



State of Tennessee Interim Catalog

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Effective 01/26/17

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
1	DA7X	ADDRESS RIGHT PRINTERS	GREEN DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	Equipment	\$12,500.00	16%	\$10,500.00	\$1,308.00	\$121.51			\$957.60	\$581.56	\$460.06	\$398.79	\$2,872.80	\$1,744.67	\$1,380.18	\$1,196.36
2	DA8X	ADDRESS RIGHT PRINTERS	GREEN DA80F HIGH SPEED FIXED HEAD PRINTER	Equipment	\$7,345.00	10%	\$6,632.00	\$802.40	\$74.54			\$604.84	\$366.22	\$289.11	\$250.23	\$1,814.52	\$1,098.66	\$867.33	\$750.68
3	DA9X	ADDRESS RIGHT PRINTERS	GREEN DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	Equipment	\$15,000.00	10%	\$13,520.00	\$633.60	\$58.86			\$1,233.02	\$700.02	\$527.31	\$440.28	\$3,699.07	\$2,100.07	\$1,581.94	\$1,320.85
4	DA7C	ADDRESS RIGHT PRINTERS	DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	Equipment	\$13,900.00	14%	\$11,996.00	\$1,308.00	\$121.51			\$1,094.04	\$655.76	\$514.06	\$442.62	\$3,282.11	\$1,967.28	\$1,542.19	\$1,327.85
5	DA8N	ADDRESS RIGHT PRINTERS	DA80F HIGH SPEED FIXED HEAD PRINTER	Equipment	\$9,100.00	12%	\$7,996.00	\$913.60	\$84.87			\$729.24	\$439.04	\$345.24	\$297.94	\$2,187.71	\$1,317.12	\$1,035.71	\$893.81
6	DA9N	ADDRESS RIGHT PRINTERS	DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	Equipment	\$17,500.00	9%	\$15,996.00	\$633.60	\$58.86			\$1,458.84	\$822.83	\$616.70	\$512.83	\$4,376.51	\$2,468.50	\$1,850.09	\$1,538.49
7	DA5C	ADDRESS RIGHT PRINTERS	DA50S ENVELOPE ADDRESS PRINTER B&W	Equipment	\$6,690.00	9%	\$6,076.00	\$1,051.20	\$97.66			\$554.13	\$350.20	\$284.45	\$251.27	\$1,662.39	\$1,050.59	\$853.34	\$753.81
8	DA9L	ADDRESS RIGHT PRINTERS	DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER, STACKER, DRYER AND STAND	Equipment	\$26,950.00	13%	\$23,446.50	\$1,785.60	\$165.88			\$2,138.32	\$1,245.89	\$957.01	\$811.39	\$6,414.96	\$3,737.66	\$2,871.02	\$2,434.18
9	BM4B	ADDRESS RIGHT PRINTERS PC OPTIONS	FLAT SCREEN MONITOR MOUNT CUSTOM KIT	Equipment	\$845.00	16%	\$709.80					\$64.73	\$35.21	\$25.62	\$20.80	\$194.20	\$105.62	\$76.87	\$62.39
10	BM4A	ADDRESS RIGHT PRINTERS PC OPTIONS	FLAT SCREEN MONITOR MOUNT	Equipment	\$920.00	16%	\$772.80					\$70.48	\$38.33	\$27.90	\$22.64	\$211.44	\$114.99	\$83.69	\$67.93
11	W409	ADDRESS RIGHT PRINTERS PC OPTIONS	17" FLAT PANEL DISPLAY	Equipment	\$205.00	13%	\$178.35					\$16.27	\$8.85	\$6.44	\$5.23	\$48.80	\$26.54	\$19.32	\$15.68
12	BM46	ADDRESS RIGHT PRINTERS PC OPTIONS	MONITOR/PC FLOOR STAND	Equipment	\$1,182.00	16%	\$992.88					\$90.55	\$49.25	\$35.84	\$29.09	\$271.65	\$147.74	\$107.53	\$87.27
13	W624	ADDRESS RIGHT PRINTERS PERIPHERALS	LASER TRAY TAG LABEL AND REPORT PRINTER	Equipment	\$715.00	18%	\$586.30	\$119.20	\$11.07			\$53.47	\$34.62	\$28.55	\$25.48	\$160.41	\$103.85	\$85.64	\$76.45
14	W764	ADDRESS RIGHT PRINTERS PERIPHERALS	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	Equipment	\$3,045.00	18%	\$2,496.90	\$235.20	\$21.85			\$227.72	\$134.77	\$104.70	\$89.55	\$683.15	\$404.31	\$314.11	\$268.64
15	DA8A	ADDRESS RIGHT PRINTERS PERIPHERALS	HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F	Equipment	\$3,955.00	18%	\$3,243.10	\$222.40	\$20.66			\$295.77	\$171.19	\$130.85	\$110.52	\$887.31	\$513.56	\$392.55	\$331.56
16	W763	ADDRESS RIGHT PRINTERS PERIPHERALS	W760 STACKER FOR ADDRESSRIGHT PRINTERS	Equipment	\$2,075.00	18%	\$1,701.50	\$150.40	\$13.97			\$155.18	\$91.38	\$70.74	\$60.33	\$465.53	\$274.14	\$212.22	\$181.00
17	DA79	ADDRESS RIGHT PRINTERS PERIPHERALS	HIGH SPEED CONVEYOR STACKER WITH STAND FOR DA95F	Equipment	\$4,130.00	13%	\$3,593.10	\$222.40	\$20.66			\$327.69	\$188.55	\$143.48	\$120.77	\$983.07	\$565.64	\$430.45	\$362.32
18	DASC	ADDRESS RIGHT PRINTERS PERIPHERALS	INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER FOR DA9F	Equipment	\$6,975.00	13%	\$6,068.25	\$371.20	\$34.48			\$553.42	\$318.23	\$242.05	\$203.66	\$1,660.27	\$954.68	\$726.16	\$610.99
19	W823	ADDRESS RIGHT PRINTERS PERIPHERALS	FEED RIGHT FEEDER FOR DA95F	Equipment	\$7,170.00	13%	\$6,237.90	\$788.80	\$73.28			\$568.90	\$346.04	\$274.04	\$237.73	\$1,706.69	\$1,038.12	\$822.12	\$713.19
20	BAS3	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	BUSINESS ANALYSIS -WHITE GLOVE FOLLOW UP SERVICE	Equipment	\$510.00	16%	\$428.40					\$39.07	\$21.25	\$15.47	\$12.55	\$117.21	\$63.75	\$46.40	\$37.66
21	DAST	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	ADDRESSRIGHT PRINTER INSTALLATION & TRAINING	Equipment	\$407.00	18%	\$333.74					\$30.44	\$16.55	\$12.05	\$9.78	\$91.31	\$49.66	\$36.14	\$29.34
22	WS81	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	ADDRESSRIGHT DATA CONVERSION 4 HOURS	Equipment	\$814.00	20%	\$651.20					\$59.39	\$32.30	\$23.51	\$19.08	\$178.17	\$96.90	\$70.52	\$57.24
23	WS82	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	Equipment	\$814.00	20%	\$651.20					\$59.39	\$32.30	\$23.51	\$19.08	\$178.17	\$96.90	\$70.52	\$57.24
24	WS84	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES WDF1	Equipment	\$3,173.00	20%	\$2,538.40					\$231.50	\$125.90	\$91.64	\$74.38	\$694.51	\$377.71	\$274.91	\$223.13
25	WSP0	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	Equipment	\$814.00	20%	\$651.20					\$59.39	\$32.30	\$23.51	\$19.08	\$178.17	\$96.90	\$70.52	\$57.24
26	WSP1	ADDRESS RIGHT PRINTERS PROFESSIONAL SERVICES	DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	Equipment	\$1,623.00	20%	\$1,298.40					\$118.41	\$64.40	\$46.87	\$38.04	\$355.24	\$193.20	\$140.62	\$114.13
27	T54M	ARRIVAL DATA COLLECTORS	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	Equipment	\$995.00	14%	\$855.70					\$78.04	\$42.44	\$30.89	\$25.07	\$234.12	\$127.33	\$92.67	\$75.22

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28	T54S	ARRIVAL DATA COLLECTORS	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	Equipment	\$475.00	14%	\$408.50					\$37.26	\$20.26	\$14.75	\$11.97	\$111.77	\$60.78	\$44.24	\$35.91
29	T5EA	ARRIVAL DATA COLLECTORS	ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	Equipment	\$2,775.00	14%	\$2,386.50	\$332.00	\$30.84			\$217.65	\$133.79	\$106.71	\$93.06	\$652.95	\$401.38	\$320.14	\$279.17
30	T5P4	ARRIVAL EXPRESS COMPUTERS	PC W/ FLAT PANEL MONITOR	Equipment	\$2,795.00	14%	\$2,403.70	\$314.40	\$29.21			\$219.22	\$133.83	\$106.25	\$92.33	\$657.65	\$401.48	\$318.74	\$277.00
31	T56A	ARRIVAL EXPRESS LICENSES	ARRIVAL EXPRESS ELECTRONIC LOG ONLY	Equipment	\$1,735.00	14%	\$1,492.10	\$221.60	\$20.59	\$164.80	\$15.31	\$151.39	\$99.61	\$82.90	\$74.47	\$454.17	\$298.83	\$248.70	\$223.41
32	T56B	ARRIVAL EXPRESS LICENSES	ARRIVAL EXPRESS COUNTER PICKUP (SIGNATURE CAPTURE AT COUNTER)	Equipment	\$3,835.00	14%	\$3,298.10	\$221.60	\$20.59	\$164.80	\$15.31	\$316.10	\$189.19	\$148.10	\$127.38	\$948.29	\$567.57	\$444.29	\$382.15
33	T56C	ARRIVAL EXPRESS LICENSES	ARRIVAL EXPRESS DELIVERY ROUTE (SIGNATURE CAPTURE ON PORTABLE DEVICE)	Equipment	\$4,235.00	14%	\$3,642.10	\$553.60	\$51.43	\$164.80	\$15.31	\$347.47	\$221.67	\$181.08	\$160.60	\$1,042.41	\$665.02	\$543.23	\$481.79
34	J540	ARRIVAL EXPRESS OPTIONS	COUNTER SIGNATURE PAD	Equipment	\$1,995.00	14%	\$1,715.70					\$156.47	\$85.10	\$61.94	\$50.27	\$469.42	\$255.30	\$185.81	\$150.81
35	T339	ARRIVAL EXPRESS OPTIONS	CORDLESS WEDGE SCANNER	Equipment	\$1,895.00	14%	\$1,629.70	\$295.20	\$27.42			\$148.63	\$94.55	\$77.11	\$68.32	\$445.89	\$283.64	\$231.34	\$204.96
36	T530	ARRIVAL EXPRESS OPTIONS	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$1,995.00	14%	\$1,715.70	\$221.60	\$20.59			\$156.47	\$95.39	\$75.66	\$65.71	\$469.42	\$286.18	\$226.98	\$197.13
37	T536	ARRIVAL EXPRESS PRINTERS	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$995.00	14%	\$855.70	\$172.80	\$16.05			\$78.04	\$50.47	\$41.59	\$37.11	\$234.12	\$151.41	\$124.78	\$111.34
38	T534	ARRIVAL EXPRESS PRINTERS	LASER PRINTER	Equipment	\$695.00	14%	\$597.70	\$130.40	\$12.11			\$54.51	\$35.70	\$29.65	\$26.60	\$163.53	\$107.11	\$88.96	\$79.79
39	T514	ARRIVAL EXPRESS PROFESSIONAL SERVICES	ARRIVAL BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
40	T6P0	ARRIVAL EXPRESS PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
41	VS27	ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	PBBACKUP™ SERVICE SUBSCRIPTION - ONE PER WORKSTATION	Equipment	\$0.00	0%	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
42	ESAR	ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	Equipment	\$0.00	0%	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
43	T550	ARRIVAL EXPRESS SERVICE SUBSCRIPTIONS	ARRIVAL 24/7 STANDBY SOFTWARE SUPPORT	Equipment	\$56.00	16%	\$47.04			\$0.00	\$0.00	\$4.29	\$2.33	\$1.70	\$1.38	\$12.87	\$7.00	\$5.09	\$4.13
44	T5C3	ARRIVAL LICENSES	ARRIVAL CLIENT LIC TIER 1	Equipment	\$500.00	14%	\$430.00					\$39.22	\$21.33	\$15.52	\$12.60	\$117.65	\$63.98	\$46.57	\$37.80
45	T5L1	ARRIVAL LICENSES	LOBBYTRAC TURNKEY PACKAGE	Equipment	\$8,165.00	14%	\$7,021.90	\$592.00	\$55.00	\$329.60	\$30.62	\$671.02	\$406.40	\$320.78	\$277.61	\$2,013.05	\$1,219.21	\$962.33	\$832.83
46	T5L3	ARRIVAL LICENSES	LOBBYTRAC SOFTWARE ONLY	Equipment	\$3,595.00	14%	\$3,091.70			\$329.60	\$30.62	\$312.58	\$183.97	\$142.23	\$121.21	\$937.75	\$551.91	\$426.69	\$363.62
47	T5R0	ARRIVAL LICENSES	ARRIVAL XE CUSTOMER LOYALTY	Equipment	\$6,165.00	14%	\$5,301.90	\$314.40	\$29.21	\$244.00	\$22.67	\$506.20	\$300.25	\$233.54	\$199.92	\$1,518.60	\$900.74	\$700.61	\$599.76
48	T5XC	ARRIVAL LICENSES	ARRIVAL EXTENDED EDITION CLIENT SERVER - SOFTWARE ONLY	Equipment	\$15,280.00	14%	\$13,140.80			\$906.40	\$84.21	\$1,282.65	\$735.99	\$558.59	\$469.23	\$3,847.94	\$2,207.97	\$1,675.76	\$1,407.69
49	T5XE	ARRIVAL LICENSES	ARRIVAL EXTENDED EDITION - SOFTWARE ONLY	Equipment	\$6,160.00	14%	\$5,297.60			\$329.60	\$30.62	\$513.76	\$293.38	\$221.86	\$185.84	\$1,541.28	\$880.14	\$665.59	\$557.52
50	T53S	ARRIVAL OPTIONS	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$145.00	14%	\$124.70					\$11.37	\$6.19	\$4.50	\$3.65	\$34.12	\$18.56	\$13.51	\$10.96
51	T539	ARRIVAL OPTIONS	CORDLESS SCANNER	Equipment	\$1,895.00	14%	\$1,629.70	\$295.20	\$27.42			\$148.63	\$94.55	\$77.11	\$68.32	\$445.89	\$283.64	\$231.34	\$204.96
52	T596002	ARRIVAL OPTIONS	ARRIVAL ETHERNET SWITCH	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90
53	JB96002	ARRIVAL OPTIONS	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	Equipment	\$160.00	14%	\$137.60					\$12.55	\$6.82	\$4.97	\$4.03	\$37.65	\$20.47	\$14.90	\$12.10
54	T542	ARRIVAL OPTIONS	2D IMAGER	Equipment	\$2,400.00	14%	\$2,064.00	\$248.00	\$23.04			\$188.24	\$113.89	\$89.87	\$77.75	\$564.71	\$341.68	\$269.61	\$233.26
55	T543	ARRIVAL OPTIONS	ARRIVAL WEB CAM	Equipment	\$245.00	14%	\$210.70					\$19.22	\$10.45	\$7.61	\$6.17	\$57.65	\$31.35	\$22.82	\$18.52
56	T544	ARRIVAL PRINTERS	2IN. GRAPHICS PRINTER	Equipment	\$395.00	14%	\$339.70	\$56.80	\$5.28			\$30.98	\$19.49	\$15.78	\$13.91	\$92.94	\$58.46	\$47.34	\$41.73
57	T538	ARRIVAL PRINTERS	TRACKING ASSISTANT PORTABLE BELT PRINTER	Equipment	\$1,385.00	14%	\$1,191.10	\$125.60	\$11.67			\$108.63	\$64.91	\$50.78	\$43.65	\$325.88	\$194.74	\$152.33	\$130.95
58	T531	ARRIVAL PRINTERS	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$1,495.00	14%	\$1,285.70	\$307.20	\$28.54			\$117.26	\$78.04	\$65.44	\$59.08	\$351.77	\$234.12	\$196.32	\$177.23
59	TS14	ARRIVAL PRINTERS	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	Equipment	\$260.00	14%	\$223.60					\$20.39	\$11.09	\$8.07	\$6.55	\$61.18	\$33.27	\$24.22	\$19.65
60	TS31	ARRIVAL PRINTERS	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	Equipment	\$140.00	14%	\$120.40					\$10.98	\$5.97	\$4.35	\$3.53	\$32.94	\$17.92	\$13.04	\$10.58

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61	BAS2	ARRIVAL PROFESSIONAL SERVICES	BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE	Equipment	\$510.00	16%	\$428.40					\$39.07	\$21.25	\$15.47	\$12.55	\$117.21	\$63.75	\$46.40	\$37.66
62	T515	ARRIVAL PROFESSIONAL SERVICES	ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
63	T537	ARRIVAL PROFESSIONAL SERVICES	ARRIVAL LIVE APPLICATION SUPPORT	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
64	T5M1	ARRIVAL PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1/2 DAY)	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37
65	T5M2	ARRIVAL PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1 DAY)	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73
66	T6P1	ARRIVAL PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1 DAY)	Equipment	\$1,623.00	16%	\$1,363.32					\$124.33	\$67.62	\$49.22	\$39.95	\$373.00	\$202.86	\$147.65	\$119.84
67	T6P4	ARRIVAL PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37
68	T6P5	ARRIVAL PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1 DAY)	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73
69	T513	ARRIVAL PROFESSIONAL SERVICES	ARRIVAL INSTALLATION ON CUSTOMER'S PC	Equipment	\$407.00	14%	\$350.02					\$31.92	\$17.36	\$12.64	\$10.26	\$95.77	\$52.08	\$37.91	\$30.77
70	T5AG	ARRIVAL PROFESSIONAL SERVICES	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	Equipment	\$407.00	14%	\$350.02					\$31.92	\$17.36	\$12.64	\$10.26	\$95.77	\$52.08	\$37.91	\$30.77
71	T310	ARRIVAL SCALES	100 LB. TABLETOP SCALE	Equipment	\$995.00	14%	\$855.70	\$163.20	\$15.16			\$78.04	\$50.02	\$41.00	\$36.44	\$234.12	\$150.07	\$123.00	\$109.33
72	T312	ARRIVAL SCALES	200 LB. ROLLERTOP SCALE	Equipment	\$1,295.00	14%	\$1,113.70	\$229.60	\$21.33			\$101.57	\$65.90	\$54.42	\$48.63	\$304.71	\$197.71	\$163.27	\$145.89
73	JR64	ARRIVAL SCALES	GREEN 150 LB ROLLERTOP SCALE FACTORY CERTIFIED	Equipment	\$695.00	14%	\$597.70	\$229.60	\$21.33			\$54.51	\$40.31	\$35.80	\$33.51	\$163.53	\$120.93	\$107.39	\$100.53
74	T5F3	ARRIVAL SOFTWARE OPTIONS	FILE LINK / SCAN LINK / GLOBAL UPDATE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
75	T5EN	ARRIVAL SOFTWARE OPTIONS	E-MAIL NOTIFICATION	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
76	T5F8	ARRIVAL SOFTWARE OPTIONS	ODBC INTEGRATION	Equipment	\$2,055.00	14%	\$1,767.30			\$239.20	\$22.22	\$183.40	\$109.88	\$86.02	\$74.00	\$550.20	\$329.64	\$258.06	\$222.01
77	VSDE	ARRIVAL SOFTWARE OPTIONS	SENDSUITE DESKTOP SOFTWARE	Equipment	\$8,295.00	14%	\$7,133.70			\$479.20	\$44.52	\$695.11	\$398.35	\$302.04	\$253.54	\$2,085.33	\$1,195.05	\$906.13	\$760.61
78	T5F1	ARRIVAL SOFTWARE OPTIONS	NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY)	Equipment	\$1,500.00	14%	\$1,290.00			\$180.00	\$16.72	\$134.37	\$80.71	\$63.29	\$54.52	\$403.11	\$242.12	\$189.87	\$163.56
79	T5F2	ARRIVAL SOFTWARE OPTIONS	BACKGROUND IMPORT FEATURE	Equipment	\$750.00	14%	\$645.00			\$90.40	\$8.40	\$67.22	\$40.39	\$31.68	\$27.30	\$201.67	\$121.17	\$95.05	\$81.89
80	T5NL	ARRIVAL SOFTWARE OPTIONS	MULTI-WORKSTATION CLIENT LICENSE	Equipment	\$500.00	14%	\$430.00			\$60.00	\$5.57	\$44.79	\$26.90	\$21.10	\$18.17	\$134.37	\$80.71	\$63.29	\$54.52
81	T5VT	ARRIVAL SOFTWARE OPTIONS	VISITOR TRACKING FEATURE	Equipment	\$750.00	14%	\$645.00			\$90.40	\$8.40	\$67.22	\$40.39	\$31.68	\$27.30	\$201.67	\$121.17	\$95.05	\$81.89
82	T5FF	ARRIVAL SOFTWARE OPTIONS	ARRIVAL IMAGING	Equipment	\$1,250.00	14%	\$1,075.00			\$150.40	\$13.97	\$112.01	\$67.29	\$52.78	\$45.47	\$336.04	\$201.88	\$158.34	\$136.41
83	T5FG	ARRIVAL SOFTWARE OPTIONS	ROUTE ACTIVITY LOGGING FEATURE	Equipment	\$1,250.00	14%	\$1,075.00			\$150.40	\$13.97	\$112.01	\$67.29	\$52.78	\$45.47	\$336.04	\$201.88	\$158.34	\$136.41
84	T5PR	ARRIVAL SOFTWARE OPTIONS	MAIL CENTER PRODUCTIVITY REPORTING	Equipment	\$795.00	14%	\$683.70			\$95.20	\$8.84	\$71.20	\$42.76	\$33.53	\$28.88	\$213.59	\$128.27	\$100.58	\$86.63
85	BMC2	BUSINESS MANAGER DM SERIES INTERFACES	DM SERIES INTERFACE (DM300C-DM450C)	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
86	BMC1	BUSINESS MANAGER DM SERIES INTERFACES	DM SERIES INTERFACE TO BUSINESS MANAGER (DM300-DM475)	Equipment	\$1,025.00	14%	\$881.50					\$80.39	\$43.72	\$31.82	\$25.83	\$241.18	\$131.17	\$95.47	\$77.48
87	Z690005	BUSINESS MANAGER ETHERNET CABLES	ETHERNET CABLE (100 FEET)	Equipment	\$216.86	14%	\$186.50					\$17.01	\$9.25	\$6.73	\$5.46	\$51.03	\$27.75	\$20.20	\$16.39
88	Z690006	BUSINESS MANAGER ETHERNET CABLES	ETHERNET CABLE (250 FEET)	Equipment	\$328.00	14%	\$282.08					\$25.73	\$13.99	\$10.18	\$8.26	\$77.18	\$41.97	\$30.55	\$24.79
89	Z690003	BUSINESS MANAGER ETHERNET CABLES	ETHERNET CABLE (14 FEET)	Equipment	\$47.55	14%	\$40.89					\$3.73	\$2.03	\$1.48	\$1.20	\$11.19	\$6.08	\$4.43	\$3.59
90	Z690004	BUSINESS MANAGER ETHERNET CABLES	ETHERNET CABLE (25 FEET)	Equipment	\$47.60	14%	\$40.94					\$3.73	\$2.03	\$1.48	\$1.20	\$11.20	\$6.09	\$4.43	\$3.60
91	Z690000	BUSINESS MANAGER ETHERNET HUBS	ETHERNET 4 PORT HUB	Equipment	\$291.00	14%	\$250.26					\$22.82	\$12.41	\$9.03	\$7.33	\$68.47	\$37.24	\$27.10	\$22.00
92	Z690001	BUSINESS MANAGER ETHERNET HUBS	ETHERNET 16 PORT HUB	Equipment	\$683.00	14%	\$587.38					\$53.57	\$29.13	\$21.20	\$17.21	\$160.71	\$87.40	\$63.61	\$51.63
93	1FXR	BUSINESS MANAGER FUNDS MANAGEMENT	FUNDS MGMT METER FEATURE (DM SERIES)	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
94	Z6FM	BUSINESS MANAGER FUNDS MANAGEMENT	FUNDS MANAGEMENT - DM SERIES ONLY	Equipment	\$1,230.00	14%	\$1,057.80					\$96.47	\$52.47	\$38.19	\$30.99	\$289.41	\$157.40	\$114.56	\$92.98
95	BMFM	BUSINESS MANAGER FUNDS MANAGEMENT	FUNDS MGMT METER ACTIVATION (DM SERIES)	Equipment	\$200.00	14%	\$172.00					\$15.69	\$8.53	\$6.21	\$5.04	\$47.06	\$25.59	\$18.63	\$15.12
96	BMS1	BUSINESS MANAGER HOST WORKSTATIONS	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	Equipment	\$9,265.00	14%	\$7,967.90	\$100.80	\$9.36	\$948.80	\$88.14	\$814.82	\$488.03	\$382.03	\$328.63	\$2,444.45	\$1,464.10	\$1,146.08	\$985.88

