL RESPONSIBILITY AND SHALL INDEMNIFY THE CITY FOR ANY AND ALL LOSS OF, OR DAMAGE OF WHATSOEVER KIND AND NATURE TO ANY CITY PROPERTY, WHILE IN HIS CUSTODY FOR REPAIRS OR SERVICES TO BE PERFORMED UNDER TERMS OF THIS CONTRACT.

COMPARABLE LOAN EQUIPMENT IN FIRST CLASS
OPERATING CONDITION WILL BE MADE AVAILABLE TO
THE USER AGENCY FOR ALL REPAIRS THAT MUST BE
PERFORMED OFF SITE. LOAN EQUIPMENT WILL BE
DELIVERED ON OR BEFORE THE DAY OF OWNED EQUIPMENT
REMOVAL. THE USER AGENCY WILL BE NOTIFIED AND
APPROVE ALL INSTALLATIONS AND REMOVALS AT LEAST
48 HOURS IN ADVANCE.

DELIVERED MACHINES WHICH HAVE MORE THAN EIGHT (8) CUMULATIVE HOURS OF DOWNTIME DURING THE FIRST THREE MONTHS AFTER THE DATE OF ACCEPTANCE WILL BE REPLACED AT NO COST TO THE CITY. AT THE TIME OF REPLACEMENT, THE CITY WILL TAKE TITLE TO THE NEW EQUIPMENT AND THE VENDOR WILL TAKE TITLE TO THE REMOVED EQUIPMENT.

USAGE REPORT

A USAGE REPORT SHOWING AGENCY, ITEM DESCRIPTION, UNIT OF ISSUE, QUANTITY ORDERED AND DOLLAR VALUE OF ALL ITEMS ORDERED IS REQUIRED ON A QUARTERLY BASIS.

THE FIRST REPORT WILL BE REQUIRED THREE (3) MONTHS AFTER CONTRACT START DATE, SUBSEQUENT REPORTS ARE REQUIRED EVERY THREE (3) MONTHS THEREAFTER.

REPORTS SHOULD COVER THE CURRENT PERIOD AS WELL AS TOTAL CONTRACT PERIOD TO DATE. THE REPORT SHALL BE SUBMITTED IN ANY DIGITAL MEDIA DEEMED ACCEPTABLE BY DCAS.

THE REPORT SHALL BE FORMATTED TO INCLUDE: THE CONTRACT NAME, RC NUMBER AND TERM OF THE CONTRACT AT THE TOP. THE REPORT SHALL INDICATE THE PERIOD OF TIME COVERED BY THE REPORT. THE REPORT IS TO BE ORGANIZED TO SHOW AGENCY, ITEM ORDERED, UNIT OF ISSUE, QUANTITY ORDERED AND DOLLAR VALUE.

REPORTS SHALL BE SENT TO THE ATTENTION OF THE PROCUREMENT ANALYST WHOSE NAME IS LISTED ON PAGE B001, AT THE FOLLOWING ADDRESS:

CITY OF NEW YORK
DEPARTMENT OF CITYWIDE ADMINISTRATIVE SERVICES
OFFICE OF CITYWIDE PROCUREMENT
1 CENTRE STREET, 18TH FLOOR
NEW YORK, NY 10007

AGENCY RESPONSIBILITY

AGENCY MUST PROVIDE INTERNET ACCESS WHICH WILL PROVIDE POSTAGE RESETS AND METER INSPECTIONS AS BY THE USPS MANDATE, AND IF APPLICABLE MEDIA UPDATES.

10. EACH 705.000000 7050.00

1. LOT 7920.000000 7920.00

1. LOT 364.000000 364.00

NOTE:

AWARD IS TO BE MADE BY CLASS. BIDDER MUST BID ON ALL ITEMS IN A CLASS UNLESS OTHERWISE SPECIFIED. FAILURE TO BID ALL ITEMS IN A CLASS WILL RENDER THAT CLASS INVALID AND MAY DISQUALIFY THE BID.