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts	
97	Z6SXKIT	BUSINESS MANAGER HOST WORKSTATIONS	BUSINESS MANAGER SOFTWARE KIT	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
98	Z6SX	BUSINESS MANAGER HOST WORKSTATIONS	BUSINESS MANAGER SERIALIZED SOFTWARE	Equipment	\$0.00	0%	\$0.00	\$100.80	\$9.36			\$0.00	\$4.68	\$6.24	\$7.02	\$0.00	\$14.05	\$18.73	\$21.07	
99	BMT2	BUSINESS MANAGER INTERFACES	DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100	BMX2	BUSINESS MANAGER INTERFACES	DM SERIES INTERFACE (DM500-DM1100)	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
101	BMWA	BUSINESS MANAGER INTERFACES	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	Equipment	\$305.00	14%	\$262.30					\$23.92	\$13.01	\$9.47	\$7.69	\$71.77	\$39.03	\$28.41	\$23.06	
102	BMT1	BUSINESS MANAGER INTERFACES	DM INFINITY INTERFACE - LAN	Equipment	\$1,025.00	14%	\$881.50					\$80.39	\$43.72	\$31.82	\$25.83	\$241.18	\$131.17	\$95.47	\$77.48	
103	BMZ1	BUSINESS MANAGER INTERFACES	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
104	BM52	BUSINESS MANAGER MANAGEMENT WORKSTATIONS	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	Equipment	\$6,070.00	14%	\$5,220.20	\$405.60	\$37.68	\$499.20	\$46.38	\$522.46	\$324.14	\$259.95	\$227.59	\$1,567.37	\$972.41	\$779.84	\$682.76	
105	BMS2	BUSINESS MANAGER MANAGEMENT WORKSTATIONS	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	Equipment	\$3,350.00	14%	\$2,881.00	\$100.80	\$9.36	\$544.00	\$50.54	\$313.29	\$198.12	\$160.78	\$141.97	\$939.86	\$594.35	\$482.35	\$425.92	
106	BMS3	BUSINESS MANAGER MANAGEMENT WORKSTATIONS	CLIENT HOST SOFTWARE ONLY	Equipment	\$2,095.00	14%	\$1,801.70	\$100.80	\$9.36	\$499.20	\$46.38	\$210.69	\$140.42	\$117.66	\$106.19	\$632.07	\$421.27	\$352.98	\$318.57	
107	BMA1	BUSINESS MANAGER OPTIONS	CRYSTAL REPORTING	Equipment	\$210.00	14%	\$180.60					\$16.47	\$8.96	\$6.52	\$5.29	\$49.41	\$26.87	\$19.56	\$15.87	
108	Z690034	BUSINESS MANAGER OPTIONS	SECONDARY NETWORK CARD FOR DATA TRANSFERS	Equipment	\$195.00	14%	\$167.70					\$15.29	\$8.32	\$6.05	\$4.91	\$45.88	\$24.95	\$18.16	\$14.74	
109	BM41	BUSINESS MANAGER PERIPHERALS	RECEIPT PRINTER	Equipment	\$1,080.00	14%	\$928.80	\$158.40	\$14.72			\$84.71	\$53.43	\$43.34	\$38.25	\$254.12	\$160.28	\$130.02	\$114.75	
110	BM42	BUSINESS MANAGER PERIPHERALS	BARCODE SCANNER FOR DATA COLLECTOR	Equipment	\$1,530.00	14%	\$1,315.80	\$132.80	\$12.34			\$120.00	\$71.43	\$55.73	\$47.81	\$360.00	\$214.30	\$167.18	\$143.42	
111	BM44	BUSINESS MANAGER PERIPHERALS	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	Equipment	\$1,530.00	14%	\$1,315.80	\$132.80	\$12.34			\$120.00	\$71.43	\$55.73	\$47.81	\$360.00	\$214.30	\$167.18	\$143.42	
112	BMPC	BUSINESS MANAGER PERIPHERALS	BUSINESS MANAGER HOST WORKSTATION PC	Equipment	\$2,880.00	14%	\$2,476.80	\$304.80	\$28.32			\$225.88	\$137.01	\$108.29	\$93.81	\$677.65	\$411.02	\$324.87	\$281.42	
113	SPY8	BUSINESS MANAGER PERIPHERALS	LASER PRINTER	Equipment	\$835.00	35%	\$542.75	\$130.40	\$12.11			\$49.50	\$32.98	\$27.67	\$24.99	\$148.50	\$98.93	\$83.01	\$74.96	
114	ESBM	BUSINESS MANAGER PROFESSIONAL SERVICES	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	Equipment	\$0.00	0%	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
115	BMH1	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53	
116	BMH3	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER DATA CONVERSION SERVICES	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53	
117	BMH4	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53	
118	BMP0	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PROJECT MANAGEMENT	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37	
119	BMP1	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PROJECT MANAGEMENT	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73	
120	MFP0	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <HALF DAY	Equipment	\$814.00	16%	\$683.76					\$62.36	\$33.91	\$24.68	\$20.03	\$187.08	\$101.74	\$74.05	\$60.10	
121	MFP1	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1 <FULL DAY	Equipment	\$1,623.00	16%	\$1,363.32					\$124.33	\$67.62	\$49.22	\$39.95	\$373.00	\$202.86	\$147.65	\$119.84	
122	MFP4	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <HALF DAY	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37	
123	MFP5	BUSINESS MANAGER PROFESSIONAL SERVICES	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2 <FULL DAY	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73	
124	BMUP	CHECK CATEGORY	BUSINESS MANAGER 6.0 UPGRADE FOR XP	Equipment	\$820.00	14%	\$705.20					\$64.31	\$34.98	\$25.46	\$20.66	\$192.94	\$104.93	\$76.37	\$61.99	
125	BMUR	CHECK CATEGORY	BUSINESS MANAGER UPGRADE FOR WIN2000	Equipment	\$835.00	14%	\$718.10					\$65.49	\$35.62	\$25.92	\$21.04	\$196.47	\$106.85	\$77.77	\$63.12	

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
126	CRM7	CONNECTRIGHTMAILER	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED STAND-ALONE SOFTWARE	Equipment	\$1,855.00	14%	\$1,595.30			\$960.00	\$89.18	\$234.68	\$168.31	\$146.77	\$135.93	\$704.03	\$504.93	\$440.32	\$407.78
127	CRM8	CONNECTRIGHTMAILER	CONNECTRIGHT MAILER ELECTRONICALLY DELIVERED INTEGRATED SOFTWARE	Equipment	\$1,855.00	14%	\$1,595.30			\$960.00	\$89.18	\$234.68	\$168.31	\$146.77	\$135.93	\$704.03	\$504.93	\$440.32	\$407.78
128	CRM4	CONNECTRIGHTMAILER OPTIONS	CONNECTRIGHT MAILER BUSINESS SERVICES SUITE (BSS)	Equipment	\$720.00	14%	\$619.20			\$320.00	\$29.73	\$86.20	\$60.44	\$52.08	\$47.87	\$258.60	\$181.32	\$156.24	\$143.61
129	NOIT	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	CLIENT SELF-INSTALL	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
130	WPF0	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1/2 DAY)	Equipment	\$814.00	16%	\$683.76					\$62.36	\$33.91	\$24.68	\$20.03	\$187.08	\$101.74	\$74.05	\$60.10
131	WSMF	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	CONNECTRIGHT MAILER - BASIC INSTALLATION AND TRAINING	Equipment	\$510.00	14%	\$438.60					\$40.00	\$21.75	\$15.83	\$12.85	\$120.00	\$65.26	\$47.50	\$38.55
132	WSMG	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	CONNECTRIGHT MAILER - BASIC INSTALLATION, TRAINING AND MAIL RUN ASSISTANCE	Equipment	\$1,025.00	14%	\$881.50					\$80.39	\$43.72	\$31.82	\$25.83	\$241.18	\$131.17	\$95.47	\$77.48
133	WSM4	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	MAIL COACH TRAINING - UP TO 12 HOURS AND 4 PEOPLE	Equipment	\$3,379.00	14%	\$2,905.94					\$265.02	\$144.13	\$104.90	\$85.14	\$795.07	\$432.40	\$314.71	\$255.43
134	WSM6	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	MAIL COACH TRAINING - UP TO 12 HOURS AND 6 PEOPLE	Equipment	\$5,068.00	14%	\$4,358.48					\$397.49	\$216.18	\$157.34	\$127.70	\$1,192.48	\$648.54	\$472.02	\$383.11
135	WSMC	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	MAIL COACH TRAINING - UP TO 8 HOURS AND 2 PEOPLE	Equipment	\$1,128.00	14%	\$970.08					\$88.47	\$48.12	\$35.02	\$28.42	\$265.41	\$144.35	\$105.06	\$85.27
136	WPF1	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1 DAY)	Equipment	\$1,623.00	16%	\$1,363.32					\$124.33	\$67.62	\$49.22	\$39.95	\$373.00	\$202.86	\$147.65	\$119.84
137	WPF4	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2 DAY)	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37
138	WPF5	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 DAY)	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73
139	WPR1	CONNECTRIGHTMAILER PROFESSIONAL SERVICES	DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 DAY	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73
140	DF8R	FOLDERS BASE SYSTEM	GREEN DF800 FOLDER	Equipment	\$3,085.00	16%	\$2,591.40	\$388.80	\$36.12			\$236.34	\$146.59	\$117.63	\$103.02	\$709.01	\$439.78	\$352.89	\$309.05
141	DF9R	FOLDERS BASE SYSTEM	GREEN DF900 FOLDER	Equipment	\$4,115.00	16%	\$3,456.60	\$583.20	\$54.18			\$315.24	\$198.54	\$160.90	\$141.91	\$945.73	\$595.61	\$482.71	\$425.74
142	DF10	FOLDERS BASE SYSTEM	PERFECT LETTER FOLDER	Equipment	\$350.00	16%	\$294.00	\$55.20	\$5.13			\$26.81	\$17.15	\$14.03	\$12.46	\$80.44	\$51.44	\$42.10	\$37.38
143	DF80	FOLDERS BASE SYSTEM	OFFICERIGHT FOLDER	Equipment	\$4,425.00	16%	\$3,717.00	\$356.00	\$33.07			\$338.99	\$200.90	\$156.23	\$133.71	\$1,016.97	\$602.70	\$468.70	\$401.14
144	DF90	FOLDERS BASE SYSTEM	OFFICERIGHT FOLDER	Equipment	\$5,650.00	16%	\$4,746.00	\$533.60	\$49.57			\$432.84	\$260.19	\$204.38	\$176.24	\$1,298.51	\$780.56	\$613.14	\$528.71
145	FD1R	FOLDERS BASE SYSTEM	GREEN DF100 OFFICERIGHT FOLDER	Equipment	\$210.00	16%	\$176.40					\$16.09	\$8.75	\$6.37	\$5.17	\$48.26	\$26.25	\$19.10	\$15.51
146	DF9C	FOLDERS OPTIONS	CROSS FOLD KIT	Equipment	\$615.00	16%	\$516.60					\$47.11	\$25.62	\$18.65	\$15.14	\$141.34	\$76.87	\$55.95	\$45.41
147	DFCS	FOLDERS OPTIONS	CONVEYOR STACKER	Equipment	\$820.00	16%	\$688.80	\$53.60	\$4.98			\$62.82	\$36.65	\$28.19	\$23.92	\$188.46	\$109.96	\$84.56	\$71.75
148	DFHC	FOLDERS OPTIONS	HIGH CAPACITY EXTENSION	Equipment	\$305.00	16%	\$256.20					\$23.37	\$12.71	\$9.25	\$7.51	\$70.10	\$38.12	\$27.75	\$22.52
149	DF2F	FOLDERS PROFESSIONAL INSTALLATION	BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900	Equipment	\$191.00	16%	\$160.44					\$14.63	\$7.96	\$5.79	\$4.70	\$43.90	\$23.87	\$17.38	\$14.10
150	CRE-4824LD	FURNITURE	CRENZAS - WITH LOCKING DOOR - 48IN.W X 24IN.D X 29IN.H	Equipment	\$1,130.00	25%	\$847.50					\$77.29	\$42.04	\$30.59	\$24.83	\$231.88	\$126.11	\$91.78	\$74.50
151	CRE-6024LD	FURNITURE	CRENZAS - WITH LOCKING DOOR - 60IN.W X 24IN.D X 29IN.H	Equipment	\$1,390.00	25%	\$1,042.50					\$95.08	\$51.71	\$37.63	\$30.55	\$285.23	\$155.12	\$112.90	\$91.64
152	CRE-7224LD	FURNITURE	CRENZAS - WITH LOCKING DOOR - 72IN.W X 24IN.D X 29IN.H	Equipment	\$1,940.00	25%	\$1,455.00					\$132.70	\$72.17	\$52.53	\$42.63	\$398.09	\$216.50	\$157.58	\$127.89
153	TI20	INSERTERS BASE SYSTEM	RELAY 2000 W/INSTALL & TRAINING		\$8,000.00	18%	\$6,560.00	\$926.40	\$86.06			\$598.27	\$368.41	\$294.19	\$256.76	\$1,794.82	\$1,105.22	\$882.57	\$770.27
154	TI30	INSERTERS BASE SYSTEM	RELAY 3000 W/INSTALL & TRAINING		\$12,500.00	18%	\$10,250.00	\$1,293.60	\$120.18			\$934.80	\$568.49	\$450.14	\$390.46	\$2,804.40	\$1,705.46	\$1,350.43	\$1,171.37
155	TI40	INSERTERS BASE SYSTEM	RELAY 4000 W/INSTALL & TRAINING		\$15,000.00	18%	\$12,300.00	\$1,856.80	\$172.50			\$1,121.76	\$696.33	\$559.03	\$489.76	\$3,365.28	\$2,088.99	\$1,677.09	\$1,469.29
156	TI50	INSERTERS BASE SYSTEM	RELAY 5000 W/4 FEEDER TOWER		\$20,100.00	18%	\$16,482.00	\$1,962.40	\$182.31			\$1,503.16	\$908.66	\$716.54	\$619.65	\$4,509.48	\$2,725.98	\$2,149.62	\$1,858.96
157	TI60	INSERTERS BASE SYSTEM	RELAY 6000 INSERTING SYSTEM		\$40,735.00	18%	\$33,402.70	\$2,781.60	\$258.41			\$3,046.33	\$1,785.98	\$1,378.11	\$1,172.51	\$9,138.98	\$5,357.94	\$4,134.34	\$3,517.52
158	TI70	INSERTERS BASE SYSTEM	RELAY 7000 INSERTING SYSTEM		\$45,995.00	20%	\$36,796.00	\$3,467.20	\$322.10			\$3,355.80	\$1,986.13	\$1,543.07	\$1,319.70	\$10,067.39	\$5,958.40	\$4,629.22	\$3,959.10
159	TI80	INSERTERS BASE SYSTEM	RELAY 8000 INSERTING SYSTEM		\$67,465.00	20%	\$53,972.00	\$4,610.40	\$428.31			\$4,922.25	\$2,891.17	\$2,233.93	\$1,902.61	\$14,766.74	\$8,673.50	\$6,701.78	\$5,707.83

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
160	T10H	INSERTERS EXIT SCANNERS	EXIT SCANNING TRANSPORT AND CAMERA	Equipment	\$4,675.00	14%	\$4,020.50	\$560.80	\$52.10	\$385.60	\$35.82	\$402.49	\$261.29	\$215.69	\$192.70	\$1,207.48	\$783.87	\$647.08	\$578.09
161	F790018	INSERTERS FURNITURE	18 IN. CONSOLE EXTENSION	Equipment	\$370.00	28%	\$266.40					\$24.30	\$13.21	\$9.62	\$7.81	\$72.89	\$39.64	\$28.85	\$23.42
162	F790019	INSERTERS FURNITURE	30 IN. CONSOLE EXTENSION	Equipment	\$475.00	24%	\$361.00					\$32.92	\$17.91	\$13.03	\$10.58	\$98.77	\$53.72	\$39.10	\$31.73
163	TIRG	INSERTERS FURNITURE	HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS	Equipment	\$1,850.00	16%	\$1,550.86					\$141.44	\$76.92	\$55.99	\$45.44	\$424.32	\$230.77	\$167.96	\$136.32
164	TIRJ	INSERTERS FURNITURE	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	Equipment	\$1,905.00	16%	\$1,596.97					\$145.64	\$79.21	\$57.65	\$46.79	\$436.93	\$237.63	\$172.95	\$140.37
165	TIRH	INSERTERS FURNITURE	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOORS	Equipment	\$2,215.00	14%	\$1,904.90					\$173.73	\$94.48	\$68.77	\$55.81	\$521.18	\$283.45	\$206.30	\$167.44
166	TIRC	INSERTERS FURNITURE	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	Equipment	\$2,500.00	25%	\$1,875.00					\$171.00	\$93.00	\$67.69	\$54.94	\$513.00	\$279.00	\$203.06	\$164.81
167	TIRD	INSERTERS FURNITURE	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	Equipment	\$4,585.00	14%	\$3,943.10					\$359.61	\$195.58	\$142.35	\$115.53	\$1,078.83	\$586.73	\$427.04	\$346.60
168	F72D	INSERTERS INPUT SCANNING	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	Equipment	\$8,875.00	31%	\$6,123.75	\$844.00	\$78.41			\$558.49	\$342.94	\$273.34	\$238.23	\$1,675.46	\$1,028.83	\$820.02	\$714.70
169	F790250	INSERTERS INPUT SCANNING	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	Equipment	\$820.00	31%	\$565.80					\$51.60	\$28.06	\$20.43	\$16.58	\$154.80	\$84.19	\$61.28	\$49.73
170	F7FS	INSERTERS INPUT SCANNING	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	Equipment	\$2,575.00	31%	\$1,776.75	\$165.60	\$15.38			\$162.04	\$95.82	\$74.40	\$63.60	\$486.12	\$287.46	\$223.19	\$190.79
171	F7MS	INSERTERS INPUT SCANNING	MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FEEDER	Equipment	\$3,605.00	31%	\$2,487.45	\$164.80	\$15.31			\$226.86	\$131.03	\$100.00	\$84.36	\$680.57	\$393.10	\$300.01	\$253.09
172	F7SB	INSERTERS INPUT SCANNING	BARCODE SCANNING SOFTWARE	Equipment	\$750.00	31%	\$517.50					\$47.20	\$25.67	\$18.68	\$15.16	\$141.59	\$77.00	\$56.05	\$45.49
173	F7TB	INSERTERS INPUT SCANNING	TOWER OMR BARCODE SCANNING HARDWARE	Equipment	\$2,575.00	31%	\$1,776.75	\$276.00	\$25.64			\$162.04	\$100.95	\$81.23	\$71.29	\$486.12	\$302.84	\$243.70	\$213.87
174	TIRM	INSERTERS INPUT SCANNING	TIRM - TOWER SCANNING HARDWARE	Equipment	\$2,575.00	14%	\$2,214.50	\$301.60	\$28.02			\$201.96	\$123.85	\$98.62	\$85.90	\$605.89	\$371.55	\$295.87	\$257.70
175	TIHC	INSERTERS INPUT SCANNING	HIGH CAPACITY SHEET FEEDER	Equipment	\$6,895.00	14%	\$5,929.70	\$721.60	\$67.04			\$540.79	\$327.63	\$258.75	\$224.02	\$1,622.37	\$982.89	\$776.26	\$672.05
176	DIPY	INSERTERS INTEGRITY OPTIONS	PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT	Equipment	\$5,150.00	16%	\$4,326.00	\$421.60	\$39.17			\$394.53	\$234.15	\$182.28	\$156.13	\$1,183.59	\$702.46	\$546.84	\$468.38
177	DIPZ	INSERTERS INTEGRITY OPTIONS	PRODUCTION REPORTS SOFTWARE (SW ONLY)	Equipment	\$3,090.00	14%	\$2,657.40	\$328.80	\$30.55			\$242.35	\$147.08	\$116.30	\$100.77	\$727.06	\$441.24	\$348.89	\$302.31
178	WSSB	INSERTERS INTEGRITY OPTIONS	PLANET PRESS ENVELOPE NOW	Equipment	\$1,025.00	18%	\$840.50			\$136.00	\$12.63	\$89.29	\$54.32	\$42.98	\$37.26	\$267.86	\$162.97	\$128.93	\$111.78
179	DIHS	INSERTERS INTEGRITY OPTIONS	NONCONTACT KEYBOARD WEDGE SCANNER	Equipment	\$1,495.00	30%	\$1,046.50	\$232.80	\$21.63			\$95.44	\$62.72	\$52.20	\$46.88	\$286.32	\$188.16	\$156.59	\$140.65
180	T10E	INSERTERS INTEGRITY OPTIONS	EXIT SCANNING CONTROL PACKAGE	Equipment	\$2,155.00	14%	\$1,853.30	\$363.20	\$33.74			\$169.02	\$108.79	\$89.40	\$79.61	\$507.06	\$326.38	\$268.20	\$238.82
181	T10F	INSERTERS INTEGRITY OPTIONS	STANDARD EXIT SCANNING SOFTWARE	Equipment	\$2,675.00	14%	\$2,300.50					\$209.81	\$114.10	\$83.05	\$67.40	\$629.42	\$342.31	\$249.14	\$202.21
182	T10G	INSERTERS INTEGRITY OPTIONS	PROFESSIONAL EXIT SCANNING SOFTWARE	Equipment	\$7,985.00	14%	\$6,867.10					\$626.28	\$340.61	\$247.90	\$201.21	\$1,878.84	\$1,021.82	\$743.71	\$603.62
183	DI9P	INSERTERS INTEGRITY OPTIONS	FILE BASED PROCESSING	Equipment	\$15,000.00	14%	\$12,900.00	\$644.00	\$59.83	\$288.00	\$26.76	\$1,203.24	\$696.51	\$532.33	\$449.60	\$3,609.71	\$2,089.53	\$1,596.99	\$1,348.79
184	DI90012	INSERTERS LOCALIZATION KITS	VERTICAL POWER LOCALIZATION KIT- US	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
185	F391550	INSERTERS LOCALIZATION KITS	RELAY LOCALIZATION KIT - US	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
186	F790042-01	INSERTERS LOCALIZATION KITS	POWER CORD	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
187	F7MU	INSERTERS MAIL MACHINE INTERFACES	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	Equipment	\$3,290.00	16%	\$2,763.60					\$252.04	\$137.07	\$99.77	\$80.97	\$756.12	\$411.22	\$299.30	\$242.92
188	F7MT	INSERTERS MAIL MACHINE INTERFACES	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	Equipment	\$3,290.00	31%	\$2,270.10					\$207.03	\$112.60	\$81.95	\$66.51	\$621.10	\$337.79	\$245.85	\$199.54
189	F7DI	INSERTERS OPTIONS	BOTTOM ADDRESS INVERTER KIT	Equipment	\$1,025.00	31%	\$707.25					\$64.50	\$35.08	\$25.53	\$20.72	\$193.50	\$105.24	\$76.60	\$62.17
190	TINK	INSERTERS OPTIONS	OMR SCAN RELAY 2K W/INSTALL & TRG	Equipment	\$1,595.00	16%	\$1,339.80					\$122.19	\$66.45	\$48.37	\$39.26	\$366.57	\$199.36	\$145.10	\$117.77
191	TIET	INSERTERS OPTIONS	EXIT TRANSPORT	Equipment	\$1,995.00	14%	\$1,715.70					\$156.47	\$85.10	\$61.94	\$50.27	\$469.42	\$255.30	\$185.81	\$150.81
192	TIFS	INSERTERS OPTIONS	FLAT SEALER	Equipment	\$3,955.00	14%	\$3,401.30					\$310.20	\$168.70	\$122.79	\$99.66	\$930.60	\$506.11	\$368.36	\$298.97
193	F37A	INSERTERS PERIPHERALS	OMR SCANNER W/INSTALL & TRAINING	Equipment	\$1,595.00	18%	\$1,307.90					\$119.28	\$64.87	\$47.22	\$38.32	\$357.84	\$194.62	\$141.65	\$114.96
194	TIRS	INSERTERS PERIPHERALS	VERTICAL STACKER W/INSTALL & TRG	Equipment	\$1,755.00	16%	\$1,474.20	\$133.60	\$12.41			\$134.45	\$79.33	\$61.49	\$52.50	\$403.34	\$237.98	\$184.48	\$157.51
195	TI01	INSERTERS PERIPHERALS	TABLET OPTION	Equipment	\$2,500.00	18%	\$2,050.00	\$166.40	\$15.46			\$186.96	\$109.41	\$84.31	\$71.66	\$560.88	\$328.23	\$252.93	\$214.98