NOTE TO BIDDERS:

THE OFFERED SYSTEMS AND EQUIPMENT MUST BE SUITABLE FOR THE PURPOSE INTENDED AND SHALL MEET OR EXCEED THE REQUIRED QUALITY, FEATURES, FUNCTIONS AND PERFORMANCE.

CLASS/ZONE AWARD 01

ITEM NUMBER: 1.

DIGITAL MAIL SYSTEM, PURCHASE, 20 PCS PER

MINUTE, LOW VOLUME.

PITNEY BOWES, INC. MODEL #DM125

ITEM NUMBER: 2.

MAINTENANCE FOR MAIL SYSTEM, 20 PCS PER MINUTE LOW VOLUME.ON-SITE MAINTENANCE ALL PARTS AND LABOR FOR YEARS TWO (2), THREE (3) AND

BEYOND. PITNEY BOWES, INC.

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$18.20 TIMES 10 = \$182.00

YEAR 3: ANNUAL COST \$18.20 TIMES 10 = \$182.00

YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT.

TOTAL COST \$364.00

ITEM NUMBER: 3.

POSTAGE METER RENTAL, 20 PCS PER MINUTE LOW VOLUME. TO INCLUDE MAINTENANCE

PITNEY BOWES, INC. MODEL# PROO

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES

ALL MAINTENANCE

YEAR 1: ANNUAL COST \$264.00 TIMES 10 = \$2,640.00

YEAR 2: ANNUAL COST \$264.00 TIMES 10 = \$2,640.00

YEAR 3: ANNUAL COST \$264.00 TIMES 10 = \$2,640.00

TOTAL COST \$7,920.00

QUANTITY UOI UNIT PRICE EXTENSION

1. LOT

600,000000 600.00

1. LOT 580.000000 580.00

ITEM NUMBER: 4.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR THE LOW VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISOUNT OFF OF THE LIST PRICE FROM THE CATAGLOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,000.00 -EST. AMOUNT

\$400.00..... = \$600.00

VENDOR DISCOUNT TOTAL COST ..

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 5.

MAIL MACHINE - ACCESSORIES

THAT CAN BE ADDED TO LOW VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,000.00 - \$420.00\$580.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 1.00 THRU 5.00) 01 16514.00

QUANTITY UOI UNIT PRICE EXTENSION

1. LOT 1932.000000 1932.00

1. LOT 900.000000 900.00

CLASS/ZONE AWARD 02 ______

ITEM NUMBER: 6.

DIGITAL MAIL SYSTEM, PURCHASE, 40-80 PCS PER 10. EACH

1075.000000 10750.00

MINUTE, LOW/INTERMEDIATE VOLUME. PITNEY BOWES, INC. MODEL #DM225

ITEM NUMBER: 7.

MAINTENANCE FOR MAIL SYSTEM, 40-80 PCS PER

MINUTE LOW/INTERMEDIATE VOLUME. ON-SITE

MAINTENANCE ALL PARTS AND LABOR FOR YEARS

TWO (2), THREE (3) AND BEYOND.

PITNEY BOWES, INC.

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING

SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$96.60 TIMES 10 \$966.00

YEAR 3: ANNUAL COST \$96.60 TIMES 10 \$966.00....

YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT.

TOTAL COST \$1,932.00

ITEM NUMBER: 8.

POSTAGE METER RENTAL, 40-80 PCS PER MINUTE 1. LOT 10800.000000 10800.00

LOW/INTERMEDIATE VOLUMETO INCLUDE MAINTENANCE

PITNEY BOWES, INC MODEL# PR00

THE BIDDER MUST PROVIDE YEARLY COST

FOR POSTAGE METER RENTAL WHICH INCLUDES

ALL MAINTENANCE

YEAR 1: ANNUAL COST \$360.00 TIMES 10 = \$3,600.00

YEAR 2: ANNUAL COST \$360.00 TIMES 10 = \$3,600.00

YEAR 3: ANNUAL COST \$360.00 TIMES 10 = \$3,600.00

TOTAL COST \$10,800.00

ITEM NUMBER: 9.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS

FOR THE LOW/INTERMEDIATE MAIL MACHINE

SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.

PITNEY BOWES, INC.

QUANTITY UOI UNIT PRICE EXTENSION

SUPPLIES AND CONSUMABLES PURCHASE OFF THIS CONTRACT HAVE A FIFTY PERCENTAGE (50%) DISCOUNT OFF THE PRICE LISTED IN THE MOST RECENT PITNEY BOWES CATALOG FOR USE BY THE CITY OF NEW YORK.

EXAMPLE:

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,500.00 - \$600.00 = \$900.00EST, AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 10.

MAIL MACHINE - ACCESSORIES

1. LOT 580.000000 580.00 THAT CAN BE ADDED TO LOW/INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS

OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT, THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THECATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,000.00 - \$420.00.... = \$580.00 EST AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 6.00 THRU 10.00) 02 24962.00

CLASS/ZONE AWARD 03 ______

ITEM NUMBER: 11.

DIGITAL MAIL SYSTEM, PURCHASE, 90-95 PCS PER 10. EACH 1990.000000 19900.00

MINUTE, INTERMEDIATE VOLUME.

PITNEY BOWES, INC. MODEL #DM400 95LPM

DESCRIPTION QUANTITY UOI UNIT PRICE EXTENSION

1. LOT 6062.000000 6062.00

ITEM NUMBER: 12.

MAINTENANCE FOR MAIL SYSTEM, 90-95 PCS PER
MINUTE INTERMEDIATE VOLUME.ON-SITE MAINTENANCE
ALL PARTS AND LABOR FOR YEARSTWO (2), THREE (3)
AND BEYOND.

PITNEY BOWES, INC.

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING

SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$303.10 TIMES 10 = \$3,031.00 YEAR 3: ANNUAL COST \$303.10 TIMES 10 = \$3,031.00 YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT.

TOTAL COST \$6,062.00

ITEM NUMBER: 13.

POSTAGE METER RENTAL, 90-95 PCS PER MINUTE 1. LOT 14400.000000 14400.00 INTERMEDIATE VOLUME. TO INCLUDE MAINTENANCE

PITNEY BOWES, INC. MODEL# G900

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES

ALL MAINTENANCE

YEAR 1: ANNUAL COST \$480.00 .TIMES 10 = \$4,800.00 YEAR 2: ANNUAL COST \$480.00 .TIMES 10 = \$4,800.00 YEAR 3: ANNUAL COST \$480.00 .TIMES 10 = \$4,800.00

TOTAL COST \$14,400.00

ITEM NUMBER: 14.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS 1. LOT 1200.000000 1200.00 FOR THE INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.
PITNEY BOWES, INC.

SUPPLIES AND CONSUMABLES PURCHASE OFF THIS CONTRACT HAVE A FIFTY PERCENTAGE (50%) DISCOUNT OFF THE PRICE LISTED IN THE MOST RECENT PITNEY BOWES CATALOG FOR USE BY THE CITY OF NEW YORK.

EXAMPLE:

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$800.00 = \$1,200.0 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

DESCRIPTION QUANTITY UOI UNIT PRICE EXTENSION

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 15.

MAIL MACHINE - ACCESSORIESTHAT CAN BE ADDED TO 1. LOT 580.000000 580.00 INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/

INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/ EQUIPMENT THAT BIDDERIS OFFERING.

PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES.
THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THECATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,000.00 - \$420.00..... = \$580.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 11.00 THRU 15.00) 03 42142.00

CLASS/ZONE AWARD 04

ITEM NUMBER: 16.