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Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
196	TI02	INSERTERS PERIPHERALS	FIXED BEAM BARCODE W/INSTALL & TRG	Equipment	\$1,995.00	14%	\$1,715.70	\$240.00	\$22.30			\$156.47	\$96.25	\$76.80	\$66.99	\$469.42	\$288.74	\$230.40	\$200.98
197	TI03	INSERTERS PERIPHERALS	2D SCANNER W/INSTALL & TRAINING	Equipment	\$2,995.00	14%	\$2,575.70	\$360.00	\$33.44			\$234.90	\$144.48	\$115.28	\$100.55	\$704.71	\$433.43	\$345.84	\$301.65
198	F3C2	INSERTERS PROFESSIONAL SERVICES	MAIL RUN ASSISTANCE - 2 HOURS	Equipment	\$335.00	20%	\$268.00					\$24.44	\$13.29	\$9.67	\$7.85	\$73.32	\$39.88	\$29.02	\$23.56
199	DITS	INSERTERS PROFESSIONAL SERVICES	INSTALLATION AND OPERATOR TRAINING FOR SCANNING	Equipment	\$562.00	31%	\$387.78					\$35.37	\$19.23	\$14.00	\$11.36	\$106.10	\$57.70	\$42.00	\$34.09
200	DITU	INSERTERS PROFESSIONAL SERVICES	INSTALLATION & OPERATION TRAINING FOR HIGH CAPACITY SHEET FEEDER	Equipment	\$433.00	31%	\$298.77					\$27.25	\$14.82	\$10.79	\$8.75	\$81.74	\$44.46	\$32.36	\$26.26
201	DITV	INSERTERS PROFESSIONAL SERVICES	INSTALLATION AND OPERATOR TRAINING FOR STACKERS	Equipment	\$222.00	31%	\$153.18					\$13.97	\$7.60	\$5.53	\$4.49	\$41.91	\$22.79	\$16.59	\$13.46
202	DIWF	INSERTERS PROFESSIONAL SERVICES	INSTALLATION AND OPERATOR TRAINING FOR FLAT SEALER	Equipment	\$340.00	31%	\$234.60					\$21.40	\$11.64	\$8.47	\$6.87	\$64.19	\$34.91	\$25.41	\$20.62
203	TI0L	INSERTERS PROFESSIONAL SERVICES	MAIL RUN ASSIST-UP TO 4 HOURS	Equipment	\$562.00	14%	\$483.32					\$44.08	\$23.97	\$17.45	\$14.16	\$132.24	\$71.92	\$52.34	\$42.48
204	TI0K	INSERTERS PROFESSIONAL SERVICES	INSTALLATION AND OPERATOR TRAINING FOR INSERTER	Equipment	\$1,360.00	14%	\$1,169.60					\$106.67	\$58.01	\$42.22	\$34.27	\$320.00	\$174.04	\$126.67	\$102.81
205	DIBX	INSERTERS STACKERS	SECOND STACKER FOR TANDEM BELT STACKER	Equipment	\$0.00	0%	\$0.00	\$164.80	\$15.31			\$0.00	\$7.66	\$10.21	\$11.48	\$0.00	\$22.97	\$30.62	\$34.45
206	TIVP	INSERTERS STACKERS	VERTICAL POWER STACKER	Equipment	\$1,755.00	16%	\$1,474.20	\$133.60	\$12.41			\$134.45	\$79.33	\$61.49	\$52.50	\$403.34	\$237.98	\$184.48	\$157.51
207	TIBB	INSERTERS STACKERS	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	Equipment	\$3,895.00	14%	\$3,349.70	\$180.00	\$16.72			\$305.49	\$174.51	\$132.07	\$110.69	\$916.48	\$523.52	\$396.22	\$332.06
208	TIBD	INSERTERS STACKERS	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	Equipment	\$5,150.00	14%	\$4,429.00	\$180.00	\$16.72			\$403.92	\$228.04	\$171.03	\$142.31	\$1,211.77	\$684.12	\$513.10	\$426.93
209	F780184	INSERTERS TRAY OPTIONS	INSERT TRAY	Equipment	\$205.00	31%	\$141.45					\$12.90	\$7.02	\$5.11	\$4.14	\$38.70	\$21.05	\$15.32	\$12.43
210	F700327	INSERTERS TRAY OPTIONS	SPECIAL TOWER FEEDER KIT	Equipment	\$260.00	31%	\$179.40					\$16.36	\$8.90	\$6.48	\$5.26	\$49.08	\$26.69	\$19.43	\$15.77
211	F780183	INSERTERS TRAY OPTIONS	SHEET/FLAT ENVELOPE TRAY	Equipment	\$205.00	31%	\$141.45					\$12.90	\$7.02	\$5.11	\$4.14	\$38.70	\$21.05	\$15.32	\$12.43
212	F790725	INSERTERS TRAY OPTIONS	SALES KIT - FEEDER INSERT SUPPORT	Equipment	\$85.00	14%	\$73.10					\$6.67	\$3.63	\$2.64	\$2.14	\$20.00	\$10.88	\$7.92	\$6.43
213	F790726	INSERTERS TRAY OPTIONS	SALES KIT - ADJUSTABLE SHINGLE TRAY	Equipment	\$125.00	14%	\$107.50					\$9.80	\$5.33	\$3.88	\$3.15	\$29.41	\$16.00	\$11.64	\$9.45
214	NVMH	INVIEW SUBSCRIPTIONS	INVIEW DASHBOARD CONNECT+ SINGLE METER	Equipment	\$4.80	0%	\$4.80					\$0.44	\$0.24	\$0.17	\$0.14	\$1.31	\$0.71	\$0.52	\$0.42
215	DLA3	LETTER OPENERS BASE SYSTEM	DL400™ HIGH SPEED LETTER OPENER	Equipment	\$5,550.00	16%	\$4,662.00	\$481.60	\$44.74			\$425.17	\$253.61	\$198.13	\$170.15	\$1,275.52	\$760.82	\$594.38	\$510.46
216	1FA1	LOW VOLUME MAILING ANALYTICS	BASIC ACCOUNTING (25 DEPT)	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
217	1FAC	LOW VOLUME MAILING ANALYTICS	BASIC ACCOUNTING (10 DEPT)	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
218	1FAF	LOW VOLUME MAILING ANALYTICS	NO ACCOUNTING SOFTWARE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
219	1FNV	LOW VOLUME MAILING ANALYTICS	INVIEW STARTUP KIT FOR DM125/225	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
220	1FBM	LOW VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (100 ACCOUNTS)	Equipment	\$625.00	16%	\$525.00					\$47.88	\$26.04	\$18.95	\$15.38	\$143.64	\$78.12	\$56.86	\$46.15
221	1FBN	LOW VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (300 ACCOUNTS)	Equipment	\$1,045.00	16%	\$877.80					\$80.06	\$43.54	\$31.69	\$25.72	\$240.17	\$130.62	\$95.07	\$77.16
222	1FBL	LOW VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (50 ACCOUNTS)	Equipment	\$340.00	16%	\$285.60					\$26.05	\$14.17	\$10.31	\$8.37	\$78.14	\$42.50	\$30.93	\$25.10
223	1FA2	LOW VOLUME MAILING ANALYTICS	BASIC ACCOUNTING (100 DEPT)	Equipment	\$340.00	33%	\$227.80					\$20.78	\$11.30	\$8.22	\$6.67	\$62.33	\$33.90	\$24.67	\$20.02
224	NV99KIT	LOW VOLUME MAILING ANALYTICS	INVIEW WELCOME KIT	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
225	NV90KIT	LOW VOLUME MAILING ANALYTICS	INVIEW WELCOME KIT	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
226	M0L2	LOW VOLUME MAILING BASE SYSTEM	MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS	Equipment	\$450.00	16%	\$378.00	\$0.00	\$0.00			\$34.47	\$18.75	\$13.65	\$11.08	\$103.42	\$56.25	\$40.94	\$33.23
227	M0L5	LOW VOLUME MAILING BASE SYSTEM	MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS	Equipment	\$490.00	15%	\$416.00	\$0.00	\$0.00			\$37.94	\$20.63	\$15.02	\$12.19	\$113.82	\$61.90	\$45.05	\$36.57
228	SVDF	LOW VOLUME MAILING BASE SYSTEM	DM225 DIGITAL MAILING SYSTEM	Equipment	\$1,045.00	16%	\$877.80	\$78.40	\$7.28			\$80.06	\$47.18	\$36.54	\$31.18	\$240.17	\$141.54	\$109.63	\$93.55
229	SBRP	LOW VOLUME MAILING BASE SYSTEM	DM125 DIGITAL MAILING SYSTEM	Equipment	\$80.00	16%	\$67.20					\$6.13	\$3.33	\$2.43	\$1.97	\$18.39	\$10.00	\$7.28	\$5.91
230	PB-4000-US	LOW VOLUME MAILING CONNECTIVITY OPTIONS	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
231	NV50	LOW VOLUME MAILING INVIEW OPTIONS	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	Equipment	\$625.00	16%	\$525.00					\$47.88	\$26.04	\$18.95	\$15.38	\$143.64	\$78.12	\$56.86	\$46.15
232	K7M0	LOW VOLUME MAILING METER	METER FOR MAILSTATION2	Equipment* meter rental	\$23.00	20%	\$18.40					\$1.68	\$0.91	\$0.66	\$0.54	\$5.03	\$2.74	\$1.99	\$1.62
233	SBDS	LOW VOLUME MAILING OPTIONS	BARCODE SCANNER	Equipment	\$835.00	33%	\$559.45	\$132.80	\$12.34			\$51.02	\$33.92	\$28.42	\$25.64	\$153.07	\$101.75	\$85.26	\$76.93

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Catalog Date: January 20, 2017

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234	PRM1	LOW VOLUME MAILING PERIPHERALS	MOISTENER FOR DM125	Equipment	\$370.00	16%	\$310.80					\$28.34	\$15.42	\$11.22	\$9.11	\$85.03	\$46.25	\$33.66	\$27.32
235	SFGK	LOW VOLUME MAILING PERIPHERALS	PC TRANSFER UTILITY KIT	Equipment	\$205.00	38%	\$127.10					\$11.59	\$6.30	\$4.59	\$3.72	\$34.77	\$18.91	\$13.76	\$11.17
236	F9SA	LOW VOLUME MAILING PROFESSIONAL SERVICES	PROFESSIONAL INSTALLATION FOR DM225	Equipment	\$200.00	38%	\$124.00					\$11.31	\$6.15	\$4.48	\$3.63	\$33.93	\$18.45	\$13.43	\$10.90
237	F9SJ	LOW VOLUME MAILING PROFESSIONAL SERVICES	PROFESSIONAL INSTALLATION FOR DM100/DM125	Equipment	\$185.00	38%	\$114.70					\$10.46	\$5.69	\$4.14	\$3.36	\$31.38	\$17.07	\$12.42	\$10.08
238	F9SL	LOW VOLUME MAILING PROFESSIONAL SERVICES	PC METER CONNECT INSTALL	Equipment	\$102.00	38%	\$63.24					\$5.77	\$3.14	\$2.28	\$1.85	\$17.30	\$9.41	\$6.85	\$5.56
239	K7SA	LOW VOLUME MAILING PROFESSIONAL SERVICES	PROFESSIONAL INSTALLATION FOR MAILSTATION	Equipment	\$140.00	31%	\$96.60					\$8.81	\$4.79	\$3.49	\$2.83	\$26.43	\$14.37	\$10.46	\$8.49
240	1FS4	LOW VOLUME MAILING VALUE BASED OPTIONS	USPS SPECIAL SERVICES SOFTWARE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
241	1FM2	LOW VOLUME MAILING WEIGHING OPTIONS	DISABLE MANUAL WEIGHT FEATURE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
242	MP1W	LOW VOLUME MAILING WEIGHING OPTIONS	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
243	PRW5	LOW VOLUME MAILING WEIGHING OPTIONS	5 LB. INTEGRATED WEIGHING	Equipment	\$1,045.00	16%	\$877.80					\$80.06	\$43.54	\$31.69	\$25.72	\$240.17	\$130.62	\$95.07	\$77.16
244	PRW3	LOW VOLUME MAILING WEIGHING OPTIONS	30 LB. INTEGRATED WEIGHING	Equipment	\$2,820.00	16%	\$2,368.80					\$216.03	\$117.49	\$85.51	\$69.41	\$648.10	\$352.48	\$256.54	\$208.22
245	PRW7	LOW VOLUME MAILING WEIGHING OPTIONS	70 LB. INTEGRATED WEIGHING	Equipment	\$3,145.00	16%	\$2,641.80					\$240.93	\$131.03	\$95.37	\$77.40	\$722.80	\$393.10	\$286.11	\$232.21
246	PRP2	LOW VOLUME MAILING WEIGHING OPTIONS	2 LB. INTEGRATED WEIGHING	Equipment	\$760.00	16%	\$638.40					\$58.22	\$31.66	\$23.05	\$18.71	\$174.67	\$94.99	\$69.14	\$56.12
247	PRP5	LOW VOLUME MAILING WEIGHING OPTIONS	5 LB. INTEGRATED WEIGHING	Equipment	\$1,130.00	16%	\$949.20					\$86.57	\$47.08	\$34.27	\$27.81	\$259.70	\$141.24	\$102.80	\$83.43
248	PRP9	LOW VOLUME MAILING WEIGHING OPTIONS	10 LB. INTEGRATED WEIGHING	Equipment	\$1,445.00	16%	\$1,213.80					\$110.70	\$60.20	\$43.82	\$35.56	\$332.10	\$180.61	\$131.45	\$106.69
249	PRW2	LOW VOLUME MAILING WEIGHING OPTIONS	2 LB. INTEGRATED WEIGHING	Equipment	\$710.00	16%	\$596.40					\$54.39	\$29.58	\$21.53	\$17.47	\$163.18	\$88.74	\$64.59	\$52.42
250	MPC4	LOW VOLUME MAILING WEIGHING OPTIONS	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	Equipment	\$0.00	0%	\$0.00	\$18.40	\$1.71			\$0.00	\$0.85	\$1.14	\$1.28	\$0.00	\$2.56	\$3.42	\$3.85
251	MPC1	LOW VOLUME MAILING WEIGHING OPTIONS	INTEGRATED WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00	\$58.40	\$5.43			\$0.00	\$2.71	\$3.62	\$4.07	\$0.00	\$8.14	\$10.85	\$12.21
252	F9DD	MID VOLUME MAILING	USPS SPECIAL SERVICES WELCOME KIT	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
253	1FAB	MID VOLUME MAILING ANALYTICS	DEPARTMENT ACCOUNTING ENABLER	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
254	1FAE	MID VOLUME MAILING ANALYTICS	BASIC ACCOUNTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
255	1FAL	MID VOLUME MAILING ANALYTICS	INVIEW 50 DEPT ACCOUNTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
256	1FAM	MID VOLUME MAILING ANALYTICS	INVIEW 100 DEPT ACCOUNTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
257	1FAN	MID VOLUME MAILING ANALYTICS	INVIEW 300 DEPT ACCOUNTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
258	SV6A	MID VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (100 ACCOUNTS)	Equipment	\$625.00	16%	\$525.00					\$47.88	\$26.04	\$18.95	\$15.38	\$143.64	\$78.12	\$56.86	\$46.15
259	SV7A	MID VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (300 ACCOUNTS)	Equipment	\$1,045.00	14%	\$898.70					\$81.96	\$44.58	\$32.44	\$26.33	\$245.88	\$133.73	\$97.33	\$79.00
260	SV5A	MID VOLUME MAILING ANALYTICS	DM SERIES ANALYTICS (50 ACCOUNTS)	Equipment	\$340.00	16%	\$285.60					\$26.05	\$14.17	\$10.31	\$8.37	\$78.14	\$42.50	\$30.93	\$25.10
261	SVBB	MID VOLUME MAILING BASE SYSTEM	GREEN DM400C DIGITAL MAILING SYSTEM	Equipment	\$2,515.00	16%	\$2,112.60	\$254.40	\$23.63			\$192.67	\$116.60	\$92.02	\$79.62	\$578.01	\$349.81	\$276.06	\$238.87
262	SVXC	MID VOLUME MAILING BASE SYSTEM	GREEN DM475 DIGITAL MAILING SYSTEM	Equipment	\$6,295.00	16%	\$5,287.80	\$508.00	\$47.19			\$482.25	\$285.87	\$222.35	\$190.33	\$1,446.74	\$857.61	\$667.06	\$570.98
263	SVXA	MID VOLUME MAILING BASE SYSTEM	DM475 DIGITAL MAILING SYSTEM	Equipment	\$7,860.00	16%	\$6,602.40	\$447.20	\$41.55			\$602.14	\$348.25	\$266.04	\$224.61	\$1,806.42	\$1,044.75	\$798.13	\$673.83
264	SBYP	MID VOLUME MAILING BASE SYSTEM	DM300C DIGITAL METER SYSTEM	Equipment	\$1,835.00	38%	\$1,137.70	\$0.00	\$0.00			\$103.76	\$56.43	\$41.07	\$33.33	\$311.27	\$169.29	\$123.21	\$100.00
265	SBTA	MID VOLUME MAILING BASE SYSTEM	DM400C DIGITAL METER SYSTEM	Equipment	\$3,145.00	28%	\$2,279.75	\$0.00	\$0.00			\$207.91	\$113.08	\$82.30	\$66.80	\$623.74	\$339.23	\$246.90	\$200.39
266	4CES	MID VOLUME MAILING BASE SYSTEM	DM400C BASE	Equipment	\$0.00	0%	\$0.00	\$254.40	\$23.63			\$0.00	\$11.82	\$15.76	\$17.73	\$0.00	\$35.45	\$47.27	\$53.18
267	3CES	MID VOLUME MAILING BASE SYSTEM	DM300C BASE	Equipment	\$0.00	0%	\$0.00	\$152.80	\$14.20			\$0.00	\$7.10	\$9.46	\$10.65	\$0.00	\$21.29	\$28.39	\$31.94
268	SVXB	MID VOLUME MAILING BASE SYSTEM	DM475 PRO DIGITAL MAILING SYSTEM	Equipment	\$9,960.00	14%	\$8,565.60	\$447.20	\$41.55			\$781.18	\$445.63	\$336.91	\$282.13	\$2,343.55	\$1,336.88	\$1,010.74	\$846.39
269	1FAH	MID VOLUME MAILING BUSINESS MANAGER	BUSINESS MANAGER SOFTWARE FEATURE CODE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
270	1FZO	MID VOLUME MAILING DIFFERENTIAL WEIGHING OPTIONS	DIFFERENTIAL WEIGHING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Catalog Title: Pitney Bowes Equipment and other related products
Catalog Date: January 20, 2017
Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
271	G900	MID VOLUME MAILING METERS	METER FOR DM475 SERIES	Equipment meter rental	\$76.00	20%	\$60.80					\$5.54	\$3.02	\$2.19	\$1.78	\$16.63	\$9.05	\$6.58	\$5.34
272	F9DS	MID VOLUME MAILING OPTIONS	MAIL MACHINE TUNE UP	Equipment	\$407.00	38%	\$252.34					\$23.01	\$12.52	\$9.11	\$7.39	\$69.04	\$37.55	\$27.33	\$22.18
273	DW90060	MID VOLUME MAILING OPTIONS	MAILSTREAM EDUCATION SERVICES-2HRS	Equipment	\$495.00	14%	\$425.70					\$38.82	\$21.11	\$15.37	\$12.47	\$116.47	\$63.34	\$46.10	\$37.42
274	UXDLAAB	MID VOLUME MAILING OPTIONS	DM SERIES PC INTERFACE FOR THE DM300C	Equipment	\$835.00	14%	\$718.10					\$65.49	\$35.62	\$25.92	\$21.04	\$196.47	\$106.85	\$77.77	\$63.12
275	MFD0	MID VOLUME MAILING PROFESSIONAL SERVICES	DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT	Equipment	\$794.00	31%	\$547.86					\$49.96	\$27.17	\$19.78	\$16.05	\$149.89	\$81.52	\$59.33	\$48.16
276	MFD1	MID VOLUME MAILING PROFESSIONAL SERVICES	DEDICATED MAIL FINISHING PROJECT MANAGEMENT SUPPORT	Equipment	\$1,587.00	31%	\$1,095.03					\$99.87	\$54.31	\$39.53	\$32.08	\$299.60	\$162.94	\$118.59	\$96.25
277	1FY9	MID VOLUME MAILING SPEED OPTIONS	70 LPM FEATURE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
278	1FY8	MID VOLUME MAILING SPEED OPTIONS	95 LPM FEATURE	Equipment	\$1,350.00	16%	\$1,134.00					\$103.42	\$56.25	\$40.94	\$33.23	\$310.26	\$168.74	\$122.81	\$99.68
279	1FZ9	MID VOLUME MAILING SPEED OPTIONS	120 LPM FEATURE	Equipment	\$2,095.00	38%	\$1,298.90					\$118.46	\$64.43	\$46.89	\$38.06	\$355.38	\$193.28	\$140.67	\$114.17
280	1FER	MID VOLUME MAILING VALUE BASED SERVICES	ERR RATES	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
281	1FS2	MID VOLUME MAILING VALUE BASED SERVICES	USPS SPECIAL SERVICES SOFTWARE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
282	ERR3	MID VOLUME MAILING VALUE BASED SERVICES	ERETURN RECEIPT FEATURE	Equipment	\$21.00	0%	\$21.00					\$1.92	\$1.04	\$0.76	\$0.62	\$5.75	\$3.12	\$2.27	\$1.85
283	ERCL	MID VOLUME MAILING VALUE BASED SERVICES	E-RR REFERENCE NUMBER FEATURE ONLY	Equipment	\$475.00	14%	\$408.50					\$37.26	\$20.26	\$14.75	\$11.97	\$111.77	\$60.78	\$44.24	\$35.91
284	F9DA	MID VOLUME MAILING VALUE BASED SERVICES	USPS SPECIAL SERVICES TRAINING	Equipment	\$73.00	28%	\$52.56					\$4.79	\$2.61	\$1.90	\$1.54	\$14.38	\$7.82	\$5.69	\$4.62
285	MP8R	MID VOLUME MAILING WEIGHING	INTEGRATED WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00	\$57.60	\$5.35			\$0.00	\$2.68	\$3.57	\$4.01	\$0.00	\$8.03	\$10.70	\$12.04
286	MP4D	MID VOLUME MAILING WEIGHING OPTIONS	INTEGRATED WEIGHING PLATFORM FOR DM475	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
287	MP4R	MID VOLUME MAILING WEIGHING OPTIONS	GREEN 70/149 LB WEIGHING PLATFORM FACTORY CERTIFIED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
288	1GW2	MID VOLUME MAILING WEIGHING OPTIONS	2 LB INTEGRATED WEIGHING	Equipment	\$760.00	40%	\$456.00					\$41.59	\$22.62	\$16.46	\$13.36	\$124.76	\$67.85	\$49.38	\$40.08
289	1GW5	MID VOLUME MAILING WEIGHING OPTIONS	5 LB INTEGRATED WEIGHING	Equipment	\$1,130.00	40%	\$678.00					\$61.83	\$33.63	\$24.48	\$19.87	\$185.50	\$100.89	\$73.43	\$59.60
290	1GW9	MID VOLUME MAILING WEIGHING OPTIONS	10 LB INTEGRATED WEIGHING	Equipment	\$1,445.00	40%	\$867.00					\$79.07	\$43.00	\$31.30	\$25.40	\$237.21	\$129.01	\$93.90	\$76.21
291	MP9G	MID VOLUME MAILING WEIGHING OPTIONS	INTEGRATED WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00	\$60.00	\$5.57			\$0.00	\$2.79	\$3.72	\$4.18	\$0.00	\$8.36	\$11.15	\$12.54
292	MP3R	MID VOLUME MAILING WEIGHING OPTIONS	GREEN 15/30 LB WEIGHING PLATFORM FACTORY CERTIFIED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
293	WPB5	PB FIRST SOFTWARE	PB FIRST BASE LICENSE (INCLUDES FIRST 5 APPLICATIONS)	Equipment	\$310.00	14%	\$266.60			\$52.00	\$4.83	\$29.14	\$18.05	\$14.46	\$12.64	\$87.43	\$54.16	\$43.37	\$37.93
294	WDF1	PB FIRST SOFTWARE FORMATTING	DOCUMENT FORMATTING OPTION	Equipment	\$1,235.00	14%	\$1,062.10			\$208.00	\$19.32	\$116.19	\$72.00	\$57.67	\$50.44	\$348.56	\$216.01	\$173.00	\$151.33
295	WPD1	PB FIRST SOFTWARE FORMATTING	PREFORMATTED DOCUMENT OPTION	Equipment	\$1,235.00	14%	\$1,062.10			\$208.00	\$19.32	\$116.19	\$72.00	\$57.67	\$50.44	\$348.56	\$216.01	\$173.00	\$151.33
296	VS67	PBSMART POSTAGE	PBSMART WELCOME PACKAGE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
297	PT2B	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE SHIPPING LABEL PRINTER AND 1 ROLL OF LABELS	Equipment	\$275.00	14%	\$236.50					\$21.57	\$11.73	\$8.54	\$6.93	\$64.71	\$35.19	\$25.61	\$20.79
298	PT3B	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE SHIPPING LABEL PRINTER, 1 ROLL OF LABELS W/ 30LB SCALE	Equipment	\$395.00	14%	\$339.70					\$30.98	\$16.85	\$12.26	\$9.95	\$92.94	\$50.55	\$36.79	\$29.86
299	PT3S	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE 30LB SCALE W/ DISPLAY	Equipment	\$130.00	14%	\$111.80					\$10.20	\$5.55	\$4.04	\$3.28	\$30.59	\$16.64	\$12.11	\$9.83
300	PT5S	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE 5LB SCALE W/ DISPLAY	Equipment	\$80.00	14%	\$68.80					\$6.27	\$3.41	\$2.48	\$2.02	\$18.82	\$10.24	\$7.45	\$6.05

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
301	PT7B	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE SHIPPING LABEL PRINTER, 1 ROLL OF LABELS W/ 70LB SCALE	Equipment	\$450.00	14%	\$387.00					\$35.29	\$19.20	\$13.97	\$11.34	\$105.88	\$57.59	\$41.91	\$34.02
302	PT7S	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE 70LB SCALE W/ DISPLAY	Equipment	\$185.00	14%	\$159.10					\$14.51	\$7.89	\$5.74	\$4.66	\$43.53	\$23.67	\$17.23	\$13.98
303	PT9B	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE SHIPPING LABEL PRINTER, 1 ROLL OF LABELS W/ 10LB SCALE	Equipment	\$370.00	14%	\$318.20					\$29.02	\$15.78	\$11.49	\$9.32	\$87.06	\$47.35	\$34.46	\$27.97
304	PT4P	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE STAMP LABEL PRINTER AND 1 ROLL OF LABELS	Equipment	\$125.00	14%	\$107.50					\$9.80	\$5.33	\$3.88	\$3.15	\$29.41	\$16.00	\$11.64	\$9.45
305	PT9S	PBSMART POSTAGE OPTIONS	PBSMARTPOSTAGE 10LB SCALE W/ DISPLAY	Equipment	\$105.00	14%	\$90.30					\$8.24	\$4.48	\$3.26	\$2.65	\$24.71	\$13.44	\$9.78	\$7.94
306	PT4R	PBSMART POSTAGE OPTIONS	ROLL OF LABELS FOR PBSMARTPOSTAGE STAMP LABEL PRINTER	Equipment	\$20.00	14%	\$17.20					\$1.57	\$0.85	\$0.62	\$0.50	\$4.71	\$2.56	\$1.86	\$1.51
307	PT4C	PBSMART POSTAGE OPTIONS	CONTINUOUS ROLL OF POSTAGE LABELS FOR STAMP LABEL PRINTER	Equipment	\$40.00	14%	\$34.40					\$3.14	\$1.71	\$1.24	\$1.01	\$9.41	\$5.12	\$3.73	\$3.02
308	PT2S	PBSMART POSTAGE OPTIONS	5 PBSMARTPOSTAGE POSTAGE SHEETS	Equipment	\$17.00	14%	\$14.62					\$1.33	\$0.73	\$0.53	\$0.43	\$4.00	\$2.18	\$1.58	\$1.29
309	WPP5	PLANET PRESS OPTIONS	PLANETPRESS IMAGE	Equipment	\$4,765.00	14%	\$4,097.90			\$552.00	\$51.28	\$425.01	\$254.54	\$199.22	\$171.35	\$1,275.03	\$763.61	\$597.65	\$514.05
310	WPPX	PLANET PRESS PROFESSIONAL SERVICES	AIRFARE FOR ON-SITE VISIT	Equipment	\$1,335.00	16%	\$1,121.40					\$102.27	\$55.62	\$40.48	\$32.86	\$306.82	\$166.86	\$121.45	\$98.57
311	WPPA	PLANET PRESS PROFESSIONAL SERVICES	ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS	Equipment	\$4,120.00	16%	\$3,460.80					\$315.62	\$171.66	\$124.93	\$101.40	\$946.87	\$514.97	\$374.80	\$304.20
312	WPPB	PLANET PRESS PROFESSIONAL SERVICES	ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY	Equipment	\$3,090.00	16%	\$2,595.60					\$236.72	\$128.74	\$93.70	\$76.05	\$710.16	\$386.23	\$281.10	\$228.15
313	WPPC	PLANET PRESS PROFESSIONAL SERVICES	ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS	Equipment	\$4,120.00	16%	\$3,460.80					\$315.62	\$171.66	\$124.93	\$101.40	\$946.87	\$514.97	\$374.80	\$304.20
314	WPPH	PLANET PRESS PROFESSIONAL SERVICES	PER DIEM FOR ON-SITE VISIT	Equipment	\$440.00	16%	\$369.60					\$33.71	\$18.33	\$13.34	\$10.83	\$101.12	\$55.00	\$40.03	\$32.49
315	WPS0	PLANET PRESS PROFESSIONAL SERVICES	DESIGN SERVICES	Equipment	\$140.00	16%	\$117.60					\$10.73	\$5.83	\$4.25	\$3.45	\$32.18	\$17.50	\$12.74	\$10.34
316	WPP7	PLANET PRESS SOFTWARE	PLANETPRESS PRODUCTION	Equipment	\$14,415.00	14%	\$12,396.90			\$1,680.00	\$156.07	\$1,286.67	\$770.96	\$603.60	\$519.30	\$3,860.01	\$2,312.88	\$1,810.80	\$1,557.91
317	WPP6	PLANET PRESS SOFTWARE	PLANETPRESS OFFICE	Equipment	\$8,440.00	14%	\$7,258.40			\$900.00	\$83.61	\$745.58	\$443.63	\$345.64	\$296.28	\$2,236.73	\$1,330.88	\$1,036.92	\$888.84
318	APA2	SENDPRO P SERIES ANALYTICS OPTIONS	100 DEPT ANALYTICS	Equipment	\$625.00	25%	\$468.75					\$42.75	\$23.25	\$16.92	\$13.73	\$128.25	\$69.75	\$50.77	\$41.20
319	APA4	SENDPRO P SERIES ANALYTICS OPTIONS	500 DEPT ANALYTICS	Equipment	\$1,350.00	33%	\$904.50					\$82.49	\$44.86	\$32.65	\$26.50	\$247.47	\$134.59	\$97.96	\$79.51
320	APA5	SENDPRO P SERIES ANALYTICS OPTIONS	1000 DEPT ANALYTICS	Equipment	\$1,520.00	33%	\$1,018.40					\$92.88	\$50.51	\$36.76	\$29.84	\$278.63	\$151.54	\$110.29	\$89.52
321	APA7	SENDPRO P SERIES ANALYTICS OPTIONS	2000 DEPT ANALYTICS	Equipment	\$1,835.00	33%	\$1,229.45					\$112.13	\$60.98	\$44.38	\$36.02	\$336.38	\$182.94	\$133.15	\$108.07
322	APA9	SENDPRO P SERIES ANALYTICS OPTIONS	3000 DEPT ANALYTICS	Equipment	\$2,360.00	33%	\$1,581.20					\$144.21	\$78.43	\$57.08	\$46.33	\$432.62	\$235.28	\$171.24	\$138.99
323	AZCS	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 3000 PRO WOW	Equipment	\$25,445.00	16%	\$21,373.80	\$2,093.60	\$194.50			\$1,949.29	\$1,157.39	\$901.26	\$772.12	\$5,847.87	\$3,472.17	\$2,703.78	\$2,316.37
324	AZCR	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 3000 PRO NON-WOW	Equipment	\$21,030.00	16%	\$17,665.20	\$2,093.60	\$194.50			\$1,611.07	\$973.44	\$767.38	\$663.46	\$4,833.20	\$2,920.33	\$2,302.13	\$1,990.39
325	AZCW	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 1000	Equipment	\$5,345.00	16%	\$4,489.80	\$193.09	\$17.94			\$409.47	\$231.66	\$174.04	\$145.00	\$1,228.41	\$694.99	\$522.12	\$435.01
326	AZCX	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 2000	Equipment	\$9,840.00	16%	\$8,265.60	\$466.70	\$43.36			\$753.82	\$431.65	\$327.29	\$274.70	\$2,261.47	\$1,294.96	\$981.88	\$824.10
327	AZCY	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 3000 NON-WOW	Equipment	\$9,655.00	16%	\$8,110.20	\$1,299.69	\$120.74			\$739.65	\$462.64	\$373.27	\$328.19	\$2,218.95	\$1,387.91	\$1,119.82	\$984.56
328	AZCZ	SENDPRO P SERIES BASE SYSTEM	GREEN CONNECT+ 3000 SERIES WOW	Equipment	\$13,880.00	16%	\$11,659.20	\$1,299.69	\$120.74			\$1,063.32	\$638.67	\$501.39	\$432.17	\$3,189.96	\$1,916.00	\$1,504.17	\$1,296.51
329	AZBD	SENDPRO P SERIES BASE SYSTEM	SENDPRO P3000 SERIES WOW	Equipment	\$19,310.00	33%	\$12,937.70	\$1,212.96	\$112.68			\$1,179.92	\$698.05	\$542.17	\$463.59	\$3,539.75	\$2,094.16	\$1,626.52	\$1,390.76
330	AZBB	SENDPRO P SERIES BASE SYSTEM	SENDPRO P2000 SERIES	Equipment	\$13,535.00	28%	\$9,745.20	\$436.00	\$40.50			\$888.76	\$503.61	\$378.80	\$315.91	\$2,666.29	\$1,510.84	\$1,136.41	\$947.74
331	AZBA	SENDPRO P SERIES BASE SYSTEM	SENDPRO P1000 SERIES	Equipment	\$7,310.00	28%	\$5,263.20	\$179.99	\$16.72			\$480.00	\$269.42	\$201.15	\$166.75	\$1,440.01	\$808.25	\$603.45	\$500.26
332	AZBC	SENDPRO P SERIES BASE SYSTEM	SENDPRO P3000 SERIES NON-WOW	Equipment	\$13,260.00	33%	\$8,884.20	\$1,212.96	\$112.68			\$810.24	\$497.00	\$395.84	\$344.82	\$2,430.72	\$1,491.00	\$1,187.53	\$1,034.46
333	MW90701	SENDPRO P SERIES CONNECTIVITY OPTIONS	100' LAN CABLE	Equipment	\$205.00	33%	\$137.35					\$12.53	\$6.81	\$4.96	\$4.02	\$37.58	\$20.44	\$14.88	\$12.07

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334	MW90705	SENDPRO P SERIES CONNECTIVITY OPTIONS	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	Equipment	\$155.00	33%	\$103.85					\$9.47	\$5.15	\$3.75	\$3.04	\$28.41	\$15.45	\$11.25	\$9.13
335	MW97182	SENDPRO P SERIES CONNECTIVITY OPTIONS	WIRELESS LAN ADAPTER	Equipment	\$155.00	33%	\$103.85					\$9.47	\$5.15	\$3.75	\$3.04	\$28.41	\$15.45	\$11.25	\$9.13
336	MW90702	SENDPRO P SERIES CONNECTIVITY OPTIONS	WIRELESS 4-PORT ROUTER.	Equipment	\$300.00	33%	\$201.00					\$18.33	\$9.97	\$7.26	\$5.89	\$54.99	\$29.91	\$21.77	\$17.67
337	1FW1	SENDPRO P SERIES DIFFERENTIAL WEIGHING	DIFFERENTIAL WEIGHING FEATURE CODE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
338	MP0X	SENDPRO P SERIES DIFFERENTIAL WEIGHING	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	Equipment	\$205.00	14%	\$176.30					\$16.08	\$8.74	\$6.36	\$5.17	\$48.24	\$26.23	\$19.09	\$15.50
339	MP3X	SENDPRO P SERIES DIFFERENTIAL WEIGHING	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	Equipment	\$415.00	14%	\$356.90					\$32.55	\$17.70	\$12.88	\$10.46	\$97.65	\$53.11	\$38.65	\$31.37
340	MP4X	SENDPRO P SERIES DIFFERENTIAL WEIGHING	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	Equipment	\$930.00	14%	\$799.80					\$72.94	\$39.67	\$28.87	\$23.43	\$218.83	\$119.01	\$86.62	\$70.30
341	MP5X	SENDPRO P SERIES DIFFERENTIAL WEIGHING	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	Equipment	\$1,255.00	14%	\$1,079.30					\$98.43	\$53.53	\$38.96	\$31.62	\$295.30	\$160.60	\$116.89	\$94.87
342	MSD1	SENDPRO P SERIES DISPLAY OPTIONS	10" COLOR TOUCH DISPLAY	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
343	MSD2	SENDPRO P SERIES DISPLAY OPTIONS	15" COLOR TOUCH DISPLAY	Equipment	\$930.00	33%	\$623.10					\$56.83	\$30.91	\$22.49	\$18.26	\$170.48	\$92.72	\$67.48	\$54.77
344	APSA	SENDPRO P SERIES FEEDER SPEED OPTIONS	130 LPM SPEED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
345	APSD	SENDPRO P SERIES FEEDER SPEED OPTIONS	130/70 LPM SPEED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
346	APSG	SENDPRO P SERIES FEEDER SPEED OPTIONS	165/105 LPM SPEED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
347	APSB	SENDPRO P SERIES FEEDER SPEED OPTIONS	160 LPM SPEED	Equipment	\$785.00	28%	\$565.20					\$51.55	\$28.03	\$20.40	\$16.56	\$154.64	\$84.10	\$61.21	\$49.68
348	APSC	SENDPRO P SERIES FEEDER SPEED OPTIONS	180 LPM SPEED	Equipment	\$2,610.00	28%	\$1,879.20					\$171.38	\$93.21	\$67.84	\$55.06	\$514.15	\$279.62	\$203.52	\$165.18
349	APSH	SENDPRO P SERIES FEEDER SPEED OPTIONS	220/135 LPM SPEED	Equipment	\$1,560.00	33%	\$1,045.20					\$95.32	\$51.84	\$37.73	\$30.62	\$285.97	\$155.53	\$113.20	\$91.87
350	APSJ	SENDPRO P SERIES FEEDER SPEED OPTIONS	270/170 LPM SPEED	Equipment	\$6,295.00	33%	\$4,217.65					\$384.65	\$209.20	\$152.26	\$123.58	\$1,153.95	\$627.59	\$456.77	\$370.73
351	APSF	SENDPRO P SERIES FEEDER SPEED OPTIONS	180/115 LPM SPEED	Equipment	\$4,195.00	28%	\$3,020.40					\$275.46	\$149.81	\$109.04	\$88.50	\$826.38	\$449.44	\$327.11	\$265.49
352	APSK	SENDPRO P SERIES FEEDER SPEED OPTIONS	310/205 LPM SPEED	Equipment	\$13,645.00	33%	\$9,142.15					\$833.76	\$453.45	\$330.03	\$267.86	\$2,501.29	\$1,360.35	\$990.09	\$803.59
353	APSE	SENDPRO P SERIES FEEDER SPEED OPTIONS	160/95 LPM SPEED	Equipment	\$1,835.00	28%	\$1,321.20					\$120.49	\$65.53	\$47.70	\$38.71	\$361.48	\$196.59	\$143.09	\$116.13
354	SVWC	SENDPRO P SERIES FURNITURE OPTIONS	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	Equipment	\$1,100.00	33%	\$737.00					\$67.21	\$36.56	\$26.61	\$21.59	\$201.64	\$109.67	\$79.82	\$64.78
355	SVWA	SENDPRO P SERIES FURNITURE OPTIONS	SENDPRO P SERIES CONSOLE WITH SCALE STAND	Equipment	\$2,130.00	33%	\$1,427.10					\$130.15	\$70.78	\$51.52	\$41.81	\$390.45	\$212.35	\$154.55	\$125.44
356	SVWB	SENDPRO P SERIES FURNITURE OPTIONS	BRIDGE FOR SENDPRO P SERIES CONSOLE	Equipment	\$475.00	28%	\$342.00					\$31.19	\$16.96	\$12.35	\$10.02	\$93.57	\$50.89	\$37.04	\$30.06
357	SVWD	SENDPRO P SERIES FURNITURE OPTIONS	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	Equipment	\$260.00	28%	\$187.20					\$17.07	\$9.29	\$6.76	\$5.48	\$51.22	\$27.86	\$20.27	\$16.45
358	NVAA	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 1	Equipment	\$201.00	16%	\$168.84					\$15.40	\$8.37	\$6.10	\$4.95	\$46.19	\$25.12	\$18.29	\$14.84
359	NVBA	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	DEPLOYMENT SERVICES - LEVEL 1	Equipment	\$304.00	16%	\$255.36					\$23.29	\$12.67	\$9.22	\$7.48	\$69.87	\$38.00	\$27.66	\$22.45