DIGITAL MAIL SYSTEM, PURCHASE, 110-130 PCS PER 10. EACH 2580.000000 25800.00

MINUTE, INTERMEDIATE/LARGE VOLUME.

PITNEY BOWES, INC. MODEL# DM400 120LPM

ITEM NUMBER: 17.

MAINTENANCE FOR MAIL SYSTEM, 110-130 PCS PER 1. LOT 6062.00000 6062.00

MINUTE INTERMEDIATE/LARGE VOLUME.

ON-SITE MAINTENANCE ALL PARTS AND LABOR FOR

YEARS (2), THREE (3) AND BEYOND.

PITNEY BOWES, INC.

QUANTITY UOI UNIT PRICE EXTENSION

14400,000000

1. LOT 1200.000000 1200.00

14400.00

1. LOT

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$303.10 TIMES 10 = \$3,031.00 YEAR 3: ANNUAL COST \$303.10 TIMES 10 = \$3,031.00 YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT.

TOTAL COST \$6,062.00

ITEM NUMBER: 18.

POSTAGE METER RENTAL, 110-130 PCS PER MINUTE INTERMEDIATE/LARGE VOLUME TO INCLUDE MAINTENANCE PITNEY BOWES, INC. MODEL# G900

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES ALL MAINTENANCE

YEAR 1 ANNUAL COST \$480.00 TIMES 10 = \$4,800.00 YEAR 2 ANNUAL COST \$480.00 TIMES 10 = \$4,800.00. YEAR 3 ANNUAL COST \$480.00 TIMES 10 = \$4,800.00.

TOTAL COST \$14,400.00

ITEM NUMBER: 19.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS
FOR THE INTERMEDIATE/LARGE VOLUME MAIL MACHINE
SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.
PITNEY BOWES, INC.

SUPPLIES AND CONSUMABLES PURCHASE OFF THIS CONTRACT HAVE A FIFTY PERCENTAGE (50%) DISCOUNT OFF THE PRICE LISTED IN THE MOST RECENT PITNEY BOWES CATALOG FOR USE BY THE CITY OF NEW YORK.

EXAMPLE:

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$800.00 = \$1,200.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

DESCRIPTION QUANTITY UOI UNIT PRICE EXTENSION

ITEM NUMBER: 20.

MAIL MACHINE - ACCESSORIES 1. LOT 580.00000 580.00

THAT CAN BE ADDED TO INTERMEDIATE/LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.
PITNEY BOWES, INC.

ESTIMATED AMOUNT FOR ACCESSORIES.

THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$1,000.00 - \$420.00 \$580.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

CLASS/ZONE AWARD 05

ITEM NUMBER: 21,

DIGITAL MAIL SYSTEM, PURCHASE, 135-150 PCS PER 10. EACH 4352.000000 43520.00

MINUTE, LARGE VOLUME.

PITNEY BOWES, INC. MODEL# CONNECT 1000-160

ITEM NUMBER: 22,

MAINTENANCE FOR MAIL SYSTEM, 135-150 PCS PER 1. LOT 11102.000000 11102.00 MINUTE LARGE VOLUME.ON-SITE MAINTENANCEALL PARTS

AND LABOR FOR YEARS TWO (2), THREE (3) AND BEYOND PITNEY BOWES, INC.

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$555.10 TIMES 10 = \$5,551.00

YEAR 3: ANNUAL COST \$555.10 TIMES 10 = \$5,551.00

YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT.

TOTAL COST \$11,102.00

DESCRIPTION QUANTITY UOI UNIT PRICE EXTENSION

ITEM NUMBER: 23.

POSTAGE METER RENTAL, 135-150 PCS PER MINUTE 1. LOT 19800.00000 19800.00

LARGE VOLUME. TO INCLUDE MAINTENANCE

PITNEY BOWES, INC. MODEL# 4W00

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES

ALL MAINTENANCE

YEAR 1: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00

YEAR 2: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00

YEAR 3: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00

TOTAL COST \$19,800.00

ITEM NUMBER: 24.