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360	NVAB	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 2	Equipment	\$510.00	16%	\$428.40					\$39.07	\$21.25	\$15.47	\$12.55	\$117.21	\$63.75	\$46.40	\$37.66
361	NVBB	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	DEPLOYMENT SERVICES - LEVEL 2	Equipment	\$510.00	16%	\$428.40					\$39.07	\$21.25	\$15.47	\$12.55	\$117.21	\$63.75	\$46.40	\$37.66
362	NVAC	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 3	Equipment	\$819.00	16%	\$687.96					\$62.74	\$34.12	\$24.84	\$20.16	\$188.23	\$102.37	\$74.51	\$60.47
363	NVBC	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	DEPLOYMENT SERVICES - LEVEL 3	Equipment	\$819.00	16%	\$687.96					\$62.74	\$34.12	\$24.84	\$20.16	\$188.23	\$102.37	\$74.51	\$60.47
364	NVAD	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 4	Equipment	\$1,025.00	16%	\$861.00					\$78.52	\$42.71	\$31.08	\$25.23	\$235.57	\$128.12	\$93.25	\$75.68
365	NVBD	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	DEPLOYMENT SERVICES - LEVEL 4	Equipment	\$1,540.00	16%	\$1,293.60					\$117.98	\$64.16	\$46.70	\$37.90	\$353.93	\$192.49	\$140.10	\$113.71
366	NVAE	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 5	Equipment	\$1,849.00	16%	\$1,553.16					\$141.65	\$77.04	\$56.07	\$45.51	\$424.94	\$231.11	\$168.21	\$136.52
367	NVBE	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	DEPLOYMENT SERVICES - LEVEL 5	Equipment	\$3,085.00	16%	\$2,591.40					\$236.34	\$128.53	\$93.55	\$75.93	\$709.01	\$385.60	\$280.65	\$227.78
368	NVAF	SENDPRO P SERIES INVIEW DASHBOARD PROFESSIONAL SERVICES	PROFESSIONAL SERVICES - LEVEL 6	Equipment	\$3,600.00	16%	\$3,024.00					\$275.79	\$149.99	\$109.17	\$88.60	\$827.37	\$449.97	\$327.50	\$265.81
369	NV10	SENDPRO P SERIES INVIEW OPTIONS	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	Equipment	\$1,045.00	14%	\$898.70					\$81.96	\$44.58	\$32.44	\$26.33	\$245.88	\$133.73	\$97.33	\$79.00
370	NV21	SENDPRO P SERIES INVIEW OPTIONS	INVIEW DASHBOARD TWO OR MORE SITES	Equipment	\$1,240.00	14%	\$1,066.40					\$97.26	\$52.89	\$38.50	\$31.25	\$291.77	\$158.68	\$115.49	\$93.74
371	NVWE	SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	INVIEW DASHBOARD SET UP & TRAINING	Equipment	\$201.00	14%	\$172.86					\$15.76	\$8.57	\$6.24	\$5.06	\$47.29	\$25.72	\$18.72	\$15.19
372	NV2A	SENDPRO P SERIES INVIEW PROFESSIONAL SERVICES	INVIEW CUSTOM REPORTS AND TRAINING	Equipment	\$510.00	14%	\$438.60					\$40.00	\$21.75	\$15.83	\$12.85	\$120.00	\$65.26	\$47.50	\$38.55
373	APFM	SENDPRO P SERIES PERIPHERALS	LASER PRINTER ENABLED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
374	MW90650	SENDPRO P SERIES PERIPHERALS	ROLL TAPE KIT	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
375	MW90147	SENDPRO P SERIES PERIPHERALS	WIRELESS KEYBOARD	Equipment	\$205.00	16%	\$172.20					\$15.70	\$8.54	\$6.22	\$5.05	\$47.11	\$25.62	\$18.65	\$15.14
376	APK2	SENDPRO P SERIES PERIPHERALS	SENDPRO P SERIES - QL1050 PRINTER BUNDLE	Equipment	\$0.00	0%	\$0.00	\$51.20	\$4.76			\$0.00	\$2.38	\$3.17	\$3.57	\$0.00	\$7.13	\$9.51	\$10.70
377	AZBE	SENDPRO P SERIES PRINT OPTIONS	SENDPRO P SERIES MONO PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$328.00	\$30.47			\$0.00	\$15.24	\$20.31	\$22.85	\$0.00	\$45.71	\$60.94	\$68.56
378	AZBL	SENDPRO P SERIES PRINT OPTIONS	SENDPRO P2000 COLOR PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$408.80	\$37.98			\$0.00	\$18.99	\$25.32	\$28.48	\$0.00	\$56.97	\$75.96	\$85.45
379	AZBM	SENDPRO P SERIES PRINT OPTIONS	SENDPRO P3000 COLOR PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$437.60	\$40.65			\$0.00	\$20.33	\$27.10	\$30.49	\$0.00	\$60.98	\$81.31	\$91.47
380	AZCE	SENDPRO P SERIES PRINT OPTIONS	GREEN CONNECT+ MONO PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$351.20	\$32.63			\$0.00	\$16.31	\$21.75	\$24.47	\$0.00	\$48.94	\$65.25	\$73.41
381	AZCL	SENDPRO P SERIES PRINT OPTIONS	GREEN CONNECT+ 2000 COLOR PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$437.60	\$40.65			\$0.00	\$20.33	\$27.10	\$30.49	\$0.00	\$60.98	\$81.31	\$91.47
382	AZCM	SENDPRO P SERIES PRINT OPTIONS	GREEN CONNECT+ 3000 COLOR PRINT MODULE	Equipment	\$0.00	0%	\$0.00	\$437.60	\$40.65			\$0.00	\$20.33	\$27.10	\$30.49	\$0.00	\$60.98	\$81.31	\$91.47
383	AZCF	SENDPRO P SERIES PRINT OPTIONS	GREEN CONNECT+ 1000 COLOR PRINT MODULE	Equipment	\$1,465.00	16%	\$1,230.60	\$437.60	\$40.65			\$112.23	\$81.36	\$71.53	\$66.55	\$336.69	\$244.09	\$214.58	\$199.64
384	AZBF	SENDPRO P SERIES PRINT OPTIONS	SENDPRO P1000 COLOR PRINT MODULE	Equipment	\$2,095.00	19%	\$1,696.95	\$408.80	\$37.98			\$154.76	\$103.16	\$86.58	\$78.20	\$464.29	\$309.47	\$259.74	\$234.61
385	APKF	SENDPRO P SERIES SHIPPING APP	SENDPRO P SHIPPING APP FEATURE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

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386	1FR3	SENDPRO P SERIES SOFTWARE OPTIONS	USPS PRESORTXTRA RATES	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
387	APFD	SENDPRO P SERIES SOFTWARE OPTIONS	ENERGY STAR ENABLED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
388	AZBK	SENDPRO P SERIES SOFTWARE OPTIONS	ENERGY STAR ENABLED	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
389	APFB	SENDPRO P SERIES SOFTWARE OPTIONS	COLOR GRAPHICS PRINTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
390	APG2	SENDPRO P SERIES SOFTWARE OPTIONS	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	Equipment	\$1,045.00	14%	\$898.70					\$81.96	\$44.58	\$32.44	\$26.33	\$245.88	\$133.73	\$97.33	\$79.00	
391	1FR4	SENDPRO P SERIES SOFTWARE OPTIONS	USPS BRM RATES	Equipment	\$510.00	33%	\$341.70					\$31.16	\$16.95	\$12.34	\$10.01	\$93.49	\$50.84	\$37.01	\$30.04	
392	APF8	SENDPRO P SERIES SOFTWARE OPTIONS	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	Equipment	\$155.00	33%	\$103.85					\$9.47	\$5.15	\$3.75	\$3.04	\$28.41	\$15.45	\$11.25	\$9.13	
393	APF9	SENDPRO P SERIES SOFTWARE OPTIONS	CONNECT+ /SENDPRO P CREATIVE FONTS	Equipment	\$155.00	33%	\$103.85					\$9.47	\$5.15	\$3.75	\$3.04	\$28.41	\$15.45	\$11.25	\$9.13	
394	AZBG	SENDPRO P SERIES SOFTWARE OPTIONS	BLACK GRAPHICS UPGRADE	Equipment	\$720.00	33%	\$482.40					\$43.99	\$23.93	\$17.41	\$14.13	\$131.98	\$71.78	\$52.24	\$42.40	
395	MW90007	SENDPRO P SERIES STACKER OPTIONS	SENDPRO P/CONNECT+ SERIES DROP STACKER	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
396	MSPR	SENDPRO P SERIES STACKER OPTIONS	GREEN CONNECT+ POWER STACKER	Equipment	\$1,255.00	16%	\$1,054.20					\$96.14	\$52.29	\$38.06	\$30.89	\$288.43	\$156.86	\$114.17	\$92.66	
397	MW90006	SENDPRO P SERIES STACKER OPTIONS	POWER STACKER PORTRAIT FLATS KIT	Equipment	\$510.00	14%	\$438.60					\$40.00	\$21.75	\$15.83	\$12.85	\$120.00	\$65.26	\$47.50	\$38.55	
398	MW90806	SENDPRO P SERIES STACKER OPTIONS	POWER STACKER EXTENSION	Equipment	\$720.00	33%	\$482.40					\$43.99	\$23.93	\$17.41	\$14.13	\$131.98	\$71.78	\$52.24	\$42.40	
399	MSPS	SENDPRO P SERIES STACKER OPTIONS	SENDPRO P SERIES POWER STACKER	Equipment	\$2,305.00	33%	\$1,544.35	\$246.40	\$22.89			\$140.84	\$88.05	\$71.01	\$62.42	\$422.53	\$264.14	\$213.03	\$187.25	
400	ERR1	SENDPRO P SERIES VALUE BASED SERVICES	ERETURN RECEIPT FEATURE	Equipment	\$25.00	0%	\$25.00					\$2.28	\$1.24	\$0.90	\$0.73	\$6.84	\$3.72	\$2.71	\$2.20	
401	1FS1	SENDPRO P SERIES VALUE BASED SERVICES	USPS SPECIAL SERVICES SOFTWARE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
402	MP30	SENDPRO P SERIES WEIGHING OPTIONS	15/30 LB WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00	\$139.20	\$12.93			\$0.00	\$6.47	\$8.62	\$9.70	\$0.00	\$19.40	\$25.86	\$29.10	
403	MP49	SENDPRO P SERIES WEIGHING OPTIONS	70/149 LB WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00	\$180.00	\$16.72			\$0.00	\$8.36	\$11.15	\$12.54	\$0.00	\$25.08	\$33.44	\$37.62	
404	MW96000	SENDPRO P SERIES WEIGHING OPTIONS	WEIGHING PLATFORM	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
405	MP3W	SENDPRO P SERIES WEIGHING OPTIONS	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
406	MP4W	SENDPRO P SERIES WEIGHING OPTIONS	70 LB WEIGHTS & MEASURES APPROVED OPTION	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
407	1FWV	SENDPRO P SERIES WEIGHING OPTIONS	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	Equipment	\$1,730.00	16%	\$1,453.20					\$132.53	\$72.08	\$52.46	\$42.58	\$397.60	\$216.24	\$157.38	\$127.74	
408	1FWW	SENDPRO P SERIES WEIGHING OPTIONS	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	Equipment	\$2,150.00	16%	\$1,806.00					\$164.71	\$89.58	\$65.20	\$52.92	\$494.12	\$268.73	\$195.59	\$158.75	
409	1FWX	SENDPRO P SERIES WEIGHING OPTIONS	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	Equipment	\$2,465.00	16%	\$2,070.60					\$188.84	\$102.70	\$74.75	\$60.67	\$566.52	\$308.11	\$224.25	\$182.01	
410	N199	SENDPRO P SERIES WEIGHING OPTIONS	SCALE STAND (MP30)	Equipment	\$100.00	33%	\$67.00					\$6.11	\$3.32	\$2.42	\$1.96	\$18.33	\$9.97	\$7.26	\$5.89	
411	1FW5	SENDPRO P SERIES WEIGHING OPTIONS	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	Equipment	\$2,465.00	40%	\$1,479.00					\$134.88	\$73.36	\$53.39	\$43.33	\$404.65	\$220.08	\$160.18	\$130.00	
412	1FW8	SENDPRO P SERIES WEIGHING OPTIONS	149 LB INTERFACED WEIGHING	Equipment	\$4,355.00	40%	\$2,613.00					\$238.31	\$129.60	\$94.33	\$76.56	\$714.92	\$388.81	\$282.99	\$229.68	

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
413	1FW6	SENDPRO P SERIES WEIGHING OPTIONS	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	Equipment	\$2,820.00	40%	\$1,692.00					\$154.31	\$83.92	\$61.08	\$49.58	\$462.93	\$251.77	\$183.24	\$148.73
414	1FW7	SENDPRO P SERIES WEIGHING OPTIONS	70 LB INTERFACED WEIGHING	Equipment	\$3,145.00	40%	\$1,887.00					\$172.09	\$93.60	\$68.12	\$55.29	\$516.28	\$280.79	\$204.36	\$165.87
415	MSF6	SENDPROPSERIES FEEDER OPTIONS	CONNECT+3000/SENDPROP3000 DLA PRELOADED FEEDER	Equipment	\$0.00	0%	\$0.00	\$1,600.00	\$148.64			\$0.00	\$74.32	\$99.09	\$111.48	\$0.00	\$222.96	\$297.28	\$334.44
416	MSF5	SENDPROPSERIES FEEDER OPTIONS	CONNECT+2000/SENDPROP2000 DLA PRELOADED FEEDER	Equipment	\$0.00	0%	\$0.00	\$568.00	\$52.77			\$0.00	\$26.38	\$35.18	\$39.58	\$0.00	\$79.15	\$105.54	\$118.73
417	MSF4	SENDPROPSERIES FEEDER OPTIONS	CONNECT+1000/SENDPROP1000 DLA PRELOADED FEEDER	Equipment	\$0.00	0%	\$0.00	\$264.00	\$24.53			\$0.00	\$12.26	\$16.35	\$18.39	\$0.00	\$36.79	\$49.05	\$55.18
418	PTKA	SENDPROWEB MARKET	US MARKET	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
419	PTK1	SENDPROWEB METER INTEGRATION	WEB BROWSER INTEGRATION	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
420	VSDP	SENDSUITE DESKTOP LICENSES	SENDSUITE DESKTOP BASE SYSTEM LICENSE	Equipment	\$4,995.00	14%	\$4,295.70			\$596.00	\$55.37	\$447.14	\$268.44	\$210.44	\$181.23	\$1,341.41	\$805.31	\$631.33	\$543.70
421	VSDH	SENDSUITE DESKTOP LICENSES	HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	Equipment	\$4,995.00	14%	\$4,295.70			\$596.00	\$55.37	\$447.14	\$268.44	\$210.44	\$181.23	\$1,341.41	\$805.31	\$631.33	\$543.70
422	VSD5	SENDSUITE DESKTOP PROFESSIONAL SERVICES	SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	Equipment	\$36,823.00	14%	\$31,667.78					\$2,888.10	\$1,570.72	\$1,143.21	\$927.87	\$8,664.30	\$4,712.17	\$3,429.62	\$2,783.60
423	VSD3	SENDSUITE DESKTOP PROFESSIONAL SERVICES	SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	Equipment	\$14,956.00	14%	\$12,862.16					\$1,173.03	\$637.96	\$464.32	\$376.86	\$3,519.09	\$1,913.89	\$1,392.97	\$1,130.58
424	VSD4	SENDSUITE DESKTOP PROFESSIONAL SERVICES	SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	Equipment	\$24,813.00	14%	\$21,339.18					\$1,946.13	\$1,058.42	\$770.34	\$625.24	\$5,838.40	\$3,175.27	\$2,311.03	\$1,875.71
425	VSD2	SENDSUITE DESKTOP PROFESSIONAL SERVICES	SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	Equipment	\$3,485.00	14%	\$2,997.10					\$273.34	\$148.66	\$108.20	\$87.82	\$820.01	\$445.97	\$324.59	\$263.45
426	VSG1	SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	ADD ONE USER TO SITE LICENSE	Equipment	\$200.00	14%	\$172.00			\$24.00	\$2.23	\$17.92	\$10.76	\$8.44	\$7.27	\$53.75	\$32.28	\$25.32	\$21.81
427	VSG2	SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	Equipment	\$200.00	14%	\$172.00			\$24.00	\$2.23	\$17.92	\$10.76	\$8.44	\$7.27	\$53.75	\$32.28	\$25.32	\$21.81
428	VSG3	SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	Equipment	\$1,750.00	14%	\$1,505.00			\$210.00	\$19.51	\$156.77	\$94.16	\$73.84	\$63.61	\$470.30	\$282.47	\$221.52	\$190.82
429	VSG4	SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	Equipment	\$7,500.00	14%	\$6,450.00			\$900.00	\$83.61	\$671.85	\$403.53	\$316.46	\$272.60	\$2,015.55	\$1,210.59	\$949.37	\$817.79
430	VSG5	SENDSUITE DESKTOP SITE LICENSES FOR LIMITED USERS	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	Equipment	\$12,500.00	14%	\$10,750.00			\$1,500.00	\$139.35	\$1,119.75	\$672.55	\$527.43	\$454.33	\$3,359.25	\$2,017.65	\$1,582.28	\$1,362.98
431	VSN1	SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	1 SITE LICENSE FOR UNLIMITED USERS	Equipment	\$2,500.00	14%	\$2,150.00			\$300.00	\$27.87	\$223.95	\$134.51	\$105.49	\$90.87	\$671.85	\$403.53	\$316.46	\$272.60
432	VSNX	SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	10 SITE LICENSES FOR UNLIMITED USERS	Equipment	\$22,000.00	14%	\$18,920.00			\$2,640.00	\$245.26	\$1,970.76	\$1,183.69	\$928.27	\$799.61	\$5,912.28	\$3,551.07	\$2,784.81	\$2,398.84
433	VSNL	SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	50 SITE LICENSES FOR UNLIMITED USERS	Equipment	\$94,000.00	14%	\$80,840.00			\$11,280.00	\$1,047.92	\$8,420.53	\$5,057.58	\$3,966.24	\$3,416.53	\$25,261.58	\$15,172.75	\$11,898.73	\$10,249.59
434	VSNC	SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	100 SITE LICENSES FOR UNLIMITED USERS	Equipment	\$156,000.00	14%	\$134,160.00			\$18,720.00	\$1,739.10	\$13,974.49	\$8,393.43	\$6,582.27	\$5,669.99	\$41,923.47	\$25,180.30	\$19,746.82	\$17,009.96
435	DA5X	SENDSUITE DESKTOP SITE LICENSES FOR UNLIMITED USERS	104 SITE LICENSES FOR UNLIMITED USERS	Equipment	\$6,550.00	14%	\$5,633.00	\$1,051.20	\$97.66			\$513.73	\$328.23	\$268.46	\$238.29	\$1,541.19	\$984.68	\$805.37	\$714.87
436	SFP2	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (2)	Equipment	\$1,280.00	14%	\$1,100.80			\$184.32	\$17.12	\$117.52	\$71.72	\$56.86	\$49.38	\$352.55	\$215.17	\$170.59	\$148.13
437	SGC2	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (2)	Equipment	\$1,280.00	14%	\$1,100.80			\$184.00	\$17.09	\$117.49	\$71.69	\$56.83	\$49.35	\$352.46	\$215.08	\$170.50	\$148.04
438	SGM2	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (2)	Equipment	\$1,280.00	14%	\$1,100.80			\$216.00	\$20.07	\$120.46	\$74.67	\$59.81	\$52.32	\$361.38	\$224.00	\$179.42	\$156.96
439	SGW2	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (2)	Equipment	\$1,280.00	14%	\$1,100.80			\$184.00	\$17.09	\$117.49	\$71.69	\$56.83	\$49.35	\$352.46	\$215.08	\$170.50	\$148.04
440	SFPV	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (5)	Equipment	\$1,440.00	14%	\$1,238.40			\$207.36	\$19.26	\$132.21	\$80.69	\$63.97	\$55.55	\$396.62	\$242.07	\$191.91	\$166.65

Catalog Title: Pitney Bowes Equipment and other related products
Catalog Date: January 20, 2017
Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
441	SGCV	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (5)	Equipment	\$1,440.00	14%	\$1,238.40			\$207.36	\$19.26	\$132.21	\$80.69	\$63.97	\$55.55	\$396.62	\$242.07	\$191.91	\$166.65
442	SGMV	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (5)	Equipment	\$1,440.00	14%	\$1,238.40			\$207.36	\$19.26	\$132.21	\$80.69	\$63.97	\$55.55	\$396.62	\$242.07	\$191.91	\$166.65
443	SGVV	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (5)	Equipment	\$1,440.00	14%	\$1,238.40			\$207.36	\$19.26	\$132.21	\$80.69	\$63.97	\$55.55	\$396.62	\$242.07	\$191.91	\$166.65
444	SFP1	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
445	SFPC	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (100)	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
446	SFPE	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
447	SFPL	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
448	SFPT	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX SMARTPOST (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
449	SGC1	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
450	SGCC	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (100)	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
451	SGCE	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
452	SGCL	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
453	SGCT	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
454	SGCX	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS SUREPOST (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
455	SGF1	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (1)	Equipment	\$9,000.00	14%	\$7,740.00			\$1,296.00	\$120.40	\$826.29	\$504.30	\$399.81	\$347.18	\$2,478.86	\$1,512.91	\$1,199.44	\$1,041.54
456	SGF2	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (2)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
457	SGFC	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
458	SGFE	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (ENTERPRISE)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
459	SGFL	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (50)	Equipment	\$90,000.00	14%	\$77,400.00			\$12,960.00	\$1,203.99	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81	\$24,788.61	\$15,129.09	\$11,994.39	\$10,415.43
460	SGFT	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (25)	Equipment	\$75,000.00	14%	\$64,500.00			\$10,800.00	\$1,003.33	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18	\$20,657.18	\$12,607.58	\$9,995.33	\$8,679.53
461	SGFV	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (5)	Equipment	\$30,000.00	14%	\$25,800.00			\$4,320.00	\$401.33	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81
462	SGFX	SENDSUITE LIVE ADDITIONAL CARRIERS	FEDEX TRANSBORDER (10)	Equipment	\$50,000.00	14%	\$43,000.00			\$7,200.00	\$668.88	\$4,590.48	\$2,801.68	\$2,221.18	\$1,928.78	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35
463	SGM1	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (1)	Equipment	\$600.00	14%	\$516.00			\$129.60	\$12.04	\$59.10	\$37.63	\$30.67	\$27.16	\$177.30	\$112.90	\$92.00	\$81.48
464	SGMC	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (100)	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
465	SGME	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
466	SGML	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
467	SGMT	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91

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468	SGMX	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC MAIL INNOVATIONS (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
469	SGT1	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
470	SGT2	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
471	SGTC	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
472	SGTE	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
473	SGTL	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
474	SGTT	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
475	SGTV	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
476	SGTX	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS AIR FREIGHT (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
477	SGW1	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
478	SGWC	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (100)	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
479	SGWE	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
480	SGWL	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
481	SGWT	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
482	SGWX	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS DOMESTIC WORLDEASE (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
483	SHC1	SENDSUITE LIVE ADDITIONAL CARRIERS	LOOMIS EXPRESS (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
484	SHL1	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
485	SHL2	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (2)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
486	SHLC	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (100)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
487	SHLE	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
488	SHLL	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
489	SHLT	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
490	SHLV	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (5)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
491	SHLX	SENDSUITE LIVE ADDITIONAL CARRIERS	DHL (US & CANADA) (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
492	SHP1	SENDSUITE LIVE ADDITIONAL CARRIERS	USPS ACTIVATION CA (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
493	SLB1	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (1)	Equipment	\$600.00	14%	\$516.00			\$129.60	\$12.04	\$59.10	\$37.63	\$30.67	\$27.16	\$177.30	\$112.90	\$92.00	\$81.48
494	SLB2	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (2)	Equipment	\$900.00	14%	\$774.00			\$259.20	\$24.08	\$94.67	\$62.47	\$52.02	\$46.76	\$284.01	\$187.41	\$156.06	\$140.27

Catalog Title: Pitney Bowes Equipment and other related products
Catalog Date: January 20, 2017
Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
495	SLBC	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (100)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,728.00	\$160.53	\$944.85	\$587.09	\$470.99	\$412.51	\$2,834.56	\$1,761.28	\$1,412.98	\$1,237.54
496	SLBE	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,160.00	\$200.67	\$1,769.31	\$1,053.79	\$821.59	\$704.63	\$5,307.92	\$3,161.36	\$2,464.76	\$2,113.88
497	SLBL	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$1,296.00	\$120.40	\$590.99	\$376.34	\$306.68	\$271.59	\$1,772.97	\$1,129.01	\$920.03	\$814.76
498	SLBT	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$864.00	\$80.27	\$393.99	\$250.89	\$204.45	\$181.06	\$1,181.98	\$752.67	\$613.35	\$543.17
499	SLBV	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (5)	Equipment	\$1,500.00	14%	\$1,290.00			\$311.04	\$28.90	\$146.54	\$92.88	\$75.46	\$66.69	\$439.63	\$278.64	\$226.39	\$200.08
500	SLBX	SENDSUITE LIVE ADDITIONAL CARRIERS	3RD PARTY USPS WEB CONNNECTOR (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$432.00	\$40.13	\$197.00	\$125.45	\$102.23	\$90.53	\$590.99	\$376.34	\$306.68	\$271.59
501	SLCA	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS CUSTOM CARRIER RATE	Equipment	\$2,060.00	14%	\$1,771.60			\$288.00	\$26.76	\$188.33	\$114.63	\$90.71	\$78.66	\$564.98	\$343.88	\$272.13	\$235.99
502	SLCC	SENDSUITE LIVE ADDITIONAL CARRIERS	CANADAPOST CUSTOM CARRIER RATE	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
503	SLD1	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	Equipment	\$9,000.00	14%	\$7,740.00			\$1,296.00	\$120.40	\$826.29	\$504.30	\$399.81	\$347.18	\$2,478.86	\$1,512.91	\$1,199.44	\$1,041.54
504	SLD2	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
505	SLDC	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
506	SLDE	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
507	SLDL	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	Equipment	\$90,000.00	14%	\$77,400.00			\$12,960.00	\$1,203.99	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81	\$24,788.61	\$15,129.09	\$11,994.39	\$10,415.43
508	SLDT	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	Equipment	\$75,000.00	14%	\$64,500.00			\$10,800.00	\$1,003.33	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18	\$20,657.18	\$12,607.58	\$9,995.33	\$8,679.53
509	SLDV	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	Equipment	\$30,000.00	14%	\$25,800.00			\$4,320.00	\$401.33	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81
510	SLDX	SENDSUITE LIVE ADDITIONAL CARRIERS	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	Equipment	\$50,000.00	14%	\$43,000.00			\$7,200.00	\$668.88	\$4,590.48	\$2,801.68	\$2,221.18	\$1,928.78	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35
511	SNJ1	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
512	SNJ2	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
513	SNJC	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
514	SNJE	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
515	SNJL	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
516	SNJT	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
517	SNJV	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
518	SNJX	SENDSUITE LIVE ADDITIONAL CARRIERS	MISCELLANEOUS DOMESTIC CARRIERS (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
519	SNL1	SENDSUITE LIVE ADDITIONAL CARRIERS	PUROLATOR (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
520	SNL2	SENDSUITE LIVE ADDITIONAL CARRIERS	PUROLATOR (2)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
521	SNLC	SENDSUITE LIVE ADDITIONAL CARRIERS	PUROLATOR (100)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
522	SNLE	SENDSUITE LIVE ADDITIONAL CARRIERS	PURULATOR (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
523	SNLL	SENDSUITE LIVE ADDITIONAL CARRIERS	PURULATOR (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
524	SNLT	SENDSUITE LIVE ADDITIONAL CARRIERS	PURULATOR (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
525	SNLV	SENDSUITE LIVE ADDITIONAL CARRIERS	PURULATOR (5)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
526	SNLX	SENDSUITE LIVE ADDITIONAL CARRIERS	PURULATOR (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
527	SSCA	SENDSUITE LIVE ADDITIONAL CARRIERS	ADDITIONAL CARRIER ACCOUNT ACTIVATION	Equipment	\$1,000.00	14%	\$860.00			\$144.00	\$13.38	\$91.81	\$56.03	\$44.42	\$38.58	\$275.43	\$168.10	\$133.27	\$115.73
528	SSH1	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATION (1) PRICE PER LOCATION	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
529	SSH2	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
530	SSHC	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
531	SSHL	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
532	SSHT	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
533	SSHV	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	Equipment	\$7,500.00	14%	\$6,450.00			\$1,080.00	\$100.33	\$688.57	\$420.25	\$333.18	\$289.32	\$2,065.72	\$1,260.76	\$999.53	\$867.95
534	SSHX	SENDSUITE LIVE ADDITIONAL LOCATIONS	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
535	SSLZ	SENDSUITE LIVE ADDITIONAL WORKSTATIONS	ADDITIONAL WORKSTATION LICENSE	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
536	SLY1	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (1)	Equipment	\$9,000.00	14%	\$7,740.00			\$1,296.00	\$120.40	\$826.29	\$504.30	\$399.81	\$347.18	\$2,478.86	\$1,512.91	\$1,199.44	\$1,041.54
537	SLY2	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (2)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
538	SLYC	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
539	SLYE	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (ENTERPRISE)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
540	SLYL	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (50)	Equipment	\$90,000.00	14%	\$77,400.00			\$12,960.00	\$1,203.99	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81	\$24,788.61	\$15,129.09	\$11,994.39	\$10,415.43
541	SLYT	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (25)	Equipment	\$75,000.00	14%	\$64,500.00			\$10,800.00	\$1,003.33	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18	\$20,657.18	\$12,607.58	\$9,995.33	\$8,679.53
542	SLYV	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (5)	Equipment	\$30,000.00	14%	\$25,800.00			\$4,320.00	\$401.33	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81
543	SLYX	SENDSUITE LIVE APPLICATION CONNECTORS	BLACK BOX SDK (10)	Equipment	\$50,000.00	14%	\$43,000.00			\$7,200.00	\$668.88	\$4,590.48	\$2,801.68	\$2,221.18	\$1,928.78	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35
544	SL20	SENDSUITE LIVE BARCODE SCANNERS	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$1,995.00	14%	\$1,715.70					\$156.47	\$85.10	\$61.94	\$50.27	\$469.42	\$255.30	\$185.81	\$150.81
545	SL39	SENDSUITE LIVE BARCODE SCANNERS	CORDLESS WEDGE SCANNER	Equipment	\$1,895.00	14%	\$1,629.70					\$148.63	\$80.83	\$58.83	\$47.75	\$445.89	\$242.50	\$176.50	\$143.25
546	T332	SENDSUITE LIVE BARCODE SCANNERS	2 DIMENSIONAL SCANNER	Equipment	\$2,400.00	14%	\$2,064.00					\$188.24	\$102.37	\$74.51	\$60.48	\$564.71	\$307.12	\$223.53	\$181.43
547	TS34	SENDSUITE LIVE BARCODE SCANNERS	J779 SPARE BATTERY	Equipment	\$113.00	14%	\$97.18					\$8.86	\$4.82	\$3.51	\$2.85	\$26.59	\$14.46	\$10.52	\$8.54
548	SHA1	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (1)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
549	SHA2	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (2)	Equipment	\$7,500.00	14%	\$6,450.00			\$1,080.00	\$100.33	\$688.57	\$420.25	\$333.18	\$289.32	\$2,065.72	\$1,260.76	\$999.53	\$867.95
550	SHAC	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (100)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
551	SHAE	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
552	SHAL	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (50)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
553	SHAT	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (25)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
554	SHAV	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (5)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
555	SHAX	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	AES DIRECT WEB API (10)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
556	SLH1	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (1)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
557	SLH2	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (2)	Equipment	\$7,500.00	14%	\$6,450.00			\$1,080.00	\$100.33	\$688.57	\$420.25	\$333.18	\$289.32	\$2,065.72	\$1,260.76	\$999.53	\$867.95
558	SLHC	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (100)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
559	SLHE	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
560	SLHL	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (50)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
561	SLHT	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (25)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
562	SLHV	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (5)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
563	SLHX	SENDSUITE LIVE COMPLIANCE SERVICE COMPONENTS	HAZARDOUS MATERIALS (10)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
564	SL91	SENDSUITE LIVE COMPUTERS	PC W/ FLAT PANEL MONITOR	Equipment	\$2,795.00	14%	\$2,403.70	\$314.40	\$29.21			\$219.22	\$133.83	\$106.25	\$92.33	\$657.65	\$401.48	\$318.74	\$277.00
565	SNB1	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
566	SNB2	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
567	SNBC	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
568	SNBE	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
569	SNBL	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
570	SNBT	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
571	SNBV	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
572	SNBX	SENDSUITE LIVE FREIGHT CARRIERS	BAX GLOBAL (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
573	SNH1	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
574	SNH2	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
575	SNHC	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
576	SNHE	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
577	SNHL	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
578	SNHT	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
579	SNHV	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
580	SNHX	SENDSUITE LIVE FREIGHT CARRIERS	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
581	DSH3	SENDSUITE LIVE HOSTING	HOSTING LEVEL 3	Equipment	\$2,500.00	0%	\$2,500.00					\$228.00	\$124.00	\$90.25	\$73.25	\$684.00	\$372.00	\$270.75	\$219.75
582	DSH1	SENDSUITE LIVE HOSTING	HOSTING LEVEL 1	Equipment	\$1,000.00	0%	\$1,000.00					\$91.20	\$49.60	\$36.10	\$29.30	\$273.60	\$148.80	\$108.30	\$87.90
583	DSH2	SENDSUITE LIVE HOSTING	HOSTING LEVEL 2	Equipment	\$1,666.67	0%	\$1,666.67					\$152.00	\$82.67	\$60.17	\$48.83	\$456.00	\$248.00	\$180.50	\$146.50
584	SSL1	SENDSUITE LIVE LICENSES	1 LOCATION SINGLE WORKSTATION	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
585	SSL2	SENDSUITE LIVE LICENSES	2 LOCATION	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
586	SSLC	SENDSUITE LIVE LICENSES	100 LOCATION	Equipment	\$150,000.00	14%	\$129,000.00			\$21,600.00	\$2,006.65	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35	\$41,314.36	\$25,215.16	\$19,990.66	\$17,359.06
587	SSE	SENDSUITE LIVE LICENSES	ENTERPRISE LOCATION	Equipment	\$250,000.00	14%	\$215,000.00			\$36,000.00	\$3,344.42	\$22,952.42	\$14,008.42	\$11,105.92	\$9,643.92	\$68,857.26	\$42,025.26	\$33,317.76	\$28,931.76
588	SSL	SENDSUITE LIVE LICENSES	50 LOCATION	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
589	SSLN	SENDSUITE LIVE LICENSES	1 LOCATION MULTIPLE SITE	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
590	SSLT	SENDSUITE LIVE LICENSES	25 LOCATION	Equipment	\$75,000.00	14%	\$64,500.00			\$10,800.00	\$1,003.33	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18	\$20,657.18	\$12,607.58	\$9,995.33	\$8,679.53
591	SSLV	SENDSUITE LIVE LICENSES	5 LOCATION	Equipment	\$32,250.00	14%	\$27,900.00			\$5,400.00	\$501.66	\$3,442.86	\$2,101.26	\$1,665.89	\$1,446.59	\$10,328.59	\$6,303.79	\$4,997.66	\$4,339.76
592	SSLX	SENDSUITE LIVE LICENSES	10 LOCATION	Equipment	\$50,000.00	14%	\$43,000.00			\$7,200.00	\$668.88	\$4,590.48	\$2,801.68	\$2,221.18	\$1,928.78	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35
593	SSLS	SENDSUITE LIVE LICENSES	1 LOCATION SINGLE WORKSTATION SERVER INSTALL	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
594	SLL1	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (1)	Equipment	\$9,000.00	14%	\$7,740.00			\$1,296.00	\$120.40	\$826.29	\$504.30	\$399.81	\$347.18	\$2,478.86	\$1,512.91	\$1,199.44	\$1,041.54
595	SLL2	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (2)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,592.00	\$240.80	\$1,417.28	\$880.64	\$706.49	\$618.77	\$4,251.83	\$2,641.91	\$2,119.46	\$1,856.30
596	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
597	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
597	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
597	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
598	SLLC	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
599	SLLT	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (25)	Equipment	\$75,000.00	14%	\$64,500.00			\$8,640.00	\$802.66	\$6,685.06	\$4,001.86	\$3,131.11	\$2,692.51	\$20,055.18	\$12,005.58	\$9,393.33	\$8,077.53
600	SLLV	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (5)	Equipment	\$30,000.00	14%	\$25,800.00			\$3,110.40	\$288.96	\$2,641.92	\$1,568.64	\$1,220.34	\$1,044.90	\$7,925.75	\$4,705.91	\$3,661.01	\$3,134.69
601	SLLX	SENDSUITE LIVE LOGISTICS AUTOMATION COMPONENTS	SHIP TO HOLD (10)	Equipment	\$50,000.00	14%	\$43,000.00			\$4,320.00	\$401.33	\$4,322.93	\$2,534.13	\$1,953.63	\$1,661.23	\$12,968.79	\$7,602.39	\$5,860.89	\$4,983.69
602	SSY1	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	Equipment	\$9,000.00	14%	\$7,740.00			\$1,296.00	\$120.40	\$826.29	\$504.30	\$399.81	\$347.18	\$2,478.86	\$1,512.91	\$1,199.44	\$1,041.54
603	SSY2	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
604	SSYV	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	Equipment	\$30,000.00	14%	\$25,800.00			\$4,320.00	\$401.33	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81
605	SSYX	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	Equipment	\$50,000.00	14%	\$43,000.00			\$7,200.00	\$668.88	\$4,590.48	\$2,801.68	\$2,221.18	\$1,928.78	\$13,771.45	\$8,405.05	\$6,663.55	\$5,786.35
606	SSYT	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	Equipment	\$75,000.00	14%	\$64,500.00			\$10,800.00	\$1,003.33	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18	\$20,657.18	\$12,607.58	\$9,995.33	\$8,679.53
607	SSYL	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	Equipment	\$90,000.00	14%	\$77,400.00			\$12,960.00	\$1,203.99	\$8,262.87	\$5,043.03	\$3,998.13	\$3,471.81	\$24,788.61	\$15,129.09	\$11,994.39	\$10,415.43
608	SSYE	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
609	SSYC	SENDSUITE LIVE PLANET PRESS LICENSES	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	Equipment	\$100,000.00	14%	\$86,000.00			\$14,400.00	\$1,337.77	\$9,180.97	\$5,603.37	\$4,442.37	\$3,857.57	\$27,542.90	\$16,810.10	\$13,327.10	\$11,572.70
610	SL21	SENDSUITE LIVE PRINTERS	LASER PRINTER	Equipment	\$695.00	14%	\$597.70	\$130.40	\$12.11			\$54.51	\$35.70	\$29.65	\$26.60	\$163.53	\$107.11	\$88.96	\$79.79
611	SL22	SENDSUITE LIVE PRINTERS	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$995.00	14%	\$855.70	\$172.80	\$16.05			\$78.04	\$50.47	\$41.59	\$37.11	\$234.12	\$151.41	\$124.78	\$111.34
612	SL19	SENDSUITE LIVE PRINTERS	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$1,495.00	14%	\$1,285.70	\$307.20	\$28.54			\$117.26	\$78.04	\$65.44	\$59.08	\$351.77	\$234.12	\$196.32	\$177.23
613	TS30	SENDSUITE LIVE PRINTERS	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	Equipment	\$240.00	14%	\$206.40					\$18.82	\$10.24	\$7.45	\$6.05	\$56.47	\$30.71	\$22.35	\$18.14
614	SSU0	SENDSUITE LIVE PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	Equipment	\$814.00	16%	\$683.76					\$62.36	\$33.91	\$24.68	\$20.03	\$187.08	\$101.74	\$74.05	\$60.10

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

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Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
615	SLEP	SENDSUITE LIVE PROFESSIONAL SERVICES	E-CERTIFIED/ERR PRODUCTIVITY PACK	Equipment	\$3,173.00	14%	\$2,728.78					\$248.86	\$135.35	\$98.51	\$79.95	\$746.59	\$406.04	\$295.53	\$239.86
616	BAS0	SENDSUITE LIVE PROFESSIONAL SERVICES	BUSINESS ANALYSIS SERVICES<4HOURS	Equipment	\$979.00	16%	\$822.36					\$75.00	\$40.79	\$29.69	\$24.10	\$225.00	\$122.37	\$89.06	\$72.29
617	BAS1	SENDSUITE LIVE PROFESSIONAL SERVICES	BUSINESS ANALYSIS SERVICES<1DAY	Equipment	\$1,957.00	16%	\$1,643.88					\$149.92	\$81.54	\$59.34	\$48.17	\$449.77	\$244.61	\$178.03	\$144.50
618	SS2D	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE DESIGN SERVICES<1DAY	Equipment	\$1,650.00	14%	\$1,419.00					\$129.41	\$70.38	\$51.23	\$41.58	\$388.24	\$211.15	\$153.68	\$124.73
619	SS3D	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
620	SS4D	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08
621	SSTA	SENDSUITE LIVE PROFESSIONAL SERVICES	ADMIN TRAINING - UP TO 4HRS	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
622	SSTD	SENDSUITE LIVE PROFESSIONAL SERVICES	DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
623	SSTE	SENDSUITE LIVE PROFESSIONAL SERVICES	OPERATOR TRAINING - - UP TO 4HRS (2 OPERATORS)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
624	SSTR	SENDSUITE LIVE PROFESSIONAL SERVICES	SOLUTIONS DESIGN WORKSHOP	Equipment	\$8,240.00	14%	\$7,086.40					\$646.28	\$351.49	\$255.82	\$207.63	\$1,938.84	\$1,054.46	\$767.46	\$622.89
625	SSU1	SENDSUITE LIVE PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1 DAY)	Equipment	\$1,623.00	14%	\$1,395.78					\$127.30	\$69.23	\$50.39	\$40.90	\$381.89	\$207.69	\$151.16	\$122.69
626	SSU4	SENDSUITE LIVE PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
627	SSU5	SENDSUITE LIVE PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1 DAY)	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08
628	SSV0	SENDSUITE LIVE PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1/2 DAY)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
629	SSV1	SENDSUITE LIVE PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1 DAY)	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08
630	SSVA	SENDSUITE LIVE PROFESSIONAL SERVICES	ADDRESS EZ IMPORT SERVICE	Equipment	\$2,060.00	14%	\$1,771.60					\$161.57	\$87.87	\$63.95	\$51.91	\$484.71	\$263.61	\$191.86	\$155.72
631	SSVE	SENDSUITE LIVE PROFESSIONAL SERVICES	ERR COVERSHEET INTERFACE FOR SSL-PP	Equipment	\$5,150.00	14%	\$4,429.00					\$403.92	\$219.68	\$159.89	\$129.77	\$1,211.77	\$659.04	\$479.66	\$389.31
632	SSVW	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08
633	SSVY	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	Equipment	\$3,811.00	14%	\$3,277.46					\$298.90	\$162.56	\$118.32	\$96.03	\$896.71	\$487.69	\$354.95	\$288.09
634	SSVZ	SENDSUITE LIVE PROFESSIONAL SERVICES	SENDSUITE LIVE TEMPLATE DEVELOPMENT	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
635	SGK1	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
636	SGK2	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
637	SGKC	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
638	SGKE	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
639	SGKL	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
640	SGKT	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
641	SGKV	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18

Catalog Title: Pitney Bowes Equipment and other related products
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Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
642	SGKX	SENDSUITE LIVE REGIONAL CARRIERS	DYMANEX (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
643	SGL1	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
644	SGL2	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$222.40	\$20.66	\$138.31	\$84.65	\$67.23	\$58.46	\$414.93	\$253.94	\$201.69	\$175.37
645	SGLC	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
646	SGLE	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
647	SGLL	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
648	SGLT	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
649	SGLV	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
650	SGLX	SENDSUITE LIVE REGIONAL CARRIERS	SAMEDAY (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
651	SGN1	SENDSUITE LIVE REGIONAL CARRIERS	TNT (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
652	SGN2	SENDSUITE LIVE REGIONAL CARRIERS	TNT (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
653	SGNC	SENDSUITE LIVE REGIONAL CARRIERS	TNT (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
654	SGNE	SENDSUITE LIVE REGIONAL CARRIERS	TNT (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
655	SGNL	SENDSUITE LIVE REGIONAL CARRIERS	TNT (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
656	SGNT	SENDSUITE LIVE REGIONAL CARRIERS	TNT (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
657	SGNV	SENDSUITE LIVE REGIONAL CARRIERS	TNT (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
658	SGNX	SENDSUITE LIVE REGIONAL CARRIERS	TNT (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
659	SGS1	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
660	SGS2	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
661	SGSC	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
662	SGSE	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
663	SGSL	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
664	SGST	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
665	SGSV	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
666	SGSX	SENDSUITE LIVE REGIONAL CARRIERS	GOLDEN STATE OVERNIGHT (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
667	SHN1	SENDSUITE LIVE REGIONAL CARRIERS	XPO (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
668	SHN2	SENDSUITE LIVE REGIONAL CARRIERS	XPO (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59

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Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
669	SHNC	SENDSUITE LIVE REGIONAL CARRIERS	XPO (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
670	SHNE	SENDSUITE LIVE REGIONAL CARRIERS	XPO (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
671	SHNL	SENDSUITE LIVE REGIONAL CARRIERS	XPO (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
672	SHNT	SENDSUITE LIVE REGIONAL CARRIERS	XPO (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
673	SHNV	SENDSUITE LIVE REGIONAL CARRIERS	XPO (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
674	SHNX	SENDSUITE LIVE REGIONAL CARRIERS	XPO (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
675	SHR1	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
676	SHR2	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
677	SHRC	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
678	SHRE	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
679	SHRL	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
680	SHRT	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
681	SHRV	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
682	SHRX	SENDSUITE LIVE REGIONAL CARRIERS	LONESTAR (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
683	SHT1	SENDSUITE LIVE REGIONAL CARRIERS	ATS (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
684	SHT2	SENDSUITE LIVE REGIONAL CARRIERS	ATS (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
685	SHTC	SENDSUITE LIVE REGIONAL CARRIERS	ATS (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
686	SHTE	SENDSUITE LIVE REGIONAL CARRIERS	ATS (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
687	SHTL	SENDSUITE LIVE REGIONAL CARRIERS	ATS (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
688	SHTT	SENDSUITE LIVE REGIONAL CARRIERS	ATS (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
689	SHTV	SENDSUITE LIVE REGIONAL CARRIERS	ATS (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
690	SHTX	SENDSUITE LIVE REGIONAL CARRIERS	ATS (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
691	SNE1	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
692	SNE2	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
693	SNEC	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
694	SNEE	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
695	SNEL	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91