MAIL MACHINE - SUPPLIES AND CONSUMABLE 1. LOT 1200.00000 1200.00

ITEMS FOR THE LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.

PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES.
THE TOTAL COST IS BASED ON THE VENDORS' MINIMUM
DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM
PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM

THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$800.00.... = \$1,200.00....

EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE

AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 25.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE 1. LOT 1160.000000 1160.00

THAT CAN BE ADDED TO LARGE VOLUME MAIL MACHINE

SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.

PITNEY BOWES, INC.

QUANTITY UOI UNIT PRICE EXTENSION

ESTIMATED AMOUNT OF ACCESSORIES AND/OR SOFTWARE UPGRADE. THE TOTAL COST IS BASED ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$840.00..... = \$1,160.00.... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 21.00 THRU 25.00) 05 76782.00

CLASS/ZONE AWARD 06

ITEM NUMBER: 26.

TIEN NOMBER: 20.

DIGITAL MAIL SYSTEM, PURCHASE, 210-220 PCS PER 10. EACH 11352.000000 113520.00

MINUTE, X-LARGE VOLUME.

PITNEY BOWES, INC. MODEL# CONNECT 3000-220

ITEM NUMBER: 27.

MAINTENANCE FOR MAIL SYSTEM, 210-220 PCS PER 1. LOT 39592.000000 39592.00

MINUTE X-LARGE VOLUME. ON-SITE MAINTENANCE ALL PARTS AND LABOR FOR YEARS TWO (2), THREE (3) AND

BEYOND.

PITNEY BOWES, INC.

AFTER THE WARRANTY PERIOD ENDS, THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING SPECIFICATIONS.

YEAR 1: INCLUDE IN PRICE OF EQUIPMENT

YEAR 2: ANNUAL COST \$1979.60 TIMES 10 = \$19796.00

YEAR 3: ANNUAL COST \$1979.60 TIMES 10 =\$19796.00

YEAR 3 COST FIRM FOR THE LIFE OF THIS

CONTRACT.

TOTAL COST \$39,592.00

ITEM NUMBER: 28.

POSTAGE METER RENTAL, 210-220 PCS PER MINUTE 1. LOT 19800.00000 19800.00

X-LARGE VOLUME. TO INCLUDE MAINTENANCE

PITNEY BOWES, INC. MODEL# 4W00

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES ALL MAINTENANCE

YEAR 1: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00 YEAR 2: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00 YEAR 3: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00.

TOTAL COST \$19,800.00

ITEM NUMBER: 29.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR THE X-LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES.
THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM
DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM
PERCENTAGE DISCOUNT OFF OF THE LIST PRICEFROM
THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$800.00..... = \$1,200.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 30.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE
THAT CAN BE ADDED TO X-LARGE VOLUME MAIL MACHINE
SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.
PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES AND/OR SOFTWARE UPGRADE. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST \$4,000.00 - \$1,680.00.... = \$2,320.00.. EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