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Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
696	SNET	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
697	SNEV	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
698	SNEX	SENDSUITE LIVE REGIONAL CARRIERS	EASTERN CONNECTION (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
699	SNG1	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
700	SNG2	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
701	SNGC	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
702	SNGE	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
703	SNGL	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
704	SNGT	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
705	SNGV	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
706	SNGX	SENDSUITE LIVE REGIONAL CARRIERS	GLOBALTRANZ (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
707	SNM1	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
708	SNM2	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
709	SNMC	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
710	SNME	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
711	SNML	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
712	SNMT	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
713	SNMV	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
714	SNMX	SENDSUITE LIVE REGIONAL CARRIERS	MIDLAND COURIER (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
715	SNR1	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
716	SNR2	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
717	SNRC	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
718	SNRE	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
719	SNRL	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
720	SNRT	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
721	SNRV	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
722	SNRX	SENDSUITE LIVE REGIONAL CARRIERS	ONTRAC (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64

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723	SNS1	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
724	SNS2	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
725	SNSC	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
726	SNSE	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
727	SNSL	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
728	SNST	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
729	SNSV	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
730	SNSX	SENDSUITE LIVE REGIONAL CARRIERS	SPEE-DEE (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
731	SNU1	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
732	SNU2	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
733	SNUC	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
734	SNUE	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
735	SNUL	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
736	SNUT	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
737	SNUV	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
738	SNUX	SENDSUITE LIVE REGIONAL CARRIERS	DICOM (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
739	SNV1	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
740	SNV2	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
741	SNVC	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
742	SNVE	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
743	SNVL	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
744	SNVT	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
745	SNVV	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
746	SNVX	SENDSUITE LIVE REGIONAL CARRIERS	VELOCITY (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
747	SNY1	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
748	SNY2	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
749	SNYC	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54

Catalog Title: Pitney Bowes Equipment and other related products
Catalog Date: January 20, 2017
Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
750	SNYE	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
751	SNYL	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
752	SNYT	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
753	SNYV	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
754	SNYX	SENDSUITE LIVE REGIONAL CARRIERS	ICS COURIER (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
755	SNZ1	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (1)	Equipment	\$900.00	14%	\$774.00			\$129.60	\$12.04	\$82.63	\$50.43	\$39.98	\$34.72	\$247.89	\$151.29	\$119.94	\$104.15
756	SNZ2	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (2)	Equipment	\$1,500.00	14%	\$1,290.00			\$216.00	\$20.07	\$137.71	\$84.05	\$66.64	\$57.86	\$413.14	\$252.15	\$199.91	\$173.59
757	SNZC	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (100)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
758	SNZE	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (ENTERPRISE)	Equipment	\$25,000.00	14%	\$21,500.00			\$3,600.00	\$334.44	\$2,295.24	\$1,400.84	\$1,110.59	\$964.39	\$6,885.73	\$4,202.53	\$3,331.78	\$2,893.18
759	SNZL	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (50)	Equipment	\$15,000.00	14%	\$12,900.00			\$2,160.00	\$200.67	\$1,377.15	\$840.51	\$666.36	\$578.64	\$4,131.44	\$2,521.52	\$1,999.07	\$1,735.91
760	SNZT	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (25)	Equipment	\$10,000.00	14%	\$8,600.00			\$1,440.00	\$133.78	\$918.10	\$560.34	\$444.24	\$385.76	\$2,754.29	\$1,681.01	\$1,332.71	\$1,157.27
761	SNZV	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (5)	Equipment	\$3,000.00	14%	\$2,580.00			\$432.00	\$40.13	\$275.43	\$168.10	\$133.27	\$115.73	\$826.29	\$504.30	\$399.81	\$347.18
762	SNZX	SENDSUITE LIVE REGIONAL CARRIERS	CARDINAL COURIER (10)	Equipment	\$5,000.00	14%	\$4,300.00			\$720.00	\$66.89	\$459.05	\$280.17	\$222.12	\$192.88	\$1,377.15	\$840.51	\$666.36	\$578.64
763	SSFE	SENDSUITE LIVE REGIONAL CARRIERS	REGIONAL CARRIER SET-UP FEE	Equipment	\$773.00	14%	\$664.78					\$60.63	\$32.97	\$24.00	\$19.48	\$181.88	\$98.92	\$72.00	\$58.43
764	SL30	SENDSUITE LIVE SCALES	100 LB. TABLETOP SCALE	Equipment	\$995.00	14%	\$855.70	\$163.20	\$15.16			\$78.04	\$50.02	\$41.00	\$36.44	\$234.12	\$150.07	\$123.00	\$109.33
765	SL32	SENDSUITE LIVE SCALES	200 LB. ROLLERTOP SCALE	Equipment	\$1,295.00	14%	\$1,113.70	\$229.60	\$21.33			\$101.57	\$65.90	\$54.42	\$48.63	\$304.71	\$197.71	\$163.27	\$145.89
766	SL33	SENDSUITE LIVE SCALES	JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	Equipment	\$1,695.00	16%	\$1,423.80	\$234.40	\$21.78			\$129.85	\$81.51	\$65.92	\$58.05	\$389.55	\$244.53	\$197.75	\$174.15
767	JR76	SENDSUITE LIVE SCALES	GREEN J075 100 LB TABLETOP SCALE FACTORY CERTIFIED	Equipment	\$495.00	14%	\$425.70	\$163.20	\$15.16			\$38.82	\$28.70	\$25.48	\$23.84	\$116.47	\$86.09	\$76.43	\$71.53
768	SLT2	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	Equipment	\$1,280.00	14%	\$1,100.80			\$172.80	\$16.05	\$116.45	\$70.65	\$55.79	\$48.31	\$349.34	\$211.96	\$167.38	\$144.92
769	SLTV	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	Equipment	\$1,440.00	14%	\$1,238.40			\$207.36	\$19.26	\$132.21	\$80.69	\$63.97	\$55.55	\$396.62	\$242.07	\$191.91	\$166.65
770	SLT1	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	Equipment	\$600.00	14%	\$516.00			\$86.40	\$8.03	\$55.09	\$33.62	\$26.65	\$23.15	\$165.26	\$100.86	\$79.96	\$69.44
771	SLTC	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	Equipment	\$8,000.00	14%	\$6,880.00			\$1,152.00	\$107.02	\$734.48	\$448.27	\$355.39	\$308.61	\$2,203.43	\$1,344.81	\$1,066.17	\$925.82
772	SLTE	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	Equipment	\$20,000.00	14%	\$17,200.00			\$2,880.00	\$267.55	\$1,836.19	\$1,120.67	\$888.47	\$771.51	\$5,508.58	\$3,362.02	\$2,665.42	\$2,314.54
773	SLTL	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	Equipment	\$6,000.00	14%	\$5,160.00			\$864.00	\$80.27	\$550.86	\$336.20	\$266.54	\$231.45	\$1,652.57	\$1,008.61	\$799.63	\$694.36
774	SLTT	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	Equipment	\$4,000.00	14%	\$3,440.00			\$576.00	\$53.51	\$367.24	\$224.13	\$177.69	\$154.30	\$1,101.72	\$672.40	\$533.08	\$462.91
775	SLTX	SENDSUITE LIVE SOFTWARE OPTIONS	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	Equipment	\$2,000.00	14%	\$1,720.00			\$288.00	\$26.76	\$183.62	\$112.07	\$88.85	\$77.15	\$550.86	\$336.20	\$266.54	\$231.45
776	TMNS	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	CELLULAR SYNCH DATA PLAN	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
777	T51M	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T747)	Equipment	\$995.00	14%	\$855.70					\$78.04	\$42.44	\$30.89	\$25.07	\$234.12	\$127.33	\$92.67	\$75.22

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Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Main/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
778	T5TW	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	WIRELESS ACCESS POINT	Equipment	\$1,395.00	14%	\$1,199.70					\$109.41	\$59.51	\$43.31	\$35.15	\$328.24	\$178.52	\$129.93	\$105.45
779	T5TB	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	USB SYNC CABLE	Equipment	\$200.00	14%	\$172.00					\$15.69	\$8.53	\$6.21	\$5.04	\$47.06	\$25.59	\$18.63	\$15.12
780	T51E	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	SINGLE BAY ETHERNET CRADLE FOR TRACKING ASSISTANT (T747)	Equipment	\$750.00	14%	\$645.00					\$58.82	\$31.99	\$23.28	\$18.90	\$176.47	\$95.98	\$69.85	\$56.70
781	T5B5	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	FIVE BAY CRADLE FOR TRACKING ASSISTANT (T763)	Equipment	\$850.00	14%	\$731.00					\$66.67	\$36.26	\$26.39	\$21.42	\$200.00	\$108.77	\$79.17	\$64.25
782	T763	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	ANDROID SMART MOBILE TRACKING ASSISTANT	Equipment	\$1,850.00	14%	\$1,591.00	\$362.40	\$33.67			\$145.10	\$95.75	\$79.88	\$71.87	\$435.30	\$287.24	\$239.64	\$215.60
783	T747	SENDSUITE TRACKING BARCODE SCANNERS AND DATA COLLECTORS	ANDROID ENHANCED TRACKING ASSISTANT	Equipment	\$2,750.00	14%	\$2,365.00					\$215.69	\$117.30	\$85.38	\$69.29	\$647.06	\$351.91	\$256.13	\$207.88
784	TRMM	SENDSUITE TRACKING LICENSES	MULTIPLE SITE UNLIMITED WORKSTATION	Equipment	\$17,225.00	14%	\$14,813.50			\$2,064.00	\$191.75	\$1,542.74	\$926.50	\$726.51	\$625.78	\$4,628.21	\$2,779.49	\$2,179.54	\$1,877.35
785	TRUM	SENDSUITE TRACKING LICENSES	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	Equipment	\$4,000.00	14%	\$3,440.00			\$1,324.80	\$123.07	\$436.80	\$293.70	\$247.26	\$223.87	\$1,310.41	\$881.10	\$741.78	\$671.60
786	T2X1	SENDSUITE TRACKING LICENSES	SINGLE SITE UNLIMITED WORKSTATION	Equipment	\$8,615.00	14%	\$7,408.90			\$1,030.40	\$95.72	\$771.42	\$463.21	\$363.19	\$312.81	\$2,314.25	\$1,389.62	\$1,089.56	\$938.42
787	T2X3	SENDSUITE TRACKING LICENSES	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	Equipment	\$4,615.00	14%	\$3,968.90			\$579.20	\$53.81	\$415.77	\$250.67	\$197.09	\$170.10	\$1,247.32	\$752.00	\$591.26	\$510.29
788	T5MC	SENDSUITE TRACKING MULTIPLE SITE OPTIONS	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	Equipment	\$219,000.00	14%	\$188,340.00			\$26,280.00	\$2,441.43	\$19,618.03	\$11,783.09	\$9,240.50	\$7,959.79	\$58,854.10	\$35,349.27	\$27,721.50	\$23,879.36
789	T5ML	SENDSUITE TRACKING MULTIPLE SITE OPTIONS	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	Equipment	\$132,000.00	14%	\$113,520.00			\$15,840.00	\$1,471.54	\$11,824.57	\$7,102.14	\$5,569.62	\$4,797.68	\$35,473.71	\$21,306.41	\$16,708.85	\$14,393.04
790	T5MX	SENDSUITE TRACKING MULTIPLE SITE OPTIONS	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	Equipment	\$30,750.00	14%	\$26,445.00			\$3,690.00	\$342.80	\$2,754.59	\$1,654.47	\$1,297.47	\$1,117.64	\$8,263.76	\$4,963.42	\$3,892.40	\$3,352.92
791	T5UC	SENDSUITE TRACKING MULTIPLE SITE OPTIONS	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	Equipment	\$3,495.00	14%	\$3,005.70			\$419.40	\$38.96	\$313.08	\$188.05	\$147.47	\$127.03	\$939.25	\$564.14	\$442.40	\$381.09
792	T6MS	SENDSUITE TRACKING ONLINE HARDWARE	WIRELESS MOBILE SCANNER FOR S5TO	Equipment	\$1,299.00	14%	\$1,117.14	\$40.80	\$3.79			\$101.88	\$57.31	\$42.86	\$35.57	\$305.65	\$171.92	\$128.57	\$106.72
793	T65C	SENDSUITE TRACKING ONLINE HARDWARE	MOBILE SCANNER 5 BAY CRADLE	Equipment	\$599.00	14%	\$515.14					\$46.98	\$25.55	\$18.60	\$15.09	\$140.94	\$76.65	\$55.79	\$45.28
794	T6MC	SENDSUITE TRACKING ONLINE HARDWARE	CELLULAR & WIRELESS MOBILE SCANNER (TC55)	Equipment	\$1,850.00	14%	\$1,591.00	\$373.60	\$34.71			\$145.10	\$96.27	\$80.57	\$72.65	\$435.30	\$288.80	\$241.72	\$217.94
795	JZ20	SENDSUITE TRACKING ONLINE HARDWARE	LABEL PRINTER	Equipment	\$995.00	14%	\$855.70	\$172.80	\$16.05			\$78.04	\$50.47	\$41.59	\$37.11	\$234.12	\$151.41	\$124.78	\$111.34
796	T5T3	SENDSUITE TRACKING OPTIONS	ARRIVAL WEB CAM	Equipment	\$245.00	14%	\$210.70					\$19.22	\$10.45	\$7.61	\$6.17	\$57.65	\$31.35	\$22.82	\$18.52
797	T5TS	SENDSUITE TRACKING OPTIONS	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$145.00	14%	\$124.70					\$11.37	\$6.19	\$4.50	\$3.65	\$34.12	\$18.56	\$13.51	\$10.96
798	T5T0	SENDSUITE TRACKING OPTIONS	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$1,995.00	14%	\$1,715.70	\$221.60	\$20.59			\$156.47	\$95.39	\$75.66	\$65.71	\$469.42	\$286.18	\$226.98	\$197.13
799	J546	SENDSUITE TRACKING OPTIONS	COUNTER SIGNATURE PAD PLUS	Equipment	\$1,995.00	14%	\$1,715.70					\$156.47	\$85.10	\$61.94	\$50.27	\$469.42	\$255.30	\$185.81	\$150.81
800	T5T9	SENDSUITE TRACKING OPTIONS	CORDLESS SCANNER	Equipment	\$1,895.00	14%	\$1,629.70	\$295.20	\$27.42			\$148.63	\$94.55	\$77.11	\$68.32	\$445.89	\$283.64	\$231.34	\$204.96
801	T5T8	SENDSUITE TRACKING PRINTERS	TRACKING ASSISTANT PORTABLE BELT PRINTER	Equipment	\$1,385.00	14%	\$1,191.10	\$125.60	\$11.67			\$108.63	\$64.91	\$50.78	\$43.65	\$325.88	\$194.74	\$152.33	\$130.95
802	T5PP	SENDSUITE TRACKING PRINTERS	LASER PRINTER	Equipment	\$695.00	14%	\$597.70	\$130.40	\$12.11			\$54.51	\$35.70	\$29.65	\$26.60	\$163.53	\$107.11	\$88.96	\$79.79
803	T5MP	SENDSUITE TRACKING PRINTERS	LOW TO MID VOLUME 4 IN. LABEL PRINTER	Equipment	\$995.00	14%	\$855.70	\$158.40	\$14.72			\$78.04	\$49.80	\$40.70	\$36.11	\$234.12	\$149.40	\$122.10	\$108.33
804	T5HP	SENDSUITE TRACKING PRINTERS	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$1,495.00	14%	\$1,285.70	\$307.20	\$28.54			\$117.26	\$78.04	\$65.44	\$59.08	\$351.77	\$234.12	\$196.32	\$177.23
805	TS33	SENDSUITE TRACKING PRINTERS	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	Equipment	\$73.00	14%	\$62.78					\$5.73	\$3.11	\$2.27	\$1.84	\$17.18	\$9.34	\$6.80	\$5.52
806	T5Y5	SENDSUITE TRACKING PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
807	T5Y6	SENDSUITE TRACKING PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1 DAY)	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08