1. LOT 2320.000000 2320.00

1. LOT 1200.000000 1200.00

QUANTITY UOI UNIT PRICE EXTENSION

TOTAL CLASS OR ZONE AWARD (ITEMS 26.00 THRU 30.00) 06 176432.00 CLASS/ZONE AWARD 07 _____ ITEM NUMBER: 31. DIGITAL MAIL SYSTEM, PURCHASE, 240-260 PCS PER 10. EACH 11652.000000 116520.00 MINUTE, X-LARGE AND X-HEAVY VOLUME. PITNEY BOWES, INC. MODEL# CONNECT 3000-270 ITEM NUMBER: 32, MAINTENANCE FOR MAIL SYSTEM, 240-260PCS PER 39592.000000 39592.00 1. LOT MINUTE X-LARGE AND X-HEAVY VOLUME. ON-SITE MAINTENANCE ALL PARTS AND LABOR FOR YEARS TWO (2), THREE (3) AND BEYOND. PITNEY BOWES, INC. AFTER THE WARRANTY PERIOD ENDS THIS AGREEMENT WILL COVER ALL PARTS AND ALL LABOR NEEDED TO RETURN EQUIPMENT TO MANUFACTURER'S OPERATING SPECIFICATIONS. YEAR 1: INCLUDE IN PRICE OF EQUIPMENT YEAR 2: ANNUAL COST \$1979.60 TIMES 10 = \$19796.00 YEAR 3: ANNUAL COST \$1979.60 TIMES 10 = \$19796.00 YEAR 3 COST FIRM FOR THE LIFE OF THIS CONTRACT. TOTAL COST \$39,592.00 ITEM NUMBER: 33. POSTAGE METER RENTAL, 240-260 PCS PER MINUTE 1. LOT 19800.000000 19800.00 X-LARGE AND X-HEAVY VOLUME. TO INCLUDE

MAINTENANCE. PITNEY BOWES, INC. MODEL# 4W00

THE BIDDER MUST PROVIDE YEARLY COST FOR POSTAGE METER RENTAL WHICH INCLUDES ALL MAINTENANCE

YEAR 1: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00YEAR 2: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00 YEAR 3: ANNUAL COST \$660.00 TIMES 10 = \$6,600.00

TOTAL COST \$19,800.00

ITEM NUMBER: 34, MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR THE X-LARGE AND X-HEAVY VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

1. LOT 1200.000000 1200.00

2320.000000

2320.00

1. LOT

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES.
THE TOTAL COST IS BASED ON VENDOR'S MINIMUM
DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM
PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM
THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$2,000.00 - \$800.00..... = \$1,200.00.... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 35.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE
THAT CAN BE ADDED TO X-LARGE AND X-HEAVY VOLUME
MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS
IS OFFERING.
PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES AND/OR SOFTWARE UPGRADE. THE TOTAL COST IS BASED ON ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$4,000.00 - \$1,680.00.... = \$2,320.00.. EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 31.00 THRU 35.00) 07 179432.00_____

CLASS/ZONE AWARD 08

RENTAL ITEM

TO INCLUDE:

- RENTAL OF NEW DIGITAL MAIL SYSTEMS/EQUIPMENT FOR A THIRTY-SIX (36) MONTH PERIOD, BEGINNING WITH INSTALLATION DATE OF SYSTEMS/EQUIPMENT.
- ON-SITE MAINTENANCE FOR ALL PARTS AND ALL LABOR FOR A THIRTY-SIX (36) MONTH PERIOD, BEGINNING WITH INSTALLATION DATE OF SYSTEMS/EQUIPMENT.
- POSTAGE METER RENTAL THAT INCLUDES MAINTENANCE FOR THRITY-SIX (36) MONTHS, BEGINNING WITH INSTALLATION DATE OF SYSTEMS/EQUIPMENT.

ITEM NUMBER: 36.

DIGITAL MAIL SYSTEM, RENTAL, 20 PCS PER MINUTE, LOW VOLUME.

PITNEY BOWES, INC. MODEL# DM125

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$45.75.... X 36 MONTHS = \$1,647.00..

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 37.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR LOW VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$4,000.00 - \$1,600.00..... = \$2,400.00.. EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

1. LOT 2400.000000 2400.00

1647.000000 131760.00

80. EACH

QUANTITY UOI UNIT PRICE EXTENSION

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 38.

MAIL MACHINE - ACCESSORIES

1. LOT 1160.000000 1160.00

THAT CAN BE ADDED TO LOW VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST \$2,000.00 - \$840.00.... = \$1,160.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 36.00 THRU 38.00) 08 135320.00

CLASS/ZONE AWARD 09 ______

ITEM NUMBER: 39.

DIGITAL MAIL SYSTEM, RENTAL, 40-80 PCS PER 80. EACH 2550.600000 204048.00

MINUTE, LOW/INTERMEDIATE VOLUME. PITNEY BOWES, INC. MODEL# DM225

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$70.85.... X 36 MONTHS = \$2,550.60..

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

QUANTITY UOI UNIT PRICE EXTENSION

1. LOT

2900.000000 2900.00

ITEM NUMBER: 40.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR LOW/INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

1. LOT 3000.000000 3000.00

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$5,000.00 - \$2,000.00.... = \$3,000.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 41.

MAIL MACHINE - ACCESSORIES THAT CAN BE ADDED TO LOW/INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$5,000.00 - \$2,100.00.... = \$2,900.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 39.00 THRU 41.00) 09 209948.00

CLASS/ZONE AWARD 10

ITEM NUMBER: 42.

DIGITAL MAIL SYSTEM, RENTAL, 90-95 PCS PER

100. EACH 4413.960000 441396.00

1. LOT 3600.000000 3600.00

MINUTE, INTERMEDIATE VOLUME.

PITNEY BOWES, INC. MODEL# DM400 95LPM

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$122.61... X 36 MONTHS = \$4,413.96..

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 43.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR INTERMEDIATE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT FOR SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$6,000.00 - \$2,400.00.... = \$3,600.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 44.

MAIL MACHINE - ACCESSORIES 1. LOT 1740.00000 1740.00

THAT CAN BE ADDED TO INTERMEDIATE VOLUME

MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS

OFFERING.

PITNEY BOWES, INC.

QUANTITY UOI UNIT PRICE EXTENSION

ESTIMATED AMOUNT FOR ACCESSORIES.
THE TOTAL COST IS BASED ON VENDOR'S MINIMUM
DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM
PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM
THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST \$3,000.00 - \$1,260.00..... = \$1,740.00. EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 42.00 THRU 44.00) 10 446736.00

CLASS/ZONE AWARD 11

ITEM NUMBER: 45.

DIGITAL MAIL SYSTEM, RENTAL, 110-130 PCS PER

80. EACH 5137.560000 411004.80

1. LOT 4200.000000 4200.00

MINUTE, INTERMEDIATE/LARGE VOLUME.
PITNEY BOWES, INC. MODEL# DM400 120LPM

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$142.71... X 36 MONTHS = \$5,137.56..

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 46.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR THE INTERMEDIATE/LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES,, INC.

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

QUANTITY UOI UNIT PRICE EXTENSION

100. EACH 8233.920000 823392.00

4800.000000

4800.00

ITEM NUMBER: 47.

MAIL MACHINE - ACCESSORIES

1. LOT 2030.000000 2030.00

THAT CAN BE ADDED TO INTERMEDIATE/LARGE VOLUME MAIL SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT FOR ACCESSORIES.
THE TOTAL COST IS BASED ON VENDOR'S MINIMUM
DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM
PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM
THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST \$3,500.00 - \$1,470.00..... = \$2,030.00. EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 45.00 THRU 47.00) 11 417234.80_____

CLASS/ZONE AWARD 12

ITEM NUMBER: 48.

DIGITAL MAIL SYSTEM, RENTAL, 135-150 PCS PER

MINUTE, LARGE VOLUME.

PITNEY BOWES, INC. MODEL# CONNECT 1000-160

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$228.72... X 36 MONTHS = \$8,233.92

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 49.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR LARGE VOLUME MAIL MACHINE

SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.

PITNEY BOWES, INC.

C 019

1. LOT

QUANTITY UOI UNIT PRICE EXTENSION

1. LOT 4640.000000 4640.00

80. EACH 19415.520000 1553241.60

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$8,000.00 - \$3,200.00.... = \$4,800.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 50.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE THAT CAN BE ADDED TO LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES AND/OR SOFTWARE UPGRADE.THE TOTAL COST IS BASED ON THE VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$8,000.00 - \$3,360.00.... = \$4,640.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 48.00 THRU 50.00) 12 832832.00

CLASS/ZONE AWARD 13

ITEM NUMBER: 51.