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808	T5Y2	SENDSUITE TRACKING PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1 DAY)	Equipment	\$1,623.00	14%	\$1,395.78					\$127.30	\$69.23	\$50.39	\$40.90	\$381.89	\$207.69	\$151.16	\$122.69
809	T5YC	SENDSUITE TRACKING PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1 DAY)	Equipment	\$1,906.00	14%	\$1,639.16					\$149.49	\$81.30	\$59.17	\$48.03	\$448.47	\$243.91	\$177.52	\$144.08
810	T5Y1	SENDSUITE TRACKING PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
811	T5YB	SENDSUITE TRACKING PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1/2 DAY)	Equipment	\$953.00	14%	\$819.58					\$74.75	\$40.65	\$29.59	\$24.01	\$224.24	\$121.95	\$88.76	\$72.04
812	VPPG	SENDSUITE TRACKING PROFESSIONAL SERVICES	SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	Equipment	\$407.00	14%	\$350.02					\$31.92	\$17.36	\$12.64	\$10.26	\$95.77	\$52.08	\$37.91	\$30.77
813	VPPH	SENDSUITE TRACKING PROFESSIONAL SERVICES	SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
814	VPPJ	SENDSUITE TRACKING PROFESSIONAL SERVICES	SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
815	T5SC	SENDSUITE TRACKING SINGLE SITE OPTIONS	ADD 100 SITES W/ SINGLE WORKSTATION	Equipment	\$49,500.00	14%	\$42,570.00			\$5,940.00	\$551.83	\$4,434.21	\$2,663.30	\$2,088.61	\$1,799.13	\$13,302.64	\$7,989.90	\$6,265.82	\$5,397.39
816	T5SL	SENDSUITE TRACKING SINGLE SITE OPTIONS	ADD 50 SITES W/ SINGLE WORKSTATION	Equipment	\$29,750.00	14%	\$25,585.00			\$3,570.00	\$331.65	\$2,665.01	\$1,600.67	\$1,255.27	\$1,081.30	\$7,995.02	\$4,802.01	\$3,765.82	\$3,243.89
817	T5SX	SENDSUITE TRACKING SINGLE SITE OPTIONS	ADD 10 SITES W/ SINGLE WORKSTATION	Equipment	\$6,950.00	14%	\$5,977.00			\$834.00	\$77.48	\$622.58	\$373.94	\$293.25	\$252.61	\$1,867.74	\$1,121.81	\$879.75	\$757.82
818	T545	SENDSUITE TRACKING SINGLE SITE OPTIONS	ADD 1 SITE W/ SINGLE WORKSTATION	Equipment	\$795.00	14%	\$683.70			\$95.40	\$8.86	\$71.22	\$42.77	\$33.54	\$28.90	\$213.65	\$128.32	\$100.63	\$86.69
819	T5SU	SENDSUITE TRACKING SINGLE SITE OPTIONS	ADD 1 SINGLE USER	Equipment	\$795.00	14%	\$683.70			\$95.40	\$8.86	\$71.22	\$42.77	\$33.54	\$28.90	\$213.65	\$128.32	\$100.63	\$86.69
820	STET	SENDSUITE TRACKING SOFTWARE OPTIONS	SENDSUITE TRACKING ENTERPRISE TOOL KIT	Equipment	\$4,995.00	14%	\$4,295.70					\$391.77	\$213.07	\$155.07	\$125.86	\$1,175.30	\$639.20	\$465.22	\$377.59
821	SDTK	SENDSUITE TRACKING SOFTWARE OPTIONS	SOFTWARE DEVELOPER TOOL KIT	Equipment	\$9,995.00	14%	\$8,595.70					\$783.93	\$426.35	\$310.30	\$251.85	\$2,351.78	\$1,279.04	\$930.91	\$755.56
822	T209	SENDSUITE XPRESS CARRIERS	USPS STD. A BULK MANIFESTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
823	T210	SENDSUITE XPRESS CARRIERS	UPS STANDARD MANIFEST RATE BUNDLE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
824	T211	SENDSUITE XPRESS CARRIERS	UPS HUNDREDWEIGHT RATE BUNDLE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
825	T215	SENDSUITE XPRESS CARRIERS	USPS DOMESTIC RATE BUNDLE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
826	T216	SENDSUITE XPRESS CARRIERS	USPS INTERNATIONAL RATE BUNDLE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
827	T217	SENDSUITE XPRESS CARRIERS	USPS BULK RATE BUNDLE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
828	T218	SENDSUITE XPRESS CARRIERS	USPS MIXED MAIL MANIFESTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
829	T230	SENDSUITE XPRESS CARRIERS	FEDEX	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
830	T245	SENDSUITE XPRESS CARRIERS	USPS 4TH CLASS DBMC MANIFEST	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
831	T246	SENDSUITE XPRESS CARRIERS	ONLINE PLUS FOR UPS PLD	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
832	T265	SENDSUITE XPRESS CARRIERS	USPS STD. A NON-PROFIT SERVICES	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
833	T271	SENDSUITE XPRESS CARRIERS	USPS INTERNATIONAL MANIFESTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
834	T2DH	SENDSUITE XPRESS CARRIERS	DHL	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
835	T2MM	SENDSUITE XPRESS CARRIERS	USPS EXPRESS MAIL MANIFESTING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
836	T241	SENDSUITE XPRESS CARRIERS	UPS ZIP TO ZONE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
837	T242	SENDSUITE XPRESS CARRIERS	USPS ZIP TO ZONE	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
838	T213	SENDSUITE XPRESS CARRIERS	UPS DROP SHIPMENT POINTS	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90
839	T214	SENDSUITE XPRESS CARRIERS	UPS CONTRACT RATES	Equipment	\$1,000.00	14%	\$860.00					\$78.43	\$42.66	\$31.05	\$25.20	\$235.30	\$127.97	\$93.14	\$75.59
840	T219	SENDSUITE XPRESS CARRIERS	USPS DROP SHIPMENT POINTS	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90
841	T286	SENDSUITE XPRESS CARRIERS	SPEEDEE DELIVERY SERVICE	Equipment	\$750.00	14%	\$645.00					\$58.82	\$31.99	\$23.28	\$18.90	\$176.47	\$95.98	\$69.85	\$56.70
842	T289	SENDSUITE XPRESS CARRIERS	FEDEX GROUND DROP SHIP	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90
843	T290	SENDSUITE XPRESS CARRIERS	USPS MANIFESTING DROP SHIPMENT POINTS	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
844	T291	SENDSUITE XPRESS CARRIERS	DHL PLUS DROP SHIPMENT POINTS	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90
845	T124	SENDSUITE XPRESS COMPUTERS	PC W/ FLAT PANEL MONITOR	Equipment	\$2,795.00	14%	\$2,403.70	\$314.40	\$29.21			\$219.22	\$133.83	\$106.25	\$92.33	\$657.65	\$401.48	\$318.74	\$277.00
846	VS43	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS MULTI-CARRIER PACKAGE	Equipment	\$5,000.00	14%	\$4,300.00	\$158.40	\$14.72	\$220.00	\$20.44	\$412.60	\$241.08	\$185.48	\$157.46	\$1,237.79	\$723.23	\$556.44	\$472.39
847	T2RL	SENDSUITE XPRESS LICENSES	ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE	Equipment	\$12,880.00	14%	\$11,076.80	\$314.40	\$29.21	\$851.20	\$79.08	\$1,089.28	\$643.09	\$498.42	\$425.53	\$3,267.84	\$1,929.27	\$1,495.26	\$1,276.60
848	T2RK	SENDSUITE XPRESS LICENSES	ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE	Equipment	\$9,880.00	14%	\$8,496.80	\$314.40	\$29.21	\$638.40	\$59.31	\$834.22	\$495.35	\$385.51	\$330.17	\$2,502.65	\$1,486.06	\$1,156.54	\$990.51
849	T25E	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION	Equipment	\$7,780.00	14%	\$6,690.80			\$638.40	\$59.31	\$669.51	\$391.17	\$300.85	\$255.35	\$2,008.53	\$1,173.51	\$902.54	\$766.04
850	T25D	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	Equipment	\$6,580.00	14%	\$5,658.80			\$379.20	\$35.23	\$551.31	\$315.90	\$239.51	\$201.03	\$1,653.93	\$947.71	\$718.53	\$603.09
851	T2RJ	SENDSUITE XPRESS LICENSES	ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PACKAGE	Equipment	\$6,580.00	14%	\$5,658.80	\$314.40	\$29.21	\$379.20	\$35.23	\$551.31	\$330.51	\$258.98	\$222.94	\$1,653.93	\$991.52	\$776.95	\$668.81
852	T25C	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	Equipment	\$5,380.00	14%	\$4,626.80			\$379.20	\$35.23	\$457.19	\$264.72	\$202.26	\$170.79	\$1,371.58	\$794.15	\$606.77	\$512.38
853	T2RH	SENDSUITE XPRESS LICENSES	ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PACKAGE	Equipment	\$5,380.00	14%	\$4,626.80	\$314.40	\$29.21	\$379.20	\$35.23	\$457.19	\$279.32	\$221.73	\$192.70	\$1,371.58	\$837.96	\$665.18	\$578.10
854	T25B	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS POSTAL MANAGER-SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING	Equipment	\$4,580.00	14%	\$3,938.80			\$220.00	\$20.44	\$379.66	\$215.80	\$162.63	\$135.84	\$1,138.97	\$647.41	\$487.89	\$407.53
855	VS42	SENDSUITE XPRESS LICENSES	SENDSUITE XPRESS USPS ONLY OFFERING	Equipment	\$3,100.00	14%	\$2,666.00	\$172.80	\$16.05	\$220.00	\$20.44	\$263.58	\$160.70	\$127.38	\$110.59	\$790.73	\$482.09	\$382.15	\$331.78
856	T322	SENDSUITE XPRESS PRINTERS	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$995.00	14%	\$855.70	\$172.80	\$16.05			\$78.04	\$50.47	\$41.59	\$37.11	\$234.12	\$151.41	\$124.78	\$111.34
857	T319	SENDSUITE XPRESS PRINTERS	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	Equipment	\$1,495.00	14%	\$1,285.70	\$307.20	\$28.54			\$117.26	\$78.04	\$65.44	\$59.08	\$351.77	\$234.12	\$196.32	\$177.23
858	T196003	SENDSUITE XPRESS PRINTERS	SHIPREQUEST MULTI PACK (5 CDS)	Equipment	\$125.00	14%	\$107.50					\$9.80	\$5.33	\$3.88	\$3.15	\$29.41	\$16.00	\$11.64	\$9.45
859	T313	SENDSUITE XPRESS PRINTERS	JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	Equipment	\$1,695.00	16%	\$1,423.80	\$234.40	\$21.78			\$129.85	\$81.51	\$65.92	\$58.05	\$389.55	\$244.53	\$197.75	\$174.15
860	TS48	SENDSUITE XPRESS PRINTERS	CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	Equipment	\$115.00	14%	\$98.90					\$9.02	\$4.91	\$3.57	\$2.90	\$27.06	\$14.72	\$10.71	\$8.69
861	T321	SENDSUITE XPRESS PRINTERS	LASER PRINTER	Equipment	\$695.00	14%	\$597.70	\$130.40	\$12.11			\$54.51	\$35.70	\$29.65	\$26.60	\$163.53	\$107.11	\$88.96	\$79.79
862	T320	SENDSUITE XPRESS PRINTERS	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	Equipment	\$1,995.00	38%	\$1,236.90	\$221.60	\$20.59			\$112.81	\$71.64	\$58.38	\$51.68	\$338.42	\$214.93	\$175.13	\$155.04
863	ESSS	SENDSUITE XPRESS PROFESSIONAL SERVICES	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	Equipment	\$23.00	16%	\$19.32			\$0.00	\$0.00	\$1.76	\$0.96	\$0.70	\$0.57	\$5.29	\$2.87	\$2.09	\$1.70
864	T413	SENDSUITE XPRESS PROFESSIONAL SERVICES	INSTALL SOFTWARE ON CUSTOMER'S PC	Equipment	\$407.00	14%	\$350.02					\$31.92	\$17.36	\$12.64	\$10.26	\$95.77	\$52.08	\$37.91	\$30.77
865	T414	SENDSUITE XPRESS PROFESSIONAL SERVICES	BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
866	T415	SENDSUITE XPRESS PROFESSIONAL SERVICES	ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
867	T437	SENDSUITE XPRESS PROFESSIONAL SERVICES	LIVE APPLICATION SUPPORT	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53
868	T4M1	SENDSUITE XPRESS PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1/2 DAY)	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37
869	T4M2	SENDSUITE XPRESS PROFESSIONAL SERVICES	PROJECT MANAGEMENT (1 DAY)	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73
870	T4P0	SENDSUITE XPRESS PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	Equipment	\$814.00	16%	\$683.76					\$62.36	\$33.91	\$24.68	\$20.03	\$187.08	\$101.74	\$74.05	\$60.10
871	T4P1	SENDSUITE XPRESS PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 1 (1 DAY)	Equipment	\$1,623.00	16%	\$1,363.32					\$124.33	\$67.62	\$49.22	\$39.95	\$373.00	\$202.86	\$147.65	\$119.84

Catalog Title: Pitney Bowes Equipment and other related products

Catalog Date: January 20, 2017

Effective January 25, 2017

Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts	
872	T4P4	SENDSUITE XPRESS PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	Equipment	\$953.00	16%	\$800.52					\$73.01	\$39.71	\$28.90	\$23.46	\$219.02	\$119.12	\$86.70	\$70.37	
873	T4P5	SENDSUITE XPRESS PROFESSIONAL SERVICES	INSTALLATION PROJECT LEVEL 2 (1 DAY)	Equipment	\$1,906.00	16%	\$1,601.04					\$146.01	\$79.41	\$57.80	\$46.91	\$438.04	\$238.23	\$173.39	\$140.73	
874	T4A2	SENDSUITE XPRESS PROFESSIONAL SERVICES	SCREEN CUSTOMIZATION - 2 HRS	Equipment	\$407.00	14%	\$350.02					\$31.92	\$17.36	\$12.64	\$10.26	\$95.77	\$52.08	\$37.91	\$30.77	
875	T4A3	SENDSUITE XPRESS PROFESSIONAL SERVICES	REPORTS CUSTOMIZATION - 2 HRS	Equipment	\$814.00	14%	\$700.04					\$63.84	\$34.72	\$25.27	\$20.51	\$191.53	\$104.17	\$75.81	\$61.53	
876	T6RA	SENDSUITE XPRESS PROFESSIONAL SERVICES	REMOTE INSTALLATION ASSISTANCE – 2 HOURS	Equipment	\$495.00	14%	\$425.70					\$38.82	\$21.11	\$15.37	\$12.47	\$116.47	\$63.34	\$46.10	\$37.42	
877	T6RW	SENDSUITE XPRESS PROFESSIONAL SERVICES	REMOTE/WEB BASED USER TRAINING – 2 HOURS	Equipment	\$495.00	14%	\$425.70					\$38.82	\$21.11	\$15.37	\$12.47	\$116.47	\$63.34	\$46.10	\$37.42	
878	T6RT	SENDSUITE XPRESS PROFESSIONAL SERVICES	REMOTE/WEB BASED ADMIN TRAINING – 2 HOURS	Equipment	\$495.00	14%	\$425.70					\$38.82	\$21.11	\$15.37	\$12.47	\$116.47	\$63.34	\$46.10	\$37.42	
879	T6HT	SENDSUITE XPRESS PROFESSIONAL SERVICES	HARDWARE INSTALLATION AND TRAINING (PER SITE) – ONSITE	Equipment	\$595.00	14%	\$511.70					\$46.67	\$25.38	\$18.47	\$14.99	\$140.00	\$76.14	\$55.42	\$44.98	
880	T2AC	SENDSUITE XPRESS SOFTWARE OPTIONS	STREETSMART ADDRESS CLEANSING	Equipment	\$0.00	0%	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
881	VSEP	SENDSUITE XPRESS SOFTWARE OPTIONS	E-CERTIFIED/ERR PRODUCTIVITY PACK	Equipment	\$3,173.00	14%	\$2,728.78					\$248.86	\$135.35	\$98.51	\$79.95	\$746.59	\$406.04	\$295.53	\$239.86	
882	T118	SENDSUITE XPRESS SOFTWARE OPTIONS	ODBC LINK	Equipment	\$1,295.00	14%	\$1,113.70					\$101.57	\$55.24	\$40.20	\$32.63	\$304.71	\$165.72	\$120.61	\$97.89	
883	T116	SENDSUITE XPRESS SOFTWARE OPTIONS	DDX LINK	Equipment	\$1,995.00	14%	\$1,715.70					\$156.47	\$85.10	\$61.94	\$50.27	\$469.42	\$255.30	\$185.81	\$150.81	
884	T101	SENDSUITE XPRESS SOFTWARE OPTIONS	CARRIER LOG 1	Equipment	\$250.00	14%	\$215.00					\$19.61	\$10.66	\$7.76	\$6.30	\$58.82	\$31.99	\$23.28	\$18.90	
885	T102	SENDSUITE XPRESS SOFTWARE OPTIONS	CUSTOM PROGRAMMABLE CARRIER - 1	Equipment	\$258.00	14%	\$221.88					\$20.24	\$11.01	\$8.01	\$6.50	\$60.71	\$33.02	\$24.03	\$19.50	
886	T103	SENDSUITE XPRESS SOFTWARE OPTIONS	LTL CUSTOMER PROGRAMMABLE CARRIER	Equipment	\$361.00	14%	\$310.46					\$28.31	\$15.40	\$11.21	\$9.10	\$84.94	\$46.20	\$33.62	\$27.29	
887	T104	SENDSUITE XPRESS SOFTWARE OPTIONS	HAZMAT	Equipment	\$950.00	14%	\$817.00					\$74.51	\$40.52	\$29.49	\$23.94	\$223.53	\$121.57	\$88.48	\$71.81	
888	T105	SENDSUITE XPRESS SOFTWARE OPTIONS	DIFFERENTIAL WEIGHING (OFFWEIGHT)	Equipment	\$500.00	14%	\$430.00					\$39.22	\$21.33	\$15.52	\$12.60	\$117.65	\$63.98	\$46.57	\$37.80	
889	T110	SENDSUITE XPRESS SOFTWARE OPTIONS	MULTI-WORKSTATION CLIENT LICENSE	Equipment	\$500.00	14%	\$430.00					\$39.22	\$21.33	\$15.52	\$12.60	\$117.65	\$63.98	\$46.57	\$37.80	
890	T2SL	SENDSUITE XPRESS SOFTWARE OPTIONS	SITE LICENSE FOR DESKTOP EXPRESS PLUS	Equipment	\$1,650.00	14%	\$1,419.00					\$129.41	\$70.38	\$51.23	\$41.58	\$388.24	\$211.15	\$153.68	\$124.73	
891	T331	SENDSUITE XPRESS SOFTWARE OPTIONS	SHIPREQUEST SOFTWARE AND 2D SCANNER	Equipment	\$1,750.00	14%	\$1,505.00	\$247.20	\$22.97			\$137.26	\$86.13	\$69.64	\$61.32	\$411.77	\$258.39	\$208.92	\$183.96	
892	T2EU	SENDSUITE XPRESS SOFTWARE OPTIONS	E-RETURN RECEIPT FEATURE	Equipment	\$1,895.00	14%	\$1,629.70					\$148.63	\$80.83	\$58.83	\$47.75	\$445.89	\$242.50	\$176.50	\$143.25	
893	T2CM	SENDSUITE XPRESS SOFTWARE OPTIONS	CERTIFIED MAIL FEATURE	Equipment	\$895.00	14%	\$769.70					\$70.20	\$38.18	\$27.79	\$22.55	\$210.59	\$114.53	\$83.36	\$67.66	
894	T2AF	SENDSUITE XPRESS SOFTWARE OPTIONS	RDI FEATURE	Equipment	\$795.00	14%	\$683.70					\$62.35	\$33.91	\$24.68	\$20.03	\$187.06	\$101.73	\$74.04	\$60.10	
895	T2SU	SENDSUITE XPRESS SOFTWARE OPTIONS	SECURE ARCHIVE FEATURE	Equipment	\$495.00	14%	\$425.70					\$38.82	\$21.11	\$15.37	\$12.47	\$116.47	\$63.34	\$46.10	\$37.42	
896	T113	SENDSUITE XPRESS SOFTWARE OPTIONS	NETQUERY	Equipment	\$2,000.00	14%	\$1,720.00					\$156.86	\$85.31	\$62.09	\$50.40	\$470.59	\$255.94	\$186.28	\$151.19	
897	T196027	SENDSUITE XPRESS SOFTWARE OPTIONS	SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	Equipment	\$295.00	14%	\$253.70					\$23.14	\$12.58	\$9.16	\$7.43	\$69.41	\$37.75	\$27.48	\$22.30	
898	MSPQ	SENDSUITE XPRESS SOFTWARE OPTIONS	CONNECT+ SENDSUITE INTERFACE	Equipment	\$300.00	14%	\$258.00					\$23.53	\$12.80	\$9.31	\$7.56	\$70.59	\$38.39	\$27.94	\$22.68	

Catalog Title: Pitney Bowes Equipment and other related products
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Line #	PCN	Category	Description	Purchase Type	Current MSRP	Percent Disc	New Price	Maint/HW - Point of SALE - ANNUAL Price (SLA)	Maint/HW - Leased per MONTHLY price (SLA)	Maint/SW - Point of SALE - ANNUAL Price (SMA)	Maint/SW - Leased per MONTHLY price (SMA)	12 month	24 month	36 month	48 month	12 month qtrly pmts	24 month qtrly pmts	36 month qtrly pmts	48 month qtrly pmts
899	T330	SENDSUITE XPRESS SOFTWARE OPTIONS	SHIPREQUEST, 2D SCANNER AND SCANLINK	Equipment	\$1,750.00	14%	\$1,505.00	\$247.20	\$22.97			\$137.26	\$86.13	\$69.64	\$61.32	\$411.77	\$258.39	\$208.92	\$183.96
900	DT3A	TABBERS BASE SYSTEM	W360 MULTIFUNCTION TABBBER SYSTEM	Equipment	\$20,595.00	20%	\$16,476.00	\$1,619.20	\$150.42			\$1,502.61	\$892.42	\$695.07	\$595.57	\$4,507.83	\$2,677.27	\$2,085.20	\$1,786.70
901	DT3S	TABBERS OPTIONS	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBBER SYSTEM	Equipment	\$3,530.00	20%	\$2,824.00	\$222.40	\$20.66			\$257.55	\$150.40	\$115.72	\$98.24	\$772.65	\$451.20	\$347.16	\$294.72
902	DT3T	TABBERS OPTIONS	STAND FOR W985 CONVEYOR STACKER	Equipment	\$840.00	20%	\$672.00					\$61.29	\$33.33	\$24.26	\$19.69	\$183.86	\$99.99	\$72.78	\$59.07
903	W760	TABBERS OPTIONS	STACKER FOR W360 TABBBER	Equipment	\$1,830.00	20%	\$1,464.00	\$150.40	\$13.97			\$133.52	\$79.60	\$62.17	\$53.37	\$400.55	\$238.80	\$186.50	\$160.12
904	DT3D	TABBERS PROFESSIONAL SERVICES	BASIC INSTALLATION AND TRAINING FOR W360 TABBBER	Equipment	\$510.00	20%	\$408.00					\$37.21	\$20.24	\$14.73	\$11.95	\$111.63	\$60.71	\$44.19	\$35.86

Catalog Title: Pitney Bowes Meters and Subscriptions

Catalog Date: January 20, 2017

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Postage Meter Rentals		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
Meter	Description			
K7M0	Mail Station	\$23	\$20	13%
PR00-LOW	DM125 meter	\$35	\$33	6%
PR00-HIGH	DM225 meter	\$48	\$40	17%
G900-LOW	DM300 meter	\$51	\$40	22%
G900-MID	DM400 meter	\$66	\$40	39%
G900-HIGH	DM475 meter	\$76	\$40	47%
4W00-MID	CONNECT+ 1000/2000/500 meter	\$76	\$50	20%
4W00-HIGH	CONNECT+ 3000 meter	\$100	\$50	25%
Purchase Power		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
K7M0	Mail Station	\$7	\$7	0%
PR00-LOW	DM125 meter	\$7	\$7	0%
PR00-HIGH	DM225 meter	\$7	\$7	0%
G900-LOW	DM300 meter	\$7	\$7	0%
G900-MID	DM400 meter	\$7	\$7	0%
G900-HIGH	DM475 meter	\$7	\$7	0%
4W00-LOW	CONNECT+ 1000/2000 meter	\$15	\$15	0%
4W00-HIGH	CONNECT+ 3000 meter	\$15	\$15	0%
Connect+ Subscriptions		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
MSGs	Sprint 3G Subscription	\$45	\$45	0%
DSGS	Sprint 4G Router Subscription	\$70	\$70	0%

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Confirmation Services Subscription		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
7PRO-LOW	confirmation services for DM125 meter	\$7	\$7	0%
7PRO-HIGH	confirmation services for DM225 meter	\$7	\$7	0%
G9SS-LOW	confirmation services for DM300 meter	\$7	\$7	0%
G9SS-MID	confirmation services for DM400 meter	\$7	\$7	0%
G9SS-HIGH	confirmation services for DM475 meter	\$7	\$7	0%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17	\$17	0%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17	\$17	0%
Electronic Return Receipt Subscription		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
G9SS-LOW	electronic return receipt for DM300 meter	\$21	\$21	0%
G9SS-MID	electronic return receipt for DM400 meter	\$21	\$21	0%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21	\$21	0%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25	\$25	0%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25	\$25	0%
Inview Accounting Subscription		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
*prices are in addition to meter rental price				
NVMA	INVIEW TMR - SINGLE METER	\$4.00	\$4.00	0%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7	\$7	0%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15	\$15	0%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50	\$50	0%
NVME	INVIEW TMR - UP TO 50 METERS	\$100	\$100	0%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150	\$150	0%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250	\$250	0%

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Sendsuite Tracking Online		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
T6RL	Add extra recipients, low volume	\$20	\$20	0%
T6RM	Add extra recipients, mid volume	\$15	\$15	0%
T6RH	Add extra recipients, high volume	\$10	\$10	0%
T6RV	Add extra recipients, very high volume	\$5	\$5	0%
T6DL	Device connectivity charge, low adds	\$50	\$50	0%
T6DH	Device connectivity charge, high adds	\$40	\$40	0%
T6LL	location connectivity charge, low adds	\$35	\$35	0%
T6LH	location connectivity charge, high adds	\$25	\$25	0%
T69R	SendSuite Tracking Online Receive	\$99	\$99	0%
T69N	Enhanced Receive and Notification	\$199	\$199	0%
T7GP	Instant Locate	\$9	\$9	0%
T7PT	Instant Talk	\$17	\$17	0%
T6AT	Asset Tracking Only	\$199	\$199	0%
T6CD	Device Connectivity Charge Per Additional Device, 10+ Additional Devices	\$15	\$15	0%
T6DD	Receive, Deliver, Document And Track Assets (300 Recipients Included)	\$399	\$399	0%
T6LT	For Each Additional Location, 10+ Total Locations	\$10	\$10	0%
T6RD	Receive, Deliver And Document (300 Recipients Included)	\$349	\$349	0%
T69D	Complete Receive and Delivery Management	\$299	\$299	0%

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Sendpro & Sendpro Web		COMML MONTHLY RATE	TN MONTHLY RATE	DISCOUNT OFF COMML PRICE
PTJN	Single User	\$0	\$0	0%
PTJR	Up To 50 Users With Hardware Or Meter	\$25	\$25	0%
PTK3	Connect+ Meter Integration	\$0	\$0	0%
PTJ1	Sendpro Postal Access	\$0	\$0	0%
PTJA	Sendpro Postal Shipping Only, 1 User	\$0	\$0	0%
PTJB	Sendpro Postal Shipping Only, 50 Users	\$10	\$10	0%
PTJF	Sendpro Postal Shipping Only, 50 Users with hardware	\$10	\$10	0%
PTJP	Up To 50 Users Without Hardware Or Meter	\$10	\$10	0%
PTJQ	Unlimited Users Without Hardware Or Meter	\$155	\$155	0%
PTJS	Unlimited Users With Hardware Or Meter	\$180	\$180	0%
PTK1	Web Browser Integration	\$0	\$0	0%
1FR3	USPS Presortextra Rates	\$0	\$0	0%
PTJ3	Sendpro Multicarrier Access Without Hardware Or Meter	\$15	\$15	0%
PTJ4	Sendpro Multicarrier Access With Hardware Or Meter	\$15	\$15	0%
T6CE	Receiving - Enhanced (50 Recipients)	\$49	\$49	0%
T6CN	Receiving - With Notify (150 Recipients)	\$149	\$149	0%
T6CS	Receiving - Standard (5 Recipients)	\$0	\$0	0%
PTJC	Sendpro Multicarrier Shipping, 1 User	\$15	\$15	0%
PTJD	Sendpro Multicarrier Shipping, 50 Users	\$25	\$25	0%
PTJE	Sendpro Multicarrier Shipping, Unlimited Users	\$180	\$180	0%
PTJG	Sendpro Multicarrier Shipping, 1 User with hardware	\$15	\$15	0%
PTJH	Sendpro Multicarrier Shipping, 50 Users with hardware	\$25	\$25	0%
PTJI	Sendpro Multicarrier Shipping, Unlimited Users with hardware	\$180	\$180	0%