DIGITAL MAIL SYSTEM, RENTAL, 210-220 PCS PER

MINUTE, X-LARGE VOLUME.

PITNEY BOWES, INC. MODEL# CONNECT 3000-220

QUANTITY UOI UNIT PRICE EXTENSION

1. LOT 5400.000000 5400.00

1. LOT 9280.000000 9280.00

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$539.32... X 36 MONTHS = \$19,415.52.

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 52.

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR X-LARGE VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$9,000.00 - \$3,600.00.... = \$5,400.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

ITEM NUMBER: 53.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE
THAT CAN BE ADDED TO X-LARGE VOLUME MAIL MACHINE
SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING.
PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES AND/OR
SOFTWARE UPGRADE. THE TOTAL COST IS BASED ON
VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST
PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE
LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$16.000.00 - \$6,720.00..... = \$9,280.00 EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

QUANTITY UOI UNIT PRICE EXTENSION

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 51.00 THRU 53.00) 13 1567921.60

CLASS/ZONE AWARD 14

ITEM NUMBER: 54.

DIGITAL MAIL SYSTEM, RENTAL, 240-260 PCS PER

80. EACH 19758.960000 1580716.80

6000.000000

6000.00

MINUTE, X-LARGE AND X-HEAVY VOLUME.

PITNEY BOWES, INC. MODEL# CONNECT 3000-270

THE BIDDER MUST PROVIDE MONTHLY RENTAL COST

RENTAL PRICE \$548.86... X 36 MONTHS = \$19,758.96.

THE 36 MONTHS AMOUNT MUST BE PLACED ON THE UNIT PRICE LINE TO THE RIGHT OF THE ITEM. THE QUANTITY TIMES THE UNIT PRICE WILL GIVE YOU THE EXTENSION COST FOR THE ITEM.

NOTE: THE MONTHLY UNIT PRICE IS FIXED FOR THE LIFE OF THIS CONTRACT.

ITEM NUMBER: 55,

MAIL MACHINE - SUPPLIES AND CONSUMABLE ITEMS FOR X-LARGE AND X-HEAVY VOLUME MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS OFFERING. PITNEY BOWES, INC.

ESTIMATED AMOUNT OF SUPPLIES AND CONSUMABLES. THE TOTAL COST IS BASED ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST

\$10,000.00 - \$4,000.00.... = \$6,000.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 40%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

C 022

1. LOT

DESCRIPTION QUANTITY UOI UNIT PRICE EXTENSION

ITEM NUMBER: 56.

MAIL MACHINE - ACCESSORIES/SOFTWARE UPGRADE 1. LOT 9280.000000 9280.00
THAT CAN BE ADDED TO X-LARGE AND X-HEAVY VOLUME
MAIL MACHINE SYSTEMS/EQUIPMENT THAT BIDDER IS

IS OFFERING.
PITNEY BOWES, INC.

ESTIMATED AMOUNT OF ACCESSORIES AND/OR SOFTWARE UPGRADE. THE TOTAL COST IS BASED ON THE TOTAL COST BASED ON VENDOR'S MINIMUM DISCOUNT. THE BIDDER MUST PROVIDE A MINIMUM PERCENTAGE DISCOUNT OFF OF THE LIST PRICE FROM THE CATALOG PROVIDED.

ESTIMATED AMOUNT LESS VENDOR DISCOUNT = COST \$16,000.00 - \$6,720.00.... = \$9,280.00... EST. AMOUNT VENDOR DISCOUNT TOTAL COST

DISCOUNT 42%

NOTE: AGENCIES MUST LIST EACH SUPPLY, CONSUMABLE AND ACCESSORY IN ALL PURCHASE ORDERS.

TOTAL CLASS OR ZONE AWARD (ITEMS 54.00 THRU 56.00) 14 1595996.